



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Domestic: (800) 978-2737
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Q-677333-45896CW

Issued: 08/27/2025

Quote Expiration: 09/15/2025

Estimated Contract Start Date: 11/15/2025

Account Number: 157536

Payment Terms:

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Madison Police Department - AL 100 Hughes Rd Madison, AL 35758-1110 USA	Madison Police Department - AL 100 Hughes Rd Madison AL 35758-1110 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Capri Wesley Phone: 334-655-0690 Email: cwesley@axon.com Fax:	Toby Jenkins Phone: 256-772-5607 Email: toby.jenkins@madisonal.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$715,875.01
ESTIMATED TOTAL W/ TAX	\$715,875.01

Discount Summary

Average Savings Per Year	\$35,128.81
TOTAL SAVINGS	\$175,644.07

Payment Summary

Date	Subtotal	Tax	Total
Nov 2025	\$135,851.81	\$0.00	\$135,851.81
Nov 2026	\$145,005.80	\$0.00	\$145,005.80
Nov 2027	\$145,005.80	\$0.00	\$145,005.80
Nov 2028	\$145,005.80	\$0.00	\$145,005.80
Nov 2029	\$145,005.80	\$0.00	\$145,005.80
Total	\$715,875.01	\$0.00	\$715,875.01

Quote Unbundled Price:	\$891,515.60
Quote List Price:	\$767,025.80
Quote Subtotal:	\$715,875.01

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$26,375.21)	(\$26,375.21)	\$0.00	(\$26,375.21)
100552	TRANSFER CREDIT - GOODS	1			\$1.00	(\$24,731.58)	(\$24,731.58)	\$0.00	(\$24,731.58)
BWCUwTAP	BWC Unlimited with TAP	93	60	\$121.97	\$99.66	\$99.66	\$556,102.80	\$0.00	\$556,102.80
A la Carte Software									
73739	AXON PERFORMANCE - LICENSE	93	60		\$10.85	\$10.85	\$60,543.00	\$0.00	\$60,543.00
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	93	60		\$10.85	\$10.85	\$60,543.00	\$0.00	\$60,543.00
73682	AXON EVIDENCE - AUTO TAGGING LICENSE	93	60		\$10.85	\$10.85	\$60,543.00	\$0.00	\$60,543.00
ProLicense	Pro License Bundle	10	60		\$48.82	\$48.75	\$29,250.00	\$0.00	\$29,250.00
Total							\$715,875.01	\$0.00	\$715,875.01

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	96	1	05/15/2028
BWC Unlimited with TAP	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	3	1	05/15/2028
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	96	1	10/15/2030
BWC Unlimited with TAP	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	3	1	10/15/2030

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	93	11/15/2025	11/14/2030
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	93	11/15/2025	11/14/2030
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	30	11/15/2025	11/14/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	10	11/15/2025	11/14/2030
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	93	11/15/2025	11/14/2030
A la Carte	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	93	11/15/2025	11/14/2030
A la Carte	73739	AXON PERFORMANCE - LICENSE	93	11/15/2025	11/14/2030

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	3	11/15/2025	11/14/2030

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	93	10/15/2026	11/14/2030
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	3	10/15/2026	11/14/2030

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	100 Hughes Rd	Madison	AL	35758-1110	USA

Payment Details

Nov 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Credits	100552	TRANSFER CREDIT - GOODS	1	(\$24,731.58)	\$0.00	(\$24,731.58)
Credits	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$26,375.21)	\$0.00	(\$26,375.21)
Year 1	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	93	\$14,757.89	\$0.00	\$14,757.89
Year 1	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	93	\$14,757.89	\$0.00	\$14,757.89
Year 1	73739	AXON PERFORMANCE - LICENSE	93	\$14,757.89	\$0.00	\$14,757.89
Year 1	BWCUwTAP	BWC Unlimited with TAP	93	\$135,554.98	\$0.00	\$135,554.98
Year 1	ProLicense	Pro License Bundle	10	\$7,129.95	\$0.00	\$7,129.95
Total				\$135,851.81	\$0.00	\$135,851.81

Nov 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 2	73739	AXON PERFORMANCE - LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 2	BWCUwTAP	BWC Unlimited with TAP	93	\$105,136.95	\$0.00	\$105,136.95
Year 2	ProLicense	Pro License Bundle	10	\$5,530.01	\$0.00	\$5,530.01
Total				\$145,005.80	\$0.00	\$145,005.80

Nov 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 3	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 3	73739	AXON PERFORMANCE - LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 3	BWCUwTAP	BWC Unlimited with TAP	93	\$105,136.95	\$0.00	\$105,136.95
Year 3	ProLicense	Pro License Bundle	10	\$5,530.01	\$0.00	\$5,530.01
Total				\$145,005.80	\$0.00	\$145,005.80

Nov 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 4	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 4	73739	AXON PERFORMANCE - LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 4	BWCUwTAP	BWC Unlimited with TAP	93	\$105,136.95	\$0.00	\$105,136.95
Year 4	ProLicense	Pro License Bundle	10	\$5,530.01	\$0.00	\$5,530.01
Total				\$145,005.80	\$0.00	\$145,005.80

Nov 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 5	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 5	73739	AXON PERFORMANCE - LICENSE	93	\$11,446.28	\$0.00	\$11,446.28
Year 5	BWCUwTAP	BWC Unlimited with TAP	93	\$105,136.95	\$0.00	\$105,136.95
Year 5	ProLicense	Pro License Bundle	10	\$5,530.01	\$0.00	\$5,530.01
Total				\$145,005.80	\$0.00	\$145,005.80

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract Sourcwell #101223-AXN is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract(s) originated via Quote(s):

Q-352143, Q-390450, Q-567373

Agency is terminating those contracts effective 11/15/2025. Any changes in this date will result in modification of the program value which may result in additional fees or credits due to or from Axon.

The parties agree that Axon is applying a Transfer Balance of -\$38,093.69

All TAP obligations from this contract will be considered fulfilled upon execution of this quote.

Signature

8/27/2025

Date Signed

