



1602 Village Market Blvd SE, Suite 320
Leesburg, VA20175 USA

Cage Code: 7QV38
UEI Number Y7D5MXRU2839
DUNS# 080431574
Federal Tax ID: 81-3911287
Business Size: Small Business

Date: 6/30/2026, 10:58 AM

Phone: 571 707-4130
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Vertosoft Contact: Carly Moore
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Vertosoft Quote for OpenGov - City of Madison, AL

Contract: Sourcwell: 060624-VTO

Quote #: Q-25512
Expires On: 7/31/2026

Ship To
City of Madison, AL
Ivon Williams
ivon.williams@madisonal.gov

Quote For:
Name:
Company: City of Madison, AL
Email:
Phone:

PAYMENT TERMS	DELIVERY METHOD	PAYMENT METHOD	VERTOSOFT CUST ID	SUPPLIER REF
Net 30	Electronic	Check/ACH/Credit Card		

Overall POP Start Date: 8/1/2026
Overall POP End Date: 9/30/2030

Term 1 8/1/2026 - 9/30/2026

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWDB-B80100M-AR-3Y	OpenGov Tax and Revenue - Between \$80-100 Million - 3Y	1.00	\$2,004.09	\$2,004.09
OG-TWIC-B80100M-AR-3Y	Permitting and Licensing - Business Licenses Bundle - Between \$80-100 Million - 3Y	1.00	\$5,018.39	\$5,018.39
OG-TWDG-B80100M-AR-3Y	Tax and Revenue: Alcohol Tax - Between \$80-100 Million - 3Y	1.00	\$570.12	\$570.12
OG-TWIO-B80100M-AR-3Y	Tax and Revenue: Lodging (For Each Lodging/STR Business) - Between \$80-100 Million - 3Y	50.00	\$2.52	\$126.00
OG-TWDM-B80100M-AR-3Y	Tax and Revenue: Other Revenue Type Tax - Between \$80-100 Million - 3Y	2.00	\$570.12	\$1,140.24

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWDF-B80100M-AR-3Y	Tax and Revenue: Sales/Use Tax - Between \$80-100 Million - 3Y	2.00	\$2,850.36	\$5,700.72
OG-PSBG-B80100M-OT-0Y	Professional Services Deployment - Prepaid - Between \$80-100 Million - 0Y	444.00	\$182.91	\$81,212.04
Term 1 TOTAL:				\$95,771.60

Term 2

10/1/2026 - 9/30/2027

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWDB-B80100M-AR-3Y	OpenGov Tax and Revenue - Between \$80-100 Million - 3Y	1.00	\$12,625.76	\$12,625.76
OG-TWIC-B80100M-AR-3Y	Permitting and Licensing - Business Licenses Bundle - Between \$80-100 Million - 3Y	1.00	\$31,615.78	\$31,615.78
OG-TWDG-B80100M-AR-3Y	Tax and Revenue: Alcohol Tax - Between \$80-100 Million - 3Y	1.00	\$3,591.74	\$3,591.74
OG-TWIO-B80100M-AR-3Y	Tax and Revenue: Lodging (For Each Lodging/STR Business) - Between \$80-100 Million - 3Y	50.00	\$15.91	\$795.50
OG-TWDM-B80100M-AR-3Y	Tax and Revenue: Other Revenue Type Tax - Between \$80-100 Million - 3Y	2.00	\$3,591.75	\$7,183.50
OG-TWDF-B80100M-AR-3Y	Tax and Revenue: Sales/Use Tax - Between \$80-100 Million - 3Y	2.00	\$17,957.28	\$35,914.56
Term 2 TOTAL:				\$91,726.84

Term 3

10/1/2027 - 9/30/2028

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWDB-B80100M-AR-3Y	OpenGov Tax and Revenue - Between \$80-100 Million - 3Y	1.00	\$13,257.05	\$13,257.05
OG-TWIC-B80100M-AR-3Y	Permitting and Licensing - Business Licenses Bundle - Between \$80-100 Million - 3Y	1.00	\$33,196.58	\$33,196.58
OG-TWDG-B80100M-AR-3Y	Tax and Revenue: Alcohol Tax - Between \$80-100 Million - 3Y	1.00	\$3,771.33	\$3,771.33
OG-TWIO-B80100M-AR-3Y	Tax and Revenue: Lodging (For Each Lodging/STR Business) - Between \$80-100 Million - 3Y	50.00	\$16.70	\$835.00
OG-TWDM-B80100M-AR-3Y	Tax and Revenue: Other Revenue Type Tax - Between \$80-100 Million - 3Y	2.00	\$3,771.33	\$7,542.66
OG-TWDF-B80100M-AR-3Y	Tax and Revenue: Sales/Use Tax - Between \$80-100 Million - 3Y	2.00	\$18,855.14	\$37,710.28
Term 3 TOTAL:				\$96,312.90

Term 4

10/1/2028 - 9/30/2029

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWDB-B80100M-AR-3Y	OpenGov Tax and Revenue - Between \$80-100 Million - 3Y	1.00	\$13,919.90	\$13,919.90
OG-TWIC-B80100M-AR-3Y	Permitting and Licensing - Business Licenses Bundle - Between \$80-100 Million - 3Y	1.00	\$34,856.42	\$34,856.42
OG-TWDG-B80100M-AR-3Y	Tax and Revenue: Alcohol Tax - Between \$80-100 Million - 3Y	1.00	\$3,959.90	\$3,959.90
OG-TWIO-B80100M-AR-3Y	Tax and Revenue: Lodging (For Each Lodging/STR Business) - Between \$80-100 Million - 3Y	50.00	\$17.54	\$877.00
OG-TWDM-B80100M-AR-3Y	Tax and Revenue: Other Revenue Type Tax - Between \$80-100 Million - 3Y	2.00	\$3,959.90	\$7,919.80
OG-TWDF-B80100M-AR-3Y	Tax and Revenue: Sales/Use Tax - Between \$80-100 Million - 3Y	2.00	\$19,797.90	\$39,595.80
Term 4 TOTAL:				\$101,128.82

Term 5

10/1/2029 - 9/30/2030

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWDB-B80100M-AR-3Y	OpenGov Tax and Revenue - Between \$80-100 Million - 3Y	1.00	\$14,615.90	\$14,615.90
OG-TWIC-B80100M-AR-3Y	Permitting and Licensing - Business Licenses Bundle - Between \$80-100 Million - 3Y	1.00	\$36,599.26	\$36,599.26
OG-TWDG-B80100M-AR-3Y	Tax and Revenue: Alcohol Tax - Between \$80-100 Million - 3Y	1.00	\$4,157.89	\$4,157.89
OG-TWIO-B80100M-AR-3Y	Tax and Revenue: Lodging (For Each Lodging/STR Business) - Between \$80-100 Million - 3Y	50.00	\$18.41	\$920.50
OG-TWDM-B80100M-AR-3Y	Tax and Revenue: Other Revenue Type Tax - Between \$80-100 Million - 3Y	2.00	\$4,157.89	\$8,315.78
OG-TWDF-B80100M-AR-3Y	Tax and Revenue: Sales/Use Tax - Between \$80-100 Million - 3Y	2.00	\$20,787.80	\$41,575.60
Term 5 TOTAL:				\$106,184.93

Grand Total: \$491,125.09

Annual invoices will be delivered by the start of each consecutive annual period. Payment of invoices shall be annually in advance. Any Professional Services shall be performed pursuant to the attached Statement of Work, if any.

Quote Terms

By purchasing the products and services described in this order form, the Customer is expressly agreeing to the End User Agreement published at <https://www.vertosoft.com/terms-and-conditions-opengov>

Taxes: Sales tax shall be added at the time of an invoice, unless a copy of a valid tax exemption or resale certificate is provided.

Credit Card Orders: Additional fees may apply if paying by credit card.

All Purchase Orders must include: End User Name, Phone Number, Email Address, Purchase Order Number, Government Contract Number or Our Quote Number, Bill-To and Ship-To Address (Cannot ship to a PO Box), Period of Performance (if applicable), and a Signature of a duly Authorized Representative.