



**Applied Digital Solutions Inc.**

|                 |                     |
|-----------------|---------------------|
| <b>Quote #:</b> | <b>AAAQ2305</b>     |
| <b>Date:</b>    | <b>Apr 16, 2025</b> |
| <b>Expires:</b> | <b>Jul 1, 2025</b>  |

**Prepared For:**

Terrell Cook  
Madison Police Department  
100 Hughes Road  
Madison, AL 35758

**Your Account Manager:**

Isaac Ide  
ADS  
210 Townepark Circle Suite 100  
Louisville, KY 40243

Isaac.Ide@ADSRecorders.com

**Scope of proposed solution:**

VALT and ADS Background:  
National Child Advocacy Center (Huntsville) is a VALT User.  
ADS Field Engineer is based in Alabaster, AL

VALT System for 5 Cameras:  
Virtual Machine Deployment  
3 Rooms Total: 2 Criminal Rooms, 1 IA Room  
Criminal Rooms will have start/stop button with recording indicator sign  
VALT Privacy Settings: Create Separate Groups for Internal Affairs and Criminal. Each group will only see their own rooms and recordings.

\*Customer is responsible for installing cable per ADS instructions

\*Customer is responsible for preparing network connectivity so end users can use VALT on network-connected computers

**ADS Support:**

1 Year of ADS Support is included  
Customer has the option to renew ADS Support for Year 2 at \$3,500. The renewal notice will be sent three months before the 1 year anniversary of the installation, and three months before each following anniversary.

**ADS Support includes:**

- 24x7 remote technical support
- Annual preventive maintenance check
- 8x5 help desk support for end-users
- No additional cost for covered parts, travel, or labor
- End-user training
- Software: Version upgrades, Patches and security updates

| Qty                        | Description  | Ext. Price         |
|----------------------------|--|--------------------|
| <b>VALT VM APPLICATION</b> |  | <b>\$7,365.19</b>  |
| 1                          | Virtual VM Application                                   |                    |
| <b>CAMERA LICENSES</b>     |  | <b>\$12,270.20</b> |
| 5                          | VALT Perpetual License (LE & CAC; per device)            |                    |
|                            | <i>1 per Camera</i>                                      |                    |
| <b>CAMERAS</b>             |  | <b>\$6,205.00</b>  |
|                            | <i>5 Total Cameras</i>                                   |                    |
| 1                          | Dome Camera, 1080, 2MP Video Surveillance Network Camera |                    |

| Qty   | Description  | Ext. Price  |
|---|--|-------------|
| 3   | Covert Axis FA54 Camera, Main Unit.  |             |
| 3   | Axis Sensor Unit, 1080p for FA54 Main Unit, 26' Cable  |             |
| 3   | In-Wall mount kit for F1015 Verifocal Camera Sensor, White Plate, Gray Lens                              |             |
| 3   | PoE Splitter for Axis FA54 Main Unit   |             |
| 1   | Pinhole Covert Camera for F41 Main Unit. 1080P, 92° horizontal field of view.<br>1 per main unit         |             |
| 1   | Pinhole accessory for AXIS F1025 and FA1125 Cameras. Discreet. Ceiling mount.                            |             |
| 1   | Axis F41 Main Unit   |             |
| MICS  |  | \$909.00    |
| 1 Mic per Room                                |  |             |
| 3   | Covert Light Switch Microphone (Omnidiretional, PZM, Zone)   |             |
| 3   | 12VDC 500ma Regulated Power Supply for Microphone  |             |
| START/STOP DEVICES                            |  | \$1,003.58  |
| These devices will support the Criminal Rooms |  |             |
| 2   | Start/Stop Button Red & Mount Kit  |             |
| 2   | LED Recording Sign & Mount Kit   |             |
| ADDITIONAL HARDWARE                           |  | \$720.00    |
| 1   | NETGEAR 16-Port Gigabit Ethernet Unmanaged PoE Switch with 16 x PoE.<br>Desktop, Wall Mount or Rackmount |             |
| 1   | 1000VA UPS Battery Backup & Surge Protector, Tower style   |             |
| SERVICES                                      |  | \$5,845.00  |
| 1   | Project Management, Installation   |             |
| 5   | Software Support - First Year; Required (per license)  |             |
| DISCOUNT                                      |  | -\$4,518.25 |
| 1   | Discount   |             |

|   |          |             |
|---|----------|-------------|
| <div>Terms and Conditions:</div> <div>1. Payment due upon receipt of invoice.<br/>50% invoiced upon receipt of purchase order,<br/>50% invoiced upon installation.</div> <div>2. New installation include a 90 day labor and 1 year parts warranty.</div> <div>3. Any applicable taxes will be added to final invoice.</div> <div>Please let me know if you have any questions.</div> <div>Isaac Ide<br/>502-257-8274</div> | SubTotal | \$29,799.72 |
|   | Tax      | \$0.00      |
|   | Shipping | \$200.00    |
|   | TOTAL    | \$29,999.72 |

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| Qty | Description | Ext. Price |
|-----|-------------|------------|
|-----|-------------|------------|

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Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_ PO: \_\_\_\_\_