



A DH PACE Company

American Overhead Door
126 Jetplex Circle
Madison, AL 35758
P 256-772-5775
AmericanOverheadDoorInc.com

PROPOSAL

CUSTOMER: City of Madison			PROJECT: City of Madison-PM Plan BiAnnual		
Address: 228 Mose Chapel Rd			Address 1: 228 Mose Chapel Rd		
City: Madison	State: AL	Zip: 35758	Address 2: Address2		
Phone: 256-509-6570			City: Madison	State: AL	Zip: 35758
Email: james.dyer@madisonal.gov					

Submitted To:	James Dyer	Proposal Date:	9/19/2025	Proposal #:	AS-6417
Submitted By:	Allen Stephens	Commercial Sales Rep	256-650-8220	Allen.Stephens@dhpac.com	
Addendums Acknowledged: Addendums			Drawings Dated: Date	Specifications Dated: Date	

American Overhead Door Scope of Work:

-Perform preventative maintenance inspections on 75 Total Openings across the following locations:

• Fire Station #1 – 3 Openings	\$451.20
• Fire Station #2 – 3 Openings	\$451.20
• Fire Station #3 – 2 Openings	\$305.80
• Fire Station #4 – 8 Openings	\$1050.70
• Palmer Park – 9 Openings	\$631.90
• Dublin Park – 24 Openings	\$2,355.30
• Public Works Building – 18 Openings	\$1,934.40
• Sunshine Oaks – 4 Openings	\$381.60
• Public Safety Annex Building – 1 Opening	\$180.40
• Madison City Library – 1 Opening	\$196.00

Total Price Per Completed PM Cycle.....\$7,938.50

(PM performed BiAnnual, Annual Cost of \$15,877.00)

PM Benefits – As a member of the Overhead Door Company of Atlanta Planned Maintenance Program you will receive the following benefits:

- 1) A 10% labor rate reduction on ALL current commercial service rates while enrolled in the program
- 2) Priority scheduling for service and repairs. You will be first in line for the next available service appointment
- 3) Reduced probability of equipment failure, trimming service costs and possibly eliminating expensive, emergency repairs
- 4) Extended useful and safe life of your doors, operators and dock equipment diminishing equipment and insurance costs.

Sectional door PM - With each planned maintenance service the following will occur:

- 1) Each door receives a comprehensive nineteen (19) point maintenance and safety inspection.
- 2) Door servicing includes the inspection, tightening, lubrication and/or adjustment of all sections, door alignment, hinges, hardware, cables, drums, track and track fasteners, springs, rollers, bearings and chain hoists.
- 3) Operator servicing includes the inspection, tightening, lubrication, and/or adjustment of all limit switches, belts, brakes, clutches, sprockets, mountings, disconnects, roller chains, bearings and safety devices.
- 4) A detailed PM inspection checklist is completed for each Sectional Door Opening, noting any safety issues or recommended repairs.

5) The PM inspection checklist is reviewed with a member and a copy is provided with the service call receipt. Whenever possible, authorized repairs should be done at time of PM inspection.

Rolling Steel PM - Each Rolling Steel door serviced under this PM program receives a comprehensive (16) point maintenance and safety inspection. PM servicing of Rolling Steel doors includes the inspection, tightening, lubrication and/or adjustment of all slats, end locks, guides, bottom bars, hoods, springs, bearings, fasteners, chain hoist, sprockets, and hardware. A detailed checklist is completed for each door, noting any safety issues or recommended repairs. The PM inspection checklist is reviewed with the member and a copy is provided with the service call receipt. Whenever possible, authorized repairs are done at the time of inspection.

Exclusions and Clarifications:

- Pricing expires in 30 days from proposal date.
- Work to be performed during normal business hours (Monday - Friday, 7:00 AM - 5:00 PM), unless otherwise noted.
- Please allow specified lead time from order acceptance, material production release, and approved credit terms or 50% deposit for installation to begin. Balance due upon completion if applicable.
- Order acceptance includes a signed proposal, executed contract or purchase order.
- Pricing includes material described above, applicable labor, and use tax. Sales Tax applied upon invoicing.
- This quotation is based upon a visual inspection; it does not consider concealed deficiencies in the substrata. Immediately upon discovery of said deficiencies the customer will be notified of additional cost before corrective work is performed.
- This quote is based on our interpretation of customer supplied information. No specifications were provided for review. DH Pace is not responsible for omissions and/or inaccuracies. Price is subject to change if actual conditions differ from the information provided.
- Quoted price contingent upon customer having opening(s) clear of all obstructions and allow for unfettered access for installation team for a minimum of 8 normal work hours on the day of installation. Excessive wait time to clear opening or additional mobilizations will result in hourly charges being added to the work order.
- Quoted assuming that existing opening structure is functional and capable of supporting new door equipment, any material or labor to repair or replace anything not specifically listed above will be quoted separately.
- Standard warranty is (1) year against defects on materials and workmanship. Additional manufacturer's warranties apply to material cost only.

The proposal described herein, including all price(s) quoted, is made conditionally upon Buyer's continued credit status and must be accepted by Buyer as made by Seller. To accept this Proposal, Buyer must date, sign and return the original copy hereof to Seller within 30 days after the date hereof. Unless expressly disclosed and stated, the amount of any sales and use tax is not included in this proposal.		
Buyer acknowledges and agrees that each and all of the terms and conditions on Attachment A (TERMS AND CONDITIONS) are a part of this Proposal and that upon Buyer's acceptance of this Proposal shall constitute a valid and binding contract between the parties and all prior proposals, discussions and agreements respecting the subject matter hereof are cancelled. DEPOSIT ON SPECIAL ORDER ITEMS IS NON-REFUNDABLE.		
BUYER ACCEPTANCE		
_____ TYPE OR PRINT NAME OF BUYER	_____/_____/_____ ACCEPTANCE DATE	_____ REFERENCE #
This is my authorization to proceed with the above stated work at the base price of \$8,138.50 .		
_____ SIGNATURE of: ☐ Owner ☐ Partner ☐ Officer (indicate which)		_____ TITLE

Attachment A: TERMS AND CONDITIONS

Terms. The products ("Products") described in this contract and the labor necessary to install the Products ("Labor") are herein collectively referred to as the "Work".

Condition Precedent. Buyer and Seller agree that if, following Buyer's acceptance hereof, a contract is to be executed by them, Seller's performance hereunder shall be subject to the condition precedent that the terms and conditions of such contract are acceptable to Seller.

Scope of Work. Seller agrees to perform for Buyer the Work at the Project. Buyer acknowledges and agrees that: (i) the prices quoted by Seller for the Products are based upon plans, specifications, verbal information or sketches as indicated herein and the addenda hereto; and (ii) that the Work contemplated under this Proposal is fully and correctly described herein.

Unless included in the description of and prices quoted for Products, glass, glazing, painting and electrical wiring is excluded under this Proposal and will be provided only upon receipt of a supplemental order signed by Buyer.

Proposal Price. Conditional upon Seller's prior approval of Buyer's credit, Buyer will pay Seller the unpaid balance for performance of the Work within 30 days of the date of Seller's invoice. If performance of the Work extends over 30 days, Buyer agrees to pay Seller progress payments under Seller's regular billing terms and if Products have been delivered to the Project or stored in a mutually agreed location, Buyer agrees to pay an amount not to exceed 90% of the Proposal Price in payment of the cost of such Products.

If payment of any sum is not made when and as due under this Proposal, Buyer shall pay interest on such delinquent sums at the rate of 1.50% per month or, the highest contract rate allowed under applicable law.

If following Buyer's default Seller refers this account to an attorney for collection, Buyer agrees to pay all attorneys' fees incurred by Seller whether or not a lawsuit for collection is instituted, and all other costs of collection and litigation.

Contract Time. Installation dates are estimates only and Seller cannot guarantee commencement of Work or completion thereof on any given date. Completion dates cannot be given until Seller has been furnished with complete approved drawings and any additional information it may request. Seller shall not be liable for total or partial failure to complete or for any delay in delivering Products or Labor under this Proposal. Seller shall not be liable in any event for any special or consequential damages on account of failure or delay in performance regardless of cause.

Work Performance. Performance of the Work will be made by Seller in a prompt manner but Seller cannot be responsible for damage or delay due to acts of God, accidents, civil disturbances, delays in transportation by common carrier, strikes, war, unavailability of material or other cause beyond the reasonable control of Seller.

If Products are installed before a finished floor is completed, warranty is limited and Seller assumes no responsibility for fitting the Product to the floor. An additional charge may be made to Buyer for returning to the Project for adjustments to the Product.

Seller assumes no responsibilities for failure of installation of the Product due to structural deficiencies in an existing building. Buyer shall prepare the Project for installation in accordance with requirements of Seller.

If special work, requiring additional material and labor is required to meet conditions other than those specifically described in this Proposal, Buyer agrees to pay an additional charge therefore.

Seller shall be allowed uninterrupted and exclusive access to the Project during performance of the Work.

No Product may be returned without Seller's prior written approval. All Product returned is subject to a minimum of 25% restocking fee.

Cancellation. In the event Buyer cancels this Proposal after the Seller has commenced Work, Buyer shall forfeit the amount of the down payment given to Seller at the time of the execution of this Proposal, and in addition, shall pay to the Seller such proportion of the total Proposal Price as the amount of Work bears to the total amount of Work agreed upon to be furnished under this Proposal, plus a sum equal to 25% of the total Proposal Price as liquidated damages, which amount is to be paid within 30 days from the date of such cancellation.

In the event of Buyer's insolvency this Proposal shall be cancelled and Seller shall have no further obligations to Buyer hereunder.

Insurance. Seller shall carry workmen's compensation and public liability insurance to cover the Work. Seller shall not be liable to indemnify, hold harmless or protect in any way the Buyer, or any other party involved in the Work, whether an employee of Seller or Buyer or any third party, except to the extent of the workmen's compensation and public liability insurance maintained by Seller.

Buyer shall keep the Project adequately insured against any loss to Seller by reason of damage to Seller's Product or Work or Seller's vehicles, equipment and tools by vandalism, fire, water, windstorm and any other occurrence during the course of Work.

Alterations. Any alterations or modifications initiated by Buyer must be agreed upon between the parties and the price fixed by them before work on such alteration or modification shall commence. Payment for such alteration or modification shall be made at the time of the completion of the Work.

Permits and Licenses. Buyer shall be responsible for securing the necessary permits and licenses for the Work at Buyer's own cost and expense.

Warranties. Seller warrants the Product sold to be free from defects in material and workmanship under normal and intended use and service. This warranty extends only to the Buyer and expires one year after the date of delivery or installation of the Product by Seller.

Parts and labor for service work are warranted for the following periods: All replacement parts 90 days; labor-service 30 days. Seller's sole obligation is limited to repairing or replacing any parts which shall be determined by Seller to be defective and is conditioned upon Buyer giving notice of any such defect to Seller within the warranty period. If Seller concludes that repair or replacement is necessary, Seller will commence work within a reasonable time after the decision to repair or replace is made.

This warranty does not apply to any Product which has been altered or repaired by any person not authorized by the Seller or which has been subjected to misuse, neglect or accident.

Seller assumes no liability for incidental or consequential damages. Warranties implied by law are limited to duration to one year period described above.

Wood Products will be guaranteed only if properly protected within 10 days of delivery or installation by Seller with a prime and finish coat of manufacturer's recommended paint.

No warranty will be honored unless the Proposal Price has been paid in full, including any applicable service charges.

Modification of Proposal. Any modification of this Proposal or additional obligation assumed by either party in connection with this Proposal shall be binding only if evidenced in writing signed by each party or an authorized representative of each party.

Governing Law. It is agreed that this Proposal shall be governed by, construed and enforced in accordance with the laws of the state in which the Project is located.