

City Clerk

From: Doug Topolski <dtopolski@mipd.org>
Sent: Friday, May 24, 2024 9:04 AM
To: City Clerk
Subject: Agenda Items
Attachments: DOC052424-05242024090552.pdf; DOC052424-05242024090401.pdf

Hi Danielle

Can you add a couple items?

First is an OK to purchase "Lenslock"-brand body-worn cameras. We initially budget for AXON-brand but Lenslock can do everything we need plus some and came in \$28,764.00, or \$5752.80 per year vs. AXON's \$46k.

I'd also like to get the OK to purchase a new desktop computer for the booking/fingerprint machine. This was not budgeted but the savings on the cameras should cover the cost of \$1,396.20. We can probably get it for less than that currently.

Thanks.

DT

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Doug Topolski
Chief of Police
Mackinac Island Police Department
(906) 847-3300



LENSLOCK
WE SERVE HEROES EVERY DAY™

LensLock, Inc.
3550 Buschwood Park Dr., Suite 180
Tampa, FL 33618
866-LENSLOCK
LensLock.com

Issued: April 24, 2024
Proposal Valid for 30 Days
Proposal Num: 24-196

Services: BWC
Payment Terms: Net 30 Days
Length of Service: 60
Commencement: TBD

SHIP TO:
Mackinac Island Police Department (MI)
7374 Market Street
Mackinac Island, MI 49757
Customer ID # 24-196

Attention: Chief Doug Topolski

SALES REPRESENTATIVE:

Julia Valerio
Phone: (727) 793-4517
Email: jkv@lenslock.com

QTY	DESCRIPTION	UNIT PRICE	YEAR 1 COST	5 YEAR COST
Body-Worn Cameras				
8	Body Worn Camera - Gen 12 Full Time	\$799.00	\$6,392.00	\$31,960.00
1	On-Site Implementation (BWC)	\$1,895.00	Included	Included
1	Unlimited Data Storage Plan (BWC)	\$0.00	Included	Included
1	Taser Auto BWC Activation Device	\$0.00	Included	Included
1	BWC Accessories: Mounts, Clips, Charging Cables	\$0.00	Included	Included
Additional Equipment and Services				
1	Shipping & Handling Fee	\$0.00	Included	Included
1	Software & Database Maintenance Fee	\$495.00	Included	Included
1	CAD Integration	\$0.00	Included	Included
1	Pro-Grade Outsourced Redaction	\$0.00	Included	Included
1	60 Month Hardware Guarantee	\$0.00	Included	Included
	Discount	10%	(\$639.20)	(\$3,196.00)
	SUBTOTAL:		\$5,752.80	\$28,764.00
	SALES TAX 0.00%		\$0.00	\$0.00
	TOTAL:		\$5,752.80	\$28,764.00

Summary of 5-Year Payments

Year	Due	Term Start	Term End	Amount
Year 1:	Product Delivery	6/1/2024	5/31/2025	\$5,752.80
Year 2:	Start of Term	6/1/2025	5/31/2026	\$5,752.80
Year 3:	Start of Term	6/1/2026	5/31/2027	\$5,752.80
Year 4:	Start of Term	6/1/2027	5/30/2028	\$5,752.80
Year 5:	Start of Term	5/31/2028	5/31/2029	\$5,752.80
Grand Total				\$28,764.00