



John E. Green Company
601 Porter Street
Petoskey, MI 49770
P: 231-348-2875 • F: 231-348-3179
johnegreen.com

PROPOSAL

Date: April 16, 2026
To: City of Mackinac Island
Attn: Mike Ruddel
From: Kevin Shaw
Project: City of Mackinac Island – Mackinac Island, MI
Fire Hall Air Compressor Replacement
Estimate No.: PF-26-0070

John E. Green Company ("JEG") proposes to perform the scope of work described below for the Project. This Proposal includes applicable taxes – see below.

FIRE PROTECTION BASE QUOTE: \$ 5,100.00

JEG's scope of work **includes** the following:

1. Service per request
2. Fire Protection
 - a. Shut down the dry fire sprinkler system
 - b. After electrician disconnects the power, disconnect existing air compressor from airline piping, remove air compressor (owner to dispose of)
 - c. Provide and install new Jenny air compressor listed for use on fire sprinkler systems
 - d. Provide and install a manual tank drain assembly on the tank of the air compressor
 - e. Mount new air compressor to the floor with mounting pucks
 - f. Provide and install new air hose from compressor to existing airline piping
 - g. After air compressor is wired (by others), refill the system and place it back in service
 - h. Boat tickets and parking fees

JEG's scope of work **excludes** all other work not specifically included above, including but not limited to, the following:

1. Premium time labor

Piping
Plumbing
Fire Suppression
Design Build
Fabrication
HVAC
Service

2. Water assessment or fees
3. Relocating pipe for other trades
4. Painting
5. Fire extinguishers
6. Electrical work
7. Demolition
8. Second party plan review fees
9. Fire watch
10. Shutdown fees
11. Raising existing fire protection piping
12. Fire protection for combustible concealed spaces, attics, and/or areas above ceilings
13. Seismic restraints
14. Architectural work, cut and patch of floors, walls, ceilings, and roofs
15. Hazardous material identification, testing, abatement, or disposal
16. Undisclosed site conditions
17. Performance and payment bond

Clarifications:

1. All isolation valves are assumed to be in good working order. Any repairs or replacements will be performed at current time and material rates.
2. John E. Green Company is not the engineer of record.
3. This Proposal assumes that the existing materials, equipment, structure, and utilities are properly sized, in good mechanical condition, and have sufficient capacity to handle the new intended loads. Any upgrades or existing utility relocations will require Customer approval before proceeding on a time and material basis or as additionally quoted.
4. This Proposal and Agreement price shall be adjusted to reflect any increases in JEG's costs resulting from changes in customs duties, tariffs, or other government-imposed fees that impact the performance of the Work. Such increases will be passed through to the Customer on a cost-plus basis, including a reasonable markup for overhead and profit. Additionally, JEG shall be entitled to a reasonable extension of time for any scheduling impacts resulting from these changes. JEG will make reasonable efforts to provide the Customer with written notice of any such cost increases or schedule impacts as soon as practicable. Upon request, JEG shall furnish supporting documentation substantiating the adjustments. The price and/or schedule adjustment shall take effect as of the date specified in JEG's written notice to the Customer. The parties shall execute a Change Order to formalize these adjustments.
5. This proposal was based upon the owner to provide all expenses to the job site from St. Ignace/Mackinaw City for manpower, tools, and materials at no additional cost to the workers or John E. Green Company for this project. The owner may also have to provide adequate lodging of manpower for the duration of this project.

Tax:

1. For taxable projects, applicable taxes have been included in this Proposal.
2. For non-taxable projects, no sales tax has been included in this Proposal. For partially taxable projects, partial sales tax has been included in this Proposal. Both non-taxable and partially taxable projects require the Customer to issue a valid States Sales and Use Tax exemption certificate to receive the tax exemption. If this certificate is not



provided to JEG prior to Contract award, full state sales and use tax will be added to the Proposal and Contract prior to acceptance.

This Proposal is subject to JEG's Customer Terms and Conditions which are incorporated by reference and accessible at www.johngreen.com. Please contact us if you have any questions regarding this Proposal.

Thank you for your consideration.