



**TOWN OF LOS GATOS
COUNCIL AGENDA REPORT**

MEETING DATE: 01/20/2026

ITEM NO: 10

DATE: January 20, 2026

TO: Mayor and Town Council

FROM: Chris Constantin, Town Manager

SUBJECT: **Authorize Revenue and Expenditure Budget Adjustments Totaling \$196,200.07 to Reflect FY 2025-26 COPS/SLESF Additional Grant Funding from Monte Sereno; Authorize Revenue and Expenditure Budget Adjustments Totaling \$251,426.95 to Reflect Prior Year Unspent Overages Received by the Town of Los Gatos; and Authorize the Town Manager to Execute an Agreement in substantially the form prepared with Assure MSP, Inc. to Install, Configure, Provide the Verkada Camara System and Cloud-Management System Under the California Multiple Award Schedule with a Total Project Amount Not to exceed \$215,000**

RECOMMENDATION: Authorize revenue and expenditure budget adjustments totaling \$196,200.07 to reflect FY 2025-26 COPS/SLESF additional grant funding from Monte Sereno; authorize revenue and expenditure budget adjustments totaling \$251,426.95 to reflect prior year unspent overages received by the Town of Los Gatos; and authorize the Town Manager to execute an agreement in substantially the form prepared with Assure MSP, Inc. to Install, Configure, Provide the Verkada Camara System and Cloud-Management System Under the California Multiple Award Schedule with a Total Project Amount Not to exceed \$215,000

FISCAL IMPACT:

If the Council approves the proposed recommendation, the Town will receive the Citizen Option for Police Safety Supplemental Law Enforcement Services grant funding. The allocation of all SLESF funds received and expensed will be maintained in the FY 2025-26 Police Department Operating Budget COPS SLESF Grant Program "1114818," with a corresponding revenue and expenditure line to manage the funds. In addition, staff will make appropriate transfers within the FY 2025-26 Police Department Operating Budget to reflect the proposed allocation of SLESF

PREPARED BY: Rebecca Albin
Police Captain

Reviewed by: Town Manager, Assistant Town Manager, Town Attorney, and Finance Director

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funding during this fiscal year. SLESF budget adjustments ensure that grant funds are used in a timely and appropriate manner according to the grant requirements.

STRATEGIC PRIORITY:

This item is not associated with a strategic priority; however it aligns with the Town's core goal of public safety.

BACKGROUND:

Assure MSP, Inc. (Assure) is a managed service provider that partners with Verkada. Verkada provides a cloud-based physical security platform that integrates video cameras, access control, alarms, environmental sensors, and related tools into a single, centrally managed system. The platform uses a hybrid architecture that combines on-device processing with cloud-based management, reducing reliance on on-premise servers and simplifying deployment across multiple facilities.

Verkada systems are currently deployed across the Bay Area and beyond, reflecting widespread adoption by both municipal governments and public education entities. Existing local users include the Cities of Palo Alto, Sunnyvale, Campbell, San Mateo, Hillsborough, Redwood City, Burlingame, Daly City, Brisbane, Newark, Pleasanton, and Dublin, as well as San Mateo County and Alameda County. Verkada is also utilized by multiple public agencies and special districts, including Palo Alto Unified School District, Sunnyvale Elementary School District, Hillsborough City School District, Redwood City Elementary School District, Alameda Municipal Power, and the Hayward Area Recreation and Park District. Additionally, there are several Police Department community partners within the Town of Los Gatos and City of Monte Sereno that are actively using Verkada solutions currently.

Over the past several months, LGMSPD has implemented a limited pilot program utilizing Verkada camera technology to support public safety operations. The pilot deployment was used during high-attendance town events, including the St. Mary's Christmas Fair, the Hanukkah on Main Menorah Lighting, and the Town Holiday Parade, where the added benefit of camera coverage enhanced situational awareness, supported real-time monitoring, and assisted with post-event review. In addition to event-based use, the technology was deployed in targeted commercial areas as a visible crime-deterrence and crime-suppression measure.

The pilot program also provided an opportunity to assess how the technology could support future emergency preparedness and response efforts. Potential applications include improved situational awareness during evacuations, large-scale emergencies, severe weather events, or other incidents requiring coordinated multi-department response. Using the pilot allowed staff

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to evaluate operational effectiveness and the potential role of the technology in enhancing preparedness, response coordination, and public safety decision-making during emergencies.

DISCUSSION:

Investing in interoperable, cloud-based physical security technology now establishes a long-term capability that supports ongoing crime prevention, organized retail theft mitigation, and coordinated public-space safety across jurisdictions. As such, Verkada is designed to complement existing law-enforcement systems and can interface with the Town's recently approved Axon technology, helping to enhance Real Time Intelligence Center (RTIC) capabilities through improved situational awareness, information sharing, and operational coordination. Implementation and support would be provided by Assure, which serves as a contractor for Verkada and would be responsible for system deployment, configuration, and ongoing technical support in coordination with LGMSPD staff.

This integrated approach supports more efficient use of data and resources while operating within established legal, privacy, and governance frameworks. Criminal activity increasingly spans city boundaries and commercial corridors, platforms such as Verkada provide scalable tools that improve detection, documentation, and information sharing while complementing (not replacing) police services.

In the near term, the Bay Area is entering a critical planning and readiness window for upcoming large-scale events such as the Super Bowl and FIFA World Cup. Advancing procurement now allows adequate time for system configuration, training, policy alignment, and interagency coordination, reducing reliance on temporary or untested solutions during high-demand event operations and positioning the Town to integrate seamlessly into regional public-safety efforts.

Plans for deployment include placement of camera systems in strategic locations, based upon observed crime trends, calls for service, and analysis of best practices. Deployment locations were selected to work hand in hand with existing technology and as a foundation for the development of our RTIC. Locations were thoughtfully placed along the Los Gatos downtown corridor as well as along major thoroughfares in Monte Sereno and adjacent to Monte Sereno City Hall.

Location selection was informed by prior incidents in which camera coverage would likely have improved investigative efficiency and evidence collection. For example, just last year, a Monte Sereno resident was the victim of a serious crime in downtown Los Gatos that resulted in significant injury. Identifying suspects and securing evidence required substantial police resources for more than a week. A critical development in the investigation ultimately came

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from video footage voluntarily provided by a local business owner. Had the Verkada deployment been operational at that time, investigators may have been able to obtain relevant video footage more quickly, enabling earlier lead development, decreasing the hundreds of hours of staff time required, and narrowing the investigative scope. Ultimately, the Verkada system offers a flexible tool that can support a wide range of Town needs, helping Detectives Officers and Town Staff work more efficiently, respond more effectively to incidents and events, and assist in addressing ongoing quality-of-life concerns in ways that are not currently available.

The procurement of the Verkada system through Assure MSP, Inc. is being completed through the California Multiple Aware Schedule (CMAS) through the State of California's Department of General Services (DGS). Purchasing through California's DGS CMAS allows the Town to bypass lengthy competitive bidding by leveraging Federal purchasing schedules adopted with California specific terms and conditions.

CONCLUSION:

Staff recommends that the Town Council authorize the Town Manager to execute and renegotiate as necessary a 10-year agreement with Assure Enterprise, Inc., for Verkada cameras and hardware, in an amount not to exceed \$215,000.

COORDINATION:

This report was coordinated with the offices of the Town Manager, Finance Dept and Town Attorney.

ENVIRONMENTAL ASSESSMENT:

This is not a project defined under CEQA, and no further action is required.

Attachments:

1. Assure Agreement for Services
2. Exhibit A to Attachment 1 - Assure Scope of Work
3. Assure Sales Order for Procurement and Installation of Verkada