Sales Order: 1008949

January 7, 2026

Bill To:	Los Gatos Police Department	**Ship To:**	Same
Address	110 E Main St	**Address**	
City, State, Zip	Los Gatos, CA 95030	**City, State, Zip**	

Salesperson	PO#	Delivery Method	Delivery Date	Job Site	Payment Terms
Dylan Graf		Truck		Los Gatos	50% MD / 50% UC

Qty	Item #	Description	Unit Price	Line Total
		City Hall Cameras		
1	CY63-1TBE-HW	Verkada CY63-E Outdoor Two-Camera Multisensor Camera, 2x4K, Zoom Lens, 1TB of Storage, Maximum 30 Days of Retention	$2,239.20	$2,239.20
1	ACC-MNT-ARM-1	Verkada Arm Mount	$79.20	$79.20
1	ACC-MNT-YPEND-1	Verkada Two-Camera Multisensor Pendant Cap Mount	$87.20	$87.20
1	CD43-256E-HW	Verkada CD43-E Outdoor Dome Camera, 5MP, Fixed Lens, 256GB of Storage, Maximum 30 Days of Retention	$959.20	$959.20
1	CM42-256-HW	Verkada CM42 Indoor Mini Dome Camera, 5MP, Fixed Lens, 256GB of Storage, Maximum 30 Days of Retention	$559.20	$559.20
2	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$3,198.40
1	LIC-CAM-MLT2-10Y-CAP	Verkada 10-Year Two-Camera Multisensor License, Capacity Increase	$2,799.20	$2,799.20
3	PS-CAM-INST01	Camera Installation, configuration, alignment, network setup, and labeling - Level 1	$850.00	$2,550.00
3	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$391.20
3	PS-CAM-CONFIG	Camera System Network Configuration & Training	$160.00	$480.00
		Subtotal: $13,342.80		
		City Hall Intercom		
1	TD53-HW	Verkada TD53 Video Intercom Reader	$1,439.20	$1,439.20
1	LIC-TD-10Y-CAP	Verkada 10-Year Intercom License, Capacity Increase	$2,799.20	$2,799.20
1	PS-INT-INST01	Intercom cabling, installation, configuration, validation - Level 1	$1,250.00	$1,250.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
1	PS-INT-DR-INST	Intercom and door reader wiring, configuration, and testing	$1,200.00	$1,200.00
1	PS-INT-CONFIG	Intercom network configuration and training	$250.00	$250.00
1	AMI-PS-125UL	Access control power supply, 12/24v	$235.99	$235.99
1	PS-AD-1POWER-INST	Single Door Power supply installation and testing	$350.00	$350.00
1	PS-AD-STRK-INST	Installation & Testing of Electrified Strike	$1,750.00	$1,750.00
		Subtotal: $9,404.79		
		Location 2		

ATTACHMENT 3

1	CP63-1TBE-HW	Verkada CP63 Outdoor PTZ Camera, 4K, 1TB of Storage, Maximum 30 Days of Retention	$3,759.20	$3,759.20
1	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$1,599.20
1	GC31-E-HW	Verkada GC31 Cellular Gateway, Outdoor	$1,039.20	$1,039.20
1	LIC-GC-10Y-CAP	Verkada 10-Year Cellular Gateway License, Capacity Increase	$2,159.20	$2,159.20
1	ACC-MNT-XLARM-1	Verkada Large Arm Mount (PTZ)	$127.20	$127.20
1	ACC-MNT-PEND-1	Verkada Pendant Cap Mount	$55.20	$55.20
1	ACC-POLE-1	Verkada 12ft /3.7m Above Grade Pole for use with CR camera and accessories	$799.20	$799.20
1	ACC-MNT-POLE-1	Verkada Pole Mount	$167.20	$167.20
1	AMI-ELECBOX	Steel enclosure electrical box, IP66 waterproof & dustproof	$126.38	$126.38
1	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$3,250.00	$3,250.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
1	PS-POLE-INST01	12fr /3.7m Pole Installation	$2,750.00	$2,750.00
		Subtotal: $15,962.38		
		Location 4		
1	CR63-512E-HW	Verkada CR63-E Outdoor Remote Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$2,799.20	$2,799.20
1	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$1,599.20
1	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$319.20
1	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$2,750.00	$2,750.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
		Subtotal: $7,598.00		
		Location 5		
2	CR63-512E-HW	Verkada CR63-E Outdoor Remote Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$2,799.20	$5,598.40
2	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$3,198.40
2	ACC-BAT-430WH-E-1	Verkada 430Wh Backup Battery for CR camera	$1,119.20	$2,238.40
2	ACC-SOLP-100W-1	Verkada 100 Watt Solar Panel	$215.20	$430.40
2	ACC-MNT-SOLP-1	Verkada Solar Panel Pole Mount for 100 Watt Solar Panel/ 65 Watt Solar Panel	$399.20	$798.40
2	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$2,750.00	$5,500.00
2	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$260.80
		Subtotal: $18,024.80		

		Location 6		
1	CR63-512E-HW	Verkada CR63-E Outdoor Remote Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$2,799.20	$2,799.20
1	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$1,599.20
1	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$319.20
1	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$2,750.00	$2,750.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
		Subtotal: $7,598.00		
		Location 7		
1	CH63-2TBE-HW	Verkada CH63-E Outdoor Four-Camera Multisensor Camera, 4x4K, Zoom Lens, 2TB of Storage, Maximum 30 Days of Retention	$3,359.20	$3,359.20
1	LIC-CAM-MLT4-10Y-CAP	Verkada 10-Year Four-Camera Multisensor License, Capacity Increase	$4,799.20	$4,799.20
1	GC31-E-HW	Verkada GC31 Cellular Gateway, Outdoor	$1,039.20	$1,039.20
1	LIC-GC-10Y-CAP	Verkada 10-Year Cellular Gateway License, Capacity Increase	$2,159.20	$2,159.20
1	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$319.20
1	ACC-MNT-POLE-1	Verkada Pole Mount	$167.20	$167.20
1	ACC-MNT-ARM-1	Verkada Arm Mount	$79.20	$79.20
1	ACC-MNT-HPEND-1	Verkada Four-Camera Multisensor Pendant Cap Mount	$111.20	$111.20
1	AMI-ELECBOX	Steel enclosure electrical box, IP66 waterproof & dustproof	$126.38	$126.38
1	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$3,250.00	$3,250.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
		Subtotal: $15,540.38		
		Location 8		
1	CR63-512E-HW	Verkada CR63-E Outdoor Remote Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$2,799.20	$2,799.20
1	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$1,599.20
1	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$319.20
1	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$2,750.00	$2,750.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
		Subtotal: $7,598.00		
		Location 14		
1	CH63-2TBE-HW	Verkada CH63-E Outdoor Four-Camera Multisensor Camera, 4x4K, Zoom Lens, 2TB of Storage, Maximum 30 Days of Retention	$3,359.20	$3,359.20

1	LIC-CAM-MLT4-10Y-CAP	Verkada 10-Year Four-Camera Multisensor License, Capacity Increase	$4,799.20	$4,799.20
1	GC31-E-HW	Verkada GC31 Cellular Gateway, Outdoor	$1,039.20	$1,039.20
1	LIC-GC-10Y-CAP	Verkada 10-Year Cellular Gateway License, Capacity Increase	$2,159.20	$2,159.20
1	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$319.20
1	ACC-MNT-POLE-1	Verkada Pole Mount	$167.20	$167.20
1	ACC-MNT-ARM-1	Verkada Arm Mount	$79.20	$79.20
1	ACC-MNT-HPEND-1	Verkada Four-Camera Multisensor Pendant Cap Mount	$111.20	$111.20
1	AMI-ELECBOX	Steel enclosure electrical box, IP66 waterproof & dustproof	$126.38	$126.38
1	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$3,250.00	$3,250.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
		Subtotal: $15,540.38		
		Location 15		
1	CR63-512E-HW	Verkada CR63-E Outdoor Remote Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$2,799.20	$2,799.20
1	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$1,599.20
1	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$319.20
1	PS-CAM-INST03	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$2,750.00	$2,750.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
		Subtotal: $7,598.00		
		Location 16		
2	CR63-512E-HW	Verkada CR63-E Outdoor Remote Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$2,799.20	$5,598.40
2	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$3,198.40
2	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$638.40
2	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$2,750.00	$5,500.00
2	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$260.80
		Subtotal: $15,196.00		
		Location 17		
1	CY63-1TBE-HW	Verkada CY63-E Outdoor Two-Camera Multisensor Camera, 2x4K, Zoom Lens, 1TB of Storage, Maximum 30 Days of Retention	$2,239.20	$2,239.20
1	CB62-512E-HW	Verkada CB62-E Outdoor Bullet Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$1,599.20	$1,599.20
1	LIC-CAM-MLT2-10Y-CAP	Verkada 10-Year Two-Camera Multisensor License, Capacity Increase	$2,799.20	$2,799.20

1	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$1,599.20
1	GC31-E-HW	Verkada GC31 Cellular Gateway, Outdoor	$1,039.20	$1,039.20
1	LIC-GC-10Y-CAP	Verkada 10-Year Cellular Gateway License, Capacity Increase	$2,159.20	$2,159.20
1	AMI-ELECBOX	Steel enclosure electrical box, IP66 waterproof & dustproof	$126.38	$126.38
2	PS-CAM-INST02	Camera Installation, configuration, alignment, network setup, and labeling - Level 2	$1,250.00	$2,500.00
2	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$260.80
		Subtotal: $14,322.38		
		Location 18		
1	CP63-1TBE-HW	Verkada CP63 Outdoor PTZ Camera, 4K, 1TB of Storage, Maximum 30 Days of Retention	$3,759.20	$3,759.20
1	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$1,599.20
1	GC31-E-HW	Verkada GC31 Cellular Gateway, Outdoor	$1,039.20	$1,039.20
1	LIC-GC-10Y-CAP	Verkada 10-Year Cellular Gateway License, Capacity Increase	$2,159.20	$2,159.20
1	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$319.20
1	ACC-MNT-POLE-1	Verkada Pole Mount	$167.20	$167.20
1	ACC-MNT-XLARM-1	Verkada Large Arm Mount (PTZ)	$127.20	$127.20
1	ACC-MNT-PEND-1	Verkada Pendant Cap Mount	$55.20	$55.20
1	AMI-ELECBOX	Steel enclosure electrical box, IP66 waterproof & dustproof	$126.38	$126.38
1	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$3,250.00	$3,250.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
		Subtotal: $12,732.38		
		Location 20		
2	CD63-512E-HW	Verkada CD63-E Outdoor Dome Camera, 4K, Zoom Lens, 512GB of Storage, Maximum 30 Days of Retention	$1,519.20	$3,038.40
2	LIC-CAM-10Y-CAP	Verkada 10-Year Camera License, Capacity Increase	$1,599.20	$3,198.40
2	PS-CAM-INST02	Camera Installation, configuration, alignment, network setup, and labeling - Level 2	$1,250.00	$2,500.00
2	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$260.80
2	PS-CAM-CONFIG	Camera System Network Configuration & Training	$160.00	$320.00
		Subtotal: $9,317.60		
		Location 21		
1	CY63-1TBE-HW	Verkada CY63-E Outdoor Two-Camera Multisensor Camera, 2x4K, Zoom Lens, 1TB of Storage, Maximum 30 Days of Retention	$2,239.20	$2,239.20

1	LIC-CAM-MLT2-10Y CAP	Verkada 10-Year Two-Camera Multisensor License, Capacity Increase	$2,799.20	$2,799.20
1	GC31-E-HW	Verkada GC31 Cellular Gateway, Outdoor	$1,039.20	$1,039.20
1	LIC-GC-10Y-CAP	Verkada 10-Year Cellular Gateway License, Capacity Increase	$2,159.20	$2,159.20
1	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$319.20
1	ACC-MNT-POLE-1	Verkada Pole Mount	$167.20	$167.20
1	ACC-MNT-ARM-1	Verkada Arm Mount	$79.20	$79.20
1	ACC-MNT-YPEND-1	Verkada Two-Camera Multisensor Pendant Cap Mount	$87.20	$87.20
1	AMI-ELECBOX	Steel enclosure electrical box, IP66 waterproof & dustproof	$126.38	$126.38
1	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$3,250.00	$3,250.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
		Subtotal: $12,396.38		
		Location 22		
1	CY63-1TBE-HW	Verkada CY63-E Outdoor Two-Camera Multisensor Camera, 2x4K, Zoom Lens, 1TB of Storage, Maximum 30 Days of Retention	$2,239.20	$2,239.20
1	LIC-CAM-MLT2-10Y CAP	Verkada 10-Year Two-Camera Multisensor License, Capacity Increase	$2,799.20	$2,799.20
1	GC31-E-HW	Verkada GC31 Cellular Gateway, Outdoor	$1,039.20	$1,039.20
1	LIC-GC-10Y-CAP	Verkada 10-Year Cellular Gateway License, Capacity Increase	$2,159.20	$2,159.20
1	ACCX-TAP-DC100-E	FP AC/DC 7-Pin Power Tap, 100W PoE Output, Outdoor, Model Number: FP287A-180-BEN-A	$319.20	$319.20
1	ACC-MNT-POLE-1	Verkada Pole Mount	$167.20	$167.20
1	ACC-MNT-ARM-1	Verkada Arm Mount	$79.20	$79.20
1	ACC-MNT-YPEND-1	Verkada Two-Camera Multisensor Pendant Cap Mount	$87.20	$87.20
1	AMI-ELECBOX	Steel enclosure electrical box, IP66 waterproof & dustproof	$126.38	$126.38
1	PS-CAM-INST03-PW	Camera Installation, configuration, alignment, network setup, and labeling - Level 3	$3,250.00	$3,250.00
1	AMI-CBLMNTMAT	Cat6 Ethernet cable, Mounts, & Materials	$130.40	$130.40
		Subtotal: $12,396.38		
			Subtotal	**$194,568.68**

We'll take care of IT

No.	Type	Description	Unit Price	Line Total
1	Note	Please note that the proposed system requires a high speed internet connection. This provides remote monitoring, system updates and accurate timestamping. Verkada's technology removes the need for a local DVR/Machine that draws power and requires maintenance and updates.		
1.1	Note	Pricing in this Sales Order is based on the proposed quantity and scope of work documented herein. If the proposed quantities change, the proposed pricing will be adjusted to reflect the revised quantities and scope of work.		
1.2	Exclusion	Assure MSP, Inc. is not providing high speed internet or managed services unless otherwise noted in this quote.		
1.3	Note	Each MDF/IDF location will need access to 1 power outlet to provide power to a PoE switch which will provide power to the cameras.		
1.4	Exclusion	Customer will provide 1 DHCP Enabled, PoE capable switch port for each camera proposed herein for power and network connectivity unless switches are explicitly detailed herein.		
2	Shipping	UPS Ground		
3	Managed	Optional Managed Service Contract priced at $20 per Camera / mo. Includes quarterly performance review & testing to maintain optimal performance.		

Subtotal	$0.00
Total	$194,568.68
Promotion	($6,632.00)
Sales Tax	$12,255.62
Shipping	$92.00
Total	**$200,284.30**

Payment Schedule	
Mobilization Deposit - Billed Upon Accepted Sales Order: 50%	$ 100,142.15
Balance Due - Billed Upon Completion of Project: 50%	$ 100,142.16

Acknowledge and Acceptance	
Authorized Signature:	Company Name:
Print Name:	Date:
Title:	PO#:

Make all checks payable to Assure MSP, Inc.

Thank you for your business!

This Sales Order is subject to our Terms and Conditions which can be found at:

https://www.assuremsp.com/Agreements