

FOLSOM LAKE

FORD



THE FORD SOURCE

12755 FOLSOM BOULEVARD
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DANIEL A. RAIMONDI

Fleet Director

CHIEF

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2021 OERDER-10-12 WEEKS

STATE CONTRACT 1-18-23-14B

1/11/2021

K8A 4DR AWD POLICE
.119" WHEELBASE
UJ STERLING GRAY
F CLTH BUCKETS/RR
6 EBONY
500A EQUIP GRP
99W .3.3L HYBRID
44B .10-SP MOD HYBRD
JOB #2 ORDER
CA BOARD FEES
FLEET SPCL ADJ
16D BADGE DELETE
425 50 STATE EMISS
55F KEYLESS - 4 FOB
60R NOISE SUPPRESS
65U INT UPGRADE PKG
.CARPET FLR COV
.SYNC 3
66A FRONT HDLMP PKG
.GRILL WIRING
66B TAIL LAMP PKG
85D FRT CNSL MT DEL
86T RR TAILLAMP HSG
87R RR VIEW MIR/CAM
90E LH/RH PNLS III
153 FRT LICENSE BKT

\$39,767.53 PLUS TAX

PLUS \$8.75 CA TIRE FEE

LESS \$500.00 DISCOUNT
20 DAY PAYMENT

DELIVERED

Quoted for: Town of Los Gatos

Customer Contact:

Phone: / Email:

Quoted by: Brooklyn Russell

Phone: 270-505-1691 / Email: brooklyn.russell@altec.com

Altec Account Manager: William Hamburger

REFERENCE ALTEC MODEL

**Sourcewell
Price**

AT37G	Articulating Telescopic Aerial Device (Insulated)	\$104,353
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$2,236
2	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$3,937
3	AT37G-GAS	Gas Engine	-\$4,313
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$993
2			
3			
4			
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$107,206

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC	Bemis PPF295 Post Puller and Atlas LPD-T with adapter	\$10,757
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	2022 Dodge Gas 4x2 ILO Stock Chassis	-\$3,526
8	OTHER		
OPEN MARKET OPTIONS TOTAL:			\$7,231

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$114,437
Delivery to Customer: \$4,668
TOTAL FOR UNIT/BODY/CHASSIS: \$119,105

(C.) ADDITIONAL ITEMS (items are not included in total above)

1	OTHER	Document, Admin, Tire Fees	\$110.50
2	OTHER	ESTIMATED Taxes	\$10,441.88
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **360-390** days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Elizabethtown, KY



Quote Number: 797733 - 3
Altec, Inc.

January 13, 2021
Our 92nd Year

Ship To:
TOWN OF LOS GATOS
41 MILES AVE
LOS GATOS, CA 95030-0000
US

Bill To:
TOWN OF LOS GATOS
PO BOX 949
LOS GATOS, CA 95031-0000
United States

Attn:
Phone:
Email:

Altec Quotation Number: 797733 - 3
Account Manager: William P Hamburger
Technical Sales Rep: Brooklyn Ryan Russell

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	ALTEC Model AT40-G telescopic articulating Aerial device with ISO-Boom.	1	
	A. ISO Boom: the inner telescopic fiberglass boom maintains full dielectric integrity even with the fiberglass inner boom fully retracted.		
	B. Hydraulic platform leveling system.		
	C. Hydraulic tool circuit at the platform.		
	D. Emergency lowering valve at the platform.		
	E. Single handle control at the platform with a safety interlock system.		
	F. Two (2) operators and maintenance/parts manuals.		
	G. Working height: 45.6 feet		
	H. Side reach: 29.7 feet		
	I. Low-power fiber-optic control system (FOC-L).		
	J. Continuous rotation		
2.	AT40G Unit Model	1	
3.	Post style pedestal mounting	1	
4.	Poly Hydraulic Reservoir, Pedestal Mounted, 7 Gallon (Includes Sight Gauge)	1	
5.	Single One-Man End-Mounted Platform With 180 Degree Rotator, 24 X 30 X 42. Platform is rated at 400 pounds. Control panel on platform dashboard provides controls for auxiliary functions. Includes emergency stop (push-pull) switch and rocker switches, which operate platform leveling, platform rotation, tools, and battery selector (for fiber-optic controls system). Composite fiberglass platform mounting bracket. (AT40G)	1	
6.	Platform Leveling At Lower Controls. AT40-G	1	
7.	Two (2) Platform Steps	1	
8.	Soft nylon reinforced vinyl platform cover for a 24 x 30 inch platform	1	
9.	Platform liner for a 24 x 30 x 42 inch platform	1	

We Wish To Thank You For Giving Us The Pleasure
And Opportunity of Serving You

UTILITY EQUIPMENT AND BODIES SINCE 1929

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
10.	4-Function Single Handle Fiber-Optic Controller.	1	
11.	Engine Start/Stop at the upper controls actuated through the Fiber-Optic controls system with Secondary Stowage System (AT40G)	1	
12.	Manual lowering valve located at the boomtip. For use in emergency situations to allow the operator to lower the boom to the ground	1	
13.	Powder coat unit Altec White.	1	
<u>Unit & Hydraulic Acc.</u>			
14.	HVI-22 Hydraulic Oil (Standard).	9	
15.	Standard Pump For PTO	1	
16.	Hot shift PTO for automatic transmission	1	
17.	Custom Hydraulic Tool	1	
	Bemis heavy duty PPF295 post puller mounted on front bumper		
18.	Additional Unit/Hydraulic Accessory	1	
	Atlas Copco LPD-T part# 18014040 02 and the adapter to drive a 2 1/4" sign anchor - Square adapter #3371 8060 32 and universal adapter #3371 8060 34		
<u>Body</u>			
19.	108 Inch Universal Small Aerial Body for a 60 Inch CA Chassis with 38 Inch Long Side Access Tailshelf to Meet the Following Specifications:	1	
	A. Basic body fabricated from A40 grade 100% zinc alloy coated steel		
	B. All doors are full, double paneled, self-sealed with built-in drainage.		
	C. Stainless steel hinge rods extend full length of door.		
	D. Door hinges are zinc alloy material attached with rivets		
	E. All doors contain stainless steel, flush mounted, paddle activated rotary style latches with two-stage locking, including keyed locks and adjustable strikers.		
	F. Heavy-gauge welded steel frame construction with smooth galvaneal floor.		
	G. Possible contact edges are folded for safety.		
	H. Door header drip rail at top for maximum weather protection.		
	I. Neoprene or rolled fenders on wheel fender panels.		
	J. Steel treated for improved primer bond and rust resistance.		
	K. Automotive underseal applied to body.		
	L. Automotive type non-porous door seals fastened to the door facing.		
	M. 108 Inch Body Length		
	N. 40 Inch Body Height (Standard)		
	O. 94 Inch Body Width (Standard)		
	P. 20 Inch Body Compartment Depth (Standard)		
	Q. 8 Inch Body crossmembers (Standard)		
	R. No Treadplate On Compartment Tops		
	S. 6 Inch tall wooden tailboard installed at the rear of body cargo area		
	T. Stainless Steel Rotary Paddle Latch With Lock (Standard)		

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
U.	Master Body Locking System (Standard)		
V.	One (1) wheel chock holder installed in fender panel on each side of body.		
W.	Gas Shock Type Rigid Door Holders For Vertical Doors (Standard)		
X.	Chains On Horizontal Doors		
Y.	Hotstick shelf extending full length of body on Curbside.		
Z.	Drop-Down Hot Stick Door For One (1) Shelf (Right Side)		
AA.	Two (2) Hot Stick Brackets		
AB.	1st Vertical Streetside (LH) - Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers		
AC.	1st Horizontal Streetside (LH) - One (1) Fixed Shelf With Removable Dividers On 8 Inch Centers		
AD.	Rear Vertical Streetside (LH) - Six (6) Adjustable Locking Swivel Hooks		
AE.	1st Vertical Curbside (RH) - Seven (7) Adjustable Locking Swivel Hooks, Louvered Panel Installed in Cargo Wall		
AF.	1st Horizontal Curbside (RH) - Vacant		
AG.	Rear Vertical Curbside (RH) - Two (2) Adjustable Shelves With Removable Dividers On 4 Inch Centers		
AH.	One (1) Small Bolt-On Grab Handle Installed At Rear Of Curbside Compartments		
AI.	38 Inch Tailshelf with Integrated Side Access Steps and Smooth Galvaneal Floor Installed at Rear of Body. Includes One (1) U-Shaped Grab Handle.		

Body and Chassis Accessories

20.	ICC Underride Protection	1
21.	Combination 2 Ball (10,000 LB MGTW) And Pintle Hitch (16,000 LB MGTW)	1
22.	Set Of Eye Bolts for Trailer Safety Chain, installed one each side of towing device mount.	1
23.	Rear Torsion Bar Installed On Chassis	1
24.	Appropriate counterweight added for stability.	1
25.	Platform Rest, Rigid with Rubber Tube	1
26.	Platform to be side stowed	1
27.	Boom Rest for a Telescopic Unit	1
28.	Mud Flaps With Altec Logo (Pair)	1
29.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1
30.	Slope Indicator Assembly For Machine Without Outriggers	1
31.	Safety Harness And 4.5' Lanyard (Fits Medium To Xlarge) Includes Pouch and Placards	1
32.	5 LB Fire Extinguisher With Light Duty Bracket, Installed (In Cab or Inside Compartment Only)	1
33.	Triangular Reflector Kit, Installed	1
34.	Vinyl manual pouch for storage of all operator and parts manuals	1

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
35.	Rock Guards, Lexan, Installed Each Front Corner Of Body	1	
<u>Electrical Accessories</u>			
36.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1	
37.	Altec Standard Amber LED Strobe Light with Brush Guard Post Mounted On Streetside Front Compartment Top	1	
38.	Single tone back up alarm installed between the chassis frame rails at the rear of the chassis. To work in conjunction with chassis reverse drive system	1	
39.	6-Way Trailer Receptacle (Pin Type) Installed At Rear	1	
40.	Dodge Upfitter Switches (Supplied with Chassis)	1	
41.	Power Distribution Module (PDM-6) is a compact self-contained electronic system that provides a standardized interface with the chassis electrical system. (Includes Operator's Manual)	1	
42.	Install secondary stowage system.	1	
43.	PTO Indicator Light Installed In Cab	1	
<u>Finishing Details</u>			
44.	Powder Coat Unit Altec White	1	
45.	Finish Paint Body Accessories Above Body Floor Altec White	1	
46.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1	
47.	Apply Non-Skid Coating to all walking surfaces	1	
48.	English Safety And Instructional Decals	1	
49.	Vehicle Height Placard - Installed In Cab	1	
50.	Placard, HVI-22 Hydraulic Oil	1	
51.	Dielectric test unit according to ANSI requirements.	1	
52.	Stability test unit according to ANSI requirements.	1	
53.	Focus Factory Build	1	
54.	Delivery Of Completed Unit	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
55.	Inbound Freight	1	
56.	AT40G FA Installation	1	
<u>Chassis</u>			
57.	Altec Supplied Chassis	1	
58.	Chassis	1	
59.	2022 Model Year	1	
60.	Dodge Ram 5500	1	
61.	4x2	1	
62.	60 Clear CA (Round To Next Whole Number)	1	
63.	Regular Cab	1	
64.	Chassis Cab	1	
65.	Dual Rear Wheel	1	
66.	Chassis Color - White	1	
67.	Chassis Wheelbase Length - 145	1	
68.	Dodge 6.4L Hemi (Gas)	1	
69.	Gas	1	
70.	Aisin AS66RC Automatic Transmission (Dodge Chassis)	1	
71.	GVWR 19,000 LBs	1	
72.	7,000 LBS Front GAWR	1	
73.	Spring Suspension	1	
74.	13,500 LBS Rear GAWR	1	
75.	4.44 Axle Ratio	1	
76.	Hydraulic Brakes	1	
77.	Park Brake In Rear Wheels	1	
78.	Dodge 3500-5500 Single Horizontal Right Side Exhaust	1	
79.	Dodge PTO Prep Package (Right Hand Side PTO) (LBN)	1	
80.	50-State Emissions	1	
81.	NFH - RAM 52 Gallon Fuel Tank (Rear)	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
82.	AM/FM Radio	1	
83.	Cruise Control	1	
84.	Keyless Entry	1	
85.	Power Door Locks	1	
86.	Power Windows	1	
87.	Cold Weather Group (Includes Block Heater)	1	
88.	Snow Plow Package	1	

Additional Pricing

89.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	
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Unit / Body / Chassis Total	119,105.00
FET Total	0.00
Total	119,105.00

Altec Industries, Inc.

BY _____

Brooklyn Ryan Russell

Notes: