

| Account                                                 | Revenue Category             | 2015/16<br>Actuals | 2016/17<br>Actuals | 2017/18<br>Actuals | 2018/19<br>Actuals | 2019/20<br>Actuals | 2020/21<br>Actuals | 2021/22<br>Estimates | 2022/23<br>Proposed<br>Budget | CAGR<br>From FY<br>2015/16 |
|---------------------------------------------------------|------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|----------------------|-------------------------------|----------------------------|
| 4100                                                    | Property Tax                 | \$ 10.8            | \$ 11.5            | \$ 12.5            | \$ 13.6            | \$ 14.5            | \$ 15.8            | \$ 15.7              | \$ 16.6                       | 6%                         |
| 4110                                                    | VLF Backfill Property Tax    | 3.0                | 3.2                | 3.4                | 3.7                | 3.9                | 4.1                | 4.2                  | 4.4                           | 6%                         |
| 4200                                                    | Sales & Use Tax              | 7.5                | 9.2                | 7.6                | 8.0                | 6.5                | 6.8                | 7.5                  | 7.9                           | 1%                         |
| 4200                                                    | Measure G District Sales Tax | -                  | -                  | -                  | 0.2                | 1.0                | 1.1                | 1.2                  | 1.3                           | 55%                        |
| 4250                                                    | Franchise Fees               | 2.3                | 2.4                | 2.5                | 2.5                | 2.5                | 2.5                | 2.4                  | 2.5                           | 1%                         |
| 4251                                                    | Transient Occupancy Tax      | 1.9                | 2.3                | 2.6                | 2.7                | 1.9                | 1.0                | 1.4                  | 1.6                           | -2%                        |
| 4400                                                    | Business License Tax         | 1.5                | 1.7                | 1.7                | 1.5                | 1.4                | 1.4                | 1.3                  | 1.4                           | -1%                        |
| 4400                                                    | Licenses & Permits           | 3.5                | 3.0                | 3.0                | 3.1                | 2.7                | 3.1                | 3.1                  | 2.8                           | -3%                        |
| 4500                                                    | Intergovernmental            | 1.0                | 0.9                | 1.0                | 0.9                | 1.0                | 1.6                | 1.1                  | 1.1                           | 1%                         |
| 4600                                                    | Town Services                | 4.0                | 3.3                | 4.4                | 4.4                | 4.4                | 4.6                | 4.3                  | 4.2                           | 1%                         |
| 4700                                                    | Fines & Forfeitures          | 0.9                | 0.9                | 0.7                | 0.5                | 0.3                | 0.1                | 0.2                  | 0.2                           | -19%                       |
| 4800                                                    | Interest                     | 0.6                | 0.2                | 0.2                | 1.4                | 2.2                | 0.1                | 0.4                  | 0.4                           | -6%                        |
| 4850                                                    | Other Sources                | 2.3                | 4.3                | 3.2                | 4.6                | 2.7                | 3.7                | 2.4                  | 3.1                           | 4%                         |
| 4900                                                    | Fund Transfers In            | 2.4                | 0.3                | 0.8                | 1.6                | 0.6                | 0.7                | 0.6                  | 0.5                           | -20%                       |
| <b>TOTAL OPERATING REVENUES &amp; TRANSFERS*</b>        |                              | <b>\$ 41.7</b>     | <b>\$ 43.2</b>     | <b>\$ 43.6</b>     | <b>\$ 48.7</b>     | <b>\$ 45.6</b>     | <b>\$ 46.6</b>     | <b>\$ 45.8</b>       | <b>\$ 48.0</b>                | <b>2%</b>                  |
| Account                                                 | Expenditure Category         | 2015/16<br>Actuals | 2016/17<br>Actuals | 2017/18<br>Actuals | 2018/19<br>Actuals | 2019/20<br>Actuals | 2020/21<br>Actuals | 2021/22<br>Estimates | 2022/23<br>Proposed<br>Budget | CAGR<br>From FY<br>2015/16 |
| 5110                                                    | Salary                       | 14.5               | 14.8               | 16.0               | 17.9               | 19.3               | 20.2               | 19.2                 | 23.2                          | 7%                         |
| 5120                                                    | CalPERS Benefits             | 3.6                | 3.9                | 4.3                | 5.3                | 6.1                | 6.4                | 6.2                  | 7.7                           | 11%                        |
| 5200                                                    | All Other Benefits           | 3.2                | 3.2                | 3.3                | 3.6                | 3.6                | 3.7                | 3.4                  | 4.6                           | 5%                         |
| 6211                                                    | OPEB Pay as You Go           | 0.9                | 1.0                | 1.1                | 1.2                | 1.2                | 1.3                | 1.5                  | 1.5                           | 7%                         |
| 6000                                                    | Operating Expenditures       | 4.7                | 4.8                | 5.0                | 5.6                | 5.1                | 5.7                | 6.9                  | 6.9                           | 6%                         |
| 7200                                                    | Grants & Awards              | 0.7                | 0.2                | 0.2                | 0.3                | 0.3                | 0.3                | 0.8                  | 0.2                           | -15%                       |
| 7400                                                    | Utilities                    | 0.4                | 0.6                | 0.5                | 0.5                | 0.5                | 0.6                | 0.6                  | 0.6                           | 5%                         |
| 8060                                                    | Internal Service Charges     | 3.5                | 3.6                | 3.9                | 2.5                | 2.2                | 2.3                | 2.6                  | 2.7                           | -4%                        |
| 8900                                                    | Debt Service                 | 1.9                | 1.9                | 1.9                | 1.9                | 1.9                | 2.0                | 1.9                  | 1.9                           | 0%                         |
| <b>TOTAL OPERATING EXPENDITURES</b>                     |                              | <b>\$ 33.6</b>     | <b>\$ 34.0</b>     | <b>\$ 36.2</b>     | <b>\$ 38.8</b>     | <b>\$ 40.2</b>     | <b>\$ 42.4</b>     | <b>\$ 43.2</b>       | <b>\$ 49.3</b>                | <b>6%</b>                  |
| GASB 45 Retiree Medical Actuarial                       |                              | 1.5                | 2.6                | 1.6                | 1.1                | 1.1                | 0.6                | 0.1                  | -                             |                            |
| Additional Discretionary Payment - Pension              |                              | -                  | -                  | -                  | -                  | -                  | 5.6                | 0.4                  | 0.4                           |                            |
| <b>TOTAL OPERATING &amp; DISCRETIONARY EXPENDITURES</b> |                              | <b>\$ 35.1</b>     | <b>\$ 36.6</b>     | <b>\$ 37.8</b>     | <b>\$ 39.9</b>     | <b>\$ 41.3</b>     | <b>\$ 48.6</b>     | <b>\$ 43.7</b>       | <b>\$ 49.7</b>                | <b>5%</b>                  |