

## AGREEMENT FOR SERVICES

### PREAMBLE

THIS AGREEMENT is dated for identification on March 18, 2025 by and between TOWN OF LOS GATOS, a California municipal corporation, (“Town”) and Professional Powerwashing & Property Maintenance, Inc. (PPWPM, Inc.) (“Service Provider”), identified as an S Corporation and whose address is 12907 Alcosta Blvd Unit F , San Ramon, CA 94583. This Agreement is made with reference to the following facts.

### I. RECITALS

- 1.1 Town sought quotations for the services described in this Agreement, and Service Provider was found to be the lowest responsible supplier for this purchase.
- 1.2 Service Provider represents and affirms that it is willing to perform the desired work pursuant to this Agreement.
- 1.3 Town desires to engage Service Provider to provide Downtown Sidewalk Power Washing.
- 1.4 Service Provider warrants it possesses the distinct professional skills, qualifications, experience, and resources necessary to timely perform the services described in this Agreement. Service Provider acknowledges Town has relied upon these warranties to retain Service Provider.

### II. AGREEMENTS

- 2.1 Scope of Services. Service Provider shall provide services as described in that certain Proposal sent to the Town on February 12, 2025, which is hereby incorporated by reference and attached as Exhibit A.
- 2.2 Term and Time of Performance. The effective date of this Agreement shall begin April 1, 2025 through June 30, 2029, subject to appropriation of funds, notwithstanding any other provision in this agreement.
- 2.3 Compliance with Laws. The Service Provider shall comply with all applicable laws, codes, ordinances, and regulations of governing federal, state and local laws. Service Provider represents and warrants to Town that it has all licenses, permits, qualifications and approvals of whatsoever nature which are legally required for Service Provider to practice its profession. Service Provider shall maintain a Town of Los Gatos business license pursuant to Chapter 14 of the Code of the Town of Los Gatos.
- 2.4 Sole Responsibility. Service Provider shall be responsible for employing or engaging all persons necessary to perform the services under this Agreement.

2.5 Information/Report Handling. All documents furnished to Service Provider by the Town and all reports and supportive data prepared by the Service Provider under this Agreement are the Town's property and shall be delivered to the Town upon the completion of services or at the Town's written request. All reports, information, data, and exhibits prepared or assembled by Service Provider in connection with the performance of its services pursuant to this Agreement are confidential until released by the Town to the public, and the Service Provider shall not make any of these documents or information available to any individual or organization not employed by the Service Provider or the Town without the written consent of the Town before such release. The Town acknowledges that the reports to be prepared by the Service Provider pursuant to this Agreement are for the purpose of evaluating a defined project, and Town's use of the information contained in the reports prepared by the Service Provider in connection with other projects shall be solely at Town's risk, unless Service Provider expressly consents to such use in writing. Town further agrees that it will not appropriate any methodology or technique of Service Provider which is and has been confirmed in writing by Service Provider to be a trade secret of Service Provider.

2.6 Compensation: Compensation for year one (FY 2025/26) shall not exceed \$14,701.38. Compensation for future years will be the base cost of \$58,805.56 and shall be adjusted upward annually for the remaining term of this agreement by the change, if any, in the San Francisco-Oakland-San Jose Metropolitan Area Consumer Price Index for All Urban Consumers, all items (CPI). The adjustment shall be based upon the CPI published on December 31 of the preceding year. If the CPI indicates a downward adjustment, compensation would remain at the base amount. Payment shall be based upon Town approval of each task.

Year 1 - \$14,701.38

Year 2 - \$58,805.56

Year 3 - \$58,805.56

Year 4 - \$58,805.56

Year 5 - \$58,805.56

For a total agreement amount **not to exceed \$249,923.62**, inclusive of all costs. Payment shall be based upon Town approval of each task.

\*Total compensation does not include CPI adjustments for Years 2-5.

2.7 Billing. Billing shall be monthly by invoice within thirty (30) days of the rendering of the service and shall be accompanied by a detailed explanation of the work performed by whom at what rate and on what date. Also, plans, specifications, documents or other pertinent materials shall be submitted for Town review, even if only in partial or draft form.

Payment shall be net thirty (30) days. All invoices and statements to the Town shall be addressed as follows:

Invoices:

Town of Los Gatos  
Attn: Accounts Payable  
P.O. Box 655  
Los Gatos, CA 95031-0655  
Email (preferred): [AP@losgatosca.gov](mailto:AP@losgatosca.gov)

2.8 Availability of Records. Service Provider shall maintain the records supporting this billing for not less than three years following completion of the work under this Agreement. Service Provider shall make these records available to authorized personnel of the Town at the Service Provider offices during business hours upon written request of the Town.

2.9 Assignability and Subcontracting. The services to be performed under this Agreement are unique and personal to the Service Provider. No portion of these services shall be assigned or subcontracted without the written consent of the Town.

2.10 Independent Contractor. It is understood that the Service Provider, in the performance of the work and services agreed to be performed, shall act as and be an independent contractor and not an agent or employee of the Town. As an independent contractor he/she shall not obtain any rights to retirement benefits or other benefits which accrue to Town employee(s). With prior written consent, the Service Provider may perform some obligations under this Agreement by subcontracting, but may not delegate ultimate responsibility for performance or assign or transfer interests under this Agreement. Service Provider agrees to testify in any litigation brought regarding the subject of the work to be performed under this Agreement. Service Provider shall be compensated for its costs and expenses in preparing for, traveling to, and testifying in such matters at its then current hourly rates of compensation, unless such litigation is brought by Service Provider or is based on allegations of Service Provider's negligent performance or wrongdoing.

2.11 Conflict of Interest. Service Provider understands that its professional responsibilities are solely to the Town. The Service Provider has and shall not obtain any holding or interest within the Town of Los Gatos. Service Provider has no business holdings or agreements with any individual member of the Staff or management of the Town or its representatives nor shall it enter into any such holdings or agreements. In addition, Service Provider warrants that it does not presently and shall not acquire any direct or indirect interest adverse to those of the Town in the subject of this Agreement, and it shall immediately disassociate itself from such an interest, should it discover it has done so and shall, at the Town's sole discretion, divest itself of such interest. Service Provider shall not knowingly and shall take reasonable steps to ensure that it does not employ a person having such an interest in this performance of this

Agreement. If after employment of a person Service Provider discovers it has employed a person with a direct or indirect interest that would conflict with its performance of this Agreement Service Provider shall promptly notify Town of this employment relationship, and shall, at the Town's sole discretion, sever any such employment relationship.

2.12 Equal Employment Opportunity. Service Provider warrants that it is an equal opportunity employer and shall comply with applicable regulations governing equal employment opportunity. Neither Service Provider nor its subcontractors do and neither shall discriminate against persons employed or seeking employment with them on the basis of age, sex, color, race, marital status, sexual orientation, ancestry, physical or mental disability, national origin, religion, or medical condition, unless based upon a bona fide occupational qualification pursuant to the California Fair Employment & Housing Act.

### **III. INSURANCE AND INDEMNIFICATION**

#### **3.1 Minimum Scope of Insurance:**

- i. Service Provider agrees to have and maintain, for the duration of the contract, General Liability insurance policies insuring him/her and his/her firm to an amount not less than: two million dollars (\$2,000,000) combined single limit per occurrence for bodily injury, personal injury and property damage.
- ii. Service Provider agrees to have and maintain for the duration of the contract, an Automobile Liability insurance policy ensuring him/her and his/her staff to an amount not less than one million dollars (\$1,000,000) combined single limit per accident for bodily injury and property damage.
- iii. Service Provider shall provide to the Town all certificates of insurance, with original endorsements effecting coverage. Service Provider agrees that all certificates and endorsements are to be received and approved by the Town before work commences.

#### **General Liability:**

- i. The Town, its elected and appointed officials, employees, and agents are to be covered as insured as respects: liability arising out of activities performed by or on behalf of the Service Provider; products and completed operations of Service Provider, premises owned or used by the Service Provider.
- ii. The Service Provider's insurance coverage shall be primary insurance as respects the Town, its elected and appointed officials, employees, and agents. Any insurance or self-insurances maintained by the Town, its officers, officials, employees or volunteers shall be excess of the Service Provider's insurance and shall not contribute with it.

iii. Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the Town, its officers, officials, employees or volunteers.

iv. The Service Provider's insurance shall apply separately to each insured against whom a claim is made or suit is brought, except with respect to the limits of the insurer's liability.

3.2 All Coverages. Each insurance policy required in this item shall be endorsed to state that coverage shall not be suspended, voided, cancelled, reduced in coverage or in limits except after thirty (30) days' prior written notice by certified mail, return receipt requested, has been given to the Town. Current certification of such insurance shall be kept on file at all times during the term of this agreement with the Town Clerk.

3.3 Workers' Compensation. In addition to these policies, Service Provider shall have and maintain Workers' Compensation insurance as required by California law and shall provide evidence of such policy to the Town before beginning services under this Agreement. Further, Service Provider shall ensure that all subcontractors employed by Service Provider provide the required Workers' Compensation insurance for their respective employees. As required by the State of California, with Statutory Limits, and Employer's Liability Insurance with limit of no less than one million dollars (\$1,000,000) per accident for bodily injury or disease.

3.4 Indemnification. The Service Provider shall save, keep, hold harmless and indemnify and defend the Town its elected and appointed officials, agents, employees, and volunteers from all damages, liabilities, penalties, costs, or expenses in law or equity that may at any time arise or be set up because of damages to property or personal injury received by reason of, or in the course of performing work which may be occasioned by a willful or negligent act or omissions of the Service Provider, or any of the Service Provider's officers, employees, or agents or any subcontractor.

#### **IV. GENERAL TERMS**

4.1 Waiver. No failure on the part of either party to exercise any right or remedy hereunder shall operate as a waiver of any other right or remedy that party may have hereunder, nor does waiver of a breach or default under this Agreement constitute a continuing waiver of a subsequent breach of the same or any other provision of this Agreement.

4.2 Governing Law. This Agreement, regardless of where executed, shall be governed by and construed to the laws of the State of California. Venue for any action regarding this Agreement shall be in the Superior Court of the County of Santa Clara.

4.3 Termination of Agreement. The Town and the Service Provider shall have the right to terminate this agreement with or without cause by giving not less than fifteen days (15) written notice of termination. In the event of termination, the Service Provider shall deliver to the

Town all plans, files, documents, reports, performed to date by the Service Provider. In the event of such termination, Town shall pay Service Provider an amount that bears the same ratio to the maximum contract price as the work delivered to the Town bears to completed services contemplated under this Agreement, unless such termination is made for cause, in which event, compensation, if any, shall be adjusted in light of the particular facts and circumstances involved in such termination.

4.4 Prevailing Wages. This project is subject to the requirements of Section 1720 et seq. of the California Labor Code requiring the payment of prevailing wages, the training of apprentices and compliance with other applicable requirements. Contractors and all subcontractors who perform work on the project are required to comply with these requirements. Prevailing wages apply to all projects over \$1,000 which are defined as a “public work” by the State of California. This includes: construction, demolition, repair, alteration, maintenance and the installation of photovoltaic systems under a Power Purchase Agreement when certain conditions are met under Labor Code Section 1720.6. This include service and warranty work on public buildings and structures.

- a. The applicable California prevailing wage rate can be found at [www.dir.ca.gov](http://www.dir.ca.gov) and are on file with the Town of Los Gatos Parks and Public Works Department, which shall be available to any interested party upon request. The contractor is also required to have a copy of the applicable wage determination posted and/or available at each jobsite.
- b. Specifically, contractors are reminded of the need for compliance with Labor Code Section 1774-1775 (the payment of prevailing wages and documentation of such), Section 1776 (the keeping and submission of accurate certified payrolls) and 1777.5 in the employment of apprentices on public works projects. Further, overtime, weekend and holiday pay, and shift pay must be paid pursuant to applicable Labor Code section.
- c. The public entity for which work is being performed or the California Department of Industrial Relations may impose penalties upon contractors and subcontractors for failure to comply with prevailing wage requirements. These penalties are up to \$200 per day per worker for each wage violations identified; \$100 per day per worker for failure to provide the required paperwork and documentation requested within a 10-day window; and \$25 per day per worker for any overtime violation.
- d. As a condition to receiving progress payments, final payment and payment of retention on any and all projects on which the payment of prevailing wages is required, the contractor agrees to present to the TOWN, along with its request

for payment, all applicable and necessary certified payrolls (for itself and all applicable subcontractors) for the time period covering such payment request. The term “certified payroll” shall include all required documentation to comply with the mandates set forth in Labor Code Section 1720 et seq, as well as any additional documentation requested by the Agency or its designee including, but not limited to: certified payroll, fringe benefit statements and backup documentation such as monthly benefit statements, employee timecards, copies of wage statements and cancelled checks, proof of training contributions (CAC2 if applicable), and apprenticeship forms such as DAS-140 and DAS-142.

- e. In addition to submitting the certified payrolls and related documentation to the TOWN, the contractor and all subcontractors shall be required to submit certified payroll and related documents electronically to the California Department of Industrial Relations. Failure to submit payrolls to the DIR when mandated by the project parameters shall also result in the withholding of progress, retention and final payment.
- f. No contractor or subcontractor may be listed on a bid proposal for a public works project unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].
- g. No contractor or subcontractor may be awarded a contract for public work on a public works project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5. Contractors MUST be a registered “public works contractor” with the DIR AT THE TIME OF BID. Where the prime contract is less than \$15,000 for maintenance work or less than \$25,000 for construction alternation, demolition or repair work, registration is not required.
- h. Should any contractor or subcontractors not be a registered public works contractor and perform work on the project, Contractor agrees to fully indemnify the TOWN for any fines assessed by the California Department of Industrial Relations against the TOWN for such violation, including all staff costs and attorney’s fee relating to such fine.
- i. The TOWN shall withhold any portion of a payment; including the entire payment amount, until certified payroll forms and related documentation are properly submitted, reviewed and found to be in full compliance. In the event that certified payroll forms do not comply with the requirements of Labor Code

Section 1720 et seq., the TOWN may continue to hold sufficient funds to cover estimated wages and penalties under the contract.

4.5 Amendment. No modification, waiver, mutual termination, or amendment of this Agreement is effective unless made in writing and signed by the Town and the Service Provider.

4.6 Disputes. In any dispute over any aspect of this Agreement, the prevailing party shall be entitled to reasonable attorney's fees, including costs of appeal.

4.7 Notices. Any notice required to be given shall be deemed to be duly and properly given if mailed postage prepaid, and addressed to:

Town of Los Gatos  
Attn: Town Clerk  
110 E. Main Street  
Los Gatos, CA 95030

Professional Powerwashing & Property Maintenance, Inc. (PPWPM, Inc.)  
12907 Alcosta Blvd Unit F  
San Ramon, CA 94583

or personally delivered to Service Provider to such address or such other address as Service Provider designates in writing to Town.

4.8 Order of Precedence. In the event of any conflict, contradiction, or ambiguity between the terms and conditions of this Agreement in respect of the Products or Services and any attachments to this Agreement, then the terms and conditions of this Agreement shall prevail over attachments or other writings.

4.9 Entire Agreement. This Agreement, including all Exhibits, constitutes the complete and exclusive statement of the Agreement between the Town and Service Provider. No terms, conditions, understandings or agreements purporting to modify or vary this Agreement, unless hereafter made in writing and signed by the party to be bound, shall be binding on either party.



IN WITNESS WHEREOF, the Town and Service Provider have executed this Agreement.

Town of Los Gatos by:

Professional Powerwashing & Property Maintenance, Inc.  
(PPWPM, Inc.) by:

\_\_\_\_\_  
Chris Constantin, Town Manager

\_\_\_\_\_  
Brandon Cody, CEO

Recommended by:

\_\_\_\_\_  
Nicolle Burnham,  
Director of Parks and Public Works

Approved as to Form:

\_\_\_\_\_  
Gabrielle Whelan, Town Attorney

Attest:

\_\_\_\_\_  
Wendy Wood, CMC, Town Clerk



**Town of Los Gatos**  
Department of Parks & Public Works

**Professional Powerwashing & Property Maintenance, Inc. (PPWPM, INC)**

12907 Alcosta Blvd unit f, San Ramon, CA 94583

Mr. Brandon Cody (CEO of PPWPM, INC.)

Active Company Emails: [brandon@ppwpm.com](mailto:brandon@ppwpm.com) [franadmin@ppwpm.com](mailto:franadmin@ppwpm.com)

Phone: +1 (510) 691-5797 / Office: (925) 633-4342

Contractor's License Detail for License (CSLB) # 1022456

Classifications:

C-61/D38 - Sand And Water Blasting

C-61/D06 - Concrete Related Services

DIR # PW-LR-1000534006

DUNS 048463313

SAM UEI: DL25E6FG77N8

To:

**Jim Harbin**

Parks & Public Works Superintendent

41 Miles Avenue, Los Gatos, CA 95030

e-mail: [jharbin@losgatosca.gov](mailto:jharbin@losgatosca.gov)

phone: 408-399-5775

**Subject: Proposal Submission for Re-Bid: Downtown Sidewalk Power Washing**

Dear **Mr. Jim Harbin**,

Professional Powerwashing & Property Maintenance, Inc. (PPWPM, INC) is pleased to submit our proposal in response to the Request for Proposal (RFP) for the Re-Bid: Downtown Sidewalk Power Washing project. With over 10 years of experience in the power washing industry, serving residential, commercial, federal and city contracts, and large-scale projects, we are confident in our ability to meet and exceed the expectations outlined by the Town of Los Gatos.

PPWPM, INC understands the Town's need for professional, high-quality power washing services that ensure cleanliness while maintaining environmental compliance. We are fully prepared to execute the scope of work outlined in the RFP, including sidewalk washing, water containment measures, environmental safety practices, and adherence to the specified cleaning schedule. Our extensive experience in similar municipal contracts ensures that we can deliver the services efficiently, meeting all safety and quality standards required by the Town.

In reviewing the Town's proposed agreement, we find that we are in general agreement with the contract terms. However, we would like to discuss potential modifications related to scheduling flexibility in case of weather-related delays or unforeseen circumstances that may impact service completion. Additionally, we would appreciate a discussion on the invoicing schedule to ensure alignment with our standard business practices.

We look forward to the opportunity to collaborate with the Town of Los Gatos and contribute to maintaining a clean and safe environment for the community. Please find our full proposal enclosed, including our scope of services, team qualifications, and relevant experience.

Thank you for your time and consideration. We are available for any further discussions or clarifications. Please feel free to contact us at your convenience.

Sincerely,

A handwritten signature in black ink, appearing to read 'Brandon Cody', with a stylized flourish extending to the right.

**Brandon Cody**  
CEO  
PPWPM, INC.



## Scope of Services / Work Plan

PPWPM, INC will perform power washing services for downtown sidewalks, library front patio, and the underground parking garage as per the specifications outlined in the RFP. Our work plan includes:

- **Pre-Cleaning Preparation:** Conducting a site walkthrough to identify storm drains and implementing protective measures to prevent wastewater runoff.
- **Sidewalk Power Washing:** Utilizing high-pressure (minimum 3500 PSI) washers to remove dirt, gum, debris, and stains, ensuring compliance with EPA-approved cleaning methods.
- **Water Containment & Environmental Compliance:** Deploying sandbag berms and directing wastewater to approved disposal sites to ensure storm drain protection.
- **Surface Treatment & Protection:** Applying non-toxic and biodegradable degreasers as needed while ensuring overspray does not affect adjacent properties.
- **Schedule Adherence & Coordination:** Providing monthly cleaning services as specified, with flexibility for adjustments based on town events or construction activities.
- **Advance Scheduling Notification:** Providing the Town with a detailed cleaning schedule in advance to allow for proper coordination and notification.
- **Photo Documentation for Quality Assurance:** Sending before, during, and after photos as proof of job completion, ensuring transparency and verification of services rendered.



## Firm Qualifications, Expertise, and Experience

PPWPM, INC. has been a trusted leader in the power washing industry for over 10 years, serving diverse sectors, including government contracts, commercial properties, large residential complexes, HOA communities, and industrial sites. Our extensive experience equips us with the expertise to handle large-scale projects efficiently and effectively.

Fully licensed through the Contractors State License Board (CSLB# 1022456) and fully insured, we prioritize safety, quality, and customer satisfaction. We have successfully executed similar contracts, including projects for high-profile organizations like **Kaiser Permanente Hospital in San Francisco (\$110,000 exterior building wash)** and **Bayer Pharmaceutical (\$300,000 exterior building and window washing)**, as well as **multi-year city contracts** such as with the **Cities of Livermore** and **Sunnyvale** power washing maintenance.

We are committed to exceeding expectations and ensuring the maintenance of clean, safe, and welcoming public spaces. We look forward to the opportunity to contribute to Los Gatos, CA's mission and demonstrate our capabilities.



## **Team Qualifications, Expertise, and Experience**

(Identification of the project team, including the main project contact.)

Our dedicated team consists of experienced professionals who are adept at managing and executing projects of this scale. We pride ourselves on effective team coordination, ensuring that every task is handled with precision and in strict adherence to environmental compliance, safety protocols, and industry standards. Our leadership team provides clear direction and fosters a collaborative approach to ensure the success of every project.

In addition, our field technicians are highly trained in advanced power washing techniques, enabling them to handle complex tasks with precision. They are skilled in using state-of-the-art equipment and environmentally friendly cleaning solutions to achieve exceptional results. Each technician undergoes continuous training to stay updated with industry advancements and best practices.

We are committed to delivering top-quality results while minimizing environmental impact and maintaining the highest levels of safety.

Key personnel include:

- **CEO, Brandon Cody Sr. – Main Project Contact:** Oversees project execution, ensures contractual compliance, and acts as the primary liaison between PPWPM, INC. and the Town of Los Gatos.
- **Head of Operations, Felix Aguilar – Project Supervisor:** Oversees all operational aspects, supervises on-site activities, and ensures the timely completion of work.
- **Operations Manager, Raymond Hirtle – Job Site Coordinator:** Manages job site logistics, supervises trained field technicians, and ensures adherence to safety and environmental protocols.
- **Sales & Marketing Manager, Brandon Cody Sr. – Client Relations & Communications:** Manages client communication, ensures project visibility, and supports field technicians to maintain service excellence.
- **In-house Field Technicians:** Highly trained professionals specializing in advanced power washing techniques and environmental compliance. They are responsible for executing on-site tasks with precision, ensuring the highest standards of quality, safety, and efficiency in every project.

# BRANDON CODY SR.

Chief Executive Officer  
(CEO)

☎ (510) 691-5797

✉ brandon@ppwpm.com



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## CAREER OVERVIEW

Accomplished CEO with 10 years of experience in driving organizational growth and strategic vision across diverse industries. Proven expertise in leading high-performing teams, enhancing operational efficiency, and maximizing profitability. Skilled in building strong client relationships and fostering a culture of innovation and accountability. Committed to delivering sustainable results while aligning business objectives with stakeholder interests.

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## SKILLS

- Strategic Vision: Developing long-term growth strategies.
- Leadership: Motivating teams for high performance.
- Financial Acumen: Managing budgets and maximizing profitability.
- Stakeholder Engagement: Building relationships with clients and investors.
- Change Management: Navigating organizational change effectively.

## EXPERIENCE

### CEO

Professional Powerwashing Maintenance  
(PPWPM, INC.) | 2014 - present

- Established strategic partnerships with local businesses and property management companies, significantly increasing referral rates and client acquisition.
  - Directed organizational transformation, streamlining operations.
  - Grew annual revenue by 300% by expanding service offerings and targeting commercial contracts in high-demand areas.
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## EXPERIENCE

### CEO

Brand•On Marketing | 2022 - present

- Founded and grew the company to achieve a 100% annual revenue increase by developing innovative digital marketing solutions tailored to client needs.
- Cultivated a diverse client portfolio, successfully managing over numbers of accounts, resulting in a 100% increase in client retention and satisfaction.

### CO-OWNER

Superior Epoxy Coatings | 2022 - present

- Implemented operational efficiencies that reduced costs while maintaining high standards of quality and safety in epoxy application.
- Developed and nurtured relationships with contractors and suppliers, expanding the client base and increasing project referrals.

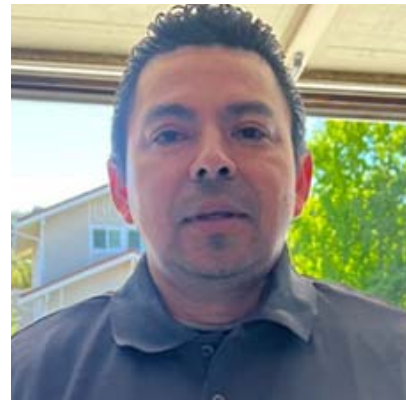


# FELIX AGUILAR

## Head of Operations

📞 (510) 992-0122

✉️ felix@ppwpm.com



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## CAREER OVERVIEW

Results-oriented Head of Operations with extensive experience in managing large-scale residential and commercial projects. Expertise in streamlining operational processes, ensuring efficient project execution, and optimizing resource management. Proven track record of leading teams, implementing innovative strategies, and driving continuous improvements to meet organizational goals while enhancing client satisfaction.

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## SKILLS

- **Operational Efficiency:** Skilled in optimizing workflows and processes to improve productivity and reduce costs across multiple projects.
- **Team Leadership & Development:** Strong leadership in managing diverse teams, fostering collaboration, and driving performance to meet organizational objectives.
- **Strategic Planning & Execution:** Expertise in planning, coordinating, and executing large-scale projects, ensuring timely and successful delivery while meeting client expectations.

## EXPERIENCE

### COO

Professional Powerwashing Maintenance (PPWPM, INC.) | 2020 - present

- Supervised all operational aspects of residential and commercial projects, ensuring timely completion while maintaining high standards of quality and safety.
  - Coordinated on-site activities, leading teams to execute project plans efficiently, and resolved operational challenges to minimize delays and meet client expectations.
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# RAYMOND HIRTLE

## Operations Manager

📞 (510) 585-1750

✉️ raymond@ppwpm.com



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## CAREER OVERVIEW

Results-driven Operations Manager with extensive experience overseeing residential and commercial project operations. Proven expertise in optimizing operational efficiency, strategic planning, and seamless project execution. Skilled in leading cross-functional teams, implementing innovative processes, and driving client satisfaction to consistently meet and exceed organizational goals.

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## EDUCATION

Contra Costa College

## SKILLS

- **Operational Leadership:**  
Directing project teams for optimal efficiency.
- **Strategic Planning:** Developing and implementing long-term strategies.
- **Project Management:**  
Overseeing project lifecycles within timelines and budgets.
- **Cross-Functional Collaboration:**  
Facilitating communication among diverse teams.
- **Client Relationship Management:**  
Building and maintaining strong client relationships.

## EXPERIENCE

### Operations Manager

Professional Powerwashing Maintenance (PPWPM, INC.) | 2020 - present

- Managed residential and commercial project operations, overseeing budgeting, scheduling, and resource allocation to ensure successful project delivery.
  - Implemented process improvements that increased operational efficiency by 200%.
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# BRANDON CODY JR.

## Director of Sales

☎ (925) 633-4342

✉ BrandonJr@ppwpm.com



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## CAREER OVERVIEW

Results-driven Director of Sales with extensive experience in driving revenue growth for residential and commercial projects. Proven track record in developing strategic sales initiatives and leading high-performing teams. Skilled in market analysis and optimizing sales processes to achieve targets while delivering exceptional customer service.

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## SKILLS

- **Strategic Sales Development:** Crafting and executing effective sales strategies.
- **Team Leadership:** Leading and motivating high-performing sales teams.
- **Market Analysis:** Analyzing trends to identify growth opportunities.
- **Client Relationship Management:** Building and maintaining strong client partnerships.
- **Sales Process Optimization:** Streamlining processes to enhance efficiency and results.

## EXPERIENCE

### SALES

Professional Powerwashing Maintenance (PPWPM, INC.) | 2020 - present

- Managed sales operations for residential and commercial markets, achieving consistent year-over-year growth of 200%.
  - Established strong client relationships that led to increase in repeat business and referrals, contributing to long-term company success.
-



## Training Records for Safety and Equipment for Key Personnel

We have included all employees, including field technicians, in the training records outlined on the following pages. These records track each employee's completion of safety protocols and equipment usage training, ensuring full compliance with safety regulations and best practices.

To maintain the highest safety standards, all employees are required to complete annual training sessions at the beginning of each year. Each employee must complete a minimum of 30 hours of training, which includes a mix of online courses, external certifications, and hands-on practical sessions. This comprehensive approach ensures our staff remains proficient in the latest safety techniques and equipment usage.

In addition to employee records, you will find the most recent contractor safety certificates attached, along with other essential training resources. This involves comprehensive training for safety and equipment training. Our commitment to ongoing professional development guarantees that every employee receives thorough training through both external programs and our in-house curriculum, ensuring the highest levels of safety and competency across all operations.

**PPWPM In-House Training** is also an integral part of our safety program. Even if employees complete external certifications, they are still required to undergo our in-house training to reinforce company-specific safety protocols and operational standards.

### Included in this document:

1. **Training Records of Each Employee** – Tracking the completion of safety protocols and equipment usage training for each employee, ensuring full compliance with safety regulations.
2. **Certificates Copies** – The latest contractor and employee safety certifications.
3. **PPWPM In-House Training Library Videos** – A resource to ensure all employees receive internal training, even after completing external certifications.
4. **PPWPM Training Schedule** – A detailed outline of upcoming training sessions, keeping all employees up to date on the latest safety standards and equipment usage practices.
5. **PPWPM Organizational Chart** – A reference to the structure of our team and key personnel involved in daily operations.
6. **Other Training Events** – PPWPM hosted the **Niche Market & Gas Station Training Event** on February 1-2, 2024, featuring renowned guest trainer Carlos Gonzalos. The event provided specialized training in gas station cleaning, as well as comprehensive equipment safety and usage training. It enhanced the skills of both our team and other contractors, reinforcing our commitment to continuous professional development and service excellence.

This commitment to training—both internal and external—ensures that our workforce remains knowledgeable, competent, and well-prepared to manage any safety or operational challenges that may arise.

## List of Equipment

1. \*Vehicles:\*

  - 4 Trucks with 500-gallon water tanks hot water pressure washing units

2. \*Pressure Washing Systems:\*

  - Hot water pressure washers for each truck

3. \*Spray Guns and Wands:\*

  - Pressure washing guns with variable nozzles
  - Extension wands for high-reach areas

4. \*Hoses:\*

  - High-pressure hoses (minimum 300 feet per truck)
  - Hose reels for organization and easy access

5. \*Nozzles and Tips:\*

  - Multiple nozzle tips (0-degree, 15-degree, 25-degree, 40-degree)
  - Soap nozzles for detergent application

6. \*Water Softening and Filtration Systems:\*

  - Water softeners to prevent mineral build-up
  - In-line filters to remove debris and prevent nozzle clogging

7. \*Detergents and Cleaning Solutions:\*

  - Environmentally friendly detergents
  - Specialized cleaners for various surfaces (concrete, wood, siding)

8. \*Surface Cleaners:\*

  - Walk-behind surface cleaners for flat surfaces

9. \*Safety Equipment:\*

  - Protective gloves and goggles
  - High-visibility vests and ear protection

10. \*Accessories and Attachments:\*

  - Turbo nozzles for stubborn stains
  - Sandblasting attachments for paint removal

11. \*Tools and Maintenance Kits:\*

  - Basic toolkits for on-the-go repairs
  - Spare parts like O-rings and gaskets

12. \*Ladders and Access Equipment:\*

  - Extension ladders for hard-to-reach areas
  - Scaffolding for stable high-level access

13. \*Water Recovery Systems:\*

- Vacuum recovery systems for wastewater
- Portable water tanks for high-ground jobs

14. \*Power Sources:\*

- Generators (if needed for remote locations)
- Extra fuel cans for extended operations

15. \*Documentation and Compliance Tools:\*

- Safety data sheets for all chemicals
- Compliance and operation manuals

16. \*Communication Tools:\*

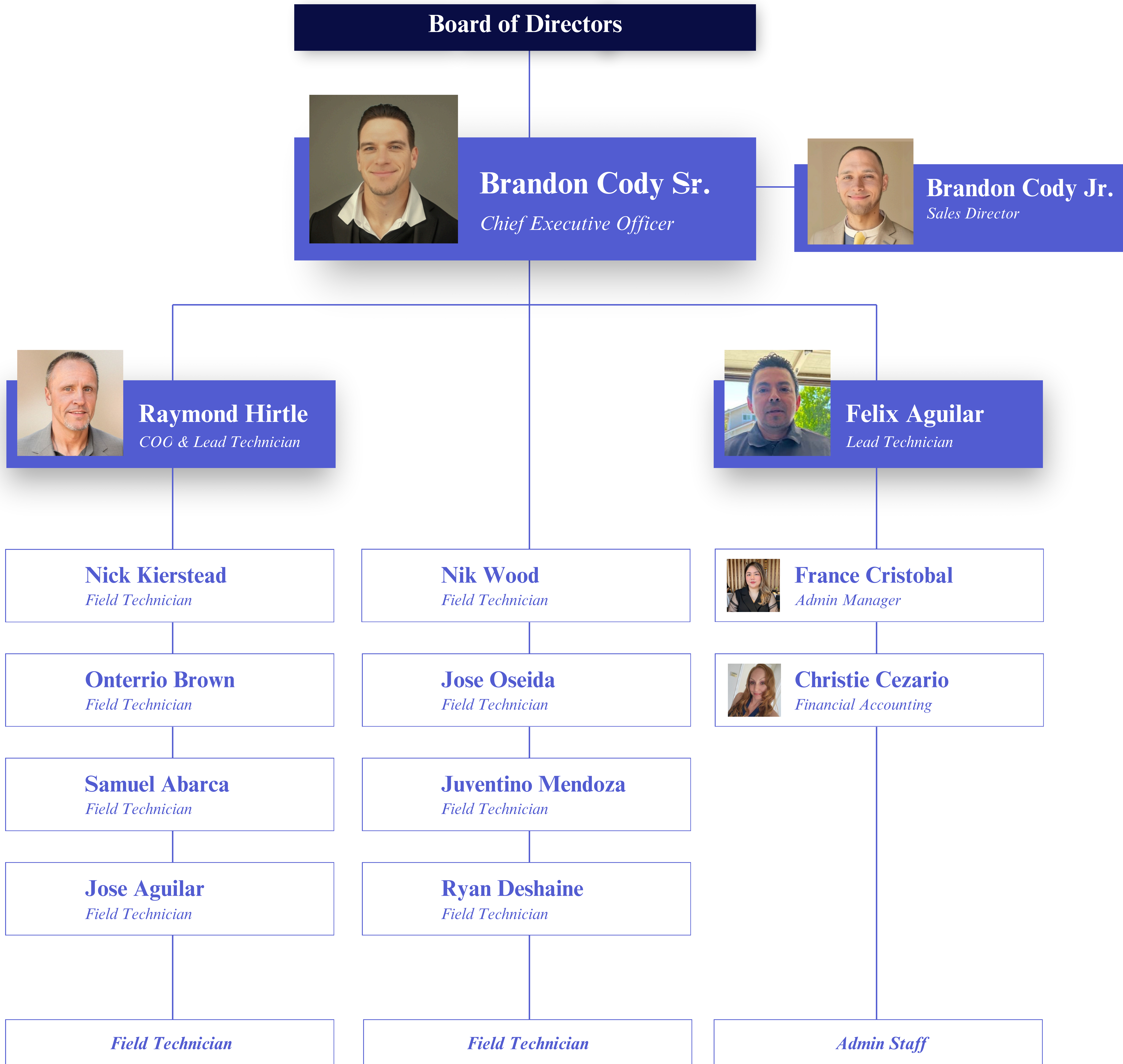
- Two-way radios for team communication
- Mobile devices for scheduling and navigation



# Organizational Structure



## PPWPM, INC.





# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Brandon Cody Sr.

Position/Role: Chief Executive Officer

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	July 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>



# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Brandon Cody Jr.

Position/Role: Sales Director

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>

# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Raymond Hirtle  
 Position/Role: Chief Operation Officer / Lead Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>

# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name:

Felix Aguilar

Position/Role:

Lead Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>

# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Nick Kierstead  
 Position/Role: Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
Aerial Lift (MEWP)	August 2024	Hard Hat Training Company - Samantha Montalbano CEO		Online	2.5hrs
					<b>Total 32.5hrs</b>

# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Onterrio Brown

Position/Role: Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
Aerial Lift (MEWP)	August 2024	Hard Hat Training Company - Samantha Montalbano CEO		Online	2.5hrs
					<b>Total 32.5hrs</b>

# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Jose Aguilar  
Position/Role: Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>

# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Jose Oseida  
 Position/Role: Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>

# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Juventino Mendoza

Position/Role: Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>



# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Nik Wood  
 Position/Role: Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>

# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Ryan Deshaine

Position/Role: Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	September 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>

# TRAINING RECORD



## EMPLOYEE INFORMATION

Employee Name: Samuel Abarca  
 Position/Role: Field Technician

Training Details					
Training Topic	Date	Trainee Name	Location	Training Method	Duration
Workplace Safety Overview	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Equipment Operation	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Personal Protective Equipment (PPE) Overview - National Safety Council	January 2024	Personal Protective Equipment (PPE) Overview - National Safety Council		Online	3hrs
Fall Protection Training	January 2024	Fall Protection (US) - National Safety Council		Online	3hrs
Hazard Communication	January 2024	Hazard Communication - National Safety Council National Safety Council		Online	3hrs
Emergency Procedures	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Fire Safety and Extinguisher Use	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Vehicle/Equipment Safety	January 2024	In-House Training PPWPM, INC.	4070 Nelson Ave, suite F Concord CA 94520	In-person	3hrs
Contractor Safety Training - for Bayer - Berkeley Online Training Requirements	August 2024	ISN		Online	3hrs
					<b>Total 30hrs</b>



ISN-08893767

NO. 126249061

**Bayer**

This is to certify that

# Certificate of Training Completion

**Nik Wood (ISN-08893767)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

## **Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**Complete**

SCORE

**August 14, 2024 August 14, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126249061

Bayer

Certificate of Training Completion

**Nik Wood**

**(ISN-08893767)**

**PPWPM, INC**

**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 14,  
2024**      EXP: **August 14,  
2025**

SCORE: **Complete**      SIGN:





ISN-08899639  
NO. 126249067

**Bayer**

This is to certify that

# Certificate of Training Completion

**Jose Oseida (ISN-08899639)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



**Complete**

SCORE

**August 16, 2024 August 16, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126249067

Bayer

Certificate of Training Completion

**Jose Oseida**  
**(ISN-08899639)**

**PPWPM, INC**  
**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 16,** EXP: **August 16,**  
**2024** **2025**

SCORE: **Complete** SIGN:





ISN-08899945

NO. 126249067

**Bayer**

This is to certify that

# Certificate of Training Completion

**Juventino Mendoza (ISN-08899945)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**Complete**

SCORE

**August 16, 2024 August 16, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE



NO. 126249067

Bayer

Certificate of Training Completion

**Juventino Mendoza**  
**(ISN-08899945)**

**PPWPM, INC**  
**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 16,**      EXP: **August 16,**  
**2024**                      **2025**

SCORE: **Complete**      SIGN:





ISN-08893800

NO. 126249061

**Bayer**

This is to certify that

# Certificate of Training Completion

**Nick Kierstead (ISN-08893800)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**Complete**

SCORE

**August 14, 2024 August 14, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126249061

Bayer

Certificate of Training Completion

**Nick Kierstead**  
**(ISN-08893800)**

**PPWPM, INC**  
**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 14,**      EXP: **August 14,**  
**2024**                      **2025**

SCORE: **Complete**      SIGN:





ISN-08893793

NO. 126249061

**Bayer**

This is to certify that

# Certificate of Training Completion

**Raymond Hirtle (ISN-08893793)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**Complete**

SCORE

**August 14, 2024 August 14, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126249061

Bayer

Certificate of Training Completion

**Raymond Hirtle**

**(ISN-08893793)**

**PPWPM, INC**

**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 14,  
2024**      EXP: **August 14,  
2025**

SCORE: **Complete**      SIGN:





ISN-08946266  
NO. 126249114

**Bayer**

This is to certify that

# Certificate of Training Completion

**Ryan Deshaine (ISN-08946266)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



**Complete**

**September 06, 2024 September 06, 2025**

SCORE

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126249114

Bayer

Certificate of Training Completion

**Ryan Deshaine**

**(ISN-08946266)**

**PPWPM, INC**

**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **September 06, 2024**    EXP: **September 06, 2025**

SCORE: **Complete**    SIGN:





ISN-08893790

NO. 126249061

**Bayer**

This is to certify that

# Certificate of Training Completion

**Brandon Cody Jr. (ISN-08893790)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**Complete**

SCORE

**August 14, 2024 August 14, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE



NO. 126249061

Bayer

Certificate of Training Completion

**Brandon Cody Jr.**  
**(ISN-08893790)**

**PPWPM, INC**  
**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 14,**      EXP: **August 14,**  
**2024**                      **2025**

SCORE: **Complete**      SIGN:





ISN-08827246

NO. 126248995

**Bayer**

This is to certify that

# Certificate of Training Completion

**Brandon Cody (ISN-08827246)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**100**

SCORE

**July 23, 2024 July 23, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126248995

Bayer

Certificate of Training Completion

**Brandon Cody**

**(ISN-08827246)**

**PPWPM, INC**

**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **July 23,**      EXP: **July 23,**  
**2024**                      **2025**

SCORE: **100**              SIGN:





ISN-08893801

NO. 126249061

**Bayer**

This is to certify that

# Certificate of Training Completion

**Onterio Brown (ISN-08893801)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**Complete**

SCORE

**August 14, 2024 August 14, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126249061

Bayer

Certificate of Training Completion

**Onterio Brown**

**(ISN-08893801)**

**PPWPM, INC**

**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 14,  
2024**      EXP: **August 14,  
2025**

SCORE: **Complete**      SIGN:





ISN-08893794  
NO. 126249061

**Bayer**

This is to certify that

# Certificate of Training Completion

**John Armijo (ISN-08893794)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



**Complete**

SCORE

**August 14, 2024 August 14, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126249061

Bayer

Certificate of Training Completion

**John Armijo**  
**(ISN-08893794)**

**PPWPM, INC**  
**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 14,**      EXP: **August 14,**  
**2024**                      **2025**

SCORE: **Complete**      SIGN:





ISN-08893765

NO. 126249061

**Bayer**

This is to certify that

# Certificate of Training Completion

**Felix Aguilar (ISN-08893765)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**Complete**

SCORE

**August 14, 2024 August 14, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE



NO. 126249061

Bayer

Certificate of Training Completion

**Felix Aguilar**

**(ISN-08893765)**

**PPWPM, INC**

**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 14,  
2024** EXP: **August 14,  
2025**

SCORE: **Complete** SIGN:





ISN-08899638

NO. 126249067

**Bayer**

This is to certify that

# Certificate of Training Completion

**Jose Aguilar (ISN-08899638)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**Complete**

SCORE

**August 16, 2024 August 16, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126249067

Bayer

Certificate of Training Completion

**Jose Aguilar**  
**(ISN-08899638)**

**PPWPM, INC**  
**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 16,** EXP: **August 16,**  
**2024** **2025**

SCORE: **Complete** SIGN:





ISN-08893766

NO. 126249061

**Bayer**

This is to certify that

# Certificate of Training Completion

**Samuel Abarca (ISN-08893766)**

PPWPM, INC (400-524407)

has successfully completed all of the requirements for the training program

**Berkeley Contractor Safety Training**



Collect. Verify. Connect.

**Complete**

SCORE

**August 14, 2024 August 14, 2025**

TRAINING DATE

TRAINING EXPIRATION

EMPLOYEE SIGNATURE

NO. 126249061

Bayer

Certificate of Training Completion

**Samuel Abarca**

**(ISN-08893766)**

**PPWPM, INC**

**(400-524407)**

Completed Training Program:

**Berkeley Contractor Safety  
Training**

DATE: **August 14,  
2024**      EXP: **August 14,  
2025**

SCORE: **Complete**      SIGN:





# PPWPM IN-HOUSE Training Video Resources

Content	URL
<b>Powerwashing</b>	
Pressure Washing Basics	<a href="https://youtu.be/02bnx8R_iwg">https://youtu.be/02bnx8R_iwg</a>
House Washing	<a href="https://youtu.be/w6ZM-h3jZb8">https://youtu.be/w6ZM-h3jZb8</a>
Hoses	<a href="https://youtu.be/81I9ZB77QBg">https://youtu.be/81I9ZB77QBg</a>
Post Construction Cleaning	<a href="https://youtu.be/dDI2na2Li4E">https://youtu.be/dDI2na2Li4E</a>
How to Operate Petrol Jet Wash (Part 1)	<a href="https://www.youtube.com/watch?v=4jr-BFQ5LMc&amp;index=6&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP">https://www.youtube.com/watch?v=4jr-BFQ5LMc&amp;index=6&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP</a>
How to Operate Petrol Jet Wash (Part 2)	<a href="https://www.youtube.com/watch?v=HZ75y2ipsq4&amp;index=5&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP">https://www.youtube.com/watch?v=HZ75y2ipsq4&amp;index=5&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP</a>
How to Operate Petrol Jet Wash (Part 3)	<a href="https://www.youtube.com/watch?v=TXj1vj2kdTA&amp;index=4&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP">https://www.youtube.com/watch?v=TXj1vj2kdTA&amp;index=4&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP</a>
<b>Damage</b>	
Plant and Property Protection	<a href="https://youtu.be/i1gxhTjJCUE">https://youtu.be/i1gxhTjJCUE</a>
Taping	<a href="https://youtu.be/Q-3cdgbHMbk">https://youtu.be/Q-3cdgbHMbk</a>
More Taping	<a href="https://youtu.be/3DWIY2s1X78">https://youtu.be/3DWIY2s1X78</a>
<b>Roof Cleaning</b>	
Roof Pump Hose	<a href="https://youtu.be/QYUIYE9PdKA">https://youtu.be/QYUIYE9PdKA</a>
Asphalt Roof	<a href="https://youtu.be/cGv18CImu9g">https://youtu.be/cGv18CImu9g</a>
Asphalt Roof 2	<a href="https://youtu.be/JgNIU53LTw0">https://youtu.be/JgNIU53LTw0</a>
<b>Siding Washing</b>	
Softwash Takedown	<a href="https://youtu.be/gtxuPad_50I">https://youtu.be/gtxuPad_50I</a>
Softwash Setup	<a href="https://youtu.be/R9mPs00mCwM">https://youtu.be/R9mPs00mCwM</a>
House Wash Basic	<a href="https://youtu.be/EWPb13qSVLI">https://youtu.be/EWPb13qSVLI</a>
<b>Window Washing</b>	
Window Cleaning Tools	<a href="https://youtu.be/HsXbtGm3TuM">https://youtu.be/HsXbtGm3TuM</a>
Water Fed Basics	<a href="https://youtu.be/G2Sserz5YgY">https://youtu.be/G2Sserz5YgY</a>
How to Use a Water Fed Pole	<a href="https://youtu.be/oiQVj2Hxkno">https://youtu.be/oiQVj2Hxkno</a>
Feathering with a Pole	<a href="https://youtu.be/MrxBpH4YCxM">https://youtu.be/MrxBpH4YCxM</a>
What causes spots with a WFP	<a href="https://youtu.be/4uuPr4tjLk">https://youtu.be/4uuPr4tjLk</a>
WFP on commercial windows	<a href="https://youtu.be/QDTnWUmc7zI">https://youtu.be/QDTnWUmc7zI</a>
Cleaning Leaded Glass	<a href="https://youtu.be/V9Q3L6OD2Kw">https://youtu.be/V9Q3L6OD2Kw</a>
Post Construction Window Cleaning Basics	<a href="https://youtu.be/V9Q3L6OD2Kw">https://youtu.be/V9Q3L6OD2Kw</a>
Using a WFP	<a href="https://youtu.be/LICNnQbzITw">https://youtu.be/LICNnQbzITw</a>
Cleaning Dirty Windows and Tools Used	<a href="https://youtu.be/-KpRp4f0LNs">https://youtu.be/-KpRp4f0LNs</a>
Detailing a Window	<a href="https://youtu.be/6Whibi7bfdw">https://youtu.be/6Whibi7bfdw</a>
Troubleshooting Window Cleaning	<a href="https://youtu.be/998jG2ZZUo">https://youtu.be/998jG2ZZUo</a>
Winter Window Cleaning	<a href="https://youtu.be/Kmv2Rldh3N4">https://youtu.be/Kmv2Rldh3N4</a>
Window Cleaning How-To- Basic Technique	<a href="https://youtu.be/FGKdmKX1z64">https://youtu.be/FGKdmKX1z64</a>
Common Fanning Problems- Window Cleaning Demo	<a href="https://youtu.be/bmc11KqVbEE">https://youtu.be/bmc11KqVbEE</a>
How to Clean Windows Professionally- Fanning Technique	<a href="https://youtu.be/9SoFa3B8m08">https://youtu.be/9SoFa3B8m08</a>
Fanning Residential Windows	<a href="https://youtu.be/h1iNEV-wQmM">https://youtu.be/h1iNEV-wQmM</a>
How to Remove a Screen	<a href="https://youtu.be/WkmN48KnZ08">https://youtu.be/WkmN48KnZ08</a>
Changing Filters on Xero Pure	<a href="https://youtu.be/WkmN48KnZ08">https://youtu.be/WkmN48KnZ08</a>
Using Abrasive Pads	<a href="https://youtu.be/IQffoDEI9bo">https://youtu.be/IQffoDEI9bo</a>
Using a Razor	<a href="https://youtu.be/-Zwm3hOODVc">https://youtu.be/-Zwm3hOODVc</a>
Fanning Technique and Mistakes	<a href="https://youtu.be/K7XiEU8yivM">https://youtu.be/K7XiEU8yivM</a>
<b>Personal Injury Protection</b>	
PPE	<a href="https://youtu.be/TaXmo_PV8bo">https://youtu.be/TaXmo_PV8bo</a>
More PPE	<a href="https://youtu.be/NiwCWXOlzvw">https://youtu.be/NiwCWXOlzvw</a>
<b>Decks</b>	
How to Clean Decking (Part 1)	<a href="https://www.youtube.com/watch?v=Fq_nAt_MntI&amp;index=3&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP">https://www.youtube.com/watch?v=Fq_nAt_MntI&amp;index=3&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP</a>
How to Clean Decking (Part 2)	<a href="https://www.youtube.com/watch?v=WsprzjwBw0c&amp;index=2&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP">https://www.youtube.com/watch?v=WsprzjwBw0c&amp;index=2&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP</a>
<b>Paver &amp; Concrete</b>	
<b>Gutter Cleaning</b>	
Gutter Cleaning Vac	<a href="https://youtu.be/ptyoylzBV10">https://youtu.be/ptyoylzBV10</a>
Gutter Cleaning Tools	<a href="https://youtu.be/55ImEnJvfiQ">https://youtu.be/55ImEnJvfiQ</a>
<b>Detergents</b>	
Chemicals Overview	<a href="https://youtu.be/CsEDcthG0hY">https://youtu.be/CsEDcthG0hY</a>

Using Aztec Screen Cleaner	<a href="https://youtu.be/Ed27MHggcLk">https://youtu.be/Ed27MHggcLk</a>
Priming Proportioner	<a href="https://youtu.be/HrC6Tmfrgk8">https://youtu.be/HrC6Tmfrgk8</a>
Chlorine Fill	<a href="https://youtu.be/qk_8TUfAHXM">https://youtu.be/qk_8TUfAHXM</a>
<b>Tools</b>	
Miscellaneous Other Tools	<a href="https://youtu.be/cHwBr8W66Ns">https://youtu.be/cHwBr8W66Ns</a>
How to Start a Doff Machine	<a href="https://www.youtube.com/watch?v=eP6JRSfwN4Y&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP&amp;index=7">https://www.youtube.com/watch?v=eP6JRSfwN4Y&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP&amp;index=7</a>
How to Start a Generator	<a href="https://www.youtube.com/watch?v=2hpwYkbixZ8&amp;index=8&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP">https://www.youtube.com/watch?v=2hpwYkbixZ8&amp;index=8&amp;list=PLrEQEnP3oC16Na_3AN0IS1eBi2CctliIP</a>
QC	<a href="https://youtu.be/7HGLnaV9Mas">https://youtu.be/7HGLnaV9Mas</a>
O Rings	<a href="https://youtu.be/7HGLnaV9Mas">https://youtu.be/7HGLnaV9Mas</a>
Water Hoses	<a href="https://youtu.be/MLgQbFcfPwE">https://youtu.be/MLgQbFcfPwE</a>
Downstream Injector	<a href="https://youtu.be/IKOrH2kdDxI">https://youtu.be/IKOrH2kdDxI</a>
Turning on Pressure Washer	<a href="https://youtu.be/gDDAL3arsYs">https://youtu.be/gDDAL3arsYs</a>
Checking Oil	<a href="https://youtu.be/iL5GeoDX8PE">https://youtu.be/iL5GeoDX8PE</a>
Pressure Hose	<a href="https://youtu.be/GzGn1zF1gRw">https://youtu.be/GzGn1zF1gRw</a>
Rolling Pressure Hose	<a href="https://youtu.be/YXadGwod8Ns">https://youtu.be/YXadGwod8Ns</a>
<b>Miscellaneous</b>	
Arrival at Jobsite	<a href="https://youtu.be/2ZPkgDW-p1o">https://youtu.be/2ZPkgDW-p1o</a>



# WEEK 1

Day 1	Day 2	Day 3	Day 4	Day 5
Safety	Window Cleaning	Window Cleaning	Window Cleaning	Soft Washing
Company Safety Policies: PPE	Pre-Job Inspection	Methods for Cleaning French Pane Windows	Understanding Pure Water Cleaning	Pre-Job Inspection
Company Safety Policies: JHAs	Loading And Unloading The Vehicle	Using the Microfiber Pre-Clean Method On Very Dirty Glass	Operating a Water Fed Pole: Extending and Adding Extensions	Understanding Soft Washing
Using The JHA Safety App	Using the Supply Totes	Removing Screens:Part 1	Operating a Water Fed Pole: Working Safely, Above & Below	Identifying Surface Materials
Weekly Safety Meetings	Indoor Work Station Setup	Removing Screens: Part 2	Basic WFP Cleaning Technique	Covering Exterior Electrical Outlets, Water Intrusion Prevention
What To Do In Case Of An Emergency	Outdoor Work Station Setup	Screen Cleaning	WFP Brush: Types and Applications	Protecting Door Finishes
What Do Do In Case Of An Injury Or Accident	Understanding Window Cleaning Packages	Stain removal with steel/bronze wool and scrub pads	WFP Brush: Water Squeegee Method	Protecting Exterior Fixtures and Handles
Operating Company Vehicles Safely	Basic Tool Belt Walkthrough	Removing Triple Track Storms	WFP Brush: Pencil Jet Method	Basic Soft Washing Chemistry
<b>Company Structure</b>	Squeegee Rubber Inspection and Maintenance	Working With Extension Poles	Hydrophobic vs. Hydrophilic Glass	Checking Chemical And Detergent Supply
Welcome Video	Squeegee Channels and Handles	Working With The Microfiber Pad Kit	Pure Water Systems: Field Usage	Transferring Bleach: Bulk Tank To Truck Tanks
Company History & Future	Proper Drop Cloth Usage	Window Cleaning: Post Construction Method With Microfiber	Pure Water Systems: Routine Maintenance And Troubleshooting	Safely Mixing Chemicals
Company Org Chart & Chain Of Command	Scrubbing Tools: Bronze Wool, Steel Wool, Scrub Pads	Cleaning Silicone and Adhesive Residue Off Of Glass	Pure Water Systems: Using Booster Pumps	Transferring Bleach: Bulk Or Truck Tank To Small Container
Company Core Values	Scrubbing Tools: Magic Erasers	Cleaning Storefront and Commercial Glass		Using The Proportioner For Mixing Chemicals
Your Responsibilities	Towels: Hucks Vs. Microfibers	Window Access By Type		Detergent Mixing Ratios Based On Application
Weekly Schedule	Scrapers: Blade Changing and Inspection	Scrapers: Usage, Cautions, Tips and Tricks		Understanding Downstream Injectors
Team Meetings	Mop Sleeves: Inspection and Maintenance	Opening Pella Hinged Storms		Using Downstream Injectors
Bonuses, Goals & KPIs	Detailing Glass	Hard Water Stain Removal With ClearView200 Wipes		
Performance Reviews	Straight Pull Technique #1	Extreme Hard Water Stain Removal With ClearView100 Paste		
Conflict Resolution	Straight Pull Technique #2	Tradition Window Cleaning: General Tips, Tricks & Hacks For Speed		
Corrective Action	Fan technique			
Company Handbook Review	Sill and track cleaning: Interior 1			
	Sill and track cleaning: Interior 2			
	Sill and track cleaning: Exterior			



# WEEK 2

Day 1	Day 2	Day 3	Day 4	Day 5
Roof Cleaning	Power Washing	Power Washing	Gutter Cleaning	Complete Field Tests
Pre-Job Inspection	Pre-Job Inspection	Assessing Condition of Surfaces	Pre-Job Inspection	
Understanding Soft Wash Roof Cleaning	Protecting Property	Identifying Stains	Understanding & Explaining Gutter Cleaning Packages	
Identifying Roof Growths And When They Are Terminated	Basic Power Washer Safety	Organic vs. Non-Organic Staining: How to Assess	Performing Gutter System Assessments	
Required PPE For Roof Cleaning	Required PPE For Power Washing	Pre and Post Treating with Sodium Hypochlorite	Collecting Debris: Trays, Valleys, Roofs & Downspouts	
Roof Safety: Harness and Anchor Process	Understanding PSI vs. GPM	Cleaning with Acids	Clog Removal	
Roof Safety: Working With Ladders Clean Up and Pack Up Process for Roof Cleaning Equipment	Understanding Wand Nozzle Sizes	When To Use Hot Water	Gutter cleaning Photos: Walkthrough	
Starting and Operating The Compressor and Softwash Pump	Checking The Pressure On A Pressure Washer	Vertical Hard Surface Cleaning	Basic Repairs: Trays	
Using The Roof Cleaning Gun Effectively: Nozzles, Ball Valve, Wand Extensions	How To Adjust Pressure On A Pressure Washing Machine	Cleaning and Sanding Pavers	Basic Repairs: Downspouts	
How To Mix, Transfer Roof Cleaning Detergent	Skid Truck Plumbing Walkthrough	Field Repairs: Replacing Quick Connect O Rings	Gutter Inspection Tips	
Shooting A Roof: From Ground	Flat Surface Cleaning With Surface Cleaner	Field Repairs: Leaking Quick Connects; Clogged Nozzles	Working Safely On Roofs & With Ladders	
Shooting A Roof: From Ladder	Flat Surface Cleaning With Surface Cleaner #2	Field Repairs: Troubleshooting Machine Issues	<b>Specialty Services</b>	
Roof Cleaning: Advanced Techniques	Uses For High Pressure Nozzles	Field Repairs: Downstream Injector Troubleshooting	Dryer Vent Cleaning	
When To Rinse A Roof	How To Use Quick Connects	Field Repairs: Blown Pressure Hose		
Cleaning Stone and Tile Roofs	How To Use Ball Valves For Changing Tools	Field Repairs: Softwash Pump Failure		
Property Protection: Collection, Diversion & Dilution	Pressure Hose Management #1			
Property Protection: Neutralization	Pressure Hose Management #2			
Property Protection: Coverage	High Volume Variable Pressure Rinsing With Ball Valve			



**Other Training Events** – PPWPM proudly hosted the **Niche Market & Gas Station Training Event** on February 1-2, 2024, featuring renowned guest trainer Carlos Gonzalos. This exclusive event provided highly specialized training focused on niche market opportunities and best practices for gas station cleaning and maintenance.

In addition to industry-specific knowledge, the event also showcased extensive **Equipment Safety and Usage Training**, reinforcing our commitment to safety standards and best practices. This comprehensive approach ensured that all participants, including our team and other contractors, were equipped with the necessary skills to operate equipment safely and efficiently in the field.

By bringing in industry experts like Carlos Gonzalos, we not only enhanced the expertise of our team but also provided valuable training to others in the industry. The event strengthened participants' knowledge of cutting-edge techniques and reinforced their ability to deliver superior service. This reflects our dedication to continuous professional development and excellence in safety and service delivery.



**GAS STATION &  
NICHE MARKET  
TRAINING**

1 - 2 FEBRUARY, 2024  
CONCORD, CA

.....  
.....  
.....

February  
2024



**NORTHERN CALIFORNIA**





A 360training® Company

# CERTIFICATE OF COMPLETION

This certifies that

**Nicholas Kierstead**

has successfully completed the course

**Aerial Lift (MEWP) Online Training**



Course Duration  
2.5



Completion Date  
08/15/2024



Certificate #  
000034501499

Samantha Montalbano, Chief Operating Officer

This certificate is non-transferable and expires 2 years from the date of issuance and/or completion.

8504 Bridge Point Parkway, Suite 100 | Austin, TX 78720 | 360training.com



CUT HERE



CUT HERE



A 360training® Company

This certifies that the person named below has successfully completed the course.

**Nicholas Kierstead**

Aerial Lift (MEWP) Online Training

Samantha Montalbano, Chief Operating Officer

08/15/2024  
Completion date

Expires 2 years from issuance

1 of 1

This is your pocket card which may be used as proof of training completion. This training program is intended to provide supplementary job safety training and is not required or approved by any regulatory authority. Please check Federal, State, and local regulations for additional training requirements related to your specific job.

Questions? support@360training.com

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## CERTIFICATE OF COMPLETION

This certifies that

Onterio Brown

has successfully completed the course

Aerial Lift (MEWP) Online Training



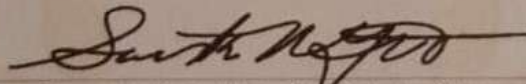
Course Duration  
2.5



Completion Date  
08/15/2024



Certificate #  
000034501482

  
Samantha Montalbano, Chief Operating Officer

This certificate is non-transferrable and expires 2 years from the date of issuance and/or completion.

6504 Bridge Point Parkway, Suite 100 | Austin, TX 78730 | 360training.com

**SUBCONTRACTORS**

Attached hereto and incorporated herein is the complete and entire list of subcontractors to be employed by the Proposer in the performance of the work.

Company\_\_\_\_\_

\*\*N/A – No subcontractors will be used; all work will be performed by our in-house technicians.

Location\_\_\_\_\_

Describe work to be contracted\_\_\_\_\_

\_\_\_\_\_

Company\_\_\_\_\_

Location\_\_\_\_\_

Describe work to be contracted: \_\_\_\_\_

\_\_\_\_\_

Company\_\_\_\_\_

Location\_\_\_\_\_

Describe work to be contracted: \_\_\_\_\_

\_\_\_\_\_

Company\_\_\_\_\_

Location\_\_\_\_\_

Describe work to be contracted: \_\_\_\_\_

\_\_\_\_\_

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Annual Total
1	Monthly Power Washing - Downtown sidewalks on North Santa Cruz and Main Street	12	Each	\$3,018.77	\$36,225.24
2	Monthly Power Washing - Los Gatos Library front patio area	12	Each	\$1,198.77	\$14,385.24
3	Quarterly Power Washing - Parking Lot #4, all surfaces	4	Each	\$2,048.77	\$8,195.08
	Total				\$58,805.56