



Quote Number: 797733-3
 Opportunity Number: 1623029
 Sourcewell Contract #: 012418-ALT
 Date: 11/9/2021

Quoted for: Town of Los Gatos

Customer Contact:

Phone: / Email:

Quoted by: Jason Boblit

Phone: 309-798-3693 / Email: jason.boblit@altec.com

Altec Account Manager: William Hamburger

REFERENCE ALTEC MODEL	Sourcewell Price
AT37G	Articulating Telescopic Aerial Device (Insulated) \$104,353

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT37G-US40	40' Boom Height (AT40-G) MUST quote ISO option	\$2,236
2	AT37G-ISO	ISO boom - MUST QUOTE for 40' boom height (n/a on base model)	\$3,937
3	AT37G-GAS	Gas Engine	-\$4,313
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	FE	POWER EQUIPMENT (Power Locks and Power Windows)	\$993
2			
3	SPOT4	SIX (6) POINT STROBE SYSTEM (LED)	\$1,073
4	VCAM	Backup Camera System	\$977
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$109,256

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC	Bemis PPF295 Post Puller and Altas LPD-T with adapter, Tool Circuit Rear, Jaw Set	\$12,059
3	BODY		
4	BODY & CHASSIS ACC		
5	ELECTRICAL	7 way blade ILO Pin	\$20
6	FINISHING		
7	CHASSIS	2022 Dodge Gas 4x2 ILO Stock Chassis	-\$3,526
8	OTHER		
OPEN MARKET OPTIONS TOTAL:			\$8,553

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$117,809
 Delivery to Customer: \$4,668
 Material Surcharge: \$3,822
 Doc/Admin/Tire Tax \$135.50
 Estimated Use/Sales Tax \$11,250.00
 TOTAL FOR UNIT/BODY/CHASSIS: \$137,685

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 360-390 days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Elizabethtown, KY