Los Gatos Community Grant Scoring Rubrics

- **O New Project Grants for Non-Profit Organizations**
- o 2-year Sustaining Grants for On-going Projects for Non-Profit Organizations
- o Innovation Grants for Individual Community Members

Los Gatos Community Grant Scoring Rubric – New Project Grants for Non-Profit Organizations

Criteria	5 points Exemplary	3-4 points Good	1-2 points Needs Improvement	0 points (disqualifying if received in any one category) Evidence not demonstrated	Score
Innovation	Project represents the implementation of a new insight or idea that has not been piloted previously	Project represents local implementation of emerging innovation or trend not previously piloted in Los Gatos	Project represents the adoption of a change, addition, or variation to an already established program in Los Gatos	No innovation described. Project reproduces or continues an already established program in Los Gatos.	
Sustainability	Evidence presented that the project can be sustained locally beyond the grant period without additional funding necessary from the Town	Project is temporary, designed to end when the grant ends with meaningful rational of ending explained.	Plans for future are stated as assumptions without supporting evidence.	Project is not designed to be temporary, but no meaningful plans for future beyond funding term appear in proposal.	
Community Impact	Target audience/population clearly defined. Strong presentation of the meaningful positive impact to the target audience/population provided with evidence or data specific to Los Gatos.	Target audience/population generally well defined. Sufficient presentation of meaningful positive impact to the target audience/population provided with general evidence or data although specific to Los Gatos.	Target audience/population very broadly defined. Presentation of positive impact based on realistic assumptions despite gaps in evidence	Target audience/population not sufficiently defined. Proposal lacks demonstration of meaningful impact to target audience/population	
Organizational Background	Applicant demonstrates it has significant experience or expertise in the field as it relates to completing the project.	Applicant demonstrates it has adequate experience or knowledge in the field as it relates to completing the project or expertise in a related field that	Applicant has gaps in experience or knowledge as it relates to the proposal but demonstrates that it can reasonably bridge gaps to successfully accomplish project	Applicant does not demonstrate the experience or knowledge to complete the project	

		would transfer to the			
		project			
Approach	Proposal clearly	Proposal adequately	Proposal explains the	Proposal lacks sufficient	
	explains the scope,	explains the scope,	general scope and	detail to convey the	
	steps, methods and	steps, methods and	intended results but	scope or intended	
	intended results of the	intended results of the	lacks detail of the	results of the project	
	project with logical and	project in general	project steps and	l courte or the project	
	systematic detail	terms	methods		
Budget Analysis	Strongly detailed and	Realistic budget with	Budget generally	Described proposal is	
, , , ,	realistic budget with	general detail to show	appears to support the	not supported by the	
	sound use of funds.	responsible use of	project activities as	budget.	
	Any funding necessary	funds. Any funding	described although	Budget does not comply	
	above the limit of the	necessary above the	there are gaps in detail.	with application	
	grant is both accounted	limit of the grant is	Applicant has realistic	guidelines.	
	for and secured	accounted for with	opportunity to secure	No reliable source is	
	through commitments	reasonable certainty	necessary funding above	presented to provide	
	from other means.	or commitment.	the limit of the grant	any necessary funding	
			even if commitment	beyond the limit of the	
			from those sources is	grant.	
			not certain		
Feasibility	Project, personnel,	Deficiencies or	Project, personnel,	Insufficient information	
,	available resources, and	overestimations exist	timeline or resources as	about personnel,	
	timeline are realistic	in project, personnel,	described expose	resources, project or	
	and congruent with	available resources or	weaknesses in the	timeline to gauge	
	project descriptions	timeline within	proposal that will leave	feasibility.	
	and outcomes.	tolerable range.	gaps.		
	High likelihood of	Outcome appears	Project outcome's ability		
	project being	achievable despite	to be achieved is		
	achievable based on	some gaps or leaps.	questionable at the level		
	information presented.		proposed, but likely will		
			be achievable at a		
			smaller level.		
Assessment/Evaluation	Clear definition of	Good understanding	Success difficult to	Evaluation plans missing	
	success of program.	of anticipated specific	ascertain, flawed by	or unusable.	
	Clear picture of how	results of success, but	untestable outcomes,		
	data will be collected to	plan lacks details	inappropriate methods,		
	demonstrate degree to	about data or	or lack of useful data		
	which outcomes are	methods.	collection.		
	met.				

Los Gatos Community Grant Scoring Rubric Cont. – New Project Grants for Non-Profit Organizations (Draft)

Alignment to target	+3 points	+2 points	+1 point	
Council/Town Priority (if	Strong, specific, and direct	General alignment	Broad, indirect or	
stated by Council)	alignment		coincidental alignment	
Does the applicant owe the				YES/NO
Town any reports or				If Yes, all previous obligations
obligations from a previous				must be met before grant
community grant?				can be awarded.
Total Score (40 point scale, +0	-3 incentive points)			

Los Gatos Community Grant Scoring Rubric – 2-year Sustaining Grants for On-going Projects for Non-Profit Organizations

Criteria	5 points Exemplary	3-4 points Good	1-2 points Needs Improvement	0 points (disqualifying if received in any one category) Evidence not demonstrated	Score
Past Project Performance	Organization has provided exemplary additional positive results building upon past Community Grant cycles	Organization has provided steady and reliable positive results consistent with past Community Grant cycles	Organization has produced fewer positive results compared to past Community Grant cycles within a realistic range based on situations outside of the organization's control	Organization failed to produce reasonable results compared to past Community Grant cycles due to situations within the immediate control of the organization.	
Continuing Community Need and Impact	Analysis of community need supported with evidence and data from the last year. Strong presentation of the meaningful positive impact to the target audience/population provided with evidence or data specific to Los Gatos.	Analysis of community need supported with evidence and data from the past two to three years. Sufficient presentation of meaningful positive impact to the target audience/population provided with general evidence or data although specific to Los Gatos.	Analysis of community need supported with evidence and data that is older than four years. Presentation of positive impact to target audience/population based on realistic assumptions despite gaps in evidence	Analysis of community need is lacking or sufficiently outdated. Proposal lacks demonstration of meaningful impact to target audience/population	
Organizational Capacity	Organization maintains ample staffing, resources, facilities, community connections, and knowledge base to continue the project. High likelihood of project being achievable based on information presented.	Organization demonstrates that it can continue current project level despite any new gaps in staffing, resources, facilities, or community connections. Outcome appears achievable despite some gaps or leaps.	Organization has developed significant gaps in staffing, resources, facilities, or community connections, but demonstrates that it can continue the project in a reduced capacity that achieves results at a smaller level.	Organization no longer has the staffing, resources, facilities, or community connections to continue with the project.	

Approach Analysis	Proposal clearly explains the scope, steps, methods and intended results of the project with logical and systematic detail	Proposal adequately explains the scope, steps, methods and intended results of the project in general terms	Proposal explains the general scope and intended results but lacks detail of the project steps and methods	Proposal lacks sufficient detail to convey the scope or intended results of the project	
Budget Analysis	Strongly detailed and realistic budget with sound use of funds. Any funding necessary above the limit of the grant is both accounted for and secured through commitments from other means.	Realistic budget with general detail to show responsible use of funds. Any funding necessary above the limit of the grant is accounted for with reasonable certainty or commitment.	Budget generally appears to support the project activities as described although there are gaps in detail. Applicant has realistic opportunity to secure necessary funding above the limit of the grant even if commitment from those sources is not certain	Described proposal is not supported by the budget. Budget does not comply with application guidelines. No reliable source is presented to provide any necessary funding beyond the limit of the grant.	
Assessment/Evaluation	Clear definition of success of program. Clear picture of how data will be collected to demonstrate degree to which outcomes are met.	Good understanding of anticipated specific results of success, but plan lacks details about data or methods.	Success difficult to ascertain, flawed by untestable outcomes, inappropriate methods, or lack of useful data collection.	Evaluation plans missing or unusable.	

Los Gatos Community Grant Scoring Rubric (cont.) – 2-year Sustaining Grants for On-going Projects for Non-Profit Organizations (Draft)

Does the applicant owe the	YES/NO
Town any reports or	If Yes, all previous obligations
obligations from a previous	must be met before grant
community grant?	can be awarded.
Total Score (30 point scale)	

Los Gatos Community Grant Scoring Rubric – Innovation Grants for Individual Community Members

Criteria	5 points Exemplary	3-4 points Good	1-2 points Needs Improvement	O points (disqualifying if received in any one category) Evidence not demonstrated	Score
Innovation	Project represents the implementation of a new insight or idea that has not been piloted previously	Project represents local implementation of emerging innovation or trend not previously piloted in Los Gatos	Project represents the adoption of a change, addition, or variation to an already established program in Los Gatos	No innovation described. Project reproduces or continues an already established program in Los Gatos.	
Sustainability	Evidence presented that the project can be sustained locally beyond the grant period without additional funding necessary from the Town	Project is temporary, designed to end when the grant ends with meaningful rational of ending explained.	Plans for future are stated as assumptions without supporting evidence.	Project is not designed to be temporary, but no meaningful plans for future beyond funding term appear in proposal.	
Community Impact	Strong presentation of positive impact to community based on robust evidence of need.	Sufficient presentation of positive impact to community based on reliable observations of need.	Presentation of positive impact to community somewhat lacking or based on realistic assumptions.	Proposal lacks demonstration of meaningful positive impact to community or is based on unsupported assumptions.	
Applicant's Background	Applicant demonstrates they have significant experience, expertise, or resource connections as it relates to completing the project.	Applicant demonstrates they have adequate experience, knowledge, or resource connections that would translate to completing the project	Applicant has gaps in experience, knowledge, or resource connections as it relates to the proposal but demonstrates they can reasonably bridge gaps to successfully accomplish project	Applicant does not demonstrate the experience, knowledge, or resource connections to complete the project	
Approach	Proposal clearly explains the scope, steps, methods and intended results of the	Proposal adequately explains the scope, steps, methods and intended results of the	Proposal explains the general scope and intended results but lacks detail of the	Proposal lacks sufficient detail to convey the scope or intended results of the project	

	project with logical and	project in general	project steps and		
	systematic detail	terms	methods		
Feasibility	High likelihood of	Outcome appears	Project outcome's ability	Insufficient information	
	project being	achievable despite	to be achieved is	to gauge feasibility or	
	achievable based on	some gaps or leaps.	questionable at the level	project is unrealistic as	
	information presented.		proposed, but likely will	presented.	
			be achievable at a		
			smaller level.		
Assessment/Evaluation	Clear definition of	Good understanding	Success difficult to	Evaluation plans missing	
	success of program.	of anticipated specific	ascertain, flawed by	or unusable.	
	Clear picture of how	results of success, but	untestable outcomes,		
	data will be collected to	plan lacks details	inappropriate methods,		
	demonstrate degree to	about data or	or lack of useful data		
	which outcomes are	methods.	collection.		
	met.				

Alignment to target	+3 points	+2 points	+1 point	
Council/Town Priority (if	Strong, specific, and direct	General alignment	Broad, indirect or	
stated by Council)	alignment		coincidental alignment	
New applicant incentive	+2 points for an applicant that	has never received a Community	y Grant from the Town	
Does the applicant owe the				YES/NO
Town any reports or				If Yes, all previous obligations
obligations from a previous				must be met before grant
community grant?				can be awarded.
Total Score (35 point scale +0-	5 incentive points)			