

**Option A:
5-Year Cloud with Free Training and without 2-year Upfront**

Support and Maintenance, Hosting, Upgrades, Mobile, GIS, ACA Included

	Price	Quantity	Total
Year 1			
Cloud MultiApp	\$2,880	35	\$100,800
Premium Citizen Experience	\$20,200	1	\$20,200
Total			\$121,000
Year 2			
Cloud MultiApp	\$2,966.40	35	\$103,824
Premium Citizen Experience	\$20,806.00	1	\$20,806
Total			\$124,630
Year 3			
Cloud MultiApp	\$3,055.39	35	\$106,938.72
Premium Citizen Experience	\$21,430.18	1	\$21,430.18
Total			\$128,368.90
Year 4			
Cloud MultiApp	\$3,147.05	35	\$110,147
Premium Citizen Experience	\$22,073.09	1	\$22,073
Total			\$132,220
Year 5			
Cloud MultiApp	\$3,241.47	35	\$113,451.29
Premium Citizen Experience	\$22,735.28	1	\$22,735.28
Total			\$136,186.57
Total Five-Year Contract <u>without</u> Two-Years Upfront Payment			\$642,405.43
Free Training	\$0.00	40	\$0.00
New License Purchase	\$2,880		

**Option B:
5-Year Cloud with Free Training and 2 Years Upfront**

Support and Maintenance, Hosting, Upgrades, Mobile, GIS, ACA Included

	Price	Quantity	Total
Year 1			
Cloud MultiApp	\$2,641	35	\$92,435
Premium Citizen Experience	\$20,200	1	\$20,200
Total			\$112,635.00
Year 2			
Cloud MultiApp	\$2,720.23	35	\$95,208.05
Premium Citizen Experience	\$20,806.00	1	\$20,806
Total			\$116,014.05
Year 3			
Cloud MultiApp	\$2,801.84	35	\$98,064.29
Premium Citizen Experience	\$21,430.18	1	\$21,430.18
Total			\$119,494.47
Year 4			
Cloud MultiApp	\$2,885.89	35	\$101,006.22
Premium Citizen Experience	\$22,073.09	1	\$22,073.09
Total			\$123,079.31
Year 5			
Cloud MultiApp	\$2,972.47	35	\$104,036.41
Premium Citizen Experience	\$22,735.28	1	\$22,735.27
Total			\$126,771.68
Total Five-Year Contract <u>with</u> Two-Years Upfront Training			\$597,994.51
Free Training	\$0.00	40	\$0.00
Total Contract Savings for 2 Years Upfront			\$44,410.92
New License Purchase	\$2,641		

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