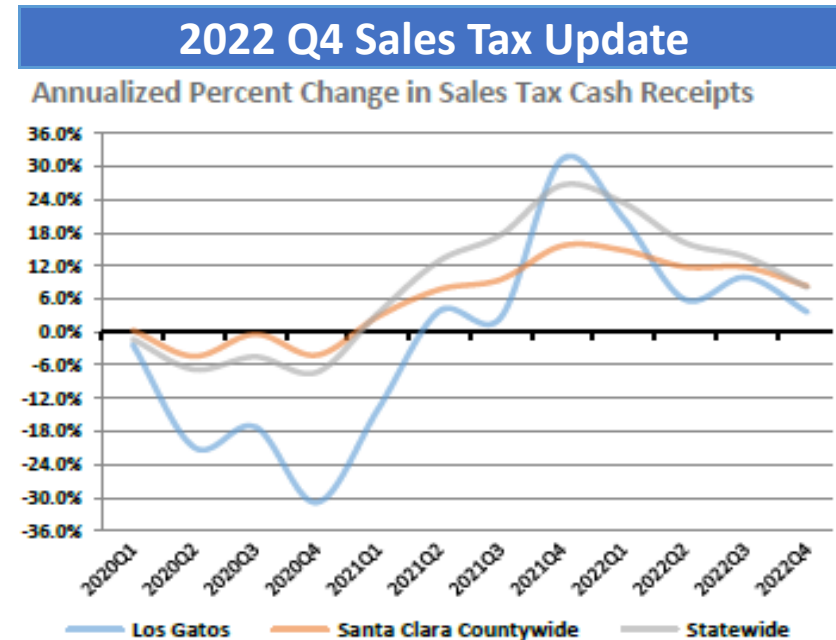


# Town General Fund Revenues

	FY 2020/21 Actual	FY 2022/23 Adjusted Budget	FY 2022/23 Actual	FY 2022/23 Adopted Budget	FY 2022/23 Q3
Property Tax	\$15,826,162	\$16,969,226	\$16,899,618	\$ 16,551,544	\$10,728,368
VLF Backfill	4,052,672	4,556,000	4,229,462	4,356,350	2,277,850
Sales & Use Tax	6,794,218	7,559,566	7,177,597	7,860,988	4,817,119
Measure G District Tax	1,139,386	1,277,690	1,306,076	1,313,956	825,148
Franchise Fees	2,499,463	2,716,470	2,822,515	2,493,870	1,688,633
Transient Occupancy Tax	1,044,820	2,000,000	1,895,064	1,642,460	1,566,550
Other Taxes	1,386,943	2,444,000	1,481,667	1,387,500	2,118,822
Licenses & Permits	3,018,786	2,852,574	4,814,650	2,735,029	2,531,676
Intergovernmental	1,573,697	1,273,910	1,263,352	1,051,814	925,997
Town Services	4,816,887	4,837,189	5,460,613	4,257,261	4,832,716
Fines & Forfeitures	103,467	226,750	319,170	201,750	262,866
Interest	96,061	432,947	(1,404,527)	432,947	1,932,142
Other Sources	3,576,238	5,805,959	360,343	3,287,749	2,520,755
<b>Total Revenues</b>	45,928,800	52,952,281	\$ 46,625,600	47,573,218	37,028,642
Transfers In:	1,833,218	538,536	4,047,313	538,536	102,000
<b>Total Revenues &amp; Transfers In</b>	\$47,762,018	\$53,490,817	\$50,672,913	\$50,005,467	\$37,130,642

# Economically Sensitive Revenues

SALES TAX	FY 2020/21 Actual	FY 2021/22 Actual	FY 2022/23 Actual
1Q	\$1,863,996	\$1,726,453	\$1,877,426
2Q	1,135,409	1,758,763	\$1,999,376
3Q	1,589,990	1,756,251	\$940,317
4Q	2,204,823	1,883,504	
<b>Total</b>	<b>\$6,794,218</b>	<b>\$7,124,971</b>	<b>\$4,817,119</b>



MEASURE G TAX	FY 2020/21 Actual	FY 2021/22 Actual	FY 2022/23 Actual
1Q	\$300,599	\$316,317	\$314,614
2Q	261,746	324,525	\$335,398
3Q	249,733	295,671	\$175,136
4Q	327,308	204,736	
<b>Total</b>	<b>\$1,139,386</b>	<b>\$1,141,249</b>	<b>\$825,148</b>

TOT	FY 2020/21 Actual	FY 2021/22 Actual	FY 2022/23 Actual
1Q	\$316,515	\$513,536	\$664,278
2Q	203,807	428,880	\$513,587
3Q	176,030	320,077	\$388,684
4Q	348,466	\$632,571	
<b>Total</b>	<b>\$1,044,818</b>	<b>\$1,895,064</b>	<b>\$1,566,550</b>

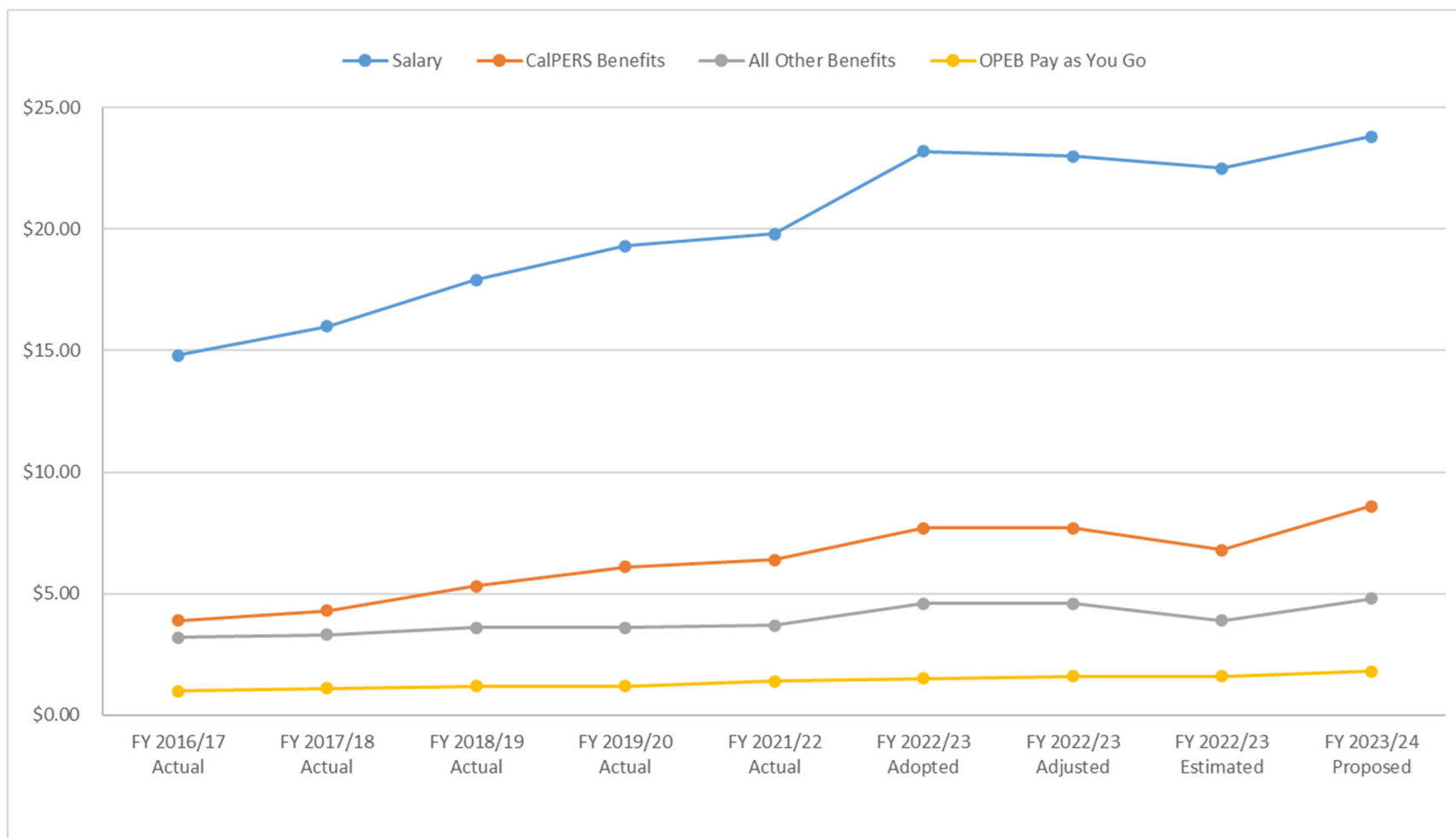
## Department Expenditures

	FY 2020/21 Actual	FY 2022/23 Adjusted Budget	FY 2022/23 Actual	FY 2022/23 Adopted Budget	FY 2022/23 Q3
<b>Expenditures</b>					
Police Department	\$16,570,836	\$19,253,136	\$16,451,190	\$19,225,986	\$13,290,984
Parks & Public Works	\$8,175,987	\$ 10,074,618	\$8,605,457	\$9,798,966	\$6,315,575
Non-Departmental	\$7,882,762	\$ 4,024,930	\$2,792,859	\$3,584,526	\$2,756,270
Community Dev	\$4,994,391	\$ 6,417,341	\$6,313,511	\$5,772,005	\$3,698,103
Admin Services	\$4,667,995	\$ 5,376,990	\$5,441,604	\$5,298,493	\$3,901,891
Library Services	\$2,828,873	\$ 3,247,731	\$2,752,397	\$3,139,450	\$2,159,996
Town Council	\$192,280	\$ 217,238	\$189,569	\$217,238	
Town Attorney	\$537,296	\$ 811,426	\$ 629,936	\$707,554	\$139,247
<b>Total General Fund Department Expenditures</b>	<b>\$46,612,586</b>	<b>\$49,423,410</b>	<b>\$43,176,523</b>	<b>\$47,744,218</b>	<b>\$32,787,672</b>

## Salary & Benefit Expenses

	FY 2021/22 Actual	FY 2022/23 Adopted Budget	FY 2022/23 Adjusted Budget	FY 2022/23 Estimated	FY 2023/24 Proposed Budget
<b>Expenditures (millions)</b>					
Salary	\$19.8	\$23.2	\$23.0	\$22.5	\$23.2
CalPERS Benefits	\$6.4	\$7.7	\$7.7	\$6.8	\$8.2
All Other Benefits	\$3.7	\$4.6	\$4.6	\$3.9	\$4.7
OPEB Pay as You Go	\$1.4	\$1.5	\$1.6	\$1.6	\$1.6
<b>Salary &amp; Benefit Expenditures</b>	<b>\$31.3</b>	<b>\$37.0</b>	<b>\$36.9</b>	<b>\$34.8</b>	<b>\$37.7</b>
	FY 2016/17 Actual	FY 2017/18 Actual	FY 2018/19 Actual	FY 2019/20 Actual	FY 2020/21 Actual
<b>Expenditures (millions)</b>					
Salary	\$14.8	\$16.0	\$17.9	\$19.3	\$20.2
CalPERS Benefits	\$3.9	\$4.3	\$5.3	\$6.1	\$6.40
All Other Benefits	\$3.2	\$3.3	\$3.6	\$3.6	\$3.70
OPEB Pay as You Go	\$1.0	\$1.1	\$1.2	\$1.2	\$1.30
<b>Salary &amp; Benefit Expenditures</b>	<b>\$22.9</b>	<b>\$24.7</b>	<b>\$28.0</b>	<b>\$30.2</b>	<b>\$31.6</b>

# Salary & Benefit Expenses



Since FY 16/17 Salary has increased 60.81%

Since FY 16/17 CalPERS and other benefits have increased 87.65%

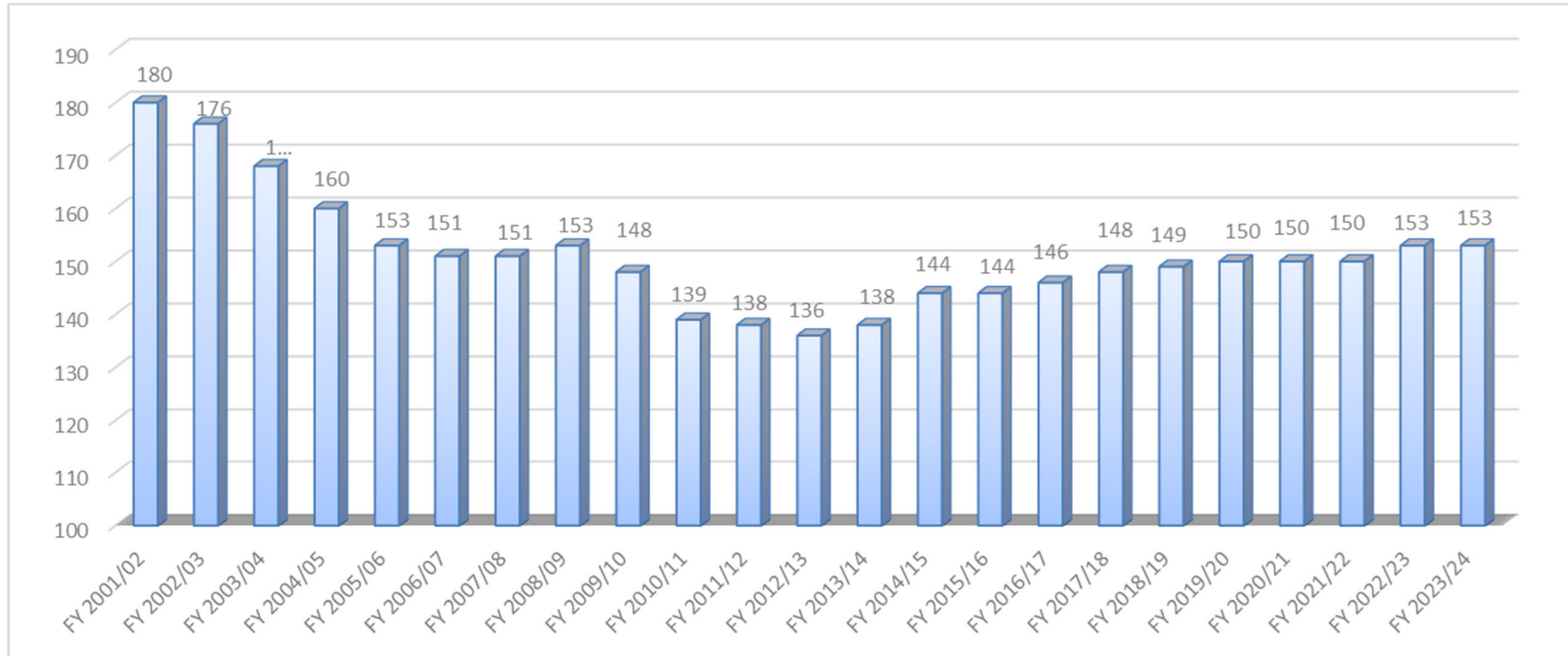
# Organizational Staffing

DEPARTMENTS	FY 2021/22 Funded Positions	FY 2021/22 Filled as of 6/30/2022	FY 2022/23 Funded Positions	FY 2022/23 Filled as of 3/31/2023	FY 2023/24 Funded Positions
Town Attorney	2	2	2	2	2
Town Manger	5.25	4.25	5.25	4.25	5.25
Human Resources	3	3	3	2	3
Finance	7	7	7	6	7
Clerk	3	3	3	3	3
Information Technology	3	2	3	3	3
Community Development	19.75	19.75	20	20	20
Police Department	60.00	50	60.00	51	60.00
Parks & Public Works	34.75	31.75	36.75	32.75	35.75
Library	12.50	11.5	13.50	13.5	13.50
<b>Total Benefited Positions</b>	<b>150.25</b>	<b>134.25</b>	<b>153.5</b>	<b>137.50</b>	<b>152.50</b>
All Dept Temporary Staff Converted to Hourly	11.09		11.46		10.33
<b>Total Positions</b>	<b>161.03</b>		<b>162.33</b>		<b>164.71</b>

NUMBER OF WC

7/1/21—3/31/23 = 27

# Organizational Staffing



# Organizational Staffing

Department	Position		Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23
Town Attorney	Legal Admin Assistant	Separation	Filled with Temp	Filled - Permanent							
Clerk	Deputy Clerk	Separation	Vacant							Filled - Permanent	
Admin Services	Emergency Manager - Temp	Separation	Filled - Permanent				Vacant				
Admin Services	Finance Director	Retirement	Filled Interim			Filled - Permanent					
Admin Services	Finance Manager	Promotion	Vacant								
Admin Services	IT Technician	Separation	Vacant	Filled - Permanent							
Admin Services	Events and Mark Specialist	Separation	Vacant		Filled - Permanent						
Admin Services	Assistant Town Manager	Separation	Filled - Permanent							Vacant	
Admin Services	Accountant	Separation	Filled - Permanent								
Admin Services	HR Analyst	Separation	Filled - Permanent								
Community Development	Associate Planner	Separation	Vacant			Filled - Permanent					
Community Development	Permit Technician	Retirement	Filled - Permanent		Vacant		Filled - Permanent				
Police	Police Dispatcher	Separation	Filled - Permanent			Vacant					
Police	Police Dispatcher	Separation	Vacant						Filled - Permanent		
Police	Police Dispatcher	Separation	Filled - Permanent			Vacant					
Police	Police Dispatcher	Separation	Vacant								
Police	Police Officer	Separation	Vacant				Filled - Permanent				
Police	Police Officer	Separation	Filled - Permanent	Vacant			Filled				
Police	Police Officer	Retirement	Filled - Permanent								
Police	Police Officer	Retirement						Filled			
Police	Police Officer	Retirement						Filled			
Police	Police Officer	Separation	Filled - Permanent			Vacant					
Police	Police Corporal	Separation								Vacant	Filled
Police	Police Officer	Promotion	Filled - Permanent								Vacant
Police	Police Officer	Separation	Filled - Permanent								Vacant
Police	Police Officer	Separation									Vacant
Police	Police Officer	Separation	Vacant								
Police	Police Captain	Promotion	Vacant	Filled - Permanent							
Police	Records & Com Manager	Separation	Vacant								
Police	Police Record Specialist	Promotion	Vacant				Filled - Permanent				
Police	Police Record Specialist	Separation	Filled - Permanent				Vacant	Filled - Permanent			
Police	Senior Parking Control Officer	Retirement	Vacant		Filled - Permanent						
Parks & Public Works	Parks & Public Works Director	Separation	Filled Interim	Filled - Permanent							
Parks & Public Works	Senior Civil Engineer	Separation	Vacant					Filled - Permanent			
Parks & Public Works	Transport and Mob Manager	Separation	Filled - Permanent		Vacant			Filled - Permanent			
Parks & Public Works	Town Engineer	Separation	Filled - Permanent					Vacant			
Parks & Public Works	Assistant Engineer	Separation	Filled - Permanent						Vacant		
Parks & Public Works	Lead Maintenance Worker	Separation	Filled - Permanent								Vacant
Library	Senior Library Page	Separation	Filled with Temp	Filled - Permanent							
Library	Librarian	Separation	Vacant			Filled - Permanent					



## Potential Headwinds

# **Netflix will shut down its DVD rental business in September**

The company's original business is coming to an end.

# Potential Headwinds

## NOTE 16 - FRANCHISE FEES

The California Supreme Court recently issued an opinion in a case challenging the franchise fees that the city of Oakland charges to certain waste hauling companies. In *Zolly v. City of Oakland*, the court concluded that it did not have enough evidence to rule as a matter of law that the fees are exempt from the voter approval requirements that apply to taxes under Proposition 26, Article XIII C of the California Constitution.

However, there are several exceptions to the general rule that a tax must be approved by the voters. One exception (Article IIIC, section 1 (e)(1)) is for “a charge imposed for a specific benefit conferred or privileged granted directly to the payor that is not provided to those not charged, and which does not exceed the reasonable costs to the local government of conferring the benefit or granting the privilege.” In the event the Town is unable to utilize one of the exceptions, the potential impact is a loss of approximately \$2.4 million annually.

