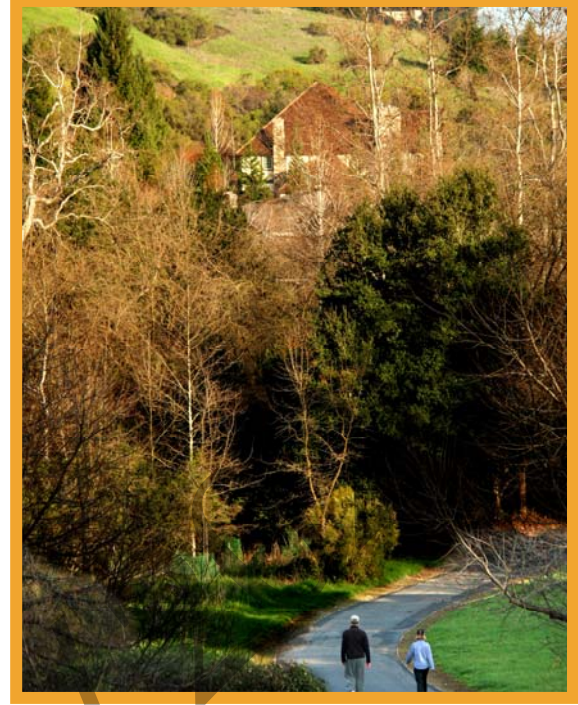




TOWN OF LOS GATOS

CALIFORNIA



Comprehensive Annual Financial Report

For the Fiscal Year Ended June 30, 2020 ATTACHMENT 1

Draft
12/10/2020

Cover Photos: Ken Benjamin and Liv Ames

**TOWN OF LOS GATOS
CALIFORNIA**

**COMPREHENSIVE ANNUAL
FINANCIAL REPORT**

**FOR THE FISCAL YEAR ENDED
JUNE 30, 2020**

Draft
12/10/2020

PREPARED BY THE
OFFICE OF THE TOWN MANAGER

Draft
12/10/2020

TOWN HISTORY

The name Los Gatos comes from “El Rancho de Los Gatos.” A ranch established in 1839 by a Mexican land grant and so named because of the large number of mountain lions in the area. In 1854, James Alexander Forbes purchased some of this land and built a flour mill. In 1860, the first hotel was opened to provide a stage stop on the toll road which had been built between San Jose and Santa Cruz.

Wheat production gave way to orchards, and rapid growth ensued when the railroad reached Los Gatos in 1878. The residential subdivisions of Broadway, Bayview, Fairview, and Almond Grove were built in the 1880’s. By 1887, the population had grown to 1,500 and Los Gatans voted to incorporate.

Fruit industries faded slowly during the Depression and World War II, but the postwar period brought an influx of people and associated residential and commercial development. Highway 17 was constructed through the center of Town. Growth levelled off in the early 1970’s, leaving Los Gatos with its small-town atmosphere and pedestrian-oriented downtown.

Because of its distance from other centers of population, Los Gatos developed as a complete community including residential, business and industrial elements. Preserving Los Gatos as a complete and well balanced community has been and remains a prominent goal of the community. From the first 100-acre Town site in 1890 with a population of 1,652, Los Gatos grew slowly so that by 1963 the area was 6.3 square miles, with a population of 11,750. Today Los Gatos covers between 14 and 15 square miles and has a population of 31,493. This growth over the last 80 years resulted in a community with vibrant business districts, well maintained neighborhoods, and lovely parks and open spaces.

As it exists now, the Town’s boundaries encompass a wide variety of terrain, ranging from level land to steep and densely wooded hillsides. The sharp visual contrasts among these features and charming architecture create a picturesque setting of the Town. In the midst of the growth of Silicon Valley, Los Gatos attracts people with a preference for the Town’s distinctive, high quality natural and urban environment.

Draft
12/10/2020

TOWN OF LOS GATOS, CALIFORNIA
COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

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TOWN OF LOS GATOS, CALIFORNIA
COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

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12/10/2020

INTRODUCTORY SECTION

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12/10/2020

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TOWN OF LOS GATOS

OFFICE OF THE TOWN MANAGER

(408) 354-6832

FAX: (408) 399-5786

December XX, 2020

Honorable Mayor and Town Council,

I am pleased to submit the Town's Comprehensive Annual Financial Report (CAFR) for the fiscal year ending June 30, 2020. This report was prepared by the Finance Department in conjunction with the Town Manager's Office, which assumes responsibility for the accuracy of the data and the completeness and fairness of the presentation and all disclosures. The information in this report is intended to present the reader with a comprehensive view of the Town's financial position and the results of its operations for the fiscal year ending June 30, 2020, along with additional disclosures and financial information designed to enable the reader to gain an understanding of the Town's financial activities.

This report was prepared as prescribed in Governmental Accounting Standards Board (GASB) Statement No. 34, *Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments* (GASB 34). This GASB Statement requires management to provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of a Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement the MD&A and should be read in conjunction with it. The MD&A can be found immediately following the Independent Auditor's Report.

This Comprehensive Annual Financial Report is organized into three sections:

- I. The Introductory Section includes the table of contents, letter of transmittal, listing of elected officials, Town administrative personnel, and an organization chart delineating organizational structure.
- II. The Financial Section includes the independent auditors' opinion, the MD&A, the basic financial statements, notes to the financial statements, combining statements of non-major funds, and required supplemental information.
- III. The Statistical Section includes both financial and non-financial data about the Town.

The Comprehensive Annual Financial Report is prepared in accordance with Generally Accepted Accounting Principles (GAAP) promulgated by the Governmental Accounting Standards Board (GASB) and includes the audit report of Badawi & Associates, the Town's independent certified public accountants.

This Comprehensive Annual Financial Report will be submitted to the Government Finance Officers Association for consideration of its Achievement of Excellence Award in financial reporting certification. This award is granted only to entities whose reports meet the highest standards of municipal financial reporting.

THE REPORTING ENTITY AND ITS SERVICES

Los Gatos is a general law Town, incorporated under the laws of California in 1887. The Town is located in the foothills and level terrain of the Santa Clara Valley, in an area referred to internationally as "Silicon Valley." From the first 100-acre Town site and an 1890 population of 1,652, Los Gatos grew slowly so that by 1963 the area was 6.3 square miles, with a population of 11,750. Today Los Gatos covers approximately 15 square miles with a population of 31,439. This growth over the last 80 years resulted in a community with vibrant business districts, well maintained neighborhoods, and lovely parks and open spaces. Preserving the unique charm of Los Gatos as a complete and well-balanced community while meeting its economic and housing needs has been, and remains a key goal for the Town.

The Town maintains a Council-Manager form of government which combines the strong political leadership of elected officials with the strong managerial experience of an appointed Town Manager. Five Council members are elected at large for staggered four-year terms to govern the Town. The Mayor and Vice-Mayor are appointed by the Council from its own ranks and serve for one-year terms. The Town Manager and Town Attorney are appointed and supervised directly by the Council. The Town Manager oversees all municipal services such as Public Safety, Parks and Public Works, Community Development, Library, and Town Administration including Human Resources, Information Technology, and Finance.

ECONOMIC CONDITIONS AND OUTLOOK

Like other communities across the nation and Silicon Valley, the Town was confronted with the societal and economic realities associated with the global COVID-19 pandemic. The Town entered the new Fiscal Year (FY) in a relatively strong economic environment; however, from the initial COVID-19 cases reported in January 2020, to the ultimate sequestering of the local economy in March, FY 2019/20 concluded against recessionary winds. Economically sensitive revenues, such as Sales Tax and Transient Occupancy Tax (TOT), experienced immediate contractions as the public was only allowed limited access to businesses, and leisure and business travel temporarily ceased. The Town's Property Tax revenues remained relatively strong into the close of the FY as inventories

of available homes remained low and suburban communities benefited from a flight from more urban markets.

General Fund revenues (not including transfer-ins) decreased 2.1% from the prior year. Property tax revenues remain a significant source of support for General Fund operations, comprising approximately 43% of General Fund revenues in FY 2019/20. For FY 2019/20 property tax receipts of \$18.3 million were \$1.0 million higher than the prior year's collection, reflecting the continued desirability of the Town, its environment, culture, and educational opportunities. While the impacts of remote work and work from home on property values are yet to be fully understood, it should be noted that valuation projections by the Santa Clara County Assessor's Office in the 2020-2021 Annual Report caution that 2021 could be a significant transition year for real estate values.

The Town relies heavily on sales tax revenues to support General Fund operations, comprising approximately 18% of General Fund revenues in FY 2019/20. For FY 2019/20 sales tax receipts of \$7.5 million were \$0.6 million lower than the prior year's collection. Sales tax revenues decreased because of the unprecedented disruption to business activity due to COVID-19 mitigation restrictions. One bright spot in sales tax receipts were steady increases in the Town's 1/8 cent District Sales Tax as the local tax captured a larger share of the increase in online sales during shelter-in-place.

The Town is preparing for continued increases in pension employer rates. The Town's pension plans over the past several decades, like all other CalPERS participants, have experienced unfavorable investment returns relative to the assumed rate of return, changes in actuarial assumptions, and demographic shifts which have outweighed any positive plan experiences. Recognizing these challenges, the Council has adopted or programmed additional discretionary pension funding strategies in excess of \$20.0 million including the first additional discretionary payment (ADP) directly to CalPERS of \$4,753,965 in October 2019. In addition, the Council initiated the prefunding of other post-employment benefit (OPEB) obligations beginning from zero funding status in 2009 leading to the current 67.9% funding status from zero in 2019.

While the Town Council has been proactively working to manage the anticipated cost escalation in its pension and OPEB expense, pension and OPEB related obligations continue to be one of the Town's greatest long-term cost drivers. **In the past five years the Net Pension Obligation has increased 45.9% from \$39.2 million as of the June 30, 2014 actuarial valuation to the current Net Pension Obligation of \$57.2 million as of June 30, 2019. ~~Data from the June 30, 2019 actuarial valuations show total Net Pension (\$57.2) and~~ In addition, for the same time period the Town's Net OPEB Obligation has decreased 34.5% from \$13.9 million to \$9.1 million. ~~OPEB (\$9.1)~~ As of June 30, 2019 the Town had total pension and OPEB net liabilities of \$66.3 million.**

Readers are cautioned that in considering the amount of the pension and OPEB liabilities, and other actuarial data as reported by CalPERS and the Town's actuary, this is "forward looking" information. Such "forward looking" information reflects the judgment of the Board of Administration of CalPERS, its actuaries, and the Town's actuary as to the amount of assets which the pension and OPEB plans will be required to accumulate to fund future benefits. These judgments are based upon a variety of assumptions, one or more of which may prove to be inaccurate or that may change with the future experience of the pension and OPEB plans. The actuarial methods and assumptions could be changed by CalPERS and the Town's actuary at any time based on their professional judgement. Such changes could cause the Town's obligations to the pension and OPEB plans to be higher or lower in any particular year. This sensitivity to changes in actuarial assumptions is especially evident in changes to the Discount Rate as illustrated in Note 9 and changes to Healthcare Trend and Discount rates as illustrated in Note 10.

For detailed information about the Town employees' retirement plan please refer to Note 9 of the Notes to Basic Financial Statements Section. For detailed information about the Town OPEB obligations please refer to Note 10 of the Notes to Basic Financial Statements Section. In addition, the Town provides extensive information on pension and OPEB information on the Town's website.

Despite the reductions to various sources of local government revenue such as the elimination of redevelopment tax increment in 2012 and increasing costs associated with unfunded federal and state mandates, the Town has managed to maintain high service levels through increased efficiency and prudent fiscal management as evidenced by General Fund's resilience through the unprecedented events of FY 2019/20. The Town continues its outreach to the community, the League of California Cities, and local legislators to prevent and limit any future revenue losses and mandated cost increases.

MAJOR CAPITAL PROJECT INITIATIVES

Major capital asset and infrastructure initiatives were once again a priority for the fiscal year. Approximately \$7.8 million in Town infrastructure and other capital asset improvements were expended in FY 2019/20, including \$5.8 million in street improvement projects Town-wide to major arterials and neighborhood collector streets to improve the pavement condition of the Town's streets. Other investments included \$0.7 million in equipment purchases, \$0.4 million in traffic signal improvements, \$0.4 million in building improvements, and \$0.3 million in bicycle and pedestrian projects to enhance user safety.

Additional infrastructure improvements are scheduled in accordance with the Town's approved Capital Improvement Plan, and will continue into future years. All of these improvements are funded either through grants, or via revenues accumulated from prior year budget savings and/or excess revenues per Town Council policy.

ACCOUNTING SYSTEM AND BUDGETARY CONTROL

The effectiveness of internal control is a primary consideration in the development and evaluation of the Town's accounting system. Internal accounting controls are designed to provide reasonable but not absolute assurance regarding:

- 1) safeguarding of assets against loss from unauthorized loss or disposition,
- 2) accuracy and reliability of accounting data, and
- 3) adherence to managerial policy.

The concept of reasonable assurance recognizes that the cost of internal control should not outweigh the benefits, and that management must make estimates and judgments in evaluating these costs and benefits.

All governmental fund types use the modified accrual basis of accounting. This means that revenues are recorded when measurable and available rather than when received. Measurable means the amount can be determined and available means the cash is received within sixty days after the end of the fiscal year. Expenditures are recorded when the liability is incurred, rather than when paid. An exception to this rule is principal and interest on general long-term debt, which is not recognized by debt service funds until it is due.

Proprietary (internal service) funds are accounted for using the accrual basis of accounting, similar to that used by corporations. Proprietary fund revenues are recognized when they are earned rather than when the cash is received, even if the cash is not available and proprietary fund expenses are recognized when they are incurred. With the implementation of GASB 34, the Town prepares its Basic Financial Statements on the accrual basis.

Internal accounting procedures have been developed to provide reasonable assurance regarding the safeguarding of assets and the reliability of financial records for preparing financial statements and maintaining asset accountability.

An annual operating budget, five-year budget forecast, and five-year capital improvement plan is adopted by the Town Council consistent with generally accepted accounting principles. All budget adjustments and transfers between funds must be approved by the Town Council during the fiscal year. The Town Manager is authorized to transfer unencumbered appropriations within a budget category, within a fund. Appropriations are valid for each fiscal year and lapse at year-end.

AWARDS

The Town’s Comprehensive Annual Financial Report for the fiscal year ended June 30, 2019 was awarded a Certificate of Achievement for Excellence in Financial Reporting by the national Government Finance Officers Association. This is the 25th consecutive year that the Town has received the award. This prestigious award recognizes the report’s conformance with strict accounting and reporting standards established by the Government Accounting Standards Board and government finance organizations. This award is annual in nature and valid for one year only. This year’s report will be submitted for award consideration by this organization, as we believe it continues to meet these standards.

INDEPENDENT AUDIT

State law requires an annual audit of the Town’s accounts by independent certified public accountants. The accounting firm of Badawi & Associates performs this function for the Town of Los Gatos, and their report is included in the financial section of the CAFR.

ACKNOWLEDGEMENTS

The preparation of this Comprehensive Annual Financial Report, as presented herein, is the result of the combined efforts and dedicated services of the excellent staff of the Department of Finance. Special thanks to Gitta Ungvari, Finance and Budget Manager, Mark Gaeta, Accountant; Melissa Ynegas, Finance Analyst; Diane Howard, Finance Analyst; and Maurice De Castro, Accountant and Finance Analyst for their efforts in preparing this report.

Respectfully submitted,

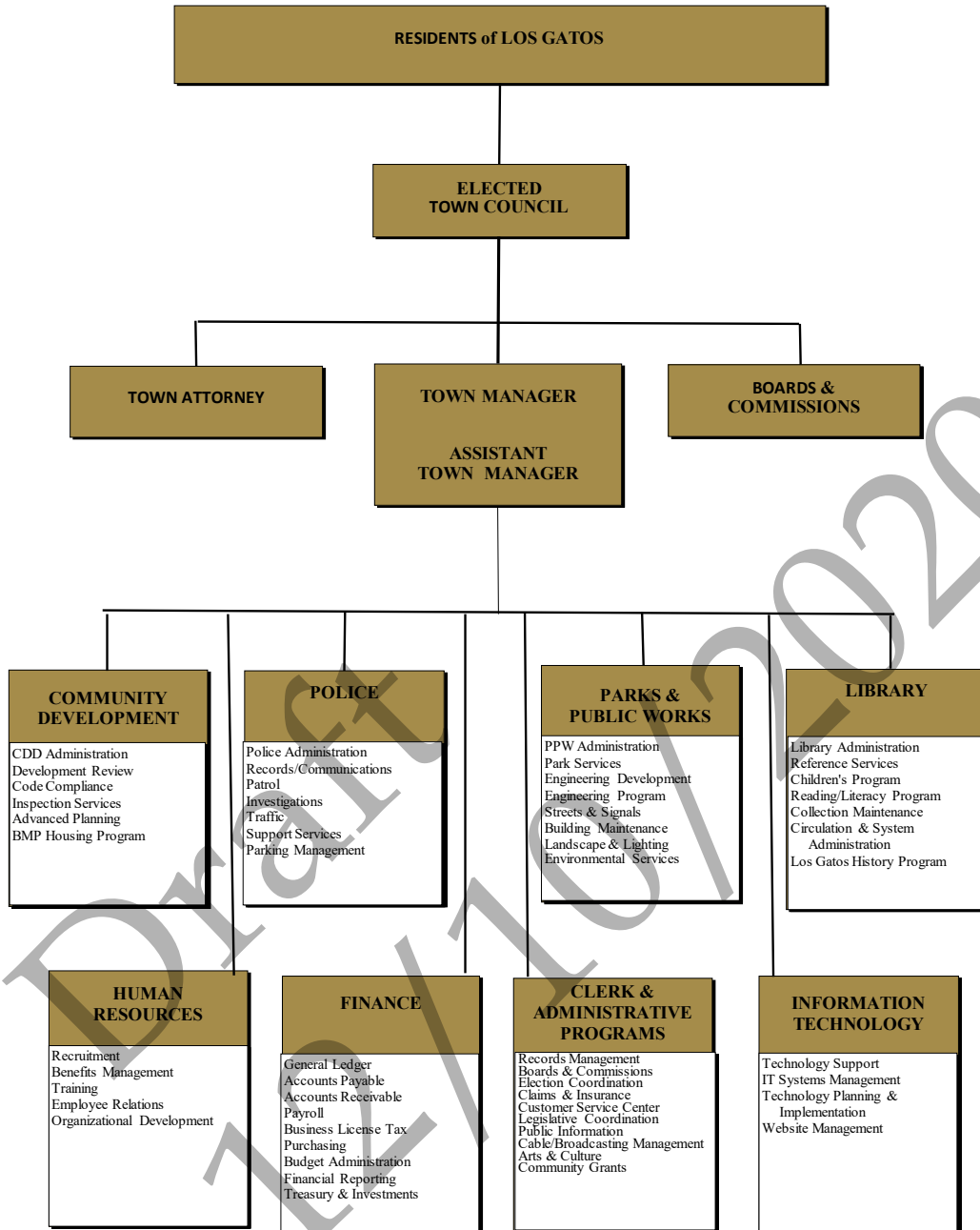


Laurel Prevetti
Town Manager



Stephen D. Conway
Director of Finance

TOWN OF LOS GATOS ORGANIZATIONAL CHART FY 2019/20



**TOWN OF LOS GATOS
PRINCIPAL OFFICERS
JUNE 30, 2020**

TOWN COUNCIL

Mayor	Marcia Jensen
Vice Mayor	Barbara Spector
Council Member	Rob Rennie
Council Member	Marico Sayoc

COUNCIL APPOINTEES

Town Manager	Laurel Prevetti
Town Attorney	Robert Schultz

APPOINTED OFFICIALS

Assistant Town Manager	Arn Andrews
Chief of Police	Peter Decena
Community Development Director	Joel Paulson
Parks and Public Works Director	Matt Morley
Library Director	Ryan Baker
Finance Director	Stephen Conway
Human Resources Director	Lisa Velasco



Government Finance Officers Association

Certificate of
Achievement
for Excellence
in Financial
Reporting

Presented to

**Town of Los Gatos
California**

For its Comprehensive Annual
Financial Report
For the Fiscal Year Ended

June 30, 2019

Christopher P. Morill

Executive Director/CEO

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12/10/2020

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12/10/2020

FINANCIAL SECTION

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12/10/2020

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INDEPENDENT AUDITOR'S REPORT

To the Honorable Mayor and Members of the Town Council of the
Town of Los Gatos
Los Gatos, California

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Town of Los Gatos, California, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

To the Honorable Mayor and Members of the Town Council
of the Town of Los Gatos
Los Gatos, California
Page 2

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the Town as of June 30, 2020, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, pension-related schedules and OPEB-related schedules on pages 18-37, 50, and 100-104 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

COVID-19 Pandemic

As discussed in Note 15 to the basic financial statements, the Town was impacted by the COVID-19 pandemic during the year. Our opinion is not modified with respect to this matter.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Los Gatos, California's basic financial statements. The introductory section, major funds (other than General fund and Special revenue funds) budgetary schedules, combining and individual nonmajor fund financial statements, and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The major funds (other than General fund and Special revenue funds) budgetary schedules, combining and individual nonmajor fund financial statements are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements are fairly

To the Honorable Mayor and Members of the Town Council
of the Town of Los Gatos
Los Gatos, California
Page 3

stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated DATE, 2020 on our consideration of the Town’s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Town’s internal control over financial reporting and compliance.

Badawi and Associates
Certified Public Accountants
Berkeley, California
DATE, 2020

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12/10/2020

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12/10/2020

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Management's Discussion and Analysis

Draft
12/10/2020

MANAGEMENT'S DISCUSSION AND ANALYSIS

This section of the Town of Los Gatos's Comprehensive Annual Financial Report (CAFR) presents management's discussion and analysis of the Town's financial performance during the fiscal year that ended on June 30, 2020. This analysis should be read in conjunction with the Transmittal Letter at the front of this report and the accompanying Basic Financial Statements.

FINANCIAL HIGHLIGHTS

- Town assets exceeded liabilities at the close of FY 2019/20 by \$114,851,031 (total net position).
- The Town's total net position increased by \$32,000 during the fiscal year largely as a result of a small excess of total governmental activities revenues above governmental expenses and uses of financial resources.
- Reported unrestricted net position is negative (\$3,967,178) compared to (\$4,642,167) the prior year. The improvement in unrestricted net position resulted largely from the use of approximately \$8.0 million in unrestricted cash balances in the Town's General Fund Appropriated Reserve (GFAR) fund during the year to invest in the Town's infrastructure and equipment. Unrestricted net position represents all resources not included as net investment in capital or restricted assets.
- The Town's economically sensitive major revenues of sales tax and transient occupancy taxes (TOT) were negatively impacted by the COVID-19 pandemic and its related disruptions to normal local economic activity. Sales taxes declined \$0.6 million from the prior year while TOT declined \$0.8 million from the prior period. The impacts to revenues began in March 2020, as shelter-in-place orders were instituted and continued through the end of the fiscal year. Revenue impacts have continued into FY 2020/21 primarily evidenced by TOT revenue declines relative to prior years. For more information on COVID-19 impacts, please refer to Note 15.
- The decline in sales taxes and TOT was partially offset by continued growth in property tax revenues (\$1.0 million).
- Total expenses as reported in the Statement of Activities increased \$3.8 million from the prior year. The increase was driven by a combination of different factors detailed under the Government Activities Expenditures Discussion. A primary contributing factor was the increasing cost of negotiated salary and related benefit increases offered to all Town bargaining units during the fiscal year and lower amounts of vacant positions primarily in the public safety function.

- The cost of all governmental activities this year was \$48.0 million. However, as shown in the Statement of Activities, the amount that the taxpayers ultimately supported for these activities was \$33 million. This is because those who directly benefited from the programs paid \$10.3 million, and other governments and organizations subsidized certain programs with operating grants and contributions of \$3.8 million and capital grants and contributions of \$0.9 million. Overall, the Town's governmental program revenues were \$15.0 million. The Town paid for the remaining "public benefit" portion of governmental activities with \$33 million in taxes and general revenues including interest and miscellaneous revenues. This \$33 million in net cost of governmental activities is an approximate 9% increase from the prior fiscal year, resulting largely from the increasing cost of negotiated salary and related benefit increases offered to all Town bargaining units during the fiscal year and lower amounts of vacant positions primarily in the public safety function.
- At the end of FY 2019/20, General Fund balance was \$29,335,497 compared to \$38,343,155 in the prior year. The ending fund balance of \$29,335,497 represents approximately 66.3% of General Fund expenditures for the current fiscal year excluding transfers-out to the Town's capital projects funds and internal service funds. The reduction in General Fund ending fund balances was primarily from:

 - \$4.8 million of General Fund restricted cash balances for an additional discretionary payment (ADP) made to CalPERS in October 2019. The ADP to CalPERS was to pay down a portion of the Town's actuarially determined unfunded pension liability beyond the mandated annual payments.
 - Additionally, the General fund transferred approximately \$7.0 to the Town's capital projects fund to provide funding for Town infrastructure improvements.
 - \$1.0 million transfer to the Town's workers compensation internal service fund from General Fund reserves to provide additional funding available to meet ongoing claims activity.
 - This reduction of General fund balance was partially offset by an approximate \$3.1 million excess operating revenues above operating expenditures (excluding the ADP payment and transfers out to other funds) for the year.
- Total fund balances for all governmental funds at year end were \$50,170,882, a decrease of approximately \$3.4 million or (6.4%) from the prior year. Governmental fund balances decreased primarily due to:

 - \$7.8 million of capital outlay expenditures made from the Town's capital projects funds.
 - \$4.8 million ADP payment made to CalPERS in October 2019 from the General fund.
 - These uses were partially offset by the Town's capital projects funds recording approximately \$2.2 million in increases from the prior year's level of receipts of intergovernmental (grants) revenues during the fiscal year.
- At fiscal year end, the Town's General Fund restricted cash assets included \$669,978 placed in its recently established Town's IRS Section 115 Pension Trust.

- The Town's total capital assets increased by \$4,157,637 to \$111,700,225 net of depreciation.

OVERVIEW OF THE FINANCIAL STATEMENTS

The financial section of the CAFR contains the following information: Independent Auditor's Report, Management's Discussion and Analysis (this section), the Basic Financial Statements, and the Required Supplementary Information. The CAFR also includes a Supplementary Information section, which presents combining and budgetary schedules for individual non-major funds. The Basic Financial Statements are comprised of three components: 1) Government-Wide Financial Statements, 2) Fund Financial Statements, and 3) Notes to the Financial Statements. The Management's Discussion and Analysis is intended to be an introduction to the Basic Financial Statements.

Government-Wide Financial Statements

The Government-Wide Financial Statements present the financial picture of the Town from an economic resources measurement focus using the accrual basis of accounting. An economic resources measurement focus is when a body of financial statements report all inflows, outflows, and balances affecting or reflecting an entity's net position.

The Statement of Net Position presents information on all of the Town's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Town is improving or deteriorating.

The Statement of Activities presents information showing how the Town's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this Statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the Government-Wide Financial Statements distinguish functions of the Town that are principally supported by taxes and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activity*). The governmental activities of the Town include public safety, parks and public works, community development, library, community services, debt service, and general government. The Town has no business-type activities for accounting purposes.

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Town, like other local governments,

uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The funds of the Town are segregated into three categories: governmental funds, proprietary funds, and fiduciary funds.

Governmental funds – The Town’s basic services are reported in governmental funds, which focus on how money flows into and out of those funds and the balances left at year-end that are available for spending. These funds are reported using the modified accrual basis of accounting, which measures cash and other financial assets that can readily be converted to cash. The Governmental Fund Statements provide a detailed short-term view of the Town’s general government operations and the basic services it provides. Governmental fund information helps determine whether there are more or fewer financial resources that can be spent in the near future to finance the Town’s operations. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

Proprietary funds – The Town maintains one type of proprietary fund: Internal Service Funds. Proprietary funds are reported using the accrual basis of accounting. Internal Service Funds are an accounting tool used to accumulate and allocate costs internally among the Town’s various functions. The Town uses Internal Service Funds to account for its fleet of vehicles, computer equipment, risk management activities, and other items. Internal Service Funds help smooth the variability of certain expenses and insulate the Town from large unanticipated costs. The Internal Service Funds are included within governmental activities in the Government-Wide Financial Statements.

Fiduciary funds – Fiduciary funds are used to account for resources held for the benefit of parties outside the Town. Fiduciary funds are not reflected in the Government-Wide Financial Statements because the resources of those funds are not available to support the Town’s own programs.

Included in fiduciary funds is the Redevelopment Successor Agency private-purpose Trust Fund created upon the dissolution of the former Redevelopment Agency (RDA) in 2012. The Trust Fund was created to hold the assets of the former Redevelopment Agency until they are transferred for governmental purposes to other entities or distributed to the underlying taxing jurisdictions in Santa Clara County after the payment of enforceable obligations. Additional information on the dissolution of the RDA and this fiduciary fund can be found in Note 12 in the notes to basic financial statements.

Notes to Basic Financial Statements

The notes provide additional information to facilitate a full understanding of the data provided in the Government-Wide and Fund Financial Statements. The notes to the Basic Financial Statements can be found on pages 60-98 of this report.

ANALYSIS OF GOVERNMENT-WIDE FINANCIAL STATEMENTS

The Government-Wide Financial Statements provide long-term and short-term information about the Town's overall financial condition. This analysis addresses the financial statements of the Town as a whole, utilizing data from throughout the CAFR to describe the changes between 2019 and 2020.

Net Position Discussion

As shown below, the Town's combined net position for the year ended June 30, 2020 was \$114.85 million, reflecting a small increase of approximately \$30K to the prior years' net position of \$114.82 million. In general, net position can serve as an important indicator of whether the Town's overall financial condition is improving or deteriorating over time.

Town of Los Gatos		
Net Position		
Governmental Activities		
For the Year Ended June 30, 2020		
	2020	2019
Current and other Assets	\$ 75,995,161	\$ 79,464,869
Capital Assets	111,700,225	107,542,588
Total Assets	<u>\$187,695,386</u>	<u>\$ 187,007,457</u>
Deferred Outflows - Pension/OPEB	17,441,310	13,521,349
Current Liabilities	18,093,199	17,002,972
Long-Term Liabilities Outstanding	69,465,025	66,521,231
Total Liabilities	<u>\$ 87,558,224</u>	<u>\$ 83,524,203</u>
Deferred Inflows - Pension/OPEB	2,727,441	2,185,494
Net Position		
Net Investment in Capital Assets	111,700,225	107,542,588
Restricted	7,117,984	11,918,688
Unrestricted	(3,967,178)	(4,642,167)
Total Net Position	<u>\$114,851,031</u>	<u>\$ 114,819,109</u>

Current and other assets decreased \$3.5 million from the prior year, primarily due to an approximate \$4.8 million decrease in restricted cash deposits. The decrease is primarily related to the budgeted October 2019 additional discretionary payment (ADP) made by the Town to CalPERS to reduce the Town's actuarial unfunded pension liability beyond the mandated annual payments. Capital assets increased \$4.2 million net of depreciation expense totaling approximately \$3.9 million for the year, much of which is related to the infrastructure investments made throughout the Town including:

- Approximately \$5.8 million in street repair and resurfacing and curb and gutter work Town-wide,
- Approximately \$0.7 million to complete the Almond Grove Street Rehabilitation project,
- \$0.3 million in bicycle and pedestrian improvements, and
- \$0.2 million in energy efficiency upgrades made to the Town's facilities among other current year capital projects.

Deferred Outflows increase of \$3.9 million was primary due to the additional discretionary payment made in October 2019 to reduce the Town's unfunded pension liability.

Current liabilities increased \$1.1 million from the prior year primarily due to increases in accounts payable (\$400K) and accrued payroll (\$285K), claims payable (\$141K), and unearned revenue (\$403K), offset by an decrease in deposits payable and amount due to other governments (\$161K).

Long-term liabilities increased \$3.0 million. The increase is primarily due to the \$3.6 million increases in pension liabilities measured as of June 30, 2019. Due to the actuarial measurement date the ADP payment of approximately \$4.8 made by the Town in October 2019 will be reflected in the subsequent actuarial valuation. There was an additional increase of \$343K for compensated absences from the prior year. These increases were offset by a \$900K reduction in net other post employment benefits (OPEB) liabilities due to the continued additional discretionary funding of the unfunded OPEB liability. See Note (9) and Note (10) of Notes to the Financial Statements for more information on Town's pension and other post retirement benefit plans.

Deferred Inflows increased by \$0.5 million resulting primarily from the difference between projected and actual earnings on investments.

The largest segment of the Town's net position, representing \$111.7 million of net position, reflects the net investment in capital assets (e.g., land, buildings, infrastructure, and equipment) less accumulated depreciation and related outstanding debt used to acquire those assets. The Town uses these capital assets to provide infrastructure and services to our residents. Therefore, they do not represent a liquid financial resource to the Town and consequently are not readily available for funding current obligations.

Restricted net position totaled approximately \$7.1 million representing approximately \$6.4 million for capital projects and \$670K placed in trust for unfunded pension/OPEB obligations.

As of June 30, 2020, unrestricted net position reports an approximate \$675K increase from a deficit of approximately (-\$4.64 million) the prior year to an ending deficit balance of approximately (-\$3.97 million). The deficit in governmental unrestricted net position is primarily due to the Town's outstanding long term pension and OPEB liabilities. It is not uncommon for governments with these types of long term liabilities to report a deficit in unrestricted net

position. A deficit in unrestricted net position is not the only measure to assess the Town's fiscal health, other factors can also be important to consider such as an expanding and growing property tax base and the condition of the Town's infrastructure including streets, parklands, civic center and library, police operations building , neighborhood center, corporation yard and other improvements.

Governmental Activities

Governmental activities are generally financed through taxes, intergovernmental revenues, and other non-exchange revenues. The Statement of Activities is intended to illustrate how the cost of governmental activities is financed and determine the annual change in net position.

Draft
12/10/2020

**Town of Los Gatos
Statement of Activities
For the Year Ended June 30, 2020**

	2020	2019
Revenues:		
Program revenues:		
Charges for Services	\$ 10,288,351	\$ 11,350,345
Operating Grants and Contributions	3,854,188	2,175,277
Capital Grants and Contributions	850,113	146,792
General Revenues:		
Property Taxes	18,330,426	17,321,347
Sales Taxes	7,531,425	8,158,152
Franchise Taxes	2,495,792	2,475,916
Other Taxes	1,911,774	2,726,743
Motor Vehicle in Lieu	24,526	14,689
Investment Earnings	2,428,470	1,809,128
Miscellaneous	323,940	2,407,840
Total Revenues	48,039,005	48,586,229
Expenses:		
Police Department	20,446,188	16,635,726 (1)
Parks and Public Works	11,803,005	10,627,716
General Government	7,405,368	8,163,991 (1)
Community Development	5,001,958	5,064,637
Library Services	3,347,523	3,059,294
Sanitation	3,041	684,673
Total Expenses	48,007,083	44,236,037
Change in Net Position	31,922	4,350,192
Net Position, beginning	114,819,109	110,468,917
Net Position, Ending	\$ 114,851,031	\$ 114,819,109

(1) In staff's review of the prior year's Statement of Activities it was discovered an error had been made in the reversal of current year OPEB contributions which was allocated across all departments in error. The credit should have only been charged to general governmental expenses in the prior year. This correction has no effect on net position but changes the expense totals by function but no effect on total expenses on the Statement of Activities for the prior fiscal year ending June 30, 2019.

Governmental Activities Revenue Discussion

The Statement of Activities shown above details how the \$48.0 million in Governmental Activities revenue was derived. As categorized in the Statement of Activities as program revenues, approximately \$10.3 million or 21.4% of the revenues were recorded from those who directly benefited from the program as a charge for service. Another \$4.7 million or 9.8% of the revenues were sourced from operating/capital grants and contributions. The remaining \$33.0 million or 68.8% represents general revenues of the Town, including taxes, intergovernmental revenues, and other miscellaneous revenues.

Program revenues increased by approximately \$1.3 million from the prior year. This is largely due to the Town's effort to qualify for a number of new operational and capital grants from the federal and state government.

The Town's revenues related to Governmental Activities decreased by approximately \$1.9 million from the prior year, a combination of approximately \$1.0 million increase in property taxes and \$620K increase in investment earnings offset by approximately \$630K declines in sales taxes, \$815K in other taxes the majority of the decline coming from loss of transient occupancy taxes, and a \$2.0 million reduction in miscellaneous revenues explained largely by the \$1.8 million one-time gain on the sale recorded to miscellaneous revenues in the prior fiscal year associated with the Winchester land sale.

Property tax is the largest individual revenue source for the Town and collections finished the year \$1.0 million higher than the previous year. This increase was mostly due to an increase in secured taxes as strong demand for residential Town property continued, the approval of the annexations of County pockets with tax revenues accruing to the Town effective FY 2019/20, and new developments driving property values higher. It's important to note that assessed valuations for FY 2019/20 were established on the tax roll in January 2019 and collected in FY 2019/20 and accordingly do not reflect COVID-19 impacts to secured or unsecured property.

At \$7.5 million, sales taxes represent the second largest individual revenue source for the Town. Sales taxes decreased \$0.6 million from the previous year largely due to the economic impacts related to COVID-19 which began in March 2020. The decline was slowed by the receipt for the full fiscal year of FY 2019/20 of a new additional 1/8 cent District Sales Tax approved by the Los Gatos voters in the fall of 2018.

Franchise taxes, the Town's third largest revenue source, finished the year at \$2.5 million, reflecting only a very small increase \$20K from the previous fiscal year.

Investment earnings increased \$619K from the prior year. The primary factor responsible for this growth was the increase in the value of portfolio investments due to the dramatic reduction in prevailing interest rates as a result of the market's reaction to COVID-19. As interest rates decline interest bearing investments increase in value which led to year end (\$1.2M of which approximately \$600K had been recognized in the previous fiscal year) additional investment

gains. These non-cash or paper gains are recognized as investment income as a result of the “mark to market value” procedure required by GASB 31.

Miscellaneous revenues decreased by approximately \$2.1 million from the prior year. The substantial decrease is due to a gain on sale of property recognized the prior fiscal year, the largest segment of which was the approximate \$1.9 million gain on sale of the Winchester land sale finalized in May 2019.

Governmental Activities Expenses Discussion

The Town provides residents and visitors with the following functional services: General Government is comprised of six departments (Town Council, Town Clerk, Town Manager, Town Attorney, Human Resources, Information Technology, and Finance) providing services in general governance, information technology, executive management, economic vitality, legal, records management, risk management, human resources, finance, and accounting. The Town’s Police Department (public safety) provides general law enforcement, crime prevention, dispatch and responses to emergency and non-emergency calls for services. Parks and Public Works provides engineering, construction and maintenance of public streets, street lighting, Town owned buildings, parks, and related infrastructure; as well as traffic engineering and engineering evaluation of private development proposals. Community Development provides planning and zoning services; and building plan check and inspection; and code enforcement services. The Library Department provides library, local history and cultural services to the community.

Total expenses increased \$3.8 million from the prior year. The increase was driven largely by the combination of the following factors:

- Negotiated salary increases and subsequent benefit increases. All non-sworn and management employees received a 3% across the board salary increase and sworn employees received a 4% across the board salary increase.
- General Government expenses increased \$1.2 million from the prior year. The largest share of this increase is a result of a \$416K allocation of this cost center’s share of Internal Service Fund expenses over revenues in FY 2019/20 for which the prior year allocation was a decrease to this cost center of \$346K for its share of Internal Service Fund revenue above expenses. The net difference between fiscal years for this allocation is approximately \$762K between fiscal years.
- Public safety expenses grew by approximately \$2.7 million from the prior year. There are three chief drivers of this increase. First, \$1.9 million of the increase is the pension expense calculated for the Town’s safety risk pool pension plan for the current fiscal year of \$5,646,706 compared to \$3,706,313 expensed in the prior fiscal year. Second, lower position vacancies throughout the fiscal year compared to the prior year added to the increase. Third, the cost of negotiated salary increases and related benefits including the

increased pension contributions for miscellaneous or “non-safety” pension plan positions contributed.

- Parks and Public Works expenses grew by approximately \$0.7 million from the prior year driven primarily by negotiated salary increases and related benefits, increased required employer pension contributions, and increases to depreciation expenses for Town infrastructure.
- Community Development expenses decreased by \$360K for the year due to approximately \$221K lower volume in “pass-through” expenditures for private development activity offsetting cost increases from negotiated salary increases and related benefits and increased required employer pension contributions.
- Library Services expense increased approximately \$288K from the prior year primarily from negotiated salary increases and related benefits and increased required employer pension contributions.
- Sanitation expenses for urban runoff decreased approximately \$682K from the prior year. In the prior fiscal year, the Town received program management fees from the West Valley Sanitation District and expensed those fees for program management. Effective fiscal year 2019/20, the West Valley Clean Water Authority receives its funding through property tax bill assessments and related expenses are paid through the Authority.

FINANCIAL ANALYSIS OF THE TOWN’S FUNDS

Governmental Funds

Recognizing the financial resources measurement focus, the Town’s Governmental Funds provide information on near-term inflows and outflows, and balances of spendable resources. This information is useful in assessing the Town’s financing requirements and may serve as a useful measure of a government’s net resources available for spending at the end of the fiscal year. Unlike the Statement of Activities which does not include transfers, the Governmental Funds Balance Sheet does include transfers in and out.

Fund Balance – As discussed below, the Town’s Governmental Funds Balance Sheet reports the following fund balances.

Restricted Fund Balance – The Town has \$7.2 million in fund balance classified as restricted to indicate that it has an externally imposed restriction on how the money may be spent. Of the \$7.2 million restricted fund balance, \$0.7 million is in the General Fund representing amounts placed in an IRS Section 115 trust dedicated as to use for pension expenses. \$6.3 million is restricted for capital projects, and \$0.2 million for maintenance and repairs.

Committed Fund Balance – The Town has \$15.4 million in fund balance classified as committed to indicate that the Town Council previously committed how the money will be spent. Of the \$15.4 million committed fund balance, \$15.1 million is committed to the General Fund, of which \$10.9 million is for budget stabilization and catastrophe response and \$4.5 million is for additional discretionary payments toward pension and OPEB unfunded liabilities.

Assigned Fund Balance – The Town has \$27.5 million in fund balance which is not restricted or committed and is classified as assigned to indicate the Town Council’s intent to be used for specific purposes. The largest assigned fund balance is the Reserve for Capital and Special projects with a balance of approximately \$10 million which is the primary funding source for the Town’s five-year capital improvement plan and special projects as budgeted by the Town.

Additional information on the Town’s Fund Balance can be found in Note (8) of the Notes to the Financial Statements.

Major Governmental Funds results for the year included the following:

Draft
12/10/2020

TOWN OF LOS GATOS
TOTAL GOVERNMENTAL FUNDS REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
FOR THE YEAR ENDED JUNE 30, 2020

REVENUES	2020	2019
Property Taxes	18,368,466	17,359,435
Sales Taxes	7,531,425	8,158,152
Other Taxes	1,911,774	2,726,742
Licenses & Permits	4,818,671	5,173,876
Intergovernmental	4,292,453	2,310,655
Charges for Services	5,309,470	5,584,504
Fines and Forfeitures	271,117	510,266
Franchise Fees	2,495,792	2,475,916
Interest	2,428,453	1,809,164
Use of Property	31,039	32,960
Other	376,922	579,755
Total Revenues	47,835,582	46,721,425
EXPENDITURES		
Current:		
Public Safety	15,793,815	14,945,407
General Government	13,024,146	8,004,254
Parks and Public Works	8,168,599	7,962,135
Community Development	4,473,790	4,577,495
Library Services	2,700,802	2,493,617
Sanitation and Other	162,837	628,240
Capital Outlay	7,861,972	7,888,914
Total Expenditures	52,185,961	46,500,062
Excess Revenues over Expenditures	(4,350,379)	221,363
Proceeds from sales of assets	1,566	1,912,316
Transfers in	8,935,260	4,264,131
Tranfers out	(8,628,719)	(3,323,756)
Total Other Financing Sources (Uses)	308,107	2,852,691
Net Changes in Fund Balances	(4,042,272)	3,074,054
Beginning/Ending Fund Balances As Restated	54,007,454	50,560,772
Ending Fund Balances	49,965,182	53,634,826

Overall, Total Governmental Funds revenues finished \$1.3 million or 2.8% higher than the prior year, while total expenditures finished \$5.7 million or 12.2% higher than the prior year. The net result is that Governmental Funds income before transfers and other financing sources and uses decreased by \$3.8 million. Of Total Governmental Funds revenues, General Fund revenues totaled \$42. million or nearly 89% of the total \$48.0 million. Total General Fund operating revenues decreased by \$900K, resulting from the net effect of:

- \$1.0 million increase in property tax collections,
- \$600K increase in investment income,
- \$150K increase in intergovernmental revenues for the year,
- \$800K decreases in other taxes,
- \$600K decrease in sales tax, and
- \$500K decrease in licenses and permits.

The declines in revenues from the prior year were impacted by the COVID-19 pandemic and its related restrictions which began in March 2020 and continued through the end of the fiscal year. COVID-19 and its associated economic impacts are expected to continue across the entire spectrum of economic activity both locally and nationally.

General Fund expenditures represent approximately \$44.3 million of the Total Governmental Fund expenditures of \$52.2 million compared to \$38.0 million of total Governmental Funds expenditures of \$46.5 million in the prior year. The increase in governmental funds expenditures was led by an approximate \$5.0M increase in general governmental and an \$850K increase in public safety expenditures from the prior year. The increase in general governmental expenditures was largely attributable to a \$4.8 million ADP paid in October 2019 to pay down an additional portion of the Town's actuarial unfunded pension liability beyond mandated annual payments. Increases in public safety expenditures from the prior year were influenced by lower levels of staff vacancy savings and associated increases in salary and benefits from the prior year. Additionally, salary and benefit cost increases resulting from labor negotiations and mandated increases in employer pension contribution rates were also a contributing factor to increases to all Town departments and services.

Proprietary Funds

The Town's Proprietary Funds (Internal Service Funds) presented in the Fund Financial Statements section basically provide the same type of information in the Government-Wide Financial Statements and include individual segment information.

Total net position in the Internal Service Funds decreased \$0.7 million in the current year. This decrease reflects the use of approximately \$788K transferred from the Town's Facilities Maintenance Fund to provide a funding source for the Town's Capital projects for the Civic center and Recreation building restroom renovations, waterproofing, deck railing repairs, and fire suppression for the Town's IT server room. Equipment Replacement net position was reduced by scheduled fleet and equipment replacements totaling approximately \$540K and transfers out

of approximately \$580K to be used as a funding source for the computer aided dispatch system for the Police department (\$525K) and the purchase of a new patrol vehicle (\$55K). These uses of net position were offset by an approximate \$1.1 million transfer from the Town’s General Fund to the Town’s Workers Compensation Internal Service fund.

GENERAL FUND BUDGETARY HIGHLIGHTS

Changes to the Original Budget

Comparing the FY 2019/20 original budget (or adopted) General Fund expenditures of \$43,256,352 (excluding budgeted transfers-out and debt payments that are reimbursed) to the final adjusted budget of \$47,997,219 indicates a net increase of approximately \$4.7 million. Additions to the original expenditure budget included adjustments approved by Town Council throughout the fiscal year.

Original Budget GF Expenditures	+ Misc. Adjustments & Mid-Year Adjustments	= Final Budget
\$43,256,352	\$4,740,867	\$47,997,219

The increase in General Fund appropriations occurred primarily from the following selected budget adjustments made during the fiscal year.

- Use of \$4,232,500 of Pension/OPEB Reserve to make additional discretionary payments (ADPs)
- \$122,820 expenditure budget adjustment for Transportation Analysis Guideline development consultation services from available General Plan Deposit Account
- \$102,000 expenditure budget adjustment for police safety equipment utilizing grant received by the Town
- \$54,797 budget expenditure for tasers and cameras from available Equipment Replacement Fund balance
- \$50,000 expenditure budget increase due to increased water utility costs for Town Parks.
- \$47,000 for tree service expenses from available Tree Replacement account
- \$24,219 increase expenditures for Youth Collection to utilize Library Grant received by the Town
- \$22,677expenditure budget adjustment traffic signal controller’s equipment and service
- \$22,669 increase to salary and benefits for the Town Manager and the Town Attorney
- \$16,165 expenditure budget increase to move temporary FTE hours inadvertently budgeted in the Facilities Maintenance Internal Service Fund.
- \$15,000 to fund additional services by the Town of Los Gatos Chamber of Commerce
- \$10,800 expenditure budget increase for Emergency Operation Center equipment utilizing grant received by the Town

- \$20,220 miscellaneous budget increase in various programs

Variance with the Final General Fund Budget

The General Fund Statement of Revenues, Expenditures, and Changes in Fund Balance-Budget and Actual (GAAP) for Fiscal Year Ended June 30, 2020 reports an approximate overall favorable variance with the final budget of approximately \$2.1 million. This favorable variance was created largely by the net effect of the following factors:

- Approximately \$661K of expenditures below budget for FY 19/20 work paid from General Plan Update fees (a dedicated revenue source which funds this expenditure). All savings in this budget are carried over to the next fiscal year to be continue the General Plan Update project.
- Actual revenues ended the fiscal year at \$1.6 million below final budgeted revenues. Unfavorable variances from budget were experienced beginning in March 2020 related to the COVID-19 pandemic and its related restrictions. The following economically sensitive revenues experienced declines:
 - An unfavorable variance of (\$1.2 million) sales tax collections
 - An unfavorable variance of (\$1.0 million) Transient Occupancy Tax collections
 - An unfavorable variance of (\$619K) in licenses and permits
 - An unfavorable variance of (213K) in fines and forfeitures
 - An unfavorable variance of (202K) in charges for services
- A favorable variance of \$1.6 million in investment earnings for year. The Town received additional investment earnings for the year in its pension/OPEB trust which was not anticipated during FY 19/20 budget development and a positive trend of interest rates leading to additional interest accrued in year end mark to market valuations.

Significant factors affecting actual expenditures include:

- Community Development expenditures reflected a \$1.3 million favorable variance explained largely by staff vacancies with salary and benefit savings of approximately \$332K, and the General Plan Update expenditures being approximately \$661K lower than budgeted because the budget reflected the entire contract amount which has not been fully executed through the end of the fiscal year. An additional \$208K favorable variance reflects the fiscal year actual activity in the Department pass through program that depends on the timing and the volume of the development projects.
- Public safety expenditures had a favorable variance of approximately \$1.2 million. An \$839K saving is reflecting limited term vacancies in Police Officer, Police Record Specialist,

and Dispatcher positions, and savings of \$363K due to decreased service cost of crossing guards and parking violation services, and travel activity due to the Shelter in Place order.

- Administrative Services reflected a favorable balance of approximately \$501K in large measure due to savings in salary and benefits due to partial year vacancies in the Finance and Clerk Departments positions and savings in special events cost due to cancellation of events.
- Parks and Public Works reflects a favorable variance of approximately \$190K reflecting partial vacancies during the year.
- Library services reflected a favorable variance of \$260K due mainly to salary and benefit savings from staff vacancies in the Library Technology Specialist position and other temporary vacancies.

CAPITAL ASSETS

As of June 30, 2020, the Town's investment in capital assets for its governmental activity is recorded at \$111,700,225 (net of accumulated depreciation). The investment in capital assets includes land, buildings and improvements, infrastructure, construction in progress, and machinery and equipment. Capital assets increased \$4.2 million net of depreciation expense totaling approximately \$3.9 million for the year.

During FY 2019/20, the Town's approximate \$7.8 million investment in capital assets for the current year represented approximately 4.1% of total assets for governmental activities. Major capital asset events during the current fiscal year include the following:

- \$5.8 million in street repair and resurfacing and curb and gutter work Town-wide, approximately \$0.7 million to complete the Almond Grove Street Rehabilitation project;
- \$0.7 million in equipment purchases, including \$0.5 million in vehicle fleet replacements, and \$0.2 million in mobile cash barriers, license plate recognition system, and other building improvements;
- \$0.4 million in traffic signal improvements;
- \$0.4 million expended on building improvements, retaining walls, park improvements, and parking lot improvement projects;
- \$0.3 million in bicycle and pedestrian improvements; and
- \$0.2 million in energy efficiency upgrades made to the Town's facilities among other current year capital projects.

**Town of Los Gatos
Net Investment in Capital Assets
For the Year Ended June 30, 2020**

	Governmental Activities
Infrastructure	\$ 63,337,364
Buildings	23,341,210
Land	20,294,810
Equipment	2,682,698
Construction in Progress	2,044,143
	\$ 111,700,225

Additional information on the Town’s capital assets is found in Note 5 of this financial report.

ECONOMIC FACTORS AND NEXT YEAR’S BUDGETS AND RATES

A product of an ongoing examination of how the Town provides cost-effective services, the Town’s budget emphasizes outcomes or results for the community and allows for longer-term financial planning decisions.

During the development and adoption of the Town’s FY 2020/21 budget, the Town Council and management considered the following factors:

- In response to the economic impact of COVID-19 pandemic, the Town modified its revenue forecast downward in the FY 2020/21 Budget. For additional details, see Note 15. The FY 2020/21 operating budget is a balanced budget, with the use of General Fund reserves dedicated for one-time uses. The FY 2020/21 Budget reflect maintaining high service levels with little to no increases in the employee headcount. The budget identified contingencies should revenues come in below projected amounts. The Town is carefully monitoring its revenues sources and will identify any modification at the mid-year budget discussion.
- The Town continues to focus on priority issues that involve maintaining public safety and Town infrastructure including streets and parks; and providing library, community development, and other services. These priorities are coordinated with other Core Goals that protect the Town’s fiscal health and ensure cost efficient and effective delivery of Town-wide administrative services. The Town’s proactive approach to reducing operating expenditures, identifying revenue enhancements, and implementing operating efficiencies has been an effective fiscal approach.
- Specific trends affecting the fund balance forecast include:
 - General property tax collections represent approximately 32.1% (not including the State’s property tax “backfill” shifts) of the Town’s General Fund revenues. Property tax collections are expected to increase 3.9% in **FY 2020/21** from the prior year’s tax

collections. This increase is primary due to the additional tax collection from the recently annexed parcels. This forecast is based on data from the Santa Clara County Tax Assessor's Office. The Town closely monitor its actual collection and other legislative changes regarding property tax. See Note 16 for more detail.

- The Town anticipates a decrease in general sales tax for FY 2020/21. Sales tax estimates of \$7.9 million for FY 2020/21 were budgeted reflecting a 0.2% decrease from the prior year's adopted sales tax budget.
- The Town's investment portfolio experienced a slight decrease in its overall weighted average annual yield, reducing from 2.05% at June 30, 2019 to 1.86% at June 30, 2020. Prevailing interest rates at the end of fiscal year were at historic lows due to economic impacts of the COVID-19 pandemic and were anticipated to remain at these low levels for the foreseeable future which will likely lower yields on the investment portfolio in the future.
- Transient Occupancy Tax (TOT) revenues are expected to be significantly lower in FY 2020/21 as personal and business-related travel are susceptible to the economic impact of Covid-19 pandemic.
- The Town's pension plans over the past several decades, like all other CalPERS participants, have experienced unfavorable investment returns, changes in actuarial assumptions, and demographic shifts which have outweighed any positive plan experiences. To address this unfunded status, the Town took proactive steps including initiating the prefunding of OPEB obligations, budgeting and programming additional discretionary pension payments to accelerate reduction of unfunded liabilities, and recently partnering with the Town's employee groups to eliminate the existing retiree healthcare benefit for new employees. Even with these proactive steps, the Town continues to be impacted by the continuing rising cost of pension related benefits. Over the next five fiscal years, the Town's five-year forecast includes increasing pension costs due to further changes in actuarial assumptions or lowering the discount rate. The Town's net pension liability is \$24.7 million for the safety cost sharing plan and \$32.5 million for the miscellaneous plan based upon data from CalPERS. To illustrate the sensitivity of the net pension liability to changes in the discount rate, CalPERS estimates that a 1 % reduction in the discount rate from 7.15% to 6.15% would increase the total net pension liability for both Miscellaneous and Safety by \$26.7 million. Conversely, an increase in the discount rate from 7.15% to 8.15% would decrease the total net pension liability for both Miscellaneous and Safety by \$22.0 million.
- In addition, CalPERS provides a hypothetical termination liability estimate of the plans should the contract with CalPERS be terminated. The plan liability on a termination basis is calculated differently from the plans' ongoing funding liability. Since no future employer contributions would be made in the hypothetical termination, benefit payments are secured by risk-free assets. For the Miscellaneous plan, a 3.25%

termination return rate results in a \$103.1 million termination liability. For the Safety plan, a 3.25% termination return rate results in a \$91.9 million termination liability.

- For detailed information about the Town employees' retirement plan please refer to Note 9 of the Notes to Basic Financial Statements Section.

Requests for Information

This financial report is designed to provide residents, taxpayers, customers, investors, and creditors with a general overview of the Town's finances and to demonstrate the Town's accountability for the money it receives. Questions about this report or requests for any additional information, should be directed to Stephen Conway, Director of Finance, at 110 East Main Street, Los Gatos, California, 95030; email at sconway@losgatosca.gov; or phone at (408) 354-6828.

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Basic Financial Statements

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TOWN OF LOS GATOS, CALIFORNIA

**COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

**GOVERNMENT WIDE FINANCIAL STATEMENTS
STATEMENT OF NET POSITION AND STATEMENT OF ACTIVITIES**

The Statement of Net Position, Statement of Activities, fund financial statements and the notes to financial statements comprise the Basic Financial Statements of the Town.

The purpose of the Statement of Net Position and the Statement of Activities is to summarize the entire financial activities and financial position of the Town. They are prepared on the same basis of accounting (accrual) used by most businesses, which means they include all the Town's assets and liabilities, as well as its revenues and expenses. The effect is the entire Town's transactions are accounted for, regardless of when cash changes hands, and all material internal transactions between funds have been eliminated.

The Statement of Net Position reports the Town's total assets, deferred outflows of resources, liabilities, and deferred inflows of resources, including capital assets and long-term debt, and presents similar information to the old balance sheet format while focusing on the composition of the Town's net position (assets minus liabilities). The Statement of Net Position summarizes the financial position of the Town's governmental activities in a single column.

The Town's governmental activities include the activities of the General Fund, Special Revenue Funds, Capital Projects Funds and Debt Service Funds. These funds are serviced by the Town's Internal Service Funds; therefore internal service activities are consolidated with governmental activities after eliminating inter-fund transactions and balances.

The Statement of Activities reports increases and decreases in the Town's net position and is prepared on the full accrual basis of accounting, which means it includes all the Town's revenues and expenses regardless of when cash changed hands. This differs from the "modified accrual" basis of accounting used in the fund financial statements, which reflect only current assets, current liabilities, available revenues and measurable expenditures.

The format of the Statement of Activities presents the Town's expenses before revenues and by program. Program revenues (revenues generated directly by specific programs) are deducted from program expenses to arrive at the net expense of each governmental program, which is offset by general revenues as listed before the change in net position. From these components, the change in net position is computed and reconciled to the Statement of Net Position.

Both of these statements include the financial activities of the Town.

**TOWN OF LOS GATOS
STATEMENT OF NET POSITION
JUNE 30, 2020**

	Governmental Activities
ASSETS	
Cash and investments	\$ 71,609,969
Restricted cash and investments	784,191
Receivables:	
Accounts	1,459,473
Interest	317,209
Intergovernmental	1,555,607
Materials, supplies and deposits	30,960
Long term notes receivables	237,752
Long-term prepaid pension obligations	
Capital Assets:	
Nondepreciable	22,338,953
Depreciable, net of accumulated depreciation	89,361,272
Total Assets	187,695,386
DEFERRED OUTFLOWS OF RESOURCES	
Pension contributions subsequent to measurement date	10,753,665
Pension related amounts	4,179,339
OPEB contributions subsequent to measurement date	2,508,306
Total Deferred Outflows of Resources	17,441,310
LIABILITIES	
Accounts payable	3,772,685
Accrued payroll and benefits	1,700,778
Due to other governments	37,969
Unearned Revenue	4,596,403
Deposits	6,736,953
Claims payable	1,248,411
Long-term liabilities:	
Due within one year:	
Compensated absences	335,642
Due in more than one year:	
Net OPEB liability	9,126,387
Net pension liabilities	57,230,935
Compensated absences	2,772,061
Total Liabilities	87,558,224
DEFERRED INFLOWS OF RESOURCES	
Pension related amounts	2,098,547
OPEB related amounts	628,894
Total Deferred Inflows of Resources	2,727,441
NET POSITION	
Net investment in capital assets	111,700,225
Restricted for:	
Capital projects	6,257,756
Pension	669,978
Lighting and landscape repairs and maintenance	190,250
Total Restricted Net Position	7,117,984
Unrestricted	(3,967,178)
Total Net Position	\$ 114,851,031

The notes to the financial statements are an integral part of this statement.

**TOWN OF LOS GATOS
STATEMENT OF ACTIVITIES
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

Functions/Programs	Expenses	Program Revenues			Net (Expense) Revenues and Changes in Net Position
		Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	
Governmental Activities:					
General government	\$ 7,405,368	\$ 1,470,324	\$ 12,290	\$ 8,258	\$ (5,914,496)
Public safety	20,446,188	1,549,207	952,045	9,100	(17,935,836)
Parks and public works	11,803,005	3,674,222	2,824,638	832,755	(4,471,390)
Community development	5,001,958	3,351,753	15,864	-	(1,634,341)
Library services	3,347,523	11,522	49,351	-	(3,286,650)
Sanitation	3,041	231,323	-	-	228,282
Total Governmental Activities	\$ 48,007,083	\$ 10,288,351	\$ 3,854,188	\$ 850,113	(33,014,431)
General revenues:					
Taxes:					
Property taxes					18,330,426
Sales taxes					7,531,425
Franchise taxes					2,495,792
Other taxes					1,911,774
Motor vehicle in lieu					24,526
Investment earnings					2,428,470
Miscellaneous					323,940
Total general revenues					33,046,353
Change in Net Position					31,922
Net Position - Beginning					114,819,109
Net Position - Ending					<u>\$ 114,851,031</u>

The notes to the financial statements are an integral part of this statement.

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TOWN OF LOS GATOS
COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

FUND FINANCIAL STATEMENTS &
MAJOR GOVERNMENTAL FUNDS

Fund Financial Statements

The Fund Financial Statements only present major funds individually while nonmajor funds are combined in a single column. Major funds are generally defined as having significant activities or balances in the current year.

Major Governmental Funds:

The Town determined that the following funds were major funds for the year ended June 30, 2020. Individual non-major funds can be found in the supplemental section.

General Fund is the general operating fund of the Town and is used to account for all financial resources except those required to be accounted for in another fund.

Appropriated Reserves Fund is used to account for resources provided for capital projects not fully funded from other sources.

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**TOWN OF LOS GATOS
GOVERNMENTAL FUNDS
BALANCE SHEET
JUNE 30, 2020**

	General	Appropriated Reserves	Other Nonmajor Governmental Funds	Total Governmental Funds
ASSETS				
Cash & Investments	\$ 36,974,140	\$ 18,951,321	\$ 6,598,756	\$ 62,524,217
Restricted Cash & Investments	669,978	-	-	669,978
Receivables:				
Accounts	930,815	-	19,277	950,092
Interest	317,209	-	-	317,209
Intergovernmental	1,414,965	480,888	140,642	2,036,495
Other assets	30,960	-	-	30,960
Long term notes	159,000	-	78,752	237,752
Total Assets	\$ 40,497,067	\$ 19,432,209	\$ 6,837,427	\$ 66,766,703
LIABILITIES				
Accounts payable	\$ 957,782	\$ 2,561,695	\$ 4,181	\$ 3,523,658
Accrued payroll and benefits	1,696,044	-	4,734	1,700,778
Due to other governments	37,969	-	-	37,969
Unearned revenue	1,732,822	2,798,786	64,855	4,596,463
Deposits	6,736,953	-	-	6,736,953
Total Liabilities	11,161,570	5,360,481	73,770	16,595,821
DEFERRED INFLOWS OF RESOURCES				
Unavailable Revenue	-	205,700	-	205,700
Total deferred inflows of resources	-	205,700	-	205,700
FUND BALANCE				
Restricted for:				
Capital Outlay	-	88,937	6,168,819	6,257,756
Pension	669,978	-	-	669,978
Repairs and Maintenance	-	-	190,250	190,250
Committed to:				
Budget Stabilization	5,427,603	-	-	5,427,603
Catastrophic	5,427,603	-	-	5,427,603
Pension/OPEB	4,532,500	-	-	4,532,500
Assigned to:				
Open Space	410,000	-	-	410,000
Parking	-	1,460,210	-	1,460,210
Sustainability	140,553	-	-	140,553
Capital/Special Projects	8,787,958	-	-	8,787,958
Comcast PEG	-	50,000	-	50,000
Market Fluctuations	1,218,732	-	-	1,218,732
Compensated Absences	1,539,408	-	-	1,539,408
Capital Projects	-	12,266,881	-	12,266,881
Measure G 2018 District Sales Tax	1,181,162	-	-	1,181,162
Special Revenue Funds	-	-	404,588	404,588
Total Fund Balances	29,335,497	13,866,028	6,763,657	49,965,182
Total Liabilities and Fund Balances	\$ 40,497,067	\$ 19,432,209	\$ 6,837,427	\$ 66,766,703

The notes to the financial statements are an integral part of this statement.

TOWN OF LOS GATOS
RECONCILIATION OF THE GOVERNMENTAL FUNDS BALANCE SHEET TO
THE GOVERNMENT-WIDE STATEMENT OF NET POSITION-GOVERNMENTAL ACTIVITIES
JUNE 30, 2020

Fund Balance - Total Governmental Funds		\$ 49,965,182
Amounts reported for Governmental Activities in the Statement of Net Position are different from those reported in the Governmental Funds because of the following:		
CAPITAL ASSETS		
Capital assets used in the Governmental Activities are not financial resources and, therefore, are not reported in the Governmental Funds.		111,700,225
ALLOCATION OF INTERNAL SERVICE FUND NET POSITION		
Internal service funds are used by management to charge the cost of management of certain activities such as insurance, central services and maintenance to individual governmental funds. The net current assets of the internal service funds are therefore included as Governmental Activities in the Statement of Net Position.		7,731,080
DEFERRED INFLOWS OF RESOURCES		
Revenues from grants that are funded in this fiscal year that will not be collected for several months after the Town's fiscal year end are not considered available and are classified as deferred inflows of resources in the governmental funds.		205,700
DEFERRED OUTFLOWS OF RESOURCES		
Contributions subsequent to the measurement date will not be included in the calculation of the Town's net pension liability of the plan year included in this report and have been deferred and reported as deferred outflows of resources.		14,933,004
DEFERRED INFLOWS OF RESOURCES		
In the Government-Wide financial statements certain pension amounts are deferred and amortized over a period of time, however, in the governmental funds no transactions are recorded.		(2,098,547)
DEFERRED OUTFLOWS OF RESOURCES		
Contributions subsequent to the measurement date will not be included in the calculation of the Town's net OPEB liability of the plan year included in this report and have been deferred and reported as deferred outflows of resources.		2,508,306
DEFERRED INFLOWS OF RESOURCES		
In the Government-Wide financial statements certain OPEB amounts are deferred and amortized over a period of time, however, in the governmental funds no transactions are recorded.		(628,894)
LONG-TERM LIABILITIES		
Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the Governmental Funds.		
Net Pension Liability	\$ (57,230,935)	
Net OPEB Liability	(9,126,387)	
Compensated absences	(3,107,703)	(69,465,025)
Net Position - Governmental Activities		\$ 114,851,031

The notes to the financial statements are an integral part of this statement.

**TOWN OF LOS GATOS
GOVERNMENTAL FUNDS
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	General	Appropriated Reserves	Other Nonmajor Governmental Funds	Total Governmental Funds
REVENUES				
Property Taxes	\$ 18,330,425	\$ -	\$ 38,041	\$ 18,368,466
Sales Taxes	7,531,425	-	-	7,531,425
Other Taxes	1,877,338	-	34,436	1,911,774
Licenses & Permits	4,053,537	407,340	357,794	4,818,671
Intergovernmental	1,104,075	1,938,684	1,249,694	4,292,453
Charges for Services	4,447,213	862,257	-	5,309,470
Fines and Forfeitures	271,117	-	-	271,117
Franchise Fees	2,495,792	-	-	2,495,792
Interest	2,266,134	47,219	115,100	2,428,453
Use of Property	31,039	-	-	31,039
Other	307,812	69,110	-	376,922
Total Revenues	42,715,907	3,324,610	1,795,065	47,835,582
EXPENDITURES				
Current:				
General Government	13,024,146	-	-	13,024,146
Public Safety	15,793,815	-	-	15,793,815
Parks and Public Works	8,139,106	-	29,493	8,168,599
Community Development	4,473,790	-	-	4,473,790
Library Services	2,700,802	-	-	2,700,802
Sanitation and Other	-	-	162,837	162,837
Capital Outlay	138,384	5,919,125	1,804,463	7,861,972
Total Expenditures	44,270,043	5,919,125	1,996,793	52,185,961
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	(1,554,136)	(2,594,515)	(201,728)	(4,350,379)
OTHER FINANCING SOURCES (USES)				
Proceeds from sales of assets	656	910	-	1,566
Transfers in	599,669	8,325,591	10,000	8,935,260
Transfers (out)	(8,053,847)	(433,952)	(140,920)	(8,628,719)
Total Other Financing Sources (Uses)	(7,453,522)	7,892,549	(130,920)	308,107
NET CHANGES IN FUND BALANCES	(9,007,658)	5,298,034	(332,648)	(4,042,272)
BEGINNING FUND BALANCES, as restated	38,343,155	8,567,994	7,096,305	54,007,454
ENDING FUND BALANCES	\$ 29,335,497	\$ 13,866,028	\$ 6,763,657	\$ 49,965,182

The notes to the financial statements are an integral part of this statement.

TOWN OF LOS GATOS
RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES,
AND CHANGES IN FUND BALANCES TO
THE GOVERNMENT-WIDE STATEMENT OF ACTIVITIES - GOVERNMENTAL ACTIVITIES
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS \$ (4,042,272)

Amounts reported for Governmental Activities in the Statement of Activities are different because of the following:

CAPITAL ASSET TRANSACTIONS

Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is capitalized and allocated over their estimated useful lives and reported as depreciation expense.

Expenditures for capital assets (additions)	\$ 7,995,690	
Proceeds from sale of assets	(1,566)	
Loss on sale of assets	(904)	
Current Year Depreciation	<u>(3,835,585)</u>	4,157,635

UNAVAILABLE REVENUES

Revenues from grants that are funded in this fiscal year that will not be collected for several months after the Town's fiscal year end are not considered available and are classified as deferred inflows of resources in the governmental funds. 205,700

OPEB PLAN CONTRIBUTIONS AND EXPENSE

In governmental funds, actual contributions to OPEB plans are reported as expenditures in the year incurred. However, in the Government-Wide Statement of Activities, only the current year OPEB expense as noted in the plans' valuation reports is reported as an expense, as adjusted for deferred inflows and outflows of resources. 760,089

PENSION PLAN CONTRIBUTIONS AND EXPENSE

In governmental funds, actual contributions to pension plans are reported as expenditures in the year incurred. However, in the Government-Wide Statement of Activities, only the current year pension expense as noted in the plans' valuation reports is reported as an expense, as adjusted for deferred inflows and outflows of resources. (56,098)

ALLOCATION ON INTERNAL SERVICE FUND ACTIVITY

Internal service funds are used by management to charge the costs of certain activities to individual funds. The net expense of the internal service fund is reported with governmental activities. (723,363)

COMPENSATED ABSENCES EXPENSE

In governmental funds, compensated absences such as vacations and sick leave are expenditures when taken. However, in the Government-Wide Statement of Activities, the current year change in the compensated absences liability is reported. (269,769)

CHANGE IN NET POSITION - GOVERNMENTAL ACTIVITIES \$ 31,922

**TOWN OF LOS GATOS
GENERAL FUND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
BUDGET AND ACTUAL (GAAP)
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	Original Budget	Final Budget	Actual	Variance With Final Budget Positive (Negative)
REVENUES				
Property Taxes	\$ 17,970,500	\$ 18,352,880	\$ 18,330,425	\$ (22,455)
Sales Taxes	8,001,917	8,723,000	7,531,425	(1,191,575)
Other Taxes	2,855,730	2,857,285	1,877,338	(979,947)
Franchise Fees	2,458,520	2,458,520	2,495,792	37,272
Licenses & Permits	4,672,534	4,672,534	4,053,537	(618,997)
Intergovernmental	988,441	1,165,460	1,104,075	(61,385)
Charges for Services	4,454,336	4,649,235	4,447,213	(202,022)
Fines and Forfeitures	483,950	483,950	271,117	(212,833)
Interest	629,774	629,774	2,266,134	1,636,360
Use of Property	35,793	35,793	31,039	(4,754)
Other	286,077	286,077	307,812	21,735
Total Revenues	<u>42,837,572</u>	<u>44,314,508</u>	<u>42,715,907</u>	<u>(1,598,601)</u>
EXPENDITURES				
Current:				
General Government:				
Town Council	240,605	240,605	206,164	34,441
Town Attorney	621,391	628,793	559,010	69,783
Administrative Services	4,815,138	4,881,105	4,380,504	500,601
Non-Departmental	3,873,255	8,201,520	7,878,468	323,052
Total General Government	<u>9,550,389</u>	<u>13,952,023</u>	<u>13,024,146</u>	<u>927,877</u>
Public Safety	16,940,786	16,995,583	15,793,815	1,201,768
Community Development	5,760,099	5,760,099	4,473,790	1,286,309
Parks & Public Works	8,070,068	8,328,730	8,139,106	189,624
Library Services	2,935,010	2,960,784	2,700,802	259,982
Capital Outlay	-	-	138,384	(138,384)
Total Expenditures	<u>43,256,352</u>	<u>47,997,219</u>	<u>44,270,043</u>	<u>3,727,176</u>
EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES	<u>(418,780)</u>	<u>(3,682,711)</u>	<u>(1,554,136)</u>	<u>2,128,575</u>
OTHER FINANCING SOURCES (USES)				
Proceeds from sale of assets	1,000	1,201,000	656	(1,200,344)
Transfers In	538,536	593,333	599,669	6,336
Transfers Out	(7,753,140)	(8,053,847)	(8,053,847)	-
Total Other Financing Sources (Uses)	<u>(7,214,604)</u>	<u>(7,460,514)</u>	<u>(7,453,522)</u>	<u>(1,194,008)</u>
NET CHANGES IN FUND BALANCES	<u>\$ (7,633,384)</u>	<u>\$ (11,143,225)</u>	<u>(9,007,658)</u>	<u>\$ 934,567</u>
BEGINNING FUND BALANCE, as restated			<u>38,343,155</u>	
ENDING FUND BALANCE			<u>\$ 29,335,497</u>	

The notes to the financial statements are an integral part of this statement.

TOWN OF LOS GATOS, CALIFORNIA

**COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

PROPRIETARY FUNDS – INTERNAL SERVICE FUNDS

Internal service funds account for Town operations financed and operated in a manner similar to a private business enterprise. The intent of the Town is that the cost of providing goods and services to other Town funds be financed through user charges to those funds.

The concept of major funds does not extend to internal service funds because they are used for internal activities only. In the Government-Wide Statement of Activities, the net revenues and expenses of the internal service funds are allocated to the Town Departments or programs that generated them, thus eliminating internal service funds.

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**TOWN OF LOS GATOS
 PROPRIETARY FUNDS
 STATEMENT OF NET POSITION
 JUNE 30, 2020**

	Governmental Activities Internal Service Funds
ASSETS	
Cash & investments	\$ 9,085,752
Restricted cash & investments	114,213
Accounts Receivable	28,553
Total Assets	9,228,518
LIABILITIES	
Current Liabilities:	
Accounts payable	249,027
Total current liabilities	249,027
Noncurrent liabilities:	
Claims payable	1,248,411
Total noncurrent liabilities	1,248,411
Total Liabilities	1,497,438
Restricted for workers compensation claims	114,213
Unrestricted	7,616,867
Total Net Position	\$ 7,731,080

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**TOWN OF LOS GATOS
 PROPRIETARY FUNDS
 STATEMENT OF REVENUE, EXPENSES
 AND CHANGES IN NET POSITION
 FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	Governmental Activities Internal Service Funds
OPERATING REVENUES	
Charges for services	\$ 3,209,982
Interest	7
Use of money and property	165,652
Other local taxes	34,437
Other	596,752
Total Operating Revenues	4,006,830
OPERATING EXPENSES	
Services and Supplies	3,549,649
Total Operating Expenses	4,423,652
Operating Income	(416,822)
Transfers in (Note 4)	1,061,256
Transfers out (Note 4)	(1,367,797)
Net transfers	(306,541)
Change in Net Position	(723,363)
BEGINNING NET POSITION	8,454,443
ENDING NET POSITION	\$ 7,731,080

The notes to the financial statements are an integral part of this statement.

**TOWN OF LOS GATOS
 PROPRIETARY FUNDS
 STATEMENT OF CASH FLOWS
 FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	<u>Governmental Activities Internal Service Funds</u>
CASH FLOWS FROM OPERATING ACTIVITIES	
Receipts from customers	\$ 4,089,772
Payments to suppliers	(3,620,655)
Claims paid	<u>(733,825)</u>
Net cash provided (used) by operating activities	<u>(264,708)</u>
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES	
Transfers In/(Out)	<u>(306,541)</u>
Net cash provided (used) by noncapital financing activities	<u>(306,541)</u>
Net Increase(Decrease) in Cash and Investments	(571,249)
Cash and investments - beginning of year	<u>9,771,214</u>
Cash and investments - end of year	<u>\$ 9,199,965</u>
FINANCIAL STATEMENT PRESENTATION	
Cash & investments	\$ 9,085,752
Restricted cash & investments	<u>114,213</u>
Total	<u>\$ 9,199,965</u>
Reconciliation of Operating Income to Cash Flows from Operating Activities:	
Operating Income	\$ (416,822)
Change in assets and liabilities:	
Receivables, net	82,942
Accounts payable	(70,864)
Claims payable	140,178
Due to other government	<u>(142)</u>
Cash Flows From Operating Activities	<u>\$ (264,708)</u>

The notes to the financial statements are an integral part of this statement.

TOWN OF LOS GATOS, CALIFORNIA
COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

FIDUCIARY FUNDS

Trust funds are used to account for assets held by the Town as a trustee agent for individuals, private organizations and other governments. The financial activities of these funds are excluded from the government-wide financial statements, but are presented in separate Fiduciary Fund financial statements.

Library Private Purpose Trust Fund was established to provide for the servicing of donations and bequests to the Town's Library Program.

RDA Successor Agency Private Purpose Trust Fund was established to account for the assets and liabilities transferred from the dissolution of the Town's former Redevelopment Agency and the continuing operations related to existing Redevelopment Agency obligations.

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12/10/2020

**TOWN OF LOS GATOS
FIDUCIARY FUNDS
STATEMENT OF FIDUCIARY NET POSITION
JUNE 30, 2020**

	Total Private Purpose Trust Funds
ASSETS	
Cash and investments (Note 2)	\$ 2,343,505
Restricted cash and investments (Note 2)	1,987,621
Accounts receivable	8,750
Loans receivable (Note 3)	575,425
Capital assets (Note 5):	
Nondepreciable	5,257,422
Depreciable, net of accumulated depreciation	1,423,701
Total Assets	11,596,424
LIABILITIES	
Accounts payable	3,064
Due to other governments (Note 13)	2
Interest payable	285,390
Long-term debt (Note 6):	
Due within one year	1,250,000
Due in more than one year	14,461,545
Total Liabilities	16,000,001
NET POSITION	
Held in trust	(4,403,577)
Total Net Position	\$ (4,403,577)

The notes to the financial statements are an integral part of this statement.

**TOWN OF LOS GATOS
FIDUCIARY FUNDS
STATEMENT OF CHANGES IN FIDUCIARY NET POSITION
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	Total Private Purpose Trust Funds
ADDITIONS	
Property taxes	\$ 1,949,284
Investment earnings	53,652
Gifts, bequests and endowments	61,809
Other	1,905,024
Total Additions	3,969,769
DEDUCTIONS	
Program expenses of former RDA	1,916,701
Interest and fiscal agency expenses of RDA	651,462
Library services	82,626
Depreciation expense	101,692
Total Deductions	2,752,481
CHANGE IN NET POSITION	1,217,288
NET POSITION - BEGINNING OF YEAR	(5,620,865)
NET POSITION - END OF YEAR	\$ (4,403,577)

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Notes to Basic Financial Statements

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TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Description of the Financial Reporting Entity

The Town of Los Gatos (the “Town”) operates under a Council-Manager form of government and provides the following services: public safety (including police and emergency management), parks and public works, community development, library, public improvements, planning and zoning, and general administration services. Redevelopment services were provided primarily through the Redevelopment Agency of the Town which was dissolved on February 1, 2012.

The Town is largely a residential community located in the foothills of the Santa Cruz Mountains and was incorporated as a municipal corporation in 1887. The Town’s population as of January 1, 2020 was 31,439.

As required by generally accepted accounting principles, these financial statements present the Town as the Primary Government and any component units for which the Town is considered financially accountable.

B. Description of Blended Component Units

The Town did not report any component units as a part of the primary government because the Town Council was not the governing body of any entities and no separate entity provided services solely to the Town.

C. Description of Joint Ventures and Public Entity Risk Pool

As described in Note 11, the Town participates in two joint ventures and public entity risk pool activities through formally organized separate legal entities. The financial activities of the Pooled Liability Assurance Network Joint Powers Authority (PLAN JPA) and the Local Agency Workers’ Compensation Excess Joint Powers Authority (LAWCX) are not included in the accompanying basic financial statements as these boards are separate from and independent of the Town administration.

D. Basis of Presentation

The Town’s Basic Financial Statements are prepared in conformity with accounting principles generally accepted in the United States of America. The Government Accounting Standards Board (“GASB”) is the acknowledged standard setting body for establishing accounting and financial reporting standards followed by governmental entities in the U.S.A.

The accompanying financial statements are presented on the basis set forth in Government Accounting Standards Board Statements No. 34, *Basic Financial Statements—and Management’s Discussion and Analysis—for State and Local Governments*, No. 36, *Recipient Reporting for Certain Non-exchange Revenues, an Amendment of GASB Statement No. 33*, No. 37, *Basic Financial Statements—and Management’s Discussion and Analysis—for State and Local Governments; Omnibus*, and No. 38, *Certain Financial Statement Note Disclosures*.

These Statements require that the financial statements described below be presented.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Government-wide Statements: The Statement of Net Position and the Statement of Activities display information about the primary government (the Town). These statements include the financial activities of the overall Town government, except for fiduciary activities. Eliminations have been made to minimize the double counting of internal activities. However, interfund services provided and used are not eliminated in the process of consolidation. These statements present *governmental activities* of the Town. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange transactions.

The Statement of Activities presents a comparison between direct expenses and program revenues for each function of the Town's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Program revenues include (a) charges paid by the recipients of goods or services offered by the programs, (b) grants and contributions that are restricted to meet the operational needs of a particular program and (c) fees, grants and contributions that are restricted to financing the acquisition or construction of capital assets. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

Fund Financial Statements: The fund financial statements provide information about the Town's funds, including fiduciary funds and blended component units. Separate statements for each fund category—*governmental*, *proprietary* and *fiduciary*—are presented. The emphasis of fund financial statements is on major individual governmental funds, each of which is displayed in a separate column. All remaining governmental funds are aggregated funds and reported as non-major funds.

Internal service funds of the Town (which provide services primarily to other funds of the Town) are presented, in summary form, as part of the proprietary fund financial statements. Since the principal users of the internal services are the Town's governmental activities, financial activities of the internal service funds are presented in the governmental activities column when presented at the government-wide level. The costs of these services are allocated to the appropriate function/program in the Statement of Activities.

Proprietary fund operating revenues, such as charges for services, result from exchange transactions associated with the principal activity of the fund. Exchange transactions are those in which each party receives and gives up essentially equal values. Non-operating revenues, such as subsidies and investment earnings, result from non-exchange transactions or ancillary activities.

E. Major Funds

GASB defines major funds and requires that the Town's major governmental funds be identified and presented separately in the fund financial statements. All other funds, called non-major funds, are combined and reported in a single column, regardless of their fund-type.

Major funds are defined as funds that have assets, deferred outflows of resources, liabilities, deferred inflows of resources, revenues or expenditures/expenses equal to ten percent of their fund-type total and five percent of the grand total. The General Fund is always a major fund. The Town may also select other funds it believes should be presented as major funds.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

The Town reported the following major governmental funds in the accompanying financial statements:

General Fund is the general operating fund of the Town and is used to account for all financial resources except those required to be accounted for in another fund.

Appropriated Reserves Fund is used to account for resources provided for capital projects not fully funded from other sources.

The Town also reports the following fund types:

Internal Service Funds are used to account for services, which are provided to other departments on a cost-reimbursement basis. Those services include workers compensation, self-insurance, facilities maintenance, information technology, and equipment replacement.

Fiduciary Funds include Private-Purpose Trust Funds used to account for assets held by the Town as an agent for individuals, private organizations, and other governments. The financial activities of this fund are excluded from the government-wide financial statement but are presented in a separate Fiduciary Fund financial statement.

The Town reported the following Fiduciary Funds in the accompanying financial statements:

Library Private Purpose Trust Fund provides for the servicing of donations and bequests to the Town's Library Program and includes the following:

- **History Project Private Purpose Trust Fund** was established to provide for the servicing of donations, bequests, grant monies and expenditures to the history project partnership of Los Gatos Public Library and the Museum of Los Gatos.
- **Clelles Ness Private Purpose Trust Fund** was established by Ansten R. Ness, M.D. and the Board of Library Trustees for the Town of Los Gatos, as a memorial to his wife, Clelles Ness to use the income and principal of the trust estate to provide materials and services not ordinarily available from public funds.
- **Susan E. (Betty) McClendon Private Purpose Trust Fund** is a bequest to the Los Gatos Public Library from the estate of Susan McClendon established to be used solely for children's services.
- **Barberra J. Cassin Private Purpose Trust Fund** is a bequest to the Town from the estate of Barberra J. Cassin established to be distributed to the Los Gatos Public Library for the purpose of establishing an endowment fund, which is to be used for the support of science, the arts and humanities projects.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

RDA Successor Agency Private Purpose Trust Fund accounts for the assets, liabilities and operations transferred from the dissolution of the Town's Redevelopment Agency in 2012, which includes the following:

- Certificates of Participation issued to finance several capital improvement projects throughout the Town.
- Redevelopment projects and related property tax revenue.
- Affordable Housing Set-Aside Program obligations.
- Repayment of obligations incurred by the Town's Redevelopment Agency prior to its dissolution.

F. Basis of Accounting

The government-wide, proprietary and fiduciary fund financial statements are reported using the *economic resources measurement focus* and the full *accrual basis* of accounting. Revenues are recorded when *earned* and expenses are recorded at the time liabilities are *incurred*, regardless of when the related cash flows take place.

Governmental funds are reported using the *current financial resources* measurement focus and the *modified accrual* basis of accounting. Under this method, revenues are recognized when *measurable* and *available*. The Town considers property tax revenues reported in the governmental funds to be available if the revenues are collected or are reasonably expected to be collected within sixty days after year-end. For revenues other than property taxes, the Town generally applies the sixty-day period rule but would make exceptions considering the *measurable* and *available* criteria. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, which is recognized upon becoming due and payable; and except for claims, judgments and compensated absences, which are recognized when estimable and probable. Governmental capital asset acquisitions are reported as *expenditures* in governmental funds. Proceeds of governmental long-term debt and acquisitions under capital leases are reported as *other financing sources*.

Those revenues susceptible to accrual are property and sales taxes, certain intergovernmental revenues, and interest revenue. Fines, forfeitures, licenses and permits, and charges for services are not susceptible to accrual because they are not measurable until received in cash.

Non-exchange transactions, in which the Town gives or receives value without directly, receiving or giving equal value in exchange, include taxes, grants, entitlements, and donations. On the accrual basis, revenue from taxes is recognized in the fiscal year for which the taxes are levied or assessed. Revenue from grants, entitlements, and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

The Town may fund programs with a combination of cost-reimbursement grants, categorical block grants and/or general revenues. Thus, both restricted and unrestricted net position may be available to finance program expenditures. The Town's policy is to first apply restricted grant resources to such programs followed by general revenues as necessary.

Certain indirect costs are included in program expenses reported for individual functions and activities.

The Town applies all applicable GASB pronouncements for certain accounting and financial reporting guidance including those applicable to accounting and reporting for proprietary operations. In December of 2010, GASB issued *GASBS No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*. This statement incorporates pronouncements issued on or before November 30, 1989 into GASB authoritative literature. This includes pronouncements by the Financial Accounting Standards Board (FASB), Accounting Principles Board Opinions (APB), and the Accounting Research Bulletins of the American Institute of Certified Public Accountants' (AICPA) Committee on Accounting Procedure, unless those pronouncements conflict with or contradict with GASB pronouncements.

Pension - For purposes of measuring the net pension liability and deferred outflows/inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Town's California Public Employees' Retirement System (CalPERS) plans (the Plans) and additions to/deductions from the Plans' fiduciary net position have been determined on the same basis as they are reported by CalPERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value. Generally accepted accounting principles require that the reported results must pertain to liability and asset information within certain defined timeframes. For this report, the following timeframes are used:

Valuation Date	June 30, 2018
Measurement Date	June 30, 2019
Measurement Period	July 1, 2018 to June 30, 2019

Other Postemployment Benefits (OPEB)

For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the Town's plan (OPEB Plan) and additions to/deductions from the OPEB Plan's fiduciary net position have been determined on the same basis. For this purpose, benefit payments are recognized when currently due and payable in accordance with the benefit terms. Investments are reported at fair value. Generally accepted accounting principles require that the reported results must pertain to liability and asset information within certain defined timeframes. For this report, the following timeframes are used:

Valuation Date	June 30, 2019
Measurement Date	June 30, 2019
Measurement Period	July 1, 2018 to June 30, 2019

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Cash and Cash Equivalents - The Town's cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition.

State of California statutes and the Town's investment policy authorize the Town to invest in obligations of the U.S. Treasury, its agencies and instrumentalities, collateralized, non-negotiable certificates of deposits, commercial paper rated A-1/P-1, medium-term corporate notes rated A or its equivalent or better by Moody's or Standard & Poor's, asset backed corporate notes, bankers' acceptances, mutual funds, and the State Treasurer's investment pool (Local Agency Investment Fund).

The Town does not enter into repurchase or reverse repurchase agreements.

Investments - Investments are recorded at fair value in accordance with GASB Statement No. 72, *Fair Value Measurement and Application*. Accordingly, the change in fair value of investments is recognized as an increase or decrease to investment assets and investment income.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction. In determining this amount, three valuation techniques are available:

- Market approach - This approach uses prices generated for identical or similar assets or liabilities. The most common example is an investment in a public security traded in an active exchange such as the NYSE.
- Cost approach - This technique determines the amount required to replace the current asset. This approach may be ideal for valuing donations of capital assets or historical treasures.
- Income approach - This approach converts future amounts (such as cash flows) into a current discounted amount.

Each of these valuation techniques requires inputs to calculate a fair value. Observable inputs have been maximized in fair value measures, and unobservable inputs have been minimized.

Materials, Supplies and Deposits - These assets are held for consumption and are stated at cost using the first-in, first-out method. The costs are recorded as expenditures at the time the item is consumed.

Interfund Receivables and Payables - Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as "advances to/advances from other funds". All other outstanding balances between funds are reported as "due to/from other funds".

Advances - Advances between funds are offset by a nonspendable fund balance in applicable Town funds to indicate the extent to which they are not available for appropriation and are not expendable available financial resources.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Capital Assets - Capital assets are valued at historical cost or estimated historical cost if actual historical cost is not available. Contributed capital assets are valued at their acquisition value on the date contributed. Donated capital assets, donated works of art and similar items, and capital assets received in a service concession arrangement are reported at acquisition value. Capital assets, including infrastructure, are recorded if acquisition or construction costs exceed \$10,000.

As required by GASB, the Town depreciates capital assets with limited useful lives over their estimated useful lives. The purpose of depreciation is to spread the cost of capital assets equitably among all users over the life of these assets. The amount charged to depreciation expense each year represents that year’s pro rata share of the cost of capital assets. The Town depreciates using the straight line method which means the cost of the asset is divided by its expected useful life in years and the result is charged to expense each year until the asset is fully depreciated.

The Town has assigned the useful lives listed below to capital assets:

Buildings	25-40 years
Improvements	25-40 years
Machinery and equipment	2-20 years
Furniture and fixtures	5-12 years
Software	5-7 years
Infrastructure	20-40 years

Major capital outlay for capital assets and improvements are capitalized as projects are constructed.

Capital assets may be acquired using federal and state grants, contributions from developers, and contributions or grants from other governments. GASB 34 requires that these contributed assets be accounted for as revenue at the time they are contributed.

Deferred Compensation Plan - The Town established a deferred compensation plan created in accordance with California Government Code Section 53212 and Internal Revenue Code Section 457. The plan, available to all Town employees, permits them to defer a portion of their salary until future years. The deferred compensation is not available to employees until termination, retirement, death, or unforeseeable emergency. Deferred compensation plans are not reported as part of the Town’s assets or liabilities, as the deferred compensation plan trustees hold those funds in trust on behalf of employees until the employees are eligible to receive the benefits.

Compensated Absences - Accumulated Vacation, Sick Pay and Other Employee Benefits are accrued as earned. Upon termination, employees are paid for all unused vacation at their current hourly rates. Sick leave earned is cashed out based on the following schedule for employees with at least 150 hours accrued and up to a maximum amount as specified under labor contract provisions:

For employees under contract 1-59 months	25.0%
For employees under contract 60-119 months	37.5%
For employees under contract 120 months or more	50.0%

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

The Town's liability for compensated absences is determined annually. For all governmental funds, amounts expected to be paid out of current financial resources are recorded as liabilities of each fund; the long-term portion is recorded in the Statement of Net Position. The changes of the compensated absences were as follows:

Beginning Balance	\$	2,837,934
Addition		1,705,099
Payments		<u>(1,435,330)</u>
Ending Balance	\$	<u>3,107,703</u>
Compensated Absences Current Portion	\$	<u>335,642</u>

Compensated absences are liquidated by the fund that has recorded the liability. The long-term portion of governmental activities compensated absences is liquidated primarily by the General fund. Only compensated absences liabilities related to retirements as of the end of the fiscal year are reported in the fund financial statements.

Unearned Revenue - Unearned revenue arises when assets are received before revenue recognition criteria have been satisfied. Grants and entitlements received before eligibility requirements are met are recorded as unearned revenue. In the governmental fund financial statements, receivables associated with non-exchange transactions that will not be collected within the availability period have been recorded as deferred inflows from unavailable revenue.

Long-Term Liabilities - In the government-wide financial statements and private-purpose trust funds long-term debt and other long-term obligations are reported as liabilities in the applicable statement of net position. Bond premiums and discounts, as well as issuance costs, are deferred and amortized over the life of the bonds using the straight-line method. Bonds payable are reported net of the applicable bond premium or discount.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

Deferred Outflows/Deferred Inflows of Resources - Deferred outflows of resources is a consumption of net position by the Town that is applicable to a future reporting period, for example, contributions to pension and OPEB plans that are after the actuarial measurement date.

Deferred inflows of resources is an acquisition of net position by the Town that is applicable to a future reporting period, for example, unavailable revenue.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Net Position - In the government-wide financial statements, net position is classified in the following categories:

Net Investment in Capital Assets - This amount consists of capital assets net of accumulated depreciation and reduced by outstanding debt that is attributed to the acquisition, construction, or improvement of the assets. In addition, deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of those assets or related debt also are included in the net investment in capital assets component of net position.

Restricted Net Position - This amount is restricted by external creditors, grantors, contributors, or laws or regulations of other governments.

Unrestricted Net Position - This amount is all net position that does not meet the definition of "net investment in capital assets" or "restricted net position."

Fund Balances - The Town does not have a policy identifying a minimum unassigned fund balance. Because amounts in the nonspendable, restricted, committed, and assigned categories are subject to varying constraints on their use, the remaining fund balances are otherwise unassigned.

In accordance with Government Accounting Standards Board 54, *Fund Balance Reporting and Governmental Fund Type Definitions*, the Town classifies governmental fund balances as follows:

Non-spendable includes fund balance amounts that cannot be spent either because it is not in spendable form or because of legal or contractual constraints.

Restricted includes fund balance amounts that are constrained for specific purposes which are externally imposed by providers, such as creditors or amounts constrained due to constitutional provisions or enabling legislation.

Committed includes fund balance amounts that are constrained for specific purposes that are internally imposed by the government through Council Resolution which is a formal action of the highest level of decision making authority and does not lapse at year-end. Committed fund balances are imposed by the Town Council.

Assigned includes fund balance amounts that are intended to be used for specific purposes that are neither considered restricted or committed. Fund balance may be assigned by the Town Manager or the Finance Director.

Unassigned includes fund balances within the funds which have not been classified within the above mentioned categories. The general fund is the only fund that reports a positive unassigned fund balance amount. In other governmental funds it is not appropriate to report a positive unassigned fund balance amount. However, in governmental funds other than the general fund, if expenditures incurred for specific purposes exceed the amounts that are restricted, committed, or assigned to those purposes, it may be necessary to report a negative unassigned fund balance in that fund.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

The Town uses restricted/committed amounts to be spent first when both restricted and unrestricted fund balance is available unless there are legal documents/contracts that prohibit doing this, such as a grant agreement requiring dollar for dollar spending. Additionally, the Town would first use committed, then assigned, and lastly unassigned amounts of unrestricted fund balance when expenditures are made.

Use of Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent asset and liabilities at the dates of the financial statements and the reported amounts of revenues and expenditures/expenses during the reporting periods. Actual results could differ from those estimates.

Subsequent Events - Management has considered subsequent events through **December 11, 2020**, the date which the financial statements were available to be issued. The financial statements include all events or transactions, including estimates, required to be recognized in accordance with generally accepted accounting principles. Management has determined that there are no non-recognized subsequent events that require additional disclosure.

Property Tax Levy, Collection and Maximum Rates - State of California Constitution Article XIII A provides that the combined maximum property tax rate on any given property may not exceed 1% of its assessed value unless an additional amount for general obligation debt has been approved by voters. Assessed value is calculated at 100% of market value as defined by Article XIII A and may be adjusted by no more than 2% per year unless the property is sold, transferred, or substantially improved. The State Legislature has determined the method of distribution of receipts from a 1% tax levy among the counties, cities, school districts and other districts.

The County of Santa Clara assesses properties, bills for and collects property taxes on the following schedule:

	<u>Secured</u>	<u>Unsecured</u>
Valuation/lien dates	January 1	January 1
Levy dates	January 1	January 1
Due dates (delinquent as of)	50% on November 1 (December 10) 50% on February 1 (April 10)	March 1 (August 31)

The term "unsecured" refers to taxes on personal property other than land and buildings. These taxes are secured by liens on the property being taxed. Property taxes levied are recorded as revenue and receivables when they are collected during the fiscal year of levy or within 60 days of year-end.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Budgets and Budgetary Accounting - The Town follows the procedures below when establishing the budgetary data reflected in the financial statements:

1. The Town Manager submits to the Town Council a proposed operating and capital improvement budget for the fiscal year commencing the following July 1. The budgets include the proposed expenditures and the means of financing them.
2. Public hearings are conducted to obtain taxpayer comments.
3. The budget is legally enacted through adoption of Town resolution by Council.
4. The Town Manager is authorized to implement the programs as approved in the adopted budget. Within a specific fund, the Town Manager may transfer appropriations between categories, departments, projects and programs as needed to implement the adopted budget, whereas the Town Council must authorize budget increases and decreases, and transfers between funds.
5. Budgets are adopted on a basis consistent with generally accepted accounting principles except for proprietary funds which budget for capital outlays but not depreciation. Budgets were adopted for the General Fund, Special Revenue Funds, Internal Service Funds and Capital Projects Funds.
6. Budgeted amounts are as originally adopted or as amended by Town Council. Individual budget adjustments or amendments were not material in relation to original appropriations, except for an increase in non-departmental expenditures related to a discretionary lump-sum payment to CalPERS for the pension liability.

Excess of Expenditures over Appropriations - There were no significant expenditures in excess of budget during the year ended June 30, 2020.

Encumbrances - Under encumbrance accounting, purchase orders, contract and other commitments for expenditures are recorded in order to reserve that portion of the applicable appropriation. Encumbrance accounting is employed as an extension of formal budgetary integration in all funds. Encumbrances outstanding at year-end are reported as restrictions, commitments or assignments of fund balances since they do not constitute expenditures or liabilities; unexpended and unencumbered appropriations lapse at year end in all funds. Encumbered appropriations are carried forward to the following year.

Reclassifications - Certain accounts in the prior-year financial statements have been reclassified for the presentation in the current-year financial statements.

G. Accounting and Reporting Changes

In fiscal year 2020, the City did not adopt any new GASB statements.

NOTE 2 - CASH AND INVESTMENTS

The Town pools cash from all sources and all funds except Restricted Cash and Restricted Investments so that it can be invested at the maximum yield, consistent with the primary objectives of safety and liquidity, while ensuring existing funds have cash available for expenditures.

Cash and Investments Defined - The Town includes only cash deposits in banks as cash. Investments in LAIF and government securities mutual funds are next in the order of liquidity, since they may be withdrawn without penalty. U.S. Treasuries, U.S. Agencies and Certificates of Deposit are the Town's least liquid investments, since they must be held to maturity.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 2 - CASH AND INVESTMENTS, CONTINUED

Cash Deposits with Banks and Custodial Credit Risk - California Law requires banks and savings and loan institutions to pledge government securities with a fair value of 110% of the Town's cash on deposit, first trust deed mortgage notes with a value of 150% of the deposit, or letters of credit issued by the Federal Home Loan Bank of San Francisco with a value of 100% of the deposit as collateral. Under California Law this collateral is held in the Town's name and places the Town ahead of general creditors of the institution. The Town's cash deposits are collateralized under this law.

The bank balance of the Town's cash deposits was \$15,285,669 and the book balance was \$13,801,981 as of June 30, 2020. The bank balance and the carrying amount differed due to deposits in transit and outstanding checks.

Investments - The Town and its fiscal agent invest in individual investments and in investment pools. Individual investments are evidenced by specific identifiable pieces of paper called "securities instruments," or by an electronic entry registering the owner in the records of the institution issuing the security, called the book entry system. In order to maximize security, the Town employs the Trust department of a bank as the custodian of all its investments, regardless of their form.

Fair Value Measurements - GASB 72 established a hierarchy of inputs to the valuation techniques above. This hierarchy has three levels:

- Level 1 inputs are quoted prices in active markets for identical assets or liabilities.
- Level 2 inputs are quoted market prices for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, or other than quoted prices that are not observable
- Level 3 inputs are unobservable inputs, such as a property valuation or an appraisal.

Local Agency Investment Fund (LAIF) - The Town invests in the California State Treasurer's Local Agency Investment Fund. LAIF, established in 1977, is regulated by California Government Code Section 16429 and is under the day to day administration of the State Treasurer. As of June 30, 2020, the Town had approximately \$12.2 million in LAIF and used a fair value factor of 1.004912795 to calculate the fair value of the investments in LAIF. Of that amount, 96.63% is invested in non-derivative financial products and 3.37% in structured notes and asset-backed securities. These investments are described as follows:

1. **Structured Notes** are debt securities (other than asset-backed securities) whose cash flow characteristics (coupon rate, redemption amount, or stated maturity) depend upon one or more indices and/or that have embedded forwards or options.
2. **Asset-Backed Securities**, the bulk of which are mortgage-backed securities, entitle their purchasers to receive a share of the cash flows from a pool of assets such as principal and interest repayments from a pool of mortgages (such as Collateralized Mortgage Obligations) or credit card receivables.

Risk Disclosures

Interest Rate Risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to the changes in market interest rates. One of the ways that the Town manages its exposure to interest rate risk is by purchasing a combination of shorter term and longer term investments and by timing cash flows from maturities so that a portion of the portfolio is maturing or coming close to maturity evenly over time as necessary

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 2 - CASH AND INVESTMENTS, CONTINUED

to provide the cash flow and liquidity needed for operations. Information about the sensitivity of the fair values of the Town's investments to market interest rate fluctuations is provided in the summary of cash and investments table on the following page that shows the distribution of the Town's investments by maturity.

Credit Risk is the risk of loss due to the failure of the security issuer. This risk is measured by the assignment of a rating by a nationally recognized statistical rating organization. The summary of cash and investments table on the following page shows the minimum rating under the actual rating of the Town's investments at year end.

Custodial Credit Risk is the risk that in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The Town's money market fund and investment in LAIF are not categorized as to custodial credit risk. Its U.S. Government Agency Securities investment is held by a third-party financial institution under the third party's trust department's name and thus not exposed to custodial credit risk.

Concentration of Credit Risk is the risk that the Town's investments are exposed because the types of investments have been too limited. The Town's Policy states that, with the exception of US Treasury securities and LAIF, no more than 50% of the Town's total investment portfolio will be invested in one single security type or with a single financial institution. The Town was in compliance with this policy as of June 30, 2020.

Risk Disclosures, Continued

The following table summarizes the Town's policy related to maturities and concentration of investments:

<u>Investment Type</u>	<u>Maximum Maturity</u>	<u>Maximum Portfolio Percentage</u>
US Treasury Obligations	5 years	None
US Agency Obligations	5 years	None
Bankers Acceptances	180 days	30%
Commercial Paper	270 days	25%
Medium Term Notes	5 years	30%
Collateralized CD's	5 years	30%
CA LAIF	N/A	\$65 million
Money Market Funds	N/A	20%

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 2 - CASH AND INVESTMENTS, CONTINUED

The following is a summary of the Town's Cash and Investments (stated at fair value) as of June 30, 2020:

Investment Type/Cash Deposit	Available for Operations	Restricted	Total	Concentration of Credit Risk	Minimum Rating	Input Level	Time to Mature (Years)	Weighted Average Maturity
US Treasury Securities	\$ 8,054,756	\$ -	\$ 8,054,756	13.40%	Aaa	2	1-4	2.58 years
US Instrumentality Security	23,940,487	-	23,940,487	39.82%	Aaa	2	0-4	2.02 years
Corporate Securities	15,802,160	-	15,802,160	26.28%	A3	2	0-4	2.38 years
Government Securities Money Market Mutual funds	145,920	-	145,920	0.24%	Not Rated	2	n/a	n/a
LAI	12,185,932	-	12,185,932	20.27%	Not Rated	n/a	n/a	n/a
Total investments	60,129,255	-	60,129,255	100.00%				
Cash Deposit with Banks	13,801,981	2,101,834	15,903,815					
Money Market Accounts	17,388	-	17,388					
Investment held in pension trust	-	669,978	669,978					
Cash on hand at Town	4,850	-	4,850					
Town Cash and Investments	\$73,953,474	\$ 2,771,812	\$76,725,286					

Cash and investments are classified in the financial statements as shown below, based on whether or not their use is restricted by Town debt or Agency agreements.

	Total Town	Fiduciary Funds	Total
Cash and Investments available for operations	\$ 71,609,969	\$ 2,343,505	\$ 73,953,474
Restricted cash and investments	784,191	1,987,621	2,771,812
Total cash and investments	\$ 72,394,160	\$ 4,331,126	\$ 76,725,286

NOTE 3 - LONG-TERM NOTES RECEIVABLE

The Town had the following long-term notes receivable as of June 30, 2020:

Description	Interest Rate	Maturity	Balance
General Fund:			
Rehab Loan to Charities	Various	Various	\$ 159,000
Total General Fund			159,000
Community Development Block Grant Fund (CDBG):			
Housing Conservation Loans	0-5%	Various	78,752
Total CDBG			78,752
Total Long Term Notes Receivable - Government-Wide Statement of Net Position			237,752
Successor Agency Affordable Housing			
Project Match	Various	Various	575,425
Total Long Term Notes Receivable			\$ 813,177

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 3 - LONG-TERM NOTES RECEIVABLE, CONTINUED

Active Home Loans and Housing Conservation Loans - The Town used CDBG Funds (funded through federal grants) to assist low and moderate income homeowners to improve their homes and to fund low income housing rental properties acquisition and rehabilitation. These loans are secured by deeds of trust.

Project Match - The Successor Agency has a loan agreement with Project Match, a nonprofit benefit corporation, to acquire and rehabilitate four- or five-bedroom single-family homes. The property is to provide affordable housing rental to very low income senior households. The loan receivable is evidenced by a promissory note and secured by a deed of trust. From inception of the loan through June 30, 2020, no interest or principal payments have been made.

NOTE 4 - INTERFUND TRANSACTIONS

Interfund Receivables and Payables - Amounts due to or due from other funds reflect interfund balances for services rendered or short-term loans expected to be repaid in the next fiscal year. Advances to or from other funds are long-term loans between funds that are to be repaid in their entirety over several years.

Transfers - With Council approval resources may be transferred from one fund to another. Transfers pay for capital projects or capital outlays, lease or debt service payments, operating expenses and low and moderate-income housing projects. Transfers between funds during the fiscal year ended June 30, 2019 were as follows:

	Transfer In	Transfer Out
General Fund	\$ 599,669	\$ 8,053,847
Appropriated Reserve Fund	8,325,591	433,952
Non-major Gov't Funds	10,000	140,920
Internal Service Funds	1,061,256	1,367,797
Total Transfers	\$ 9,996,516	\$ 9,996,516

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 5 - CAPITAL ASSETS

Changes in the Town's capital assets during the fiscal year are shown as follows:

	Balance at June 30, 2019	Adjustments and Additions	Transfers and Retirements	Balance at June 30, 2020
Capital Assets not being Depreciated				
Land	\$ 20,294,810	\$ -	\$ -	\$ 20,294,810
Construction in Progress	13,718,006	2,294,775	(13,968,638)	2,044,143
Total Capital Assets not being Depreciated	34,012,816	2,294,775	(13,968,638)	22,338,953
Capital Assets being Depreciated				
Buildings and Improvements	30,178,972	51,645	1,664,497	31,895,114
Equipment & Vehicle	11,484,761	654,980	(403,346)	11,736,395
Infrastructure - All Other	25,275,447	922,122	-	26,197,569
Infrastructure - Streets	63,014,800	4,072,168	10,631,392	77,718,360
Total Capital Assets being Depreciated	129,953,980	5,700,915	11,892,543	147,547,438
Less Accumulated Depreciation for:				
Buildings and Improvements	7,923,246	630,658	-	8,553,904
Equipment & Vehicle	8,827,268	627,306	(400,877)	9,053,697
Infrastructure - All Other	6,431,634	775,417	-	7,207,051
Infrastructure - Streets	33,242,060	1,802,203	(1,672,749)	33,371,514
Total accumulated depreciation	56,424,208	3,835,584	(2,073,626)	58,186,166
Net Capital Assets being Depreciated	73,529,772	1,865,331	13,966,169	89,361,272
Governmental Activity Capital Assets, Net	\$ 107,542,588	\$ 4,160,106	\$ (2,469)	\$ 111,700,225

Depreciation expense is charged to functions and programs based on their usage of the related assets. The amount allocated to each function or program is as follows:

Governmental Activities	Depreciation Expense
General Government	\$ 181,357
Community Services	52,599
Public Safety	476,528
Parks & Public Works	2,747,628
Library	377,217
Sanitation	255
Total Governmental Activities	\$ 3,835,584

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 5 - CAPITAL ASSETS, CONTINUED

Changes in the RDA Successor Agency trust fund capital assets during the fiscal year are shown as follows:

	Balance at June 30, 2019	Adjustments and Additions	Transfers and Retirements	Balance at June 30, 2020
Capital Assets not being Depreciated				
Land	\$ 5,257,422	\$ -	\$ -	\$ 5,257,422
Total Capital Assets not being Depreciated	5,257,422	-	-	5,257,422
Capital Assets being Depreciated				
Buildings and Improvements	4,067,708	-	-	4,067,708
Total Capital Assets being Depreciated	4,067,708	-	-	4,067,708
Less Accumulated Depreciation for:				
Buildings and Improvements	2,542,315	101,692	-	2,644,007
Total accumulated depreciation	2,542,315	101,692	-	2,644,007
Net Capital Assets being Depreciated	1,525,393	(101,692)	-	1,423,701
Successor Agency Capital Assets, Net	\$ 6,782,815	\$ (101,692)	\$ -	\$ 6,681,123

NOTE 6 - LONG-TERM OBLIGATIONS

The Town generally incurs long-term debt to finance projects or purchase assets, which will have useful lives equal to or greater than the related debt. As of February 1, 2012, the Town transferred long-term debt issued by the Redevelopment Agency to the Successor Agency trust as a part of the RDA dissolution. The following summarizes the changes in long-term debt in the Successor Agency trust fund during the fiscal year ended June 30, 2020:

Long Term Debt	Interest Rate	Maturity Date	Original Issue	Beginning Balance	Deletion	Ending Balance	Due Within One Year	Due in More Than One Year
2002 COP	2.5 -5%	8/1/2031	\$10,725,000	\$ 6,430,000	\$ 365,000	\$ 6,065,000	\$ 385,000	\$ 5,680,000
2010 COP	2.5 - 4.25%	8/1/2028	15,675,000	10,100,000	830,000	9,270,000	865,000	8,405,000
Subtotal COP			26,400,000	16,530,000	1,195,000	15,335,000	1,250,000	14,085,000
Premiums			735,095	414,200	37,655	376,545		376,545
Total Long-Term Debt			\$27,135,095	\$16,944,200	\$ 1,232,655	\$15,711,545	\$ 1,250,000	\$14,461,545

2002 Certificates of Participation (2002 COPs) - On July 18, 2002, the Town and the Los Gatos Redevelopment Agency issued \$10,725,000 in 2002 COPs, Series A, to finance the acquisition, construction, rehabilitation, equipping and improvement of several capital improvement projects. The Town had pledged lease payments of real property and facilities comprised of the Parks and Public Works Service Center and Baseball Field, as well as Parking Lot No. 1, 2, and 3, as collateral for the repayment of the Certificates. Principal payments are due annually on August 1st, with interest payments due semi-annually on February 1st and August 1st.

2010 Certificates of Participation (2010 COPs) - On June 1, 2010, \$15,675,000 of 2010 COPs were issued to finance the acquisition, construction, and improvement of a library on the Town's Civic Center campus, to be owned and operated by the Town. Principal payments are due annually on August 1, with interest payments due semi-annually on February 1 and August 1.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 6 - LONG-TERM OBLIGATIONS, CONTINUED

To assist the Town in paying the cost of acquisition and construction of various projects, the Town and its Redevelopment Agency entered into lease and reimbursement agreements in 2002 and 2010. Under the agreements, the Agency will use available net tax increment revenues resulting from the projects' effect on land values to repay the Town for all lease payments made by the Town to the Agency under the lease agreements for the projects. Net tax increment revenues are all taxes allocated to and paid into the Successor Agency private-purpose trust fund.

Future debt service requirements of the 2002 and 2010 Certificates of Participation are as follows:

Fiscal Year Ended June 30,	Principal	Interest	Total
2021	1,250,000	658,494	1,908,494
2022	1,300,000	599,850	1,899,850
2023	1,355,000	538,713	1,893,713
2024	1,415,000	479,550	1,894,550
2025	1,485,000	417,300	1,902,300
2026-2030	6,670,000	979,200	7,649,200
2031-2032	1,860,000	142,500	2,002,500
Total COP Debt Service	<u>\$ 15,335,000</u>	<u>\$ 3,815,607</u>	<u>\$ 19,150,607</u>

The Successor Agency must maintain a required amount of cash and investments with the trustee under the terms of the COPs' debt agreements. These funds are pledged as reserves to be used if the Successor Agency fails to meet its obligations under the debt agreements and totaled \$1,987,621 as of June 30, 2020. The California Government Code requires these funds to be invested in accordance with Town ordinances, bond indentures or State statutes. All these funds have been invested as permitted under the Code.

NOTE 7 - SPECIAL ASSESSMENT DISTRICT DEBT WITHOUT COMMITMENT

Special assessment districts are established in various parts of the Town to provide improvements to properties located in those districts. Properties are assessed for the cost of the improvements. These assessments are payable over the term of the debt issued to finance the improvements and are used to pay debt service on debt issued to fund the improvements.

The Town is acting only as an agent and has no legal liability with respect to the payment of any indebtedness of the Downtown Parking Assessment District. There was no non-obligated debt outstanding as of June 30, 2020.

NOTE 8 - FUND BALANCES

Fund balance for governmental funds is reported in classifications (nonspendable, restricted, committed, assigned, and unassigned) that comprise a hierarchy based primarily on the extent to which the government is bound to honor constraints on the specific purposes for which amounts in those funds can be spent.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 8 - FUND BALANCES, CONTINUED

As of June 30, 2020, fund balances were classified as follows:

	Beginning Balance	Adjustments	Adjusted Beginning Balance	Additions	Deletions	Ending Balance
Restricted for						
Capital Outlay	\$ 6,695,233	\$ -	\$ 6,695,233	\$ 1,522,139	\$ (1,959,616)	\$ 6,257,756
Pension	5,015,316		5,015,316	420,459	(4,765,797)	669,978
Repairs and Maintenance	208,139	-	208,139	41,603	(59,492)	190,250
Committed to:						
Budget Stabilization	5,419,222	-	5,419,222	8,381	-	5,427,603
Catastrophic	5,419,222	-	5,419,222	8,381	-	5,427,603
Pension/OPEB Reserve	4,232,500	-	4,232,500	300,000	-	4,532,500
Almond Grove Street Project	2,579,997	-	2,579,997	-	(2,579,997)	-
Assigned to:						
Open Space	562,000	-	562,000	-	(152,000)	410,000
Parking	1,460,210	-	1,460,210	-	-	1,460,210
Sustainability	140,553	-	140,553	-	-	140,553
Capital/Special Projects	13,262,303	-	13,262,303	1,434,141	(5,908,486)	8,787,958
Carryover Encumbrances	413,729	-	413,729	-	(413,729)	-
Comcast PEG	50,000	-	50,000	-	-	50,000
Market Fluctuations	-	-	-	1,218,732	-	1,218,732
Vehicle Maintenance & Stores Reserve	1,040,375	-	1,040,375	-	(1,040,375)	-
Workers' Compensation	1,232,654	-	1,232,654	-	(1,232,654)	-
Compensated Absences	1,232,653	372,628	1,605,281	-	(65,873)	1,539,408
Capital Projects	4,344,618	-	4,344,618	11,650,201	(3,727,938)	12,266,881
Measure G 2018 District Sales Tax	-	-	-	1,181,162	-	1,181,162
Special Revenue Funds	326,102	-	326,102	78,486	-	404,588
Total Fund Balance - All Governmental Funds	<u>\$53,634,826</u>	<u>\$ 372,628</u>	<u>\$54,007,454</u>	<u>\$15,879,484</u>	<u>\$(15,121,052)</u>	<u>\$49,965,182</u>

Restricted

Capital Outlay funded from storm drain fees, construction taxes and debt proceeds are legally restricted for major capital projects.

Repairs and Maintenance reflects legally restricted balances for repairs and maintenance of lighting and landscape property and open space property that are financed with special tax assessments on the benefiting property.

Pension amounts are cash and investments held for the purpose of paying for the pension liabilities. Monies are held in an IRS Section 115 Trust over which the Town has control.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 8 - FUND BALANCES, CONTINUED

Committed

Stabilization Arrangements

The Town Council has established by resolution the budget stabilization arrangement and the catastrophe arrangement. The total balances in these arrangements are to be maintained at 25% of annual General Fund ongoing, operating expenditures, excluding one-time expenditures, divided equally between both arrangements. When either arrangement is used, Town Council will develop a 1 to 5 year reserve replenishment plan to meet the minimum threshold of 25% of General Fund ongoing, operating expenditures, excluding one-time expenditures. The arrangements can be used when:

- Unforeseen emergencies, such as a disaster or catastrophic event occur
- Significant decrease in property or sales tax, or other economically sensitive revenues
- Loss of businesses considered to be significant sales tax generators
- Reductions in revenue due to actions by the state /federal government
- Workflow /technical system improvements to reduce ongoing, personnel costs and enhance customer service
- One -time maintenance of service levels due to significant economic /budget constraints
- One -time transitional costs associated with organizational restructuring to secure long-term personnel cost savings.

Should any of the events listed above occur that require the expenditure of Town resources beyond those provided for in the annual budget, the Town Manager or designee shall have authority to approve catastrophic or budget stabilization arrangement appropriations. The Town Manager or designee shall then present to the Town Council a budget amendment confirming the nature of the event and authorizing the appropriation of reserve funds.

Pension/OPEB Reserve committed fund balance will be used to fund net pension liabilities for the Town's Miscellaneous and Safety pension plans administered by CALPERS. In the fiscal year ending June 30, 2018 the Town approved an update to its General Fund reserve policy providing to the extent possible that additional annual deposits be calculated and placed into this reserve with the goal of moving the payment of the unfunded pension liability from a 29-year to a 20-year amortization period.

Almond Grove Street Project committed fund balance was used for the infrastructure repairs, improvements and construction along Almond Grove Street.

Assigned

Open Space assigned fund balance will be used to make selective open space acquisitions.

Parking assigned fund balance will be used to mitigate parking issues within the Town.

Sustainability assigned fund balance will be used to fund ongoing sustainability initiatives and programs.

Capital/Special Projects assigned fund balance will be used for the acquisition and construction of capital facilities as well as special projects or activities as directed by the Town Council.

Carryover Encumbrances assigned fund balance is used for encumbered items re-appropriated in the following year.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 8 - FUND BALANCES, CONTINUED

Comcast PEG assigned fund balance will be used to fund capital improvements linked to the televising of council and planning commission meetings.

Market Fluctuations assigned fund balance is used to represent fund balance amounts for unrealized investment gains that have been recorded as investment income in the financial statements in accordance with the requirements of GASB 31.

Vehicle Maintenance & Stores Reserve assigned fund balance is to be used for maintaining the Town's fleet and providing mail and printing services.

To Workers' Comp assigned fund balance is to be used for future payments to employees due to illness or injury as a result of being employed by the Town.

Compensated Absences assigned fund balance will be used for vacation and sick-pay benefits owed to employees as of June 30, 2020 that were not an obligation of the General Fund because of their long-term nature.

Measure G 2018 District Sales Tax assigned fund balance will be used to track receipt and use of the 1/8 cents District tax funds collected by the Town.

Special Revenue Fund assigned fund balance will be used for the activities of the respective revenue funds.

NOTE 9 - EMPLOYEES' RETIREMENT PLAN

Summary of Pension Amounts

	<u>Miscellaneous Plan</u>	<u>Safety Plan</u>	<u>Total Plans</u>
Deferred Employer Pension Contributions	\$ 8,188,460	\$ 2,565,205	\$ 10,753,665
Deferred Outflows - Pension Related Amounts	\$ 761,117	\$ 3,418,222	\$ 4,179,339
Net Pension Liability	\$ 32,535,248	\$ 24,695,687	\$ 57,230,935
Deferred Inflows - Pension Related Amounts	\$ 482,199	\$ 1,616,348	\$ 2,098,547
Pension Expense	\$ 5,163,057	\$ 5,646,706	\$ 10,809,763

(a) General Information about the Pension Plans

Plan Description - All qualified employees are eligible to participate in the Town's pooled Safety Plan, a cost-sharing multiple-employer defined benefit pension plan and the Town's Miscellaneous (all other) Plan, an agent multiple-employer defined benefit pension plan administered by the California Public Employees' Retirement System (CalPERS), which acts as a common investment and administrative agent for its participating member employers. Benefit provisions under the Plans are established by State statute and Town resolution. CalPERS issues publicly available reports that include a full description of the pension plans regarding benefit provisions, assumptions and membership information that can be found on the CalPERS website. Audited financial statements of CalPERS can be obtained from its website <https://www.calpers.ca.gov/page/forms-publications>. The Town relies upon actuarial and investment data provided by CalPERS for inclusion and analysis in this report.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 9 - EMPLOYEES' RETIREMENT PLAN, CONTINUED

(a) General Information about the Pension Plan, Continued

Benefits Provided - CalPERS provides service retirement and disability benefits, annual cost of living adjustments and death benefits to plan members, who must be public employees and beneficiaries. Benefits are based on years of credited service, equal to one year of full time employment. Members with five years of total service are eligible to retire at age 50 with statutorily reduced benefits. All members are eligible for non-duty disability benefits after 10 years of service. The death benefit is one of the following: the Basic Death Benefit, Lump Sum, or the 1959 Survivor Benefit. The cost of living adjustments for each plan are applied as specified by the Public Employees' Retirement Law.

The Plan's provisions and benefits in effect at June 30, 2020, are summarized as follows:

Hire Date	Miscellaneous			Safety	
	Tier 1	Tier 2	PEPRA	Tier 1	PEPRA
		Prior to September 15, 2012 and before January 1, 2013 with reciprocity or member of CalPERS	On or after January 1, 2013	Before January 1, 2013 with reciprocity or member of CalPERS	On or after January 1, 2013
Benefit Formula	2.5% @ 55	2% @ 60	2% @ 62	3% @ 50	2.7% @ 57
Benefit vesting schedule	5 years	5 years	5 years	5 years	5 years
Benefit payments	Monthly for Life	Monthly for Life	Monthly for Life	Monthly for Life	Monthly for Life
Retirement age	55	60	62	50	57
Monthly benefits as a % of eligible compensation	2% to 2.5%	1% to 2.5%	1.5% to 2.5%	3%	2% to 2.7%
Required employee contribution rates	8.00%	7.00%	6.75%	9.00%	12.75%
Required employer contribution rates		10.226%		23.654%	13.900%
Required payment of unfunded liability		\$ 2,328,669		\$1,485,723	\$6,600

Employees Covered

At June 30, 2020, the following employees were covered by the benefit terms for the Miscellaneous and Safety Plans:

	Miscellaneous	Safety
Active	120	35
Transferred	95	9
Separated	79	33
Retired	249	83
Total	543	160

Contributions – Section 20814 (c) of the California Public Employees' Retirement Law requires that the employer contribution rates for all public employers be determined on an annual basis by the actuary and shall be effective on the July 1 following notice of a change in the rate. Funding contributions for both Plans are determined annually on an actuarial basis as of June 30 by CalPERS. The actuarially determined rate is the estimated amount necessary to finance the cost of benefits earned by employees during the year. The Town is required to contribute the difference between the actuarially determined rate and the contribution rate of employees. In addition, the Town is solely responsible for any annual costs associated with payments toward any unfunded accrued liability.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 9 - EMPLOYEES' RETIREMENT PLAN, CONTINUED

(b) Net Pension Liability

Governmental Accounting Standards Board (GASB) Statement No. 68, Accounting and Financial Reporting for Pensions, an amendment of GASB Statement No. 27 (GASB 68), requires public employers to comply with accounting and financial reporting standards related to the recognition and calculation of pension obligations. Under GASB 68, employers that participate in a defined benefit pension plan administered as a trust or equivalent arrangement are required to record their portion of the net pension liability, pension expense, and deferred outflows/deferred inflows of resources related to pensions in their financial statements as part of their financial position.

The Town's net pension liability for the Miscellaneous Plan is measured as the total pension liability, less the pension plan's fiduciary net position.

GASB 68 requires that the reported results must pertain to liability and asset information within certain defined timeframes. For this report, the following timeframes are used. For the Safety Plan, net pension liability is measured as the proportionate share of the net pension liability. The net pension liability of each of the Plans is measured as of June 30, 2019, using an annual actuarial valuation as of June 30, 2018 rolled forward to June 30, 2018 using standard update procedures. The Town's proportion of the net pension liability (Safety Plan) was based on a projection of the Town's long-term share of contributions to the pension plans relative to the projected contributions of all participating employers, actuarially determined. The Town's proportionate share of the net pension liability for the Safety Plan as of the measurement date June 30, 2019 was as follows:

	<u>Proportionate Share of Net Pension Liability</u>
Proportion - June 30, 2018	0.235831%
Proportion - June 30, 2019	<u>0.241003%</u>
Change - Increase (Decrease)	<u><u>0.005172%</u></u>

A summary of principal assumptions and methods used to determine the net pension liability is shown below.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 9 - EMPLOYEES' RETIREMENT PLAN, CONTINUED

(b) Net Pension Liability, continued

Actuarial Assumptions - The June 30, 2018 valuation was rolled forward to determine the June 30, 2019 total pension liability, based on the following actuarial methods and assumptions:

	<u>Miscellaneous Agent Multiple Employer Plan</u>	<u>Safety Cost Sharing Plan</u>
Valuation Date	June 30, 2018	June 30, 2018
Measurement Date	June 30, 2019	June 30, 2019
Actuarial Cost Method	Entry-Age Normal Cost Method	
Actuarial Assumptions:		
Discount Rate	7.15%	7.15%
Inflation	2.50%	2.50%
Salary Increases	Varies by Entry Age and Service	
Mortality Rate Table ¹	Derived using CalPERS' Membership Data for all Funds	
Post Retirement Benefit Increase	Contract COLA up to 2.50% until Purchasing Power Protection Allowance Floor on Purchasing Power applies	

1. The mortality table used was developed based on CalPERS-specific data. The table includes 15 years of mortality improvements using the Society of Actuaries Scale 90% of scale MP 2016. For more details on this table, please refer to the December 2017 experience study report that can be found on the CalPERS website.

Discount Rate - The discount rate used to measure the total pension liability was 7.15% for the Plan and reflects the long-term expected rate for the Plan net of investment expenses and without reduction for administrative expenses. To determine whether the municipal bond rate should be used in the calculation of a discount rate for each plan, CalPERS conducted cash flow projections for plans with a higher likelihood of running out of assets with too high of a discount rate. Based on the testing, none of the tested plans ran out of assets. Therefore, the current 7.15 percent discount rate is adequate and the use of the municipal bond rate calculation is not necessary. The long term expected discount rate of 7.15 percent will be applied to all plans in the Public Employees Retirement Fund (PERF). The stress test results are presented in a detailed report that can be obtained from the CalPERS website.

Long-term Expected Rate of Return – Every four years, CalPERS performs an Asset Liability Management (ALM) review of possible asset allocation alternatives for the Public Employees' Retirement Fund (PERF) investment portfolio. The review examines potential new investment policy portfolios and their impact on the CalPERS Fund. The ALM review also incorporates actuarial-based information to reflect the implications of the various asset allocation alternatives on parameters such as the employer contribution rate. This periodic review is the primary process by which the PERF investment portfolio and actuarial assumptions evolve to reflect the market opportunity set, demographic assumptions and experience, and plan status.

The last ALM was performed in 2017 and the long-term expected rate of return on pension plan investments was determined using a building-block method in which expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 9 - EMPLOYEES' RETIREMENT PLAN, CONTINUED

(b) Net Pension Liability, continued

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected pension fund cash flows. Using historical returns of all the funds' asset classes, expected compound (geometric) returns were calculated over the short-term (first 10 years) and the long-term (11+ years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above and adjusted to account for administrative expenses.

The table below reflects the long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation.

Asset Class	New Strategic Allocation	Real Return Years 1 - 10(a)	Real Return Years 11+(b)
Global Equity	50.00%	4.80%	5.98%
Global Fixed Income	28.00%	1.00%	2.62%
Inflation Sensitive	-	0.77%	1.81%
Private Equity	8.00%	6.30%	7.23%
Real Estate	13.00%	3.75%	4.93%
Liquidity	1.00%	-	-0.92%
Total	100%		

(a) An expected inflation of 2.00% used for this period.

(b) An expected inflation of 2.92% used for this period.

In addition to the expected returns by asset class, the table below reflects the short-term, long-term, and blended expected rate of return, for the total PERF asset allocation as of the 2017 ALM.

Expected Compound Return (1-10 years)	6.10%
Long Term Expected Return (11-60 years)	8.30%
Blended Return (1-60 years)	7.00%

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 9 - EMPLOYEES' RETIREMENT PLAN, CONTINUED

(b) Net Pension Liability, continued

The table below shows historical compound annual returns of the Public Employees Retirement Fund for various time periods ending on June 30, 2019 (figures are reported as gross of fees). The compound annual return is the average rate per year compounded over the indicated number of years. It should be recognized that in any given year the rate of return is volatile. The portfolio has an expected volatility of 11.4 percent per year based on the most recent Asset Liability Modelling study. The volatility is a measure of the risk of the portfolio expressed in the standard deviation of the fund's total return distribution, expressed as a percentage. Consequently, when looking at investment returns, it is more instructive to look at returns over longer time horizons.

History of CalPERS Compound Annual Rates of Return and Volatilities					
	1 year	5 year	10 year	20 year	30 year
Compound Annual Return	6.7%	5.8%	9.1%	5.8%	8.1%
Volatility	-	4.4%	6.9%	10.7%	9.8%

CalPERS reported a preliminary 4.7% net return on investments for the 12-month period ended June 30, 2020. The preliminary Fiscal Year 2019-20 return brings total fund performance to 6.3% for the five-year time period, 8.5% for the 10-year time period, and 5.5% for the 20-year time period. Over the past 30 years, the PERF has returned an average of 8.0% annually.

(c) Changes in the Net Pension Liability

The change in the Net Pension Liability for the Miscellaneous Plan is as follows:

<u>Miscellaneous Plan</u>	<u>Total Pension Liability</u>	<u>Fiduciary Net Pension</u>	<u>Net Pension Liability</u>
Beginning Balance	\$ 104,134,737	\$ 73,232,175	\$ 30,902,562
Service Costs	1,771,368		1,771,368
Interest on Total Pension Liability	7,381,846		7,381,846
Changes of Assumptions	-		-
Difference Between Actual and Expected Experience	1,082,289		1,082,289
Net Plan to Plan Resource Movement		-	-
Employer Contributions		3,049,748	(3,049,748)
Employee Contributions		846,125	(846,125)
Net Investment Income		4,759,034	(4,759,034)
Employee Contribution Refunds and Benefit Payments	(5,720,232)	(5,720,232)	-
Administrative Expenses		(52,260)	52,260
Other Miscellaneous Income		170	(170)
Net Changes	<u>4,515,271</u>	<u>2,882,585</u>	<u>1,632,686</u>
Ending Balance	<u>\$ 108,650,008</u>	<u>\$ 76,114,760</u>	<u>\$ 32,535,248</u>

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 9 - EMPLOYEES' RETIREMENT PLAN, CONTINUED

(c) Changes in the Net Pension Liability, Continued

For the measurement period ended June 30, 2019, the Town contributed \$2,325,357 for the safety Cost-Sharing Plan.

As of June 30, 2020, the Town reported net pension liabilities for its proportionate share of the net pension liability of the safety Cost-Sharing Plan of \$24,695,687.

Sensitivity of the Net Pension Liability to Changes in the Discount Rate - The following presents the net pension liability of the Town for each plan, calculated using the discount rate for the Plan, as well as what the Local Government's net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current rate:

Sensitivity to Changes in the Discount Rate	Miscellaneous Agent Multiple Employer Plan	Safety Cost Sharing Plan	Total
1% Decrease (6.15%) Net Pension Liability	\$ 46,452,350	\$ 37,518,167	\$ 83,970,517
Current Discount Rate (7.15%) Net Pension Liability	\$ 32,535,248	\$ 24,695,687	\$ 57,230,935
1% Increase (8.15%) Net Pension Liability	\$ 21,037,757	\$ 14,183,262	\$ 35,221,019

Pension Plan Fiduciary Net Position – Detailed information about the pension plan's fiduciary net position is available in a separately issued CalPERS financial report.

(d) Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions

For the year ended June 30, 2020, the Town recognized pension expense of \$5,163,057 for the Miscellaneous Agent Multiple Employer Plan and \$5,646,706 for the Safety Cost Sharing Plan. The Town recognized total pension expense for all plans of \$10,809,763.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 9 - EMPLOYEES' RETIREMENT PLAN, CONTINUED

(d) Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions, Continued

At June 30, 2020, the Town reported deferred outflows of resources and deferred inflows of resources related to pension from the following sources for the Miscellaneous Agent Multiple Employer Plan:

	Miscellaneous	
	Deferred Outflows of Resources	Deferred Inflows of Resources
Pension contributions subsequent to measurement date	\$ 8,188,460	\$ -
Changes in assumptions	-	(85,505)
Difference between expected and actual experiences	761,117	-
Net differences between projected and actual earnings on plan investments	-	(396,694)
Totals	\$ 8,949,577	\$ (482,199)

\$8,118,460 reported as deferred outflows of resources related to contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2021. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

Fiscal Year Ended June 30,	Deferred Outflows/(Inflows) of Resources
2020	\$ 776,699
2021	(462,531)
2022	(116,574)
2023	81,324
2024	-
Thereafter	-

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 9 - EMPLOYEES' RETIREMENT PLAN, CONTINUED

(d) Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions, Continued

At June 30, 2020, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources for the Safety Cost-Sharing Plan:

	Safety	
	Deferred Outflows of Resources	Deferred Inflows of Resources
Pension contributions subsequent to measurement date	\$ 2,565,205	\$ -
Changes in assumptions	1,012,233	(197,536)
Difference between expected and actual experiences	1,612,405	-
Changes in employer's proportion	793,584	(68,685)
Differences between the employer's contributions and the employer's proportionate share of contributions	-	(1,010,396)
Net differences between projected and actual earnings on plan investments	-	(339,731)
Totals	\$ 5,983,427	\$ (1,616,348)

\$2,565,205 reported as deferred outflows of resources related to contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the fiscal year ending June 30, 2021. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

Fiscal Year Ended June 30,	Deferred Outflows/(Inflows) of Resources
2021	\$ 1,609,739
2022	(101,848)
2023	227,882
2024	66,101
2025	-
Thereafter	-

(e) Payable to the Pension Plan

At June 30, 2020, the Town reported a payable of \$99,593 and \$82,168 for the outstanding amount of contributions to the Miscellaneous Agent Multiple-Employer Plan and the Safety Cost-Sharing Plan.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 9 - EMPLOYEES' RETIREMENT PLAN, CONTINUED

(f) IRS Section 115 Trust

In March 2018, the Town established an IRS Section 115 Trust (Trust) with Public Agencies Retirement Services (PARS), an entity independent of CalPERS, in order to prefund the pension liabilities for both the Miscellaneous and Safety defined-benefit pension plans. The Town closed the Trust for the fiscal year ending June 2020 and used it to pay \$4,753,965 more than the unfunded liability payment required by CalPERS for the Miscellaneous Plan. This payment is included in the deferral amount of \$8,188,460 for contributions made after the measurement date for the Miscellaneous Plan.

During the fiscal year ending June 30, 2020, the Town established an alternate IRS Section 115 Trust with the CalPERS California Employer' Pension Prefunding Trust (CEPPT) program.

NOTE 10 - OTHER POSTEMPLOYMENT BENEFITS

Plan Description - The Town makes contributions to California Employer's Retiree Benefit Trust (CERBT), an agent multiple-employer defined benefit healthcare plan administered by CalPERS. The purpose of the CERBT Fund is to provide California government employers with a trust through which they may prefund retiree medical costs and Other Post-Employment Benefits (OPEB). The Town uses CERBT as its investment vehicle and requests disbursements on an as needed basis to reimburse the Town for the cost of retiree health insurance benefits. Benefit provisions and all other requirements are established by state statute and Town ordinance. Copies of PERS' annual financial report may be obtained from their Executive Office, 400 P Street, Sacramento, CA 95814.

In accordance with the Public Employees' Medical and Hospital Care Act (PEMHCA), employees qualify for retiree health benefits upon five (5) years of service if they meet the vesting requirements as set forth by CalPERS and take a service or disability retirement from Town employment. Additionally, the employee must actually draw a CalPERS pension within ninety (90) days of separation from the Town, provided the employee remains with the Town's health plan through COBRA. For employees who retire on or after February 1, 2016, at Medicare eligibility, the Town will align contributions to the full cost of the employee's enrollment, including enrollment of family members, in a health benefits plan or plans up to a maximum of 100% Single Party and 90% Dependents for Kaiser Bay Area Basic/Medicare/Combo per month. During negotiations in fiscal year 2018/19, the Town's discretionary retiree medical benefit contribution was eliminated for all future hires.

Upon retirement, employees have the option to roll over their sick leave accrual into a Town-managed fund. Employees can request reimbursement of medical expenses from the fund up to the value of their sick leave at retirement.

Contributions - The contribution requirements of plan members and the Town are established and may be amended by the Town. The required contribution is based on projected pay-as-you-go financing requirements, with an additional amount to prefund benefits as determined by the Town. For the measurement period July 1, 2018-June 30, 2019, the Town contributed \$2,406,636 to the plan which included \$1,104,025 of cash benefit payments, administrative fees of \$8,013, and \$194,598 of implied subsidy benefit payments. All related obligations are paid from the Town's General Fund.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 10 - OTHER POSTEMPLOYMENT BENEFITS, CONTINUED

Covered Participants

Inactive employees or beneficiaries currently receiving benefits	130
Inactive employees entitled to but not yet receiving benefits	45
Active employees	<u>149</u>
Total	<u><u>324</u></u>

Actuarial Methods and Assumptions - Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and the plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. Actuarially determined amounts are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

For the June 30, 2019 actuarial valuation, the actuarial assumptions used are as follows:

Valuation Date	June 30, 2019
Measurement Date	June 30, 2019
Actuarial Cost Method	Entry-Age Normal Cost Method
Actuarial Assumptions:	
Discount Rate	6.75%
Inflation	2.75%
Contribution Policy	Pre-funded through CERBT with the Strategy 1 asset allocation Town contributes at least the ADC
Salary Increases	Aggregate - 3% annually Merit - CalPERS 1997-2015 Experience Study
Projected Salary Increase	3.00%
Investment Rate of Return	6.75%
Mortality, Retirement, Disability, Termination	CalPERS 1997-2015 Experience Study
Mortality Improvement	Post-retirement mortality projected fully generational with Scale MP-2019
Healthcare Trend	Non-Medicare - 7.25% for 2021, decreasing to an ultimate rate of 4.0% in 2076 Medicare - 6.3% for 2021, decreasing to an ultimate rate of 4.0% in 2076
Participation at Retirement	Tier 1 Actives in insurance program: 100% Tier 1 Actives in cash allocation program: 80% Tier 2 Actives in insurance program: 60% Tier 2 Actives in cash allocation program: Agency service < 3 months: 60% Agency service >= 3 months: 40% Waived retirees aged <65: 20% Waived retirees aged ≥65: 0%

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 10 - OTHER POSTEMPLOYMENT BENEFITS, CONTINUED

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which expected future real rates of return (expected returns, net of OPEB plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class	Target Allocation*	Expected Real Rate of Return
Public Equity	59%	4.82%
Fixed Income	25%	1.47%
TIPS	5%	1.29%
Commodities	3%	0.84%
REITs	8%	3.76%
Assumed Long-Term Rate of Inflation		2.75%
Expected Long-Term Net Rate of Return, Rounded		6.75%

The long-term expected real rates of return are presented as geometric means

* Policy target effective October 1, 2018.

Discount Rate - The discount rate used to measure the total OPEB liability was 6.75 percent. The projection of cash flows used to determine the discount rate assumed that Town contributions will be made equal to the actuarially determined contribution rates. Based on those assumptions, the OPEB plan's fiduciary net position was projected to be available to make all projected OPEB payments for current active and inactive employees and beneficiaries. Therefore, the long-term expected rate of return on OPEB plan investments was applied to all periods of projected benefit payments to determine the total OPEB liability.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 10 - OTHER POSTEMPLOYMENT BENEFITS, CONTINUED

Net OPEB Liability – The net OPEB liability is calculated by subtracting the fiduciary net position (FNP) of the Plan from the total OPEB liability as determined by the actuary. The table that follows displays the changes that applied to the total OPEB liability, FNP, and Net OPEB liability during the measurement period of July 1, 2018 through June 30, 2019.

	Increase (Decrease)		
	Total OPEB Liability	Plan Fiduciary Net Position	Net OPEB Liability/(Asset)
Balance at June 30, 2019 (6/30/18 measurement date)	\$ 26,321,184	\$ 16,265,716	\$ 10,055,468
Changes in the year:			
Service cost	1,203,274	-	1,203,274
Interest on the total pension liability	1,814,072	-	1,814,072
Differences between actual and expected experience	(149,297)	-	(149,297)
Changes in assumptions	(392,681)	-	(392,681)
Changes in benefit terms	-	-	-
Contributions - employer	-	2,406,636	(2,406,636)
Contributions - employee	-	-	-
Net investment income	-	1,009,315	(1,009,315)
Administrative expenses	-	(11,502)	11,502
Benefit payments , including refunds of employee contributions	(1,298,623)	(1,298,623)	-
Net changes	1,176,745	2,105,826	(929,081)
Balance at June 30, 2020 (6/30/19 measurement date)	\$ 27,497,929	\$ 18,371,542	\$ 9,126,387

Due to these changes, the Town achieved an OPEB Plan funding status of 66.8% for the June 30, 2019 measurement date.

	Fiscal Year Ending	
	6/30/2020	6/30/2019
Measurement Date	6/30/2019	6/30/2018
Total OPEB Liability (TOL)	27,497,929	26,321,184
Fiduciary Net Position (FNP)	18,371,542	16,265,716
Net OPEB Liability (NOL)	9,126,387	10,055,468
Funded Status (FNP/TOL)	66.8%	61.8%

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 10 - OTHER POSTEMPLOYMENT BENEFITS, CONTINUED

Sensitivity of Actuarial Assumptions – The following tables indicate how much the net OPEB liability varies if the discount rate and healthcare trend rate used to calculate the liability are increased or decreased by one percentage point.

<u>Discount Rate</u>	1% Decrease (5.75%)	Current Rate (6.75%)	1% Increase (7.75%)
Net OPEB Liability	\$ 12,620,092	\$ 9,126,387	\$ 6,231,928

<u>Healthcare Trend</u>	1% Decrease	Current Trend	1% Increase
Net OPEB Liability	\$ 6,581,769	\$ 9,126,387	\$ 11,778,962

OPEB Expense and Deferred Outflows/Inflows of Resources Related to OPEB – Gains and losses related to changes in total OPEB liability and fiduciary net position are recognized in OPEB expense systematically over time. Partial amounts are first recognized in OPEB expense for the year the gain or loss occurs. The remaining amounts are categorized as deferred outflows and deferred inflows of resources related to OPEB and are to be recognized in future OPEB expense. The recognition period differs depending on the source of the gain or loss. The measurement period July 1, 2018 through June 30, 2019 investment gains and losses are spread evenly over a 5-year period. All other deferred outflows and inflows created during the measurement period are recognized over a 5.9-year period. The total OPEB expense recognized in the fiscal year ending June 30, 2020 was \$1,748,217 and the Town reported deferrals from the following sources:

	OPEB	
	Deferred Outflows of Resources	Deferred Inflows of Resources
• Employer contributions made subsequent to the measurement date	\$ 2,508,306	\$ -
• Changes in assumptions	-	(326,125)
• Difference between expected and actual experiences	-	(123,992)
• Net difference between projected and actual earnings on plan investments	-	(178,777)
Totals	\$ 2,508,306	\$ (628,894)

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 10 - OTHER POSTEMPLOYMENT BENEFITS, CONTINUED

The \$2,508,306 reported as deferred outflows of resources related to contributions subsequent to the June 30, 2019 measurement date will be recognized as a reduction of the net OPEB liability during the fiscal year ending June 30, 2021. Other amounts reported as deferred outflows of resources related to OPEB will be recognized as expense as follows:

Fiscal Year Ended June 30,	Deferred Outflows/(Inflows) of Resources
2021	\$ (182,070)
2022	(183,070)
2023	(107,070)
2024	(74,011)
2025	(82,673)
Thereafter	-

NOTE 11 - RISK MANAGEMENT

The Town participates in the following public entity risk pools through formally organized and separate legal entities. The Town does not have an equity interest in the joint ventures. These entities exercise full powers and authorities within the scope of the related agreements including the preparation of annual budgets, accountability for all funds, the power to make and execute contracts and the right to sue and be sued. Obligations and liabilities of the separate entities are not those of the Town, although the Town retains an ongoing financial interest or an ongoing financial responsibility.

Pooled Liability Assurance Network Joint Powers Authority (PLAN JPA) - The Town participates in PLAN, which covers general liability claims in the amount up to \$5,000,000 plus \$25,000,000 in excess liability for total coverage of \$30,000,000 per occurrence. The Town has a deductible or uninsured liability of up to \$50,000 per claim. PLAN also provides all risk property coverage of \$1,000,000,000, excluding flood and earthquake coverage. The Town has a \$5,000 deductible for property and vehicle damage. Once the Town's deductible is met, PLAN becomes responsible for payment of all claims up to the limit. Financial statements may be obtained from PLAN at 375 Beale Street, San Francisco, CA 94105.

Local Agency Workers' Compensation Joint Powers Authority (LAWCX) - The Town is a member of LAWCX for coverage of workers' compensation claims. The Town has a \$250,000 self-insured retention level or uninsured liability for all employees. Once the Town's deductible is met, LAWCX becomes responsible for claims up to \$5,000,000. For claims greater than \$5,000,000, LAWCX has a commercial policy providing coverage. Financial statements may be obtained from LAWCX at 1750 Creekside Oaks Dr., Suite 200, Sacramento, California, 95833. The Town has not significantly reduced its insurance coverage from the prior year and settlements have not exceeded insurance coverage for the past three years.

Liability for Uninsured Claims - The Town is required to record its liability for uninsured claims and to reflect the current portion of this liability as an expenditure in its financial statements. As discussed above, the Town has coverage for such claims, but it has retained the risk for the deductibles, or uninsured portion of these claims.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 11 - RISK MANAGEMENT, CONTINUED

The change in Workers' Compensation and Self-Insurance Service Funds' claims liabilities, is based on historical trend information provided by its third party administrator and was computed as follows as of June 30, 2020:

	Workers' Compensation Internal Service Fund	Self- Insurance Internal Service Fund	Total
Claims payable balance - June 30, 2018	\$ 1,472,324	\$ 131,743	\$ 1,604,067
Claims incurred	1,161,312	29,999	1,191,311
Claims paid	(1,581,441)	(105,704)	(1,687,145)
Claims payable balance - June 30, 2019	1,052,195	56,038	1,108,233
Claims incurred	1,007,872	2,786	1,010,658
Claims paid	(868,681)	(1,799)	(870,480)
Claims payable balance - June 30, 2020	<u>\$ 1,191,386</u>	<u>\$ 57,025</u>	<u>\$ 1,248,411</u>

NOTE 12 - COMMITMENTS AND CONTINGENCIES

Federal and State Grants - The Town participates in several federal and state grant programs. These are subject to examination by grantors and the amount, if any, of disallowed expenditures cannot be determined at this time. The Town expects such amounts, if any, to be immaterial.

Litigation - The Town is subject to litigation arising from the normal course of business. The Town Attorney believes there is no pending litigation which is likely to have a material adverse effect on the financial position of the Town.

Successor Agency - As of June 30, 2020, the Successor Agency Trust fund reported a net deficit of \$4,930,392.

Encumbrances - As of June 30, 2020, the Town had the following encumbered balances that were carried into the next fiscal year:

Appropriated Reserves Fund	3,029,398
Non-major Governmental Funds	4,500
Proprietary Funds	<u>139,391</u>
Total Encumbrances	<u>\$ 3,173,289</u>

NOTE 13 - TOWN/SUCCESSOR AGENCY GRANTS, COOPERATIVE AGREEMENTS

Public Improvement Grants and Cooperative Agreements

In January of 2011, the Redevelopment Agency entered into a public improvement grant and cooperative agreement with the Town for the purpose of funding the acquisition of public land and designing and constructing various public improvements to be owned by the Town provided that the projects were in accordance with the Redevelopment Agency's five year implementation plan and redevelopment plan.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 13 - TOWN/SUCCESSOR AGENCY GRANTS, COOPERATIVE AGREEMENTS, CONTINUED

The improvement plan, as identified in the agreement, called for approximately \$24 million to be granted to the Town for the following projects:

- a. Expansion and improvement of current and new downtown parking
- b. Highway 9 improvements from Highway 17 to Monte Sereno
- c. Almond Grove Area street, sidewalk and other improvements
- d. Downtown Los Gatos gateways, signage, banners and art
- e. Storm drain, retaining wall, street and other improvements
- f. New Los Gatos library building

During the fiscal year ended June 30, 2012, the rights and obligations resulting from this cooperative agreement were transferred to the Successor Agency Trust Fund as a part of the Town's dissolution of its Redevelopment Agency.

Affordable Housing Cooperative Agreement

In March of 2011, the Redevelopment Agency entered into an affordable housing cooperative agreement with the Town for the purpose of funding affordable housing projects and programs to be developed and/or administered by the Town in accordance with the Redevelopment Agency's five year implementation plan and redevelopment plan. The improvement plan, as identified in the agreement, called for approximately \$16 million to be granted to the Town for the following projects:

- a. Development of affordable housing at 224 Main St.
- b. Development of affordable housing at Dittos Lane
- c. Partnership with Senior Housing Solutions for the creation of senior housing in Los Gatos
- d. Partnerships for the conversion of existing residential developments dedicated to affordable housing
- e. Grants to the Santa Clara County Housing Trust for the development of affordable housing.

During the fiscal year ended June 30, 2012, the rights and obligations resulting from this cooperative agreement were transferred to the Successor Agency Trust Fund as a part of the Town's dissolution of its Redevelopment Agency.

NOTE 14 – PRIOR PERIOD ADJUSTMENTS

The Town recorded a prior period adjustment due to a change in how short-term compensated absences are recorded. The Town conformed the accounting to GASB 16, resulting in a restatement of net position:

	Net Position, as Previously Reported	Prior Period Adjustment <u>Removal of short- term compensated absences</u>	Net Position, as Restated <u>Restated</u>
Fund Financial Statements:			
General Fund	<u>\$ 37,970,527</u>	<u>\$ 372,628</u>	<u>\$ 38,343,155</u>

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 15 – COVID-19 PANDEMIC

During December 2019, a novel coronavirus disease (COVID-19) was discovered. COVID-19 was subsequently declared a world-wide pandemic by the World Health Organization on March 11, 2020. On March 4, 2020, California State Governor Gavin Newsom proclaimed a State of Emergency as a result of the threat of the COVID-19 in the State of California, leading the Santa Clara County Health Officer to issue a stay-at-home directive effective on March 17, 2020. This **directive** halted all business within Santa Clara County outside of essential activities.

The COVID-19 **Public Health Order** had an immediate impact on the Town of Los Gatos' **economically sensitive** tax revenues. ~~While 2019-20 property tax revenues were insulated from COVID-19 due to the lien date (and change in California Consumer Price Index) of January 1, 2019, preceding the onset of COVID-19 in March 2020,~~ **As** clearly evident in the Town's basic financial statements, sales tax and transient occupancy tax (TOT) were **immediately** susceptible to the economic impact of COVID-19. The reduction in sales tax revenue reflects the closure, and later reduced activity of non-essential businesses in response to ~~the restrictions from~~ the shelter-in-place ~~restrictions order~~, while the drop in TOT revenues was directly attributable to the restrictions on the travel industry. ~~As illustrated in the table below, TOT has had the largest revenue declines to date.~~

	<u>FY 2018/19</u>	<u>FY 2019/20</u>	<u>FY 2020/21</u>
1Q	\$ 735,349	\$ 739,494	\$ 316,515
2Q	632,240	599,113	
3Q	608,902	434,493	
4Q	<u>715,552</u>	<u>96,585</u>	
TOT Total	<u>\$ 2,692,043</u>	<u>\$ 1,869,685</u>	<u>\$ 316,515</u>

Non-tax revenues were also impacted by COVID-19, largely in permits and fees, caused by some delays in private construction projects and fewer renewals of business licenses. ~~Property tax revenues were largely insulated from COVID-19 due to the lien date of January 1, 2019 and change in California Consumer Price Index preceding the proliferation of COVID-19 in March.~~

In response to the economic impact the Town modified its revenue forecasts downward for the Fiscal Year 2020/21 Budget. The Budget identified contingencies ~~in the event should~~ revenues come in below projected amounts. ~~Of note, Council did no program \$1.2 million of property sale proceeds as an additional safeguard against potential COVID-19 related budget shortfalls.~~ Expenditures reflect maintaining high service levels with little to no increase in employee headcount. To date, the contingencies have not needed to be used, and the Town is carefully monitoring actual revenues and expenditures.

NOTE 16 – SUBSEQUENT EVENTS

Court Decision Regarding Redevelopment Agency (RDA) Distributions

The Town was recently informed that the County of Santa Clara intends on withholding approximately \$1.6 million over the next two fiscal years to recapture excess RDA residual property tax revenues distributed to the Town. County Counsel has advised the Auditor/Controllers office to "look back" three fiscal years to determine the total amount to be recaptured from the Town and paid back over two fiscal years. The immediate impact to the Town Budget will be an unanticipated withholding of approximately \$789K in FY 2020/21.

TOWN OF LOS GATOS, CALIFORNIA
NOTES TO BASIC FINANCIAL STATEMENTS
JUNE 30, 2020

NOTE 16 – SUBSEQUENT EVENTS, CONTINUED

The County has informed the Town that this action is necessary to comply with a recent appellate court decision [City of Chula Vista v. Sandoval, 49 Cal. App. 5th 539 (2020)] that held that any funds remaining each RDA property tax trust fund (RPPTF) must be distributed in accordance with the taxing entities pro-rata shares without any caps or reductions to the distributions of RPTTF residuals to taxing entities that received pass-through payments.

The County explained that the court concluded that pass-through payments are to be treated as enforceable obligation payments and not considered as part of the property tax increment remaining in the RPTTF. Since the RPTTF's were established, many auditor-controllers, including the County of Santa Clara, had been reducing the RPPTF residual property tax distributions to taxing entities that received pass-through payments. Of note is that when the Town Redevelopment Agency was created, it negotiated property tax pass-through agreements with nearly all of the taxing jurisdictions in the RDA project area with the biggest share allocated was in pass-through agreements with the school districts.

The County has informed the Town that these reductions will no longer occur and the RPTTF residuals will be distributed to all taxing entities in accordance with their property tax shares. After the two-year recapture of residual property tax, the Town will continue to receive RPTTF residual property taxes but at lower levels than previously allocated under the County's old allocation method.

Educational Revenue Augmentation Fund (ERAF)

The Town is continuing to monitor developments regarding the distribution of excess ERAF funds. A portion of property tax revenue goes to the ERAF to support local school districts. When the amount contributed to ERAF is more than the minimum cost of funding local schools, excess funds are returned to the County, Cities, and Special Districts. Five counties, including Santa Clara have been using a redistribution' allocation formula that is being contested by the State. The Town's Adopted FY 20/21 Budget has ERAF revenue estimated at \$433,000.

The State's Legislative Analyst Office (LAO) requested Governor Newsom's administration to examine five counties (including Santa Clara County) whose allocation methods for ERAF were questioned by the LAO in three areas: (1) excluding charter school students from the calculations, (2) accounting for the school district's share of property tax formerly allocated to redevelopment agencies, and (3) applying State law for the provision of minimum State aid to schools. The LAO asserts that the counties' interpretation of applicable State law is shifting monies away from schools in favor of local agencies.

The County believes that the Chula Vista ruling (see item above) will help the County with its excess ERAF calculation. Santa Clara and other excess ERAF counties have sent a letter to the State Controller's Office (SCO) to ask the SCO to take the court's decision into consideration when they develop further guidelines for the excess ERAF allocation by counties.

If the LAO were to prevail, the possibility of a revenue claw back could reduce the current year's budgeted ERAF amount to zero. Should the County prevail, the amounts budgeted could actually increase for the current fiscal year. The State is expected to decide this issue in December 2020.

Required Supplementary Information

Draft
12/10/2020

TOWN OF LOS GATOS, CALIFORNIA

COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

Schedule of Proportionate Share of Net Pension Liability – CalPERS Misc. Agent-Multiple Employer Plan

Measurement Date	6/30/2019	6/30/2018	6/30/2017	6/30/2016	6/30/2015	6/30/2014
Total Pension Liability						
Service Cost	\$ 1,771,368	\$ 1,700,438	\$ 1,651,550	\$ 1,560,679	\$ 1,491,925	\$ 1,579,547
Interest on total pension liability	7,381,846	7,073,843	6,820,536	6,697,247	6,483,032	6,268,015
Difference between expected and actual experience	1,082,289	994,994	(892,479)	(357,870)	(623,495)	-
Changes in assumptions	-	(655,541)	5,481,432	-	(1,513,132)	-
Changes in benefits	-	-	-	-	-	-
Benefit payments, including refunds of employee contributions	(5,720,232)	(5,448,374)	(5,138,083)	(4,953,756)	(4,748,786)	(4,241,487)
Net change in total pension liability	4,515,271	3,665,360	7,922,956	2,946,300	1,089,544	3,606,075
Total pension liability - beginning	104,134,737	100,469,377	92,546,421	89,600,121	88,510,577	84,904,502
Total pension liability - ending (a)	<u>\$ 108,650,008</u>	<u>\$ 104,134,737</u>	<u>\$ 100,469,377</u>	<u>\$ 92,546,421</u>	<u>\$ 89,600,121</u>	<u>\$ 88,510,577</u>
Plan fiduciary net position						
Contributions - employer	3,049,748	2,669,104	2,407,496	2,223,782	1,941,765	1,796,079
Contributions - employee	846,125	761,705	682,891	691,770	679,796	668,167
Plan to plan resource movement	-	(170)	-	(28,866)	22,561	-
Projected Earnings on Plan Investments	-	-	-	-	-	4,328,173
Recognized Difference between Projected and Actual Earnings	-	-	-	-	-	1,166,344
Net Investment Income	4,759,034	5,883,868	7,171,443	369,185	1,470,873	-
Net Difference between Projected and Actual Earnings	-	-	-	-	-	4,665,374
Benefit payments, including refunds of employee contribution	(5,720,232)	(5,448,374)	(5,138,083)	(4,953,756)	(4,748,786)	(4,241,487)
Administrative Expenses	(52,260)	(108,582)	(95,455)	(40,462)	(74,706)	-
Other Miscellaneous Income/(Expense) ¹	170	(206,199)	-	-	-	-
Net change in plan fiduciary net position	2,882,585	3,551,352	5,028,292	(1,738,347)	(708,497)	8,382,650
Plan fiduciary net position - beginning	73,232,175	69,680,823	64,652,531	66,390,878	67,099,375	58,716,725
Plan fiduciary net position - ending (b)	<u>\$ 76,114,760</u>	<u>\$ 73,232,175</u>	<u>\$ 69,680,823</u>	<u>\$ 64,652,531</u>	<u>\$ 66,390,878</u>	<u>\$ 67,099,375</u>
Net pension liability - ending (a) - (b)	\$ 32,535,248	\$ 30,902,562	\$ 30,788,554	\$ 27,893,890	\$ 23,209,243	\$ 21,411,202
Plan fiduciary net position as a percentage of the total pension liability	70.05%	70.32%	69.36%	69.86%	74.10%	75.81%
Covered payroll	10,211,967	9,576,157	9,024,370	9,198,318	8,487,940	8,406,315
Net pension liability as a percentage of covered payroll	318.60%	322.70%	341.17%	303.25%	273.44%	254.70%

1. During Fiscal Year 2017-18, as a result of GASB No. 75, CalPERS reported its proportionate share of activity related to postemployment benefit for participation in the State of California's agent OPEB plan. Accordingly, CalPERS recorded a one-time expense as a result of the adoption of GASB 75. Additionally, CalPERS employees participate in various State of California agent pension plans and during FY2017-18, CalPERS recorded a correction to previously reported financial statements to properly reflect its proportionate share of activity related to pensions in accordance with GASB Statement No. 68.

TOWN OF LOS GATOS, CALIFORNIA
COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

Schedule of Proportionate Share of Net Pension Liability – CalPERS Safety Cost-Sharing Plan

Measurement Date	6/30/2019	6/30/2018	6/30/2017	6/30/2016	6/30/2015	6/30/2014
Proportion of the net pension liability	0.24100%	0.23583%	0.22603%	0.22394%	0.14860%	0.28588%
Proportionate share of the net pension liability	\$24,695,687	\$22,725,267	\$22,415,954	\$19,377,843	\$10,199,904	\$17,788,690
Covered payroll*	\$ 4,445,061	\$ 5,079,440	\$ 4,941,138	\$ 5,022,498	\$ 4,897,104	\$ 4,916,535
Proportionate share of the net pension liability as percentage of covered payroll	555.58%	447.40%	453.66%	385.82%	208.28%	361.81%
Plan fiduciary net position as a percentage of the total pension liability	75.26%	75.26%	73.31%	74.06%	78.40%	75.66%

* For the year ending on the measurement date.

Schedule of Pension Plan Contributions – Miscellaneous Agent Multiple-Employer Plan

Fiscal Year	2020	2019	2018	2017	2016	2015
Actuarially Determined Contribution	\$ 3,366,304	\$ 3,049,748	\$ 2,669,133	\$ 2,407,496	\$ 2,223,782	\$ 1,941,765
Contributions in Relation to the Actuarially Determined Contribution	(8,188,460)	(3,049,748)	(2,669,133)	(2,407,496)	(2,223,782)	(1,941,765)
Contribution Deficiency (Excess)	\$(4,822,156)	\$ -	\$ -	\$ -	\$ -	\$ -
Covered Payroll	11,743,677	10,211,967	9,576,157	9,024,370	9,198,318	8,487,940
Contributions as a Percentage of Covered Payroll	28.66%	29.86%	27.87%	26.68%	24.18%	22.88%

*Fiscal year 2015 was the 1st year of implementation, therefore only six years are shown.

Schedule of Pension Plan Contributions – Safety Cost-Sharing Plan

Fiscal Year	2020	2019	2018	2017	2016	2015
Actuarially Determined Contribution	\$ 2,565,205	\$ 2,325,357	\$ 1,951,711	\$ 302,911	\$ 297,000	\$ 295,000
Contributions in Relation to the Actuarially Determined Contribution	(2,565,205)	(2,325,357)	(1,951,711)	(302,911)	(297,000)	(295,000)
Contribution Deficiency (Excess)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Covered Payroll	4,928,821	4,445,061	5,079,440	4,941,138	5,022,498	4,897,104
Contributions as a Percentage of Covered Payroll	52.05%	52.31%	38.42%	6.13%	5.91%	6.02%

*Fiscal year 2015 was the 1st year of implementation, therefore only six years are shown.

TOWN OF LOS GATOS, CALIFORNIA

**COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

Actuarial Methods and Assumptions used for Pension Actuarially Determined Contributions

Actuarial Cost Method	Entry Age Normal
Amortization Method	For details, see June 30, 2016 CalPERS Funding Valuation Report
Amortization Period	For details, see June 30, 2016 CalPERS Funding Valuation Report
Asset Valuation Method	Fair Value of Assets. For details, see June 30, 2016 CalPERS Funding Valuation Report
Inflation	2.75%
Salary Increases	Varies by Entry Age and Service
Payroll Growth	3.00%
Investment Rate of Return	7.375% Net of Pension Plan Investment and Administrative Expenses; includes Inflation.
Retirement Age	CalPERS 1997-2011 experience study
Mortality	CalPERS 1997-2011 experience study Pre-retirement and post-retirement mortality rates include 20 years of projected mortality improvement using Scale BB published by the Society of Actuaries.

Draft
12/10/2020

TOWN OF LOS GATOS, CALIFORNIA

**COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

Schedule of Changes in Net OPEB Liability and Related Ratios

Measurement Date	6/30/2019	6/30/2018	6/30/2017
Changes in Total OPEB Liability			
Service Cost	\$ 1,203,274	\$ 1,168,227	\$ 1,134,000
Interest on total OPEB liability	1,814,072	1,706,270	1,607,000
Difference between expected and actual experience	(149,297)	-	-
Changes in assumptions	(392,681)	-	-
Benefit payments	<u>(1,298,623)</u>	<u>(1,326,313)</u>	<u>(1,269,000)</u>
Net change in total OPEB liability	1,176,745	1,548,184	1,472,000
Total OPEB liability - beginning	26,321,184	24,773,000	23,301,000
Total OPEB liability - ending (a)	<u>\$ 27,497,929</u>	<u>\$ 26,321,184</u>	<u>\$ 24,773,000</u>
Changes in plan fiduciary net position			
Contributions - employer	2,406,636	2,935,313	3,878,000
Contributions - employee	-	-	-
Net Investment Income	1,009,315	1,082,977	1,049,000
Benefit payments	(1,298,623)	(1,326,313)	(1,269,000)
Administrative Expenses	<u>(11,502)</u>	<u>(34,261)</u>	<u>(14,000)</u>
Net change in plan fiduciary net position	2,105,826	2,657,716	3,644,000
Plan fiduciary net position - beginning	16,265,716	13,608,000	9,964,000
Plan fiduciary net position - ending (b)	<u>\$ 18,371,542</u>	<u>\$ 16,265,716</u>	<u>\$ 13,608,000</u>
Net OPEB liability - ending (a) - (b)	\$ 9,126,387	\$ 10,055,468	\$ 11,165,000
Plan fiduciary net position as a percentage of the total OPEB liability	66.8%	61.8%	54.9%
Covered payroll	17,338,201	16,192,060	14,985,716
Net pension liability as a percentage of covered payroll	52.64%	62.10%	74.50%

Schedule of Employer Contributions

Fiscal Year	2020	2019	2018
Actuarially Determined Contribution (ADC)	\$ 2,172,000	\$ 2,108,000	\$ 2,129,000
Actual Contributions	<u>2,508,306</u>	<u>2,406,636</u>	<u>2,935,000</u>
Contribution deficiency/(excess)	(336,306)	(298,636)	(806,000)
Covered employee payroll	17,406,541	17,338,201	14,985,716
Contributions as a percentage of covered payroll	14.4%	13.9%	19.6%

TOWN OF LOS GATOS, CALIFORNIA

**COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

Actuarial Methods and Assumptions used for 2019/20 OPEB Actuarially Determined Contribution

Valuation Date	June 30, 2017
Actuarial Cost Method	Entry Age Normal, Level percentage of pay
Amortization Method	Level percentage of pay
Amortization Period	19-year fixed period for 2019/20
Asset Valuation Method	Investment gains and losses spread over 5-year rolling period
Discount Rate	6.75%
General Inflation	2.75%
Medical Trend	Non-medicare - 7.5% for 2019, decreasing to an ultimate rate of 4.0% in 2076 Medicare - 6.5% for 2019, decreasing to an ultimate rate of 4.0% in 2076
Mortality	CalPERS 1997-2015 experience study
Mortality Improvement	Post-retirement mortality projected fully generational with Scale MP-2017

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12/10/2020

Supplementary Information

Draft
12/10/2020

TOWN OF LOS GATOS, CALIFORNIA
COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020
MAJOR GOVERNMENTAL FUND BUDGET SCHEDULES
(OTHER THAN THE GENERAL FUND) AND
NONMAJOR GOVERNMENTAL FUNDS

Schedule of Revenue, Expenditures and Changes in Fund Balances – Budget and Actual (GAAP):

Appropriated Reserves Fund is used to account for resources provided for capital projects not fully funded from other sources.

Capital Projects Funds:

Storm Drain Basin Funds were established to account for fees paid in conjunction with the development in specified drainage areas.

Construction Tax Funds were established to account for tax levies on building additions or alterations including capital improvements, underground utilities and parks.

Gas Tax Fund was established to account for revenue and expenditures under the State of California Streets and Highways Code Sections 2106, 2107 and 2107.5, as well as for the Roads Maintenance Rehabilitation Act. The revenues must be used for the maintenance and construction of streets.

Special Revenue Funds:

Community Development Block Grant Fund was established to account for grant funds received and expended under the Community Development Act of 1974.

Non-Point Source Maintenance Fund was established to comply with obligations under the National Pollutant Discharge Elimination system permit issued by the California Regional Water Quality Control Board.

Lighting and Landscape Fund was established to account for maintenance of trees, landscaping, irrigation systems and lighting within the boundaries of Tract No. 8439.

**TOWN OF LOS GATOS
 APPROPRIATED RESERVES FUND
 COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
 BUDGET AND ACTUAL (GAAP)
 FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	Original Budget	Final Budget	Actual	Variance Positive (Negative)
REVENUES				
Licenses & permits	\$ 110,000	\$ 110,000	\$ 407,340	\$ 297,340
Intergovernmental	1,627,763	1,903,527	1,938,684	35,157
Charges for services	1,446,577	840,289	862,257	21,968
Interest	-	-	47,219	47,219
Other	20,755	326,446	69,110	(257,336)
Total Revenues	<u>3,205,095</u>	<u>3,180,262</u>	<u>3,324,610</u>	<u>144,348</u>
EXPENDITURES				
Capital outlay	<u>11,014,724</u>	<u>9,305,582</u>	<u>5,919,125</u>	<u>3,386,457</u>
Total Expenditures	<u>11,014,724</u>	<u>9,305,582</u>	<u>5,919,125</u>	<u>3,386,457</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>(7,809,629)</u>	<u>(6,125,320)</u>	<u>(2,594,515)</u>	<u>3,530,805</u>
OTHER FINANCING SOURCES (USES)				
Proceeds from sale of assets	-	-	910	910
Transfers in	7,994,884	8,325,591	8,325,591	-
Transfers (out)	<u>(427,616)</u>	<u>(427,616)</u>	<u>(433,952)</u>	<u>(6,336)</u>
Total Other Financing Sources (Uses)	<u>7,567,268</u>	<u>7,897,975</u>	<u>7,892,549</u>	<u>(5,426)</u>
CHANGE IN FUND BALANCE	<u>\$ (242,361)</u>	<u>\$ 1,772,655</u>	<u>5,298,034</u>	<u>\$ 3,525,379</u>
BEGINNING FUND BALANCE			<u>8,567,994</u>	
ENDING FUND BALANCE			<u>\$ 13,866,028</u>	

**TOWN OF LOS GATOS
NONMAJOR GOVERNMENTAL FUNDS
COMBINING BALANCE SHEETS
JUNE 30, 2020**

	CAPITAL PROJECTS FUNDS				
	Storm Drains Funds	Construction Tax Fund	Gas Tax Fund	Total Capital Projects Funds	Community Development Fund
ASSETS					
Cash & Investments	\$ 2,760,276	\$ 3,118,173	\$ 208,412	\$ 6,086,861	\$ 94,412
Receivables:					
Accounts	-	-	-	-	-
Intergovernmental Receivable	-	-	81,958	81,958	58,344
Long Term Notes Receivable	-	-	-	-	78,752
Total Assets	<u>\$ 2,760,276</u>	<u>\$ 3,118,173</u>	<u>\$ 290,370</u>	<u>\$ 6,168,819</u>	<u>\$ 231,508</u>
LIABILITIES					
Accounts Payable	\$ -	\$ -	\$ -	\$ -	\$ -
Accrued Payroll and Benefits	-	-	-	-	-
Unearned revenue	-	-	-	-	64,855
Total Liabilities	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>64,855</u>
FUND BALANCE					
Restricted for:					
Repairs and Maintenance	-	-	-	-	-
Capital Projects	2,760,276	3,118,173	290,370	6,168,819	-
Assigned for:					
Special Revenue Funds	-	-	-	-	166,653
Unassigned	-	-	-	-	-
Total Fund Balances	<u>2,760,276</u>	<u>3,118,173</u>	<u>290,370</u>	<u>6,168,819</u>	<u>166,653</u>
Total Liabilities and Fund Balances	<u>\$ 2,760,276</u>	<u>\$ 3,118,173</u>	<u>\$ 290,370</u>	<u>\$ 6,168,819</u>	<u>\$ 231,508</u>

(Continued)

SPECIAL REVENUE FUNDS			
Non-Point Source Maintenance	Lighting and Landscaping	Total Special Revenue Funds	Total Nonmajor Governmental Funds
\$ 225,099	\$ 192,384	\$ 511,895	\$ 6,598,756
19,277	-	19,277	19,277
-	340	58,684	140,642
-	-	78,752	78,752
<u>\$ 244,376</u>	<u>\$ 192,724</u>	<u>\$ 668,608</u>	<u>\$ 6,837,427</u>
\$ 1,707	\$ 2,474	\$ 4,181	\$ 4,181
4,734	-	4,734	4,734
-	-	64,855	64,855
<u>6,441</u>	<u>2,474</u>	<u>73,770</u>	<u>73,770</u>
-	190,250	190,250	190,250
-	-	-	6,168,819
<u>237,935</u>	<u>-</u>	<u>404,588</u>	<u>404,588</u>
<u>237,935</u>	<u>190,250</u>	<u>594,838</u>	<u>6,763,657</u>
<u>\$ 244,376</u>	<u>\$ 192,724</u>	<u>\$ 668,608</u>	<u>\$ 6,837,427</u>

(Concluded)

**TOWN OF LOS GATOS
NONMAJOR GOVERNMENTAL FUNDS
COMBINING SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	CAPITAL PROJECTS FUNDS			
	Storm Drain Funds	Construction Tax Fund	Gas Tax Fund	Total Capital Projects Funds
REVENUES				
Property Taxes	\$ -	\$ -	\$ -	\$ -
Other Taxes	-	34,436	-	34,436
License and permits	126,471	-	-	126,471
Intergovernmental	-	-	1,249,694	1,249,694
Interest	46,248	53,052	12,238	111,538
Total Revenues	<u>172,719</u>	<u>87,488</u>	<u>1,261,932</u>	<u>1,522,139</u>
EXPENDITURES				
Current:				
Parks and Public Works	-	-	-	-
Sanitation and Other	-	-	-	-
Capital Outlay	11,000	49,000	1,719,384	1,779,384
Total Expenditures	<u>11,000</u>	<u>49,000</u>	<u>1,719,384</u>	<u>1,779,384</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	161,719	38,488	(457,452)	(257,245)
OTHER FINANCING SOURCES (USES)				
Transfers in	-	-	-	-
Transfers (out)	(30,000)	-	(106,000)	(136,000)
Total Other Financing Sources (Uses)	<u>(30,000)</u>	<u>-</u>	<u>(106,000)</u>	<u>(136,000)</u>
Changes in Fund Balances	131,719	38,488	(563,452)	(393,245)
Fund Balances - Beginning of year	<u>2,628,557</u>	<u>3,079,685</u>	<u>853,822</u>	<u>6,562,064</u>
Fund Balances - End of year	<u>\$ 2,760,276</u>	<u>\$ 3,118,173</u>	<u>\$ 290,370</u>	<u>\$ 6,168,819</u>

(Continued)

SPECIAL REVENUE FUNDS

Community Development Fund	Non-Point Source Maintenance	Lighting and Landscaping	Total Special Revenue Funds	Total
\$ -	\$ -	\$ 38,041	\$ 38,041	\$ 38,041
-	-	-	-	34,436
-	231,323	-	231,323	357,794
-	-	-	-	1,249,694
-	-	3,562	3,562	115,100
-	231,323	41,603	272,926	1,795,065
-	-	29,493	29,493	29,493
-	162,837	-	162,837	162,837
-	-	25,079	25,079	1,804,463
-	162,837	54,572	217,409	1,996,793
-	68,486	(12,969)	55,517	(201,728)
-	10,000	-	10,000	10,000
-	-	(4,920)	(4,920)	(140,920)
-	10,000	(4,920)	5,080	(130,920)
-	78,486	(17,889)	60,597	(332,648)
166,653	159,449	208,139	534,241	7,096,305
<u>\$ 166,653</u>	<u>\$ 237,935</u>	<u>\$ 190,250</u>	<u>\$ 594,838</u>	<u>\$ 6,763,657</u>

(Concluded)

TOWN OF LOS GATOS
BUDGETED NONMAJOR FUNDS
COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
BUDGET AND ACTUAL (GAAP)
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

	STORM DRAIN FUNDS			CONSTRUCTION TAX		
	Budget	Actual	Variance Positive (Negative)	Budget	Actual	Variance Positive (Negative)
REVENUES						
Property taxes	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other taxes	-	-	-	30,000	34,436	4,436
License and permits	92,500	126,471	33,971	-	-	-
Intergovernmental	-	-	-	-	-	-
Charges for services	-	-	-	-	-	-
Interest	12,040	46,248	34,208	22,490	53,052	30,562
Total Revenues	<u>104,540</u>	<u>172,719</u>	<u>68,179</u>	<u>52,490</u>	<u>87,488</u>	<u>34,998</u>
EXPENDITURES						
Parks and public works	-	-	-	-	-	-
Sanitation and other	-	-	-	-	-	-
Capital outlay	11,000	11,000	-	49,000	49,000	-
Total Expenditures	<u>11,000</u>	<u>11,000</u>	<u>-</u>	<u>49,000</u>	<u>49,000</u>	<u>-</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>93,540</u>	<u>161,719</u>	<u>68,179</u>	<u>3,490</u>	<u>38,488</u>	<u>34,998</u>
OTHER FINANCING SOURCES (USES)						
Operating transfers in	-	-	-	-	-	-
Operating transfers (out)	(30,000)	(30,000)	-	-	-	-
Total Other Financing Sources (Uses)	<u>(30,000)</u>	<u>(30,000)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
CHANGE IN FUND BALANCE	<u>\$ 63,540</u>	<u>131,719</u>	<u>\$ 68,179</u>	<u>\$ 3,490</u>	<u>38,488</u>	<u>\$ 34,998</u>
BEGINNING FUND BALANCE		<u>2,628,557</u>			<u>3,079,685</u>	
ENDING FUND BALANCE		<u>\$ 2,760,276</u>			<u>\$ 3,118,173</u>	

(Continued)

GAS TAX			COMMUNITY DEVELOPMENT BLOCK GRANT			NON-POINT SOURCE MAINTANENCE		
Budget	Actual	Variance Positive (Negative)	Budget	Actual	Variance Positive (Negative)	Budget	Actual	Variance Positive (Negative)
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	231,323	231,323	-
1,363,738	1,249,694	(114,044)	-	-	-	-	-	-
-	-	-	-	-	-	353,071	-	(353,071)
1,210	12,238	11,028	-	-	-	-	-	-
1,364,948	1,261,932	(103,016)	-	-	-	584,394	231,323	(353,071)
-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	579,173	162,837	416,336
1,719,384	1,719,384	-	-	-	-	-	-	-
1,719,384	1,719,384	-	-	-	-	579,173	162,837	416,336
(354,436)	(457,452)	(103,016)	-	-	-	5,221	68,486	63,265
-	-	-	-	-	-	10,000	10,000	-
(106,000)	(106,000)	-	-	-	-	-	-	-
(106,000)	(106,000)	-	-	-	-	10,000	10,000	-
\$ (460,436)	(563,452)	\$ (103,016)	\$ -	-	\$ -	\$ 15,221	78,486	\$ 63,265
	853,822			166,653			159,449	
	\$ 290,370			\$ 166,653			\$ 237,935	

(Continued)

TOWN OF LOS GATOS
BUDGETED NONMAJOR FUNDS
COMBINING SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
BUDGET AND ACTUAL (GAAP)
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

	LIGHTING AND LANDSCAPING			TOTALS		
	Budget	Actual	Variance Positive (Negative)	Budget	Actual	Variance Positive (Negative)
REVENUES						
Property taxes	\$ 38,220	\$ 38,041	\$ (179)	\$ 38,220	\$ 38,041	\$ (179)
Other taxes	-	-	-	30,000	34,436	4,436
License and permits	-	-	-	323,823	357,794	33,971
Intergovernmental	-	-	-	1,363,738	1,249,694	(114,044)
Charges for services	-	-	-	353,071	-	(353,071)
Interest	1,460	3,562	2,102	37,200	115,100	77,900
Total Revenues	<u>39,680</u>	<u>41,603</u>	<u>1,923</u>	<u>2,146,052</u>	<u>1,795,065</u>	<u>(350,987)</u>
EXPENDITURES						
Parks and public works	44,057	29,493	14,564	44,057	29,493	14,564
Sanitation and other	-	-	-	579,173	162,837	416,336
Capital outlay	67,579	25,079	42,500	1,846,963	1,804,463	42,500
Total Expenditures	<u>111,636</u>	<u>54,572</u>	<u>57,064</u>	<u>2,470,193</u>	<u>1,996,793</u>	<u>473,400</u>
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES	<u>(71,956)</u>	<u>(12,969)</u>	<u>58,987</u>	<u>(324,141)</u>	<u>(201,728)</u>	<u>122,413</u>
OTHER FINANCING SOURCES (USES)						
Operating transfers in	-	-	-	10,000	10,000	-
Operating transfers (out)	(4,920)	(4,920)	-	(140,920)	(140,920)	-
Total Other Financing Sources (Uses)	<u>(4,920)</u>	<u>(4,920)</u>	<u>-</u>	<u>(130,920)</u>	<u>(130,920)</u>	<u>-</u>
CHANGE IN FUND BALANCE	<u>\$ (76,876)</u>	<u>(17,889)</u>	<u>\$ 58,987</u>	<u>\$ (455,061)</u>	<u>(332,648)</u>	<u>\$ 122,413</u>
BEGINNING FUND BALANCE		<u>208,139</u>			<u>7,096,305</u>	
ENDING FUND BALANCE		<u>\$ 190,250</u>			<u>\$ 6,763,657</u>	

(Concluded)

TOWN OF LOS GATOS, CALIFORNIA
COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

PROPRIETARY FUNDS
INTERNAL SERVICE FUNDS

Internal Service Funds are used to finance and account for special activities and service performed by a designated department for other departments in the Town on a cost reimbursement basis.

The concept of major funds does not extend to internal service funds because they are used for internal activities only. In the Government-Wide Statement of Activities, the net revenues and expenses of the internal service funds are allocated to the Town departments or programs that generated them, thus eliminating internal service funds

However, internal service funds are still presented separately in the fund financial statements and include the following funds:

Equipment Replacement Fund was established to account for the replacement of major Town equipment and all vehicle replacement.

Workers' Compensation Fund was established to account for future claims that may occur related to workers compensation injuries.

Self-Insurance Fund was established to account for future general liability claims against the Town.

Information Technology Fund was established to account for the replacement of management information computer systems and components.

Facilities Maintenance Fund was established to account for preventative maintenance and repair for all Town buildings.

FY 2019 Values
INTERNAL SERVICE FUNDS
COMBINING STATEMENT OF NET POSITION
JUNE 30, 2020

	Equipment Replacement	Workers' Comp	Self Insurance	Information Technology	Facilities Maintenance	Total
ASSETS						
Cash & Investments	\$ 1,925,053	\$ 2,888,558	\$ 1,347,639	\$ 2,732,385	\$ 192,117	\$ 9,085,752
Restricted Cash & Investments	-	114,213	-	-	-	114,213
Receivables:						
Accounts	-	-	-	2,443	26,110	28,553
Total Assets	1,925,053	3,002,771	1,347,639	2,734,828	218,227	9,228,518
LIABILITIES						
Accounts Payable	-	2,644	-	130,625	115,758	249,027
Claims Payable	-	1,191,386	57,025	-	-	1,248,411
Total Liabilities	-	1,194,030	57,025	130,625	115,758	1,497,438
NET POSITION						
Restricted for:						
Workers compensation claims	-	114,213	-	-	-	114,213
Unrestricted	1,925,053	1,694,528	1,290,614	2,604,203	102,469	7,616,867
Total Net Position	\$ 1,925,053	\$ 1,808,741	\$ 1,290,614	\$ 2,604,203	\$ 102,469	\$ 7,731,080

TOWN OF LOS GATOS
INTERNAL SERVICE FUNDS
COMBINING STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET POSITION
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

	Equipment Replacement	Workers' Comp	Self Insurance	Information Technology	Facilities Maintenance	Total
OPERATING REVENUES						
Charges for services	\$ 199,095	\$ 903,434	\$ 378,133	\$ 881,936	\$ 847,384	\$ 3,209,982
Interest	-	7	-	-	-	7
Use of money and property	-	-	-	-	165,652	165,652
Other local taxes	-	-	-	-	34,437	34,437
Other	36,987	526,552	-	-	33,213	596,752
Total Operating Revenues	236,082	1,429,993	378,133	881,936	1,080,686	4,006,830
OPERATING EXPENSES						
Insurance expenses	-	529,241	344,762	-	-	874,003
Services and supplies	540,036	996,348	56,061	796,201	1,161,003	3,549,649
Total Operating Expenses	540,036	1,525,589	400,823	796,201	1,161,003	4,423,652
Operating Income (loss)	(303,954)	(95,596)	(22,690)	85,735	(80,317)	(416,822)
Transfers in	-	1,061,256	-	-	-	1,061,256
Transfers out	(579,797)	-	-	-	(788,000)	(1,367,797)
Net Transfers	(579,797)	1,061,256	-	-	(788,000)	(306,541)
Change in Net Position	(883,751)	965,660	(22,690)	85,735	(868,317)	(723,363)
BEGINNING NET POSITION	2,808,804	843,081	1,313,304	2,518,468	970,786	8,454,443
ENDING NET POSITION	\$ 1,925,053	\$ 1,808,741	\$ 1,290,614	\$ 2,604,203	\$ 102,469	\$ 7,731,080

**TOWN OF LOS GATOS
INTERNAL SERVICE FUNDS
COMBINING STATEMENT OF CASH FLOWS
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	Equipment Replacement	Worker's Comp	Self Insurance	Information Technology	Facilities Maintenance	Total
CASH FLOWS FROM OPERATING ACTIVITIES						
Receipts from customers	\$ 236,082	\$ 1,497,589	\$ 378,133	\$ 881,405	\$ 1,096,563	\$ 4,089,772
Payments to suppliers	(625,467)	(1,009,831)	(71,599)	(741,233)	(1,172,525)	(3,620,655)
Claims paid	-	(390,050)	(343,775)	-	-	(733,825)
Net Cash Provided (Used) by Operating Activities	<u>(389,385)</u>	<u>97,708</u>	<u>(37,241)</u>	<u>140,172</u>	<u>(75,962)</u>	<u>(264,708)</u>
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES						
Transfers In/(Out)	(579,797)	1,061,256	-	-	(788,000)	(306,541)
Net Cash Provided (Used) by Noncapital Financing Activities	<u>(579,797)</u>	<u>1,061,256</u>	<u>-</u>	<u>-</u>	<u>(788,000)</u>	<u>(306,541)</u>
Net Increase(Decrease) in Cash and Investments	(969,182)	1,158,964	(37,241)	140,172	(863,962)	(571,249)
Cash and investments - beginning of year	2,894,235	1,843,807	1,384,880	2,592,213	1,056,079	9,771,214
Cash and investments - end of year	<u>\$ 1,925,053</u>	<u>\$ 3,002,771</u>	<u>\$ 1,347,639</u>	<u>\$ 2,732,385</u>	<u>\$ 192,117</u>	<u>\$ 9,199,965</u>
Reconciliation of Operating Income to Cash Flows from Operating Activities:						
Operating Income	\$ (303,954)	\$ (95,596)	\$ (22,690)	\$ 85,735	\$ (80,317)	\$ (416,822)
Change in assets and liabilities:						
Receivables, net	-	67,596	-	(531)	15,877	82,942
Accounts payable	(85,378)	(13,483)	(15,538)	54,968	(11,433)	(70,864)
Claims payable	-	139,191	987	-	-	140,178
Due to other government	(53)	-	-	-	(89)	(142)
Cash Flows From Operating Activities	<u>\$ (389,385)</u>	<u>\$ 97,708</u>	<u>\$ (37,241)</u>	<u>\$ 140,172</u>	<u>\$ (75,962)</u>	<u>\$ (264,708)</u>

TOWN OF LOS GATOS, CALIFORNIA
COMPREHENSIVE ANNUAL FINANCIAL REPORT
FOR THE FISCAL YEAR ENDED JUNE 30, 2020

FIDUCIARY FUNDS
PRIVATE PURPOSE TRUST FUNDS

Library Private Purpose Trust Fund was established to provide for the servicing of donations and bequests to the Town's Library Program.

RDA Successor Agency Private Purpose Trust Fund was established to account for the assets and liabilities transferred from the dissolution of the *Town's* former Redevelopment Agency and the continuing operations related to existing Redevelopment Agency obligations.

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**TOWN OF LOS GATOS
PRIVATE PURPOSE TRUST FUNDS
COMBINING STATEMENT OF FIDUCIARY NET POSITION
JUNE 30, 2020**

	Library	RDA Successor Agency	Total
ASSETS			
Cash and investments (Note 2)	\$ 521,067	\$ 1,822,438	\$ 2,343,505
Restricted cash and investments (Note 2)	-	1,987,621	1,987,621
Accounts receivable	8,750	-	8,750
Loans receivable (Note 3)	-	575,425	575,425
Capital assets (Note 5):			
Nondepreciable	-	5,257,422	5,257,422
Depreciable, net of accumulated depreciation	-	1,423,701	1,423,701
Total Assets	529,817	11,066,607	11,596,424
LIABILITIES			
Accounts payable	3,000	64	3,064
Due to other governments	2	-	2
Interest payable	-	285,390	285,390
Long-term debt (Note 6):			
Due within one year	-	1,250,000	1,250,000
Due in more than one year	-	14,461,545	14,461,545
Total Liabilities	3,002	15,996,999	16,000,001
NET POSITION			
Held in trust	526,815	(4,930,392)	(4,403,577)
Total Net Position	\$ 526,815	\$ (4,930,392)	\$ (4,403,577)

**TOWN OF LOS GATOS
PRIVATE PURPOSE TRUST FUNDS
COMBINING STATEMENT OF CHANGES IN FIDUCIARY NET POSITION
FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	Library	RDA Successor Agency	Total
ADDITIONS			
Property taxes	\$ -	\$ 1,949,284	\$ 1,949,284
Investment earnings	9,617	44,035	53,652
Gifts, bequests and endowments	61,809	-	61,809
Other	-	1,905,024	1,905,024
Total Additions	71,426	3,898,343	3,969,769
DEDUCTIONS			
Program expenses	-	1,916,701	1,916,701
Interest and fiscal agency expenses of RDA	-	651,462	651,462
Library services	82,626	-	82,626
Capital Outlay	-	-	-
Depreciation expense	-	101,692	101,692
Total Deductions	82,626	2,669,855	2,752,481
CHANGE IN NET POSITION	(11,200)	1,228,488	1,217,288
NET POSITION - BEGINNING OF YEAR	538,015	(6,158,880)	(5,620,865)
NET POSITION - END OF YEAR	\$ 526,815	\$ (4,930,392)	\$ (4,403,577)

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STATISTICAL SECTION

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STATISTICAL (UNAUDITED)

This part of the Town of Los Gatos Comprehensive Annual Financial Report (“CAFR”) presents the detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the Town’s overall financial health.

Financial Trends

These schedules contain trend information to help the reader understand how Town’s financial performance and well-being have changed over time. (Schedule 1, Schedule 2, Schedule 3, and Schedule 4).

Revenue Capacity

These schedules contain information to help the reader assess one of the Town’s most significant local revenue source, the property tax (Schedule 5, Schedule 6, Schedule 7, and Schedule 8).

Debt Capacity

These schedules present information to help the reader assess the affordability of the Town’s current levels of outstanding debt and its ability to issue additional debt in the future (Schedule 9, Schedule 10, and Schedule 11)

Demographic and Economic Information

These schedules offer demographic and economic indicators to help the reader understand the environment within which the Town’s financial activities take place (Schedule 12, Schedule 13, and schedule 14).

Operating Information

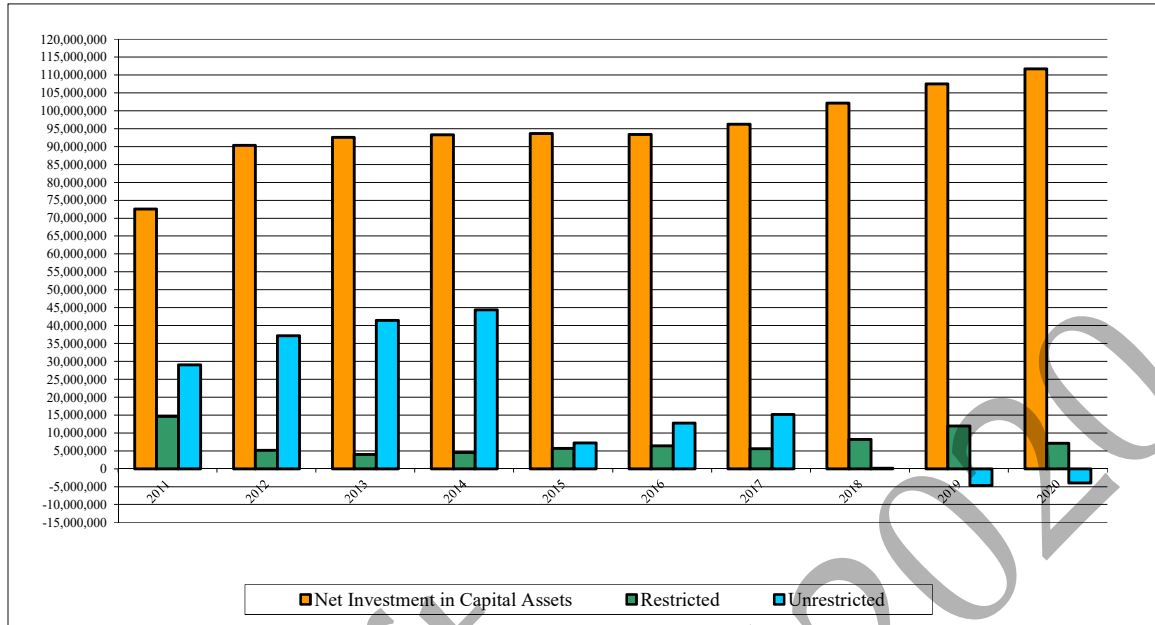
These schedules contain service and infrastructure data to help the reader understand how the information in the Town’s CAFR relates to the services the Town provides and activities it performs (Schedule 15 and Schedule 16).

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Town of Los Gatos
 Net Position by Component
 Last Ten Fiscal Years
 (Accrual Basis of Accounting)

Schedule 1



Fiscal Year	Net Investment in Capital Assets	Restricted	Unrestricted	Total Net Position
2011	72,567,355	14,652,823	29,017,520	116,237,698 (1)
2012	90,333,451	5,167,236	37,192,210	132,692,897
2013	92,558,523	3,949,583	41,480,377	137,988,483
2014	93,251,117	4,485,246	44,393,265	142,129,628
2015	93,687,029	5,663,182	7,180,919	106,531,130 (2)
2016	93,383,855	6,386,014	12,744,637	112,514,506
2017	96,265,652	5,627,707	15,134,420	117,027,779
2018	102,098,729	8,199,598	170,590	110,468,917 (4)
2019	107,542,588	11,918,688	-4,642,167	114,819,109 (3)
2020	111,700,225	7,117,984	-3,967,178	114,851,031

(1) The decrease in Restricted Net Position from FY 2010 to FY 2011 was primarily due to the issuance of the \$15.7 million Certificates of Participation in FY 2010.

(2) The decrease in Restricted Net Position GASB 68 Implementation of Unfunded Pension Liability of Statement of Net Position.

(3) The decrease in unrestricted net position resulted largely from the use of approximately \$8.0 million in unrestricted cash balances in the Town’s GFAR fund during the year to invest in the Town’s infrastructure and equipment.

(4) Net position was restated for Fy 2018 for amounts placed into fiduciary funds, reclassified to General Fund Restricted Asset.

Town of Los Gatos
Changes in Net Position
Last Ten Fiscal Years
(Accrual Basis of Accounting)

Expenses	2010/11	2011/12	2012/13	2013/14
Governmental Activities:				
General Government	\$ 5,180,153	\$ 6,145,143	\$ 6,564,768	\$ 6,955,804
Police Department	13,495,885	14,124,798	13,731,754	14,119,786
Parks and Public Works	7,155,905	7,827,332	7,829,315	8,154,616
Community Development	3,099,269	3,434,551	4,094,188	4,424,040
Community Services	666,015	-	-	-
Library Services	1,892,805	1,938,577	2,128,823	2,234,431
Sanitation	342,893	158,205	393,205	363,180
Redevelopment	16,794,022	919,821	1,277,063	21,687
Interest and Fees	1,278,381	1,123,842	-	-
Total Governmental Activities	\$ 49,905,328	\$ 35,672,269	\$ 36,019,116	\$ 36,273,544

Program Revenues				
Charges for Services:				
General Government	\$ 1,156,931	\$ 1,131,424	\$ 1,416,593	\$ 2,179,077
Police Department	2,153,843	2,324,397	2,450,630	3,206,579
Parks and Public Works	810,022	1,215,382	3,044,401	1,550,867
Community Development	3,097,192	3,448,433	4,649,444	5,156,061
Community Services	98,803	-	-	-
Library Services	39,491	37,662	50,696	51,775
Sanitation	135,000	135,000	403,294	328,648
Operating Grants and Contributions:				
General Government	15,638	6,453	8,406	-
Police Department	27,748	29,980	91,360	42,661
Parks and Public Works	809,272	993,827	835,724	994,096
Community Services	182,683	-	-	-
Library Services	10,662	109	40	14,662
Sanitation	9,002	-	-	-
Capital Grants and Contributions:				
General Government	-	-	169,270	-
Police Department	-	-	-	-
Parks and Public Works	2,375,759	641,811	2,757,660	2,274,879
Community Development	-	-	-	19,360
Total Program Revenues	\$ 10,922,046	\$ 9,964,478	\$ 15,877,518	\$ 15,818,665

General Revenues	2010/11	2011/12	2012/13	2013/14
Property Taxes	\$ 18,226,001	\$ 14,088,866	\$ 11,968,377	\$ 11,712,312
Sales Taxes	9,971,409	9,889,100	8,757,428	8,029,571
Franchise Taxes	-	-	-	-
Other Taxes	2,906,264	3,698,753	3,324,791	3,718,405
Motor Vehicle in Lieu	139,814	15,238	15,790	13,068
Investment Earnings	760,905	331,420	(133,375)	772,200
Loss on Disposal of Capital Assets	-	-	-	-
Sale of Property	(870,127)	-	54,425	-
Miscellaneous	41,943	2,275,160	1,154,647	350,468
Extraordinary Gain (Loss) Dissolution of RDA	-	11,864,453	295,101	-
Total General Revenues	\$ 31,176,209	\$ 42,162,990	\$ 25,437,184	\$ 24,596,024

Change in Net Position	\$ (7,807,073)	\$ 16,455,199	\$ 5,295,586	\$ 4,141,145
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2014/15	2015/16	2016/17	2017/18	2018/19	2019/20
\$ 6,465,852	\$ 6,993,661	\$ 6,771,628	\$ 7,948,918	\$ 8,163,991	\$ 7,405,368
12,644,221	12,825,688	14,587,597	15,545,521	16,635,726	20,446,188
8,069,352	8,320,623	9,502,707	10,047,003	10,627,716	11,803,005
4,047,738	3,227,224	5,093,459	4,667,609	5,064,637	5,001,958
-	-	-	-	-	-
2,553,414	2,522,142	2,868,748	3,087,684	3,059,294	3,347,523
491,359	528,580	466,762	536,296	684,673	3,041
-	-	-	-	-	-
-	-	-	-	-	-
\$ 34,271,936	\$ 34,417,918	\$ 39,290,901	\$ 41,833,031	\$ 44,236,037	\$ 48,007,083

\$ 1,888,213	\$ 1,517,012	\$ 1,669,020	\$ 1,701,146	\$ 1,562,683	\$ 1,470,324
3,529,166	3,278,585	2,076,688	1,888,359	1,745,889	1,549,207
2,206,765	1,516,108	2,155,841	4,150,068	2,910,936	3,674,222
5,027,497	4,359,146	3,803,626	3,456,390	4,155,231	3,351,753
-	-	-	-	-	-
53,123	46,192	46,746	14,702	9,476	11,522
328,868	368,813	410,626	771,442	966,130	231,323
-	15,291	-	-	-	12,290
24,838	98,138	837,329	895,730	826,643	952,045
907,745	749,300	665,779	953,294	1,301,152	2,824,638
-	-	-	-	-	15,864
4,062	12,228	-	57,200	47,482	49,351
-	-	-	-	-	-
176,705	-	-	-	-	8,258
-	-	-	-	-	9,100
2,338,154	1,610,657	770,600	348,437	146,792	832,755
-	-	9,280	-	-	-
\$ 16,485,136	\$ 13,571,470	\$ 12,445,535	\$ 14,236,768	\$ 28,665,066	\$ 14,992,652

2014/15	2015/16	2016/17	2017/18	2018/19	2019/20
\$ 12,931,603	\$ 13,763,458	\$ 14,756,214	\$ 15,958,406	\$ 17,321,347	\$ 18,330,426
8,202,678	7,501,175	8,925,276	7,466,253	8,158,152	7,531,425
2,215,430	2,258,892	2,366,908	2,474,814	2,475,916	2,495,792
2,062,893	1,997,497	2,351,223	2,667,840	2,726,743	1,911,774
-	12,308	14,056	16,483	14,689	24,526
428,772	698,324	192,260	333,120	1,809,128	2,428,470
-	-	-	-	-	-
-	-	-	-	-	-
813,324	598,170	528,946	622,105	2,407,840	323,940
-	-	-	-	-	-
\$ 26,654,700	\$ 26,829,824	\$ 29,134,883	\$ 29,539,021	\$ 34,913,815	\$ 33,046,353
\$ 8,867,900	\$ 5,983,376	\$ 2,289,517	\$ 1,942,758	\$ 19,342,844	\$ 31,922

Town of Los Gatos
Fund Balance, Governmental Funds
Last Ten Fiscal Years
(Modified Accrual Basis of Accounting)

	Fiscal			
	2010/11	2011/12	2012/13	2013/14
General Fund				
Reserved	\$ -	\$ -	\$ -	\$ -
Unreserved	-	-	-	-
Nonspendable	1,500,000	-	-	-
Restricted	-	-	-	-
Committed				
Assigned	21,806,781	21,992,886	20,758,156	23,791,749
Unassigned	2,433,556	4,019,409	7,502,446	1,363,376
Total General Fund	<u>\$ 25,740,337</u>	<u>\$ 26,012,295</u>	<u>\$ 28,260,602</u>	<u>\$ 25,155,125</u>
All Other Governmental Funds				
Reserved	\$ -	\$ -	\$ -	\$ -
Unreserved, reported in:				
Special Revenue Funds	-	-	-	-
Capital Project Funds	-	-	-	-
Debt Service Funds	-	-	-	-
Nonspendable	-	-	-	-
Restricted	14,764,334	5,167,236	3,949,583	4,485,246
Committed	-	-	-	-
Assigned	4,786,547	5,389,674	6,097,182	8,191,823
Unassigned	(23,889)	107,107	157,208	183,045
Total All Other Governmental Funds	<u>\$ 19,526,992</u>	<u>\$ 10,664,017</u>	<u>\$ 10,203,973</u>	<u>\$ 12,860,114</u>
Total Fund Balances	<u>\$ 45,267,329</u>	<u>\$ 36,676,312</u>	<u>\$ 38,464,575</u>	<u>\$ 38,015,239</u>

Year						
2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	1,206,851	5,015,316	669,978	
	20,019,187	15,129,925	12,953,399	15,070,944	15,387,706	
24,121,256	9,555,085	14,050,699	17,475,285	18,256,895	13,277,813	
-	-	-	-	-	-	
<u>\$ 24,121,256</u>	<u>\$ 29,574,272</u>	<u>\$ 29,180,624</u>	<u>\$ 31,635,535</u>	<u>\$ 38,343,155</u>	<u>\$ 29,335,497</u>	
\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
-	-	-	-	-	-	-
-	-	-	-	-	-	-
-	-	-	-	-	-	-
5,663,182	6,386,014	5,627,707	6,992,747	6,903,372	6,448,006	
-	3,696,000	10,354,584	5,571,087	2,579,997	-	
15,346,558	11,099,076	7,928,994	6,361,403	6,180,930	14,181,679	
206,875	-	-	-	-	-	
<u>\$ 21,216,615</u>	<u>\$ 21,181,090</u>	<u>\$ 23,911,285</u>	<u>\$ 18,925,237</u>	<u>\$ 15,664,299</u>	<u>\$ 20,629,685</u>	
<u>\$ 45,337,871</u>	<u>\$ 50,755,362</u>	<u>\$ 53,091,909</u>	<u>\$ 50,560,772</u>	<u>\$ 54,007,454</u>	<u>\$ 49,965,182</u>	

Town of Los Gatos
 Changes in Fund Balances, Governmental Funds
 Last Ten Fiscal Years
 (Modified Accrual Basis of Accounting)

	Fiscal Year				
	2010/11	2011/12	2012/13	2013/14	2014/15
Revenues:					
Taxes	\$ 31,549,352	\$ 27,676,719	\$ 24,596,799	\$ 23,475,393	\$ 23,208,820
Intergovernmental	3,248,303	1,669,729	2,615,191	2,440,127	2,921,002
Charges for Service	4,107,386	5,550,671	6,529,234	5,837,581	5,794,386
Licenses & Permits	2,967,819	3,242,348	4,015,871	5,343,265	6,467,771
Investment Income	691,022	291,484	(133,380)	772,164	428,735
Fines and Forfeitures	737,903	809,790	688,125	795,720	868,564
Franchise Fees	-	-	-	-	2,215,430
Use of Property	38,502	38,974	38,910	37,741	32,209
Other	2,904,862	5,412,328	4,577,584	3,648,277	3,130,975
Total Revenues	46,245,149	44,692,043	42,928,334	42,350,268	45,067,892
Expenditures:					
Current					
Public Safety	13,004,041	13,392,953	13,370,032	13,742,189	13,747,198
Public Works	5,222,504	5,440,960	5,616,197	5,611,283	5,840,097
Community Development	2,973,587	3,226,195	4,235,832	4,335,599	4,218,500
Community Services	663,645	-	-	-	-
Library Services	1,806,611	1,805,479	2,055,069	2,131,438	2,268,844
Sanitation & Other	314,899	116,607	359,725	322,817	411,863
General Government	6,318,706	8,046,794	8,331,444	8,499,854	8,647,451
Redevelopment	18,958,126	3,282,155	1,277,063	21,687	-
Capital Outlay	15,839,303	10,929,491	6,568,653	4,097,662	3,800,478
Debt Service					
Principal Repayment	485,000	934,167	-	-	-
Interest and Fiscal Charges	1,019,881	1,143,185	-	-	-
Total Expenditures	66,606,303	48,317,986	41,814,015	38,762,529	38,934,431
Excess (Deficiency) of Revenues					
Over (Under) Expenditures	(20,361,154)	(3,625,943)	1,114,319	3,587,739	6,133,461
Other Financing Sources(Uses):					
Debt Issuance	-	-	-	-	-
Transfers In	3,928,107	3,735,440	2,841,881	3,418,872	8,977,220
Transfers Out	(3,545,168)	(3,661,894)	(2,463,850)	(2,921,409)	(7,788,049)
Proceeds from Sale of Property	-	-	-	-	-
Proceeds from Issuance of Debt	-	-	-	-	-
Total Other Financing Sources(Uses)	382,939	73,546	378,031	497,463	1,189,171
Special Item:					
Sale of Property	-	-	-	-	-
Extraordinary Gain (Loss) RDA Dissolution	-	(5,038,620)	295,913	-	-
Prepayment of Pension Obligations	-	-	-	(4,534,538)	-
Net Change in Fund Balances	\$ (19,978,215)	\$ (3,552,397)	\$ 1,492,350	\$ 4,085,202	\$ 7,322,632
Debt Service as a Percentage					
of Non Capital Expenditures	2.96%	5.56%	0.00%	0.00%	0.00%

	2015/16	2016/17	2017/18	2018/19	2019/20
\$	23,269,892	\$ 25,945,129	\$ 26,253,026	\$ 28,244,329	\$ 27,811,665
	2,573,475	1,715,580	2,124,903	2,310,655	4,498,153
	4,773,001	4,210,174	5,395,057	5,584,504	5,309,470
	5,442,133	5,075,503	5,937,044	5,173,876	4,818,671
	698,308	192,978	332,938	1,809,164	2,428,453
	879,277	917,105	676,212	510,266	271,117
	2,258,892	2,366,908	2,474,814	2,475,916	2,495,792
	31,723	32,096	32,206	32,960	31,039
	2,396,992	1,011,939	640,844	579,755	376,922
	42,323,693	41,467,412	43,867,044	46,721,425	48,041,282
	13,763,316	13,251,288	14,423,554	14,945,407	15,793,815
	6,307,266	6,633,748	7,125,686	7,962,135	8,168,599
	3,695,504	3,793,930	4,192,165	4,577,495	4,473,790
	-	-	-	-	-
	2,332,268	2,508,677	2,529,017	2,493,617	2,700,802
	452,726	466,762	521,147	628,240	162,837
	9,144,797	8,390,959	8,770,082	8,004,254	13,024,146
	-	-	-	-	-
	3,241,657	6,867,034	9,778,058	7,888,914	7,861,972
	-	-	-	-	-
	-	-	-	-	-
	38,937,534	41,912,398	47,339,709	46,500,062	52,185,961
	3,386,159	(444,986)	(3,472,665)	221,363	(4,144,679)
	-	-	-	-	-
	3,315,846	7,907,692	3,176,760	4,264,131	8,935,260
	(1,284,514)	(7,612,012)	(3,880,131)	(3,323,756)	(8,628,719)
	-	4,435	378,219	1,912,316	1,566
	-	-	-	-	-
	2,031,332	300,115	(325,152)	2,852,691	308,107
	-	-	-	-	-
	-	-	-	-	-
	-	-	-	-	-
\$	5,417,491	\$ (144,871)	\$ (3,797,817)	\$ 3,074,054	\$ (3,836,572)

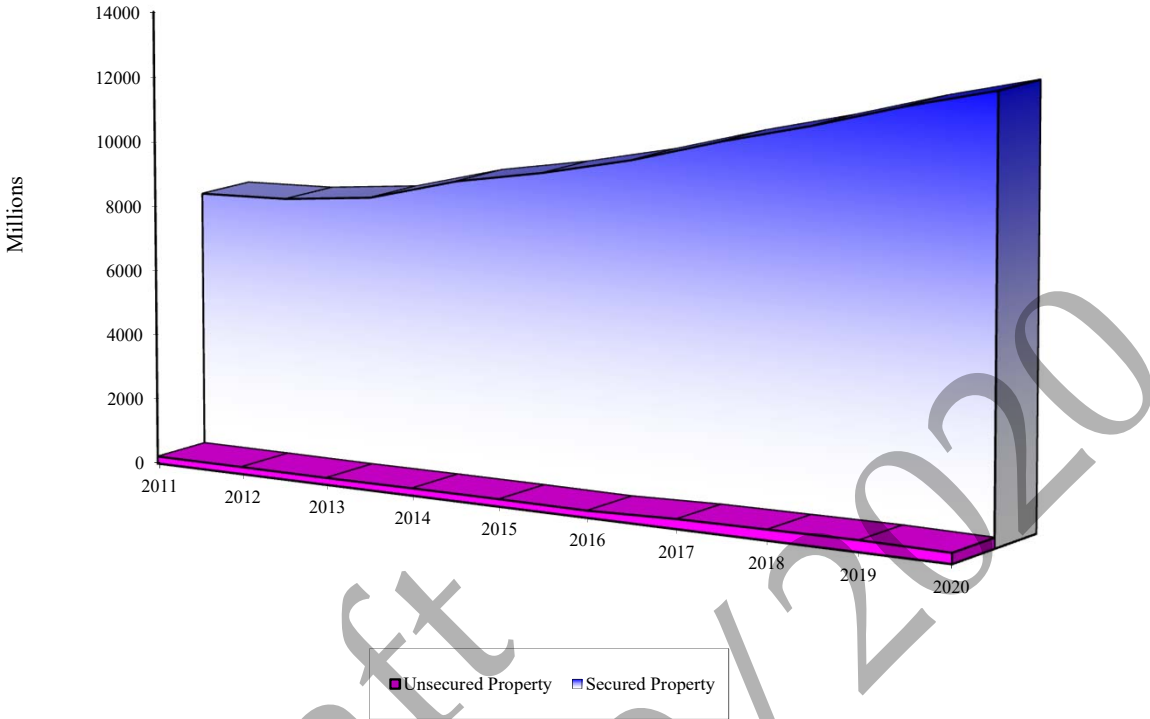
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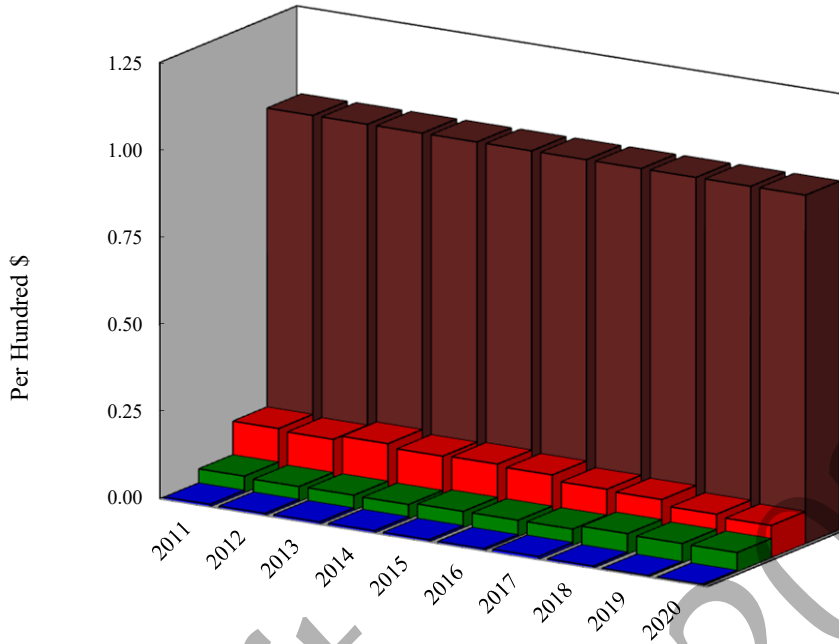


Fiscal Year	Utility and Unsecured Property	Percent Change	Secured Property	Percent Change	Total Assessed	Estimated Full Market	Total Direct Tax Rate
2011	217,353,236	-9.92%	8,044,692,600	-0.39%	8,262,045,836	32,178,770,400	1.0555
2012	217,297,593	-0.03%	8,152,459,157	1.34%	8,369,756,750	32,609,836,628	1.0499
2013	211,268,609	-2.77%	8,465,420,032	3.84%	8,676,688,641	33,861,680,128	1.0508
2014	224,079,502	6.06%	9,238,816,900	9.14%	9,462,896,402	36,955,267,600	1.0493
2015	227,331,042	1.45%	9,767,782,505	5.73%	9,995,113,547	39,071,130,020	1.0544
2016	217,035,545	-4.53%	10,417,804,357	6.65%	10,634,839,902	41,671,217,428	1.0533
2017	304,443,013	40.27%	11,240,554,198	7.90%	11,544,997,211	44,962,216,792	1.0560
2018	330,504,877	8.56%	11,969,049,272	6.48%	12,299,554,149	47,876,197,088	1.0659
2019	359,276,665	8.71%	12,795,393,103	6.90%	13,154,669,768	51,181,572,412	1.0607
2020	331,517,212	-7.73%	13,510,676,336	5.59%	13,842,193,548	54,042,705,344	1.0598

Source: Santa Clara County Assessed Value Report

Town of Los Gatos
 Direct and Overlapping Property Tax Rates
 Last Ten Fiscal Years

Schedule 6



Santa Clara Valley Water District
County Bonds and Levies
School District Bonds and Loans
Basic County Wide Levy

Fiscal Year	Basic County Wide Levy	County Bonds and Levies	Santa Clara Valley Water District	School District Bonds and Loans	Total
2011	1.0000	0.0483	0.0072	0.1449	1.2004
2012	1.0000	0.0435	0.0064	0.1393	1.1892
2013	1.0000	0.0439	0.0069	0.1523	1.2031
2014	1.0000	0.0423	0.0070	0.1417	1.1910
2015	1.0000	0.0479	0.0065	0.1442	1.1986
2016	1.0000	0.0476	0.0057	0.1381	1.1914
2017	1.0000	0.0474	0.0086	0.1223	1.1783
2018	1.0000	0.0597	0.0062	0.1177	1.1836
2019	1.0000	0.0565	0.0042	0.1006	1.1613
2020	1.0000	0.0557	0.0041	0.0935	1.1533

Source: Santa Clara County Book of Tax Rates

Town of Los Gatos
Principle Property Tax Payers
Last Five Fiscal Years *

ASSESSEE NAME	2015/16		2016/17		2017/18
	Taxable Assessed Value	Percentage of Total City Taxable Assessed Value	Taxable Assessed Value	Percentage of Total City Taxable Assessed Value	Taxable Assessed Value
750 University LLC	\$ 19,379,620	0.19%	\$ 19,675,159	0.18%	\$ 25,241,863
980 JR LLC					
Alberto Way Holdings LLC	24,188,966	0.23%	24,557,845	0.22%	25,048,998
Ann R. Desantis					
Boccardo Corporation	21,617,318	0.21%	21,918,921	0.20%	22,211,650
CH Realty IV Downing LP					
D&K Los Gatos LLC	16,293,163	0.16%			
David A. and Shari Flick Trustee					
Donahue Schriber Realty Group LP					53,872,083
DS Downing Los Gatos LLC	21,980,568	0.21%	22,315,770	0.20%	
DS Village Square			22,799,599	0.20%	
El Camino Hospital	26,477,160	0.25%	26,880,933	0.24%	23,353,576
Equestrian 3 Investments LLC					29,584,251
Fox Creek Fund LLC					
Good Samaritan Hospital LP	19,880,366	0.19%	22,402,756	0.20%	22,516,823
Grade Way Associations VI					
Green Eyes LLC					
Grosvenor USA Ltd.	23,449,975	0.23%			
Health Care REIT Inc,	20,089,903	0.19%	20,396,274	0.18%	
International Hotel					30,144,617
Kay Kaoru and Go Sasaki Sr., Trustees	24,744,983	0.24%	25,122,131	0.22%	25,624,027
Knowles Los Gatos LLC	49,167,836	0.47%	49,917,644	0.44%	50,915,995
KSL Capital Partners	30,134,614	0.29%	30,105,945	0.27%	25,893,946
Leland E Lester, Trustee			29,004,169	0.26%	
LG Business Park Bldg 3 LLC	61,947,284	0.59%			53,465,724
LG Business Park Bldg 4 LLC					43,937,857
LG Business Park LLC	17,507,261	0.17%	31,070,572	0.28%	
LG Hotel LLC	15,497,395	0.15%			
Los Gatos Hotel Corp.	15,676,113	0.15%			
Lyon Baytree Apartments LLC					
Preylock Los Gatos LLC					
Safeway Inc.					24,394,468
San Jose Water Works	37,081,049	0.36%	38,710,728	0.34%	41,202,805
Serramonte Corporate Center LLC					
SI 32 LLC	141,348,894	1.36%	143,442,269	1.28%	146,317,944
Sobrato Interests IV LLC	44,930,482	0.43%	42,240,994	0.38%	43,071,837
SRI Old Town LLC	31,744,252	0.30%	32,228,351	0.29%	32,872,917
Summerhill N40 LLC					
Summerhill Prospect Avenue LLC			18,274,508	0.16%	
Wealthcap Los Gatos 121			109,100,000	0.97%	111,282,000
Wealthcap Los Gatos 31			84,000,000	0.75%	85,680,000
Windrose Los Gatos Properties LLC	-	0.00%		0.00%	
Total - Principal taxpayers	<u>\$ 663,137,202</u>	<u>6.37%</u>	<u>\$ 814,164,568.00</u>	<u>7.24%</u>	<u>\$ 916,633,381.00</u>
Total - All real properties assessed by the Town (1)	<u>\$10,416,786,877</u>		<u>\$11,239,536,718</u>		<u>\$11,968,031,792</u>

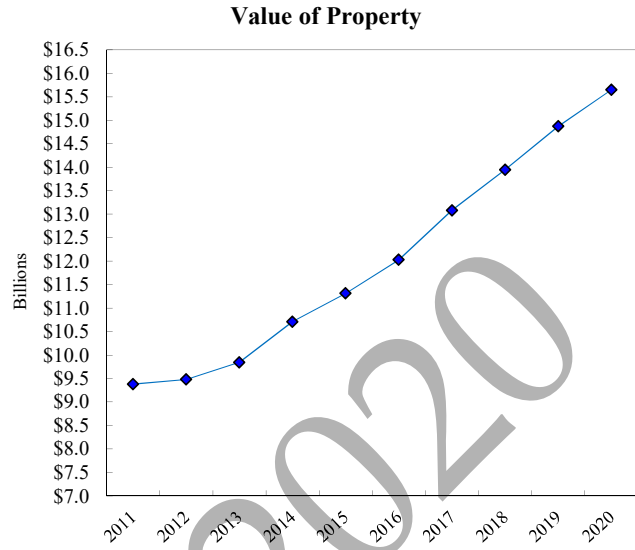
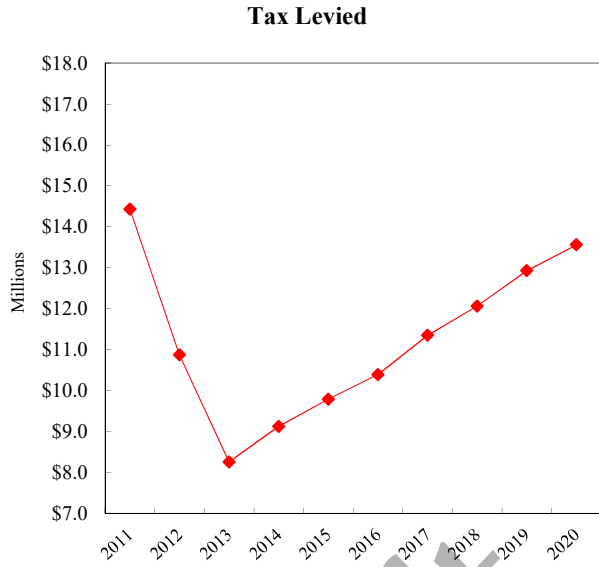
(1) Assessed value includes only net secured real properties.

(2) Excludes the value of tax-exempt properties

Source Data: California Municipal Statistics, Inc.

Schedule 7

Percentage of Total City Taxable Assessed Value	2018/19		2019/20	
	Taxable Assessed Value	Percentage of Total City Taxable Assessed Value	Taxable Assessed Value	Percentage of Total City Taxable Assessed Value
0.21%	\$ 25,746,699	0.20%	\$ 26,261,632	0.19%
	19,277,879	0.15%		
0.21%	25,549,975	0.20%	24,158,350	0.18%
0.19%	22,651,732	0.18%	23,099,314	0.17%
0.45%	56,370,186	0.44%	57,497,587	0.43%
0.20%	28,596,104	0.22%	30,789,155	0.23%
0.25%	28,563,864	0.22%	25,525,880	0.19%
	21,558,664	0.17%		
0.19%	22,934,274	0.18%	23,391,289	0.17%
0.25%	30,747,509	0.24%	31,362,458	0.23%
0.21%	26,135,962	0.20%	28,864,942	0.21%
0.43%	51,934,313	0.41%	52,972,998	0.39%
0.22%	26,411,820	0.21%	33,069,058	0.24%
0.45%				
0.37%				
			89,141,472	0.66%
0.20%			25,752,231	0.19%
0.34%	46,150,577	0.36%	47,777,432	0.35%
	200,844,610	1.57%	204,861,501	1.52%
1.22%	149,208,182	1.17%	152,166,578	1.13%
0.36%	43,919,879	0.34%	44,781,377	0.33%
0.27%	33,530,374	0.26%	34,200,980	0.25%
			56,244,782	0.42%
0.93%	113,507,640	0.89%	115,777,792	0.86%
0.72%	87,393,600	0.68%		
7.66%	\$ 1,061,033,843.00	8.29%	\$ 1,127,696,808.00	8.35%
	\$12,793,751,423		\$13,509,034,656	



Fiscal Year	Town Property Tax Levied and Collected	Redevelopment Property Tax Levied and Collected	Total Property Tax Levied and Collected	Value of Town Property subject to Local Tax Rate	Value of Redevelopment Agency Property Subject to Local Tax Rate	Value of Property Subject to Local Tax Rate
2011	7,567,880	6,861,650	14,429,530	8,262,045,836	1,117,973,351	9,380,019,187
2012	7,520,265	3,349,254	10,869,519	8,369,756,750	1,109,305,673	9,479,062,423
2013	8,253,442	-	8,253,442	8,676,688,641	1,167,752,021	9,844,440,662
2014	9,120,626	-	9,120,626	9,462,896,402	1,249,873,303	10,712,769,705
2015	9,787,519	-	9,787,519	9,995,113,547	1,318,214,863	11,313,328,410
2016	10,388,424	-	10,388,424	10,634,839,902	1,395,509,489	12,030,349,391
2017	11,345,588	-	11,345,588	11,544,997,211	1,537,577,241	13,082,574,452
2018	12,060,228	-	12,060,228	12,299,554,149	1,650,746,473	13,950,300,622
2019	12,924,592	-	12,924,592	13,154,669,768	1,717,358,555	14,872,028,323
2020	13,559,587	-	13,559,587	13,842,193,548	1,809,729,058	15,651,922,606

Sources: Santa Clara County Auditor-Controller Office and the Town of Los Gatos

Fiscal Year	Governmental Activities						
	1992 Certificate of Participation	2002 Certificate of Participation	2010 Certificate of Participation	Total Governmental Activities	Total Primary Government	Percentage of Personal Income	Per Capita
2011	240,000	8,865,000	15,675,000	24,780,000	24,780,000	19.7%	835.72
2012	-	-	-	-	-	0.0% ¹⁾	0.00
2013	-	-	-	-	-	0.0%	0.00
2014	-	-	-	-	-	0.0%	0.00
2015	-	-	-	-	-	0.0%	0.00
2016	-	-	-	-	-	0.0%	0.00
2017	-	-	-	-	-	0.0%	0.00
2018	-	-	-	-	-	0.0%	0.00
2019	-	-	-	-	-	0.0%	0.00
2020	-	-	-	-	-	0.0%	0.00

¹⁾ Debt was transferred to the Successor Agency Trust Fund as a part of the RDA dissolution

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2019/20 Assessed Valuation:

\$13,842,193,548

DIRECT AND OVERLAPPING BONDED DEBT:	% Applicable	(1)	Total Debt at June 30, 2020	Estimated Share of Direct and Overlapping Debt at June 30, 2020
Overlapping Tax & Assessment Debt				
Santa Clara County	2.685%		\$ 881,455,000	\$ 23,667,067
West Valley-Mission Community College District	9.282%		\$ 617,330,000	\$ 57,300,571
Campbell Union High School District	7.875%		\$ 369,655,000	\$ 29,110,331
Los Gatos-Saratoga Joint Union High School District	34.723%		\$ 88,930,000	\$ 30,879,164
Cambrian School District	0.454%		\$ 48,499,944	\$ 220,190
Campbell Union High School District	7.818%		\$ 218,860,233	\$ 17,110,493
Los Gatos Union School District	71.118%		\$ 76,655,000	\$ 54,515,503
Saratoga Union School District	0.032%		\$ 21,227,353	\$ 6,793
Union School District	20.485%		\$ 112,109,206	\$ 22,965,571
Midpeninsula Regional Open Space District	4.423%		\$ 88,810,000	\$ 3,928,066
Santa Clara Valley Water District Benefit Assessment District	2.685%		\$ 65,495,000	\$ 1,758,541
Total Overlapping Tax and Assessment Debt				\$ 241,462,290
Overlapping General Fund Debt				
Santa Clara County General Fund Obligations	2.685%		\$ 966,725,100	\$ 25,956,569
Santa Clara County Pension Obligations	2.685%		\$ 346,996,639	\$ 9,316,860
Santa Clara County Board of Education Certificates of Participation	2.685%		\$ 3,480,000	\$ 93,438
West Valley-Mission Community College District General Fund Obligations	9.282%		\$ 50,780,000	\$ 4,713,400
Campbell Union High School District General Fund Obligations	7.875%		\$ 20,000,000	\$ 1,575,000
Los Gatos-Saratoga Joint Union High School District Certificates of Participation	34.723%		\$ 2,634,000	\$ 914,604
Campbell Union School District General Fund Obligations	7.818%		\$ 2,440,000	\$ 190,759
Saratoga Union School District Certificates of Participation	0.032%		\$ 3,150,000	\$ 1,008
Santa Clara County Vector Control District Certificates of Participation	2.685%		\$ 2,010,000	\$ 53,969
Midpeninsula Regional Open Space Park District General Fund Obligations	4.423%		\$ 111,985,600	\$ 4,953,123
Total Gross Overlapping General Fund Debt				\$ 47,768,730
Less: Santa Clara County Supported Obligations				\$ 1,969,609
Total Overlapping General Fund Debt				\$ 45,799,121
Overlapping Tax Increment Debt (Successor Agency)				
Town of Los Gatos Certificated of Participations				\$ 15,335,000
Total of Overlapping Tax Increment Debt				\$ 15,335,000
Total Direct Debt				
Total Gross Overlapping Debt				\$ 304,566,020
Total Net Overlapping Debt				\$ 302,596,411
Gross Combined Total Debt				
Net Combined Total Debt				\$ 304,566,020 (2)
Net Combined Total Debt				
				\$ 302,596,411

(1) The percentage of overlapping debt applicable to the city is estimated using taxable assessed property value. Applicable percentages were estimated by determining the portion of the overlapping district's assessed value that is within the boundaries of the city divided by the district's total taxable assessed value.

(2) Excludes tax and revenue anticipation notes, enterprise revenue, mortgage revenue bonds and non-bonded capital lease obligations.

Ratios to 2019/20 Assessed Valuation:

Total Overlapping Tax and Assessment Debt: 1.74%
 Total Direct Debt: 0.00%
 Gross Combined Total Debt: 2.20%
 Net Combined Total Debt: 2.19%

Ratios to Redevelopment Incremental Valuation (\$1,471,897,930):

Total Overlapping Tax Increment Debt: 1.040%

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Town of Los Gatos
 Legal Debt Margin Information,
 Last Ten Fiscal Years
 (In Thousands of Dollars)

	Fiscal				
	2010/11	2011/12	2012/13	2013/14	2014/15
Debt Limit	\$ 1,204,551	\$ 1,195,035	\$ 1,216,131	\$ 1,263,138	\$ 1,379,254
Debt Applicable to Limit	-	-	-	-	-
Legal Debt Margin	\$ 1,204,551	\$ 1,195,035	\$ 1,216,131	\$ 1,263,138	\$ 1,379,254
Total Net Debt Applicable to the Limit as a Percentage of Debt Limit	0.00%	0.00%	0.00%	0.00%	0.00%

Notes:

- (1) The Town of Los Gatos is a general law city and has a debt limit of 15%.
- (2) Excludes RDA assessed valuation and debt transferred to the Successor Agency trust as a part of the RDA dissolution.

Legal Debt Margin Calculation
for Fiscal Year 2019/20

Assessed Value	\$ 13,842,193,548
Debt Limit	2,076,329,032
Debt Applicable to Limit:	
Legal Debt Margin	<u>\$ 2,076,329,032</u>

Fiscal Year		2015/16	2016/17	2017/18	2018/19	2019/20
\$		1,444,943	\$ 1,556,252	\$ 1,679,736	\$ 1,789,097	\$ 2,076,329
		-	-	-	-	-
\$		1,444,943	\$ 1,556,252	\$ 1,679,736	\$ 1,789,097	\$ 2,076,329

0.00% 0.00% 0.00% 0.00% 0.00%

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Fiscal Year Ended	Population (1)	Personal Income (thousands of dollars) (2)	Per Capita Personal Income (3)	Median Age (4)	Public School Enrollment (5)	County Unemployment Rate (6)
2011	29,651	1,833,410	61,833	44.22	6,184	10.3%
2012	29,808	1,854,892	62,228	42.64	6,352	8.7%
2013	30,247	2,140,641	70,772	45.8	6,420	6.8%
2014	30,443	2,267,912	74,497	45.80	6,522	5.7%
2015	30,505	2,197,885	72,050	46.10	6,622	3.8%
2016	31,376	2,286,087	72,861	46.30	6,646	3.5%
2017	31,314	2,281,569	72,861	46.50	6,631	3.8%
2018	30,601	2,290,638	74,855	46.81	6,588	2.6%
2019	30,998	2,365,178	76,301	46.72	6,544	2.6%
2020	31,439	2,546,748	81,006	46.83	6,520	10.7%

Source:

- (1) California State Dept. of Finance - Population Research Unit (January 2019)
- (2) California State Dept. of Finance - Estimate equals county per capita average times population
- (3) US Census Bureau - QuickFacts
- (4) Claritas demographic snapshot report
- (5) Los Gatos Saratoga Joint Union and Los Gatos Union Elementary School Districts
- (6) State of California, Employment Development Dept., Labor Market Info. Div.

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Town of Los Gatos
Principal Employers
Last Ten Fiscal Years

<u>Principal Employers</u>	<u>2010/11</u>		<u>2011/12</u>	
	<u>Emp.</u>	<u>Percentage of Total Town Employment</u>	<u>Emp.</u>	<u>Percentage of Total Town Employment</u>
Columbia Health Care Assoc/Mission Oaks Hospital	2,000	12.60%	2,000	13.89%
El Camino Hospital, Los Gatos	700	4.41%	700	4.86%
Los Gatos Union School District	300	1.89%	275	1.91%
Los Gatos-Saratoga High School District	300	1.89%	270	1.88%
Netflix	800	5.04%	800	5.56%
Safeway	250	1.57%	250	1.74%
Alain Pinel Realtors	220	1.39%	150	1.04%
Verizon	-	0.00%	-	0.00%
Courtside Tennis Club	200	1.26%	200	1.39%
Town of Los Gatos	138	0.87%	136	0.94%
Whole Foods	-	0.00%	-	0.00%
Vasona Creek Health Care Center	-	0.00%	-	0.00%
Good Samaritan Regional Cancer Center	-	0.00%	-	0.00%
Roku	-	0.00%	-	0.00%
Terraces of Los Gatos	-	0.00%	-	0.00%

Source: Town of Los Gatos, Finance Department and Muniservices

2012/13		2013/14		2014/15	
Emp.	Percentage of Total Town Employment	Emp.	Percentage of Total Town Employment	Emp.	Percentage of Total Town Employment
2,000	13.29%	2,000	13.52%	-	0.00%
700	4.65%	700	4.73%	560	3.73%
275	1.83%	237	1.60%	273	1.82%
270	1.79%	256	1.73%	157	1.05%
900	5.98%	825	5.58%	1,530	10.19%
250	1.66%	250	1.69%	314	2.09%
150	1.00%	156	1.05%	156	1.04%
-	0.00%	-	0.00%	-	0.00%
200	1.33%	295	1.99%	440	2.93%
138	0.92%	144	0.97%	157	1.05%
-	0.00%	-	0.00%	179	1.19%
-	0.00%	-	0.00%	233	1.55%
-	0.00%	-	0.00%	200	1.33%
-	0.00%	-	0.00%	-	0.00%
-	0.00%	-	0.00%	-	0.00%

<u>Principal Employers</u>	<u>2015/16</u>		<u>2016/17</u>	
		Percentage of Total Town		Percentage of Total Town
	<u>Emp.</u>	<u>Employment</u>	<u>Emp.</u>	<u>Employment</u>
Columbia Health Care Assoc/Mission Oaks Hospital	-	0.00%	-	0.00%
El Camino Hospital, Los Gatos	560	3.53%	560	3.49%
Los Gatos Union School District	280	1.76%	274	1.71%
Los Gatos-Saratoga High School District	157	0.99%	370	2.30%
Netflix	1,976	12.45%	1,864	11.61%
Safeway	314	1.98%	314	1.95%
Alain Pinel Realtors	146	0.92%	148	0.92%
Verizon	-	0.00%	-	0.00%
Courtside Tennis Club	440	2.77%	468	2.91%
Town of Los Gatos	158	1.00%	160	1.00%
Whole Foods	179	1.13%	179	1.11%
Vasona Creek Health Care Center	233	1.47%	233	1.45%
Good Samaritan Regional Cancer Center	200	1.26%	200	1.25%
Roku	487	3.07%	554	3.45%
Terraces of Los Gatos	228	1.44%	228	1.42%

2017/18		2018/19		2019/20	
Emp.	Percentage of Total Town Employment	Emp.	Percentage of Total Town Employment	Emp.	Percentage of Total Town Employment
	0.00%		0.00%		0.00%
560	3.43%	560	3.49%	560	3.49%
267	1.64%	281	1.75%	281	1.75%
367	2.25%	367	2.28%	367	2.28%
2,117	12.98%	2,314	14.41%	2,314	14.41%
314	1.92%	314	1.95%	314	1.95%
131	0.80%	131	0.82%	131	0.82%
	0.00%		0.00%		0.00%
542	3.32%	542	3.37%	542	3.37%
159	0.97%	160	1.00%	160	1.00%
179	1.10%	125	0.78%	125	0.78%
233	1.43%	233	1.45%	233	1.45%
200	1.23%	200	1.25%	200	1.25%
664	4.07%	516	3.21%	516	3.21%
228	1.40%	228	1.42%	228	1.42%

Town of Los Gatos
 Full-time-Equivalent Employees by Function/Program
 Last Ten Fiscal Years

Schedule 14

Function/Program	Full-time-Equivalent Employees as of June 30									
	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20
General Government	18.90	20.15	20.40	20.73	20.97	20.97	21.35	21.97	22.16	21.80
Police	59.50	60.50	58.00	57.50	60.00	59.00	59.00	59.00	59.00	60.00
Culture and Recreation	3.25	-	-	-	-	-	-	-	-	-
Economic Development	1.00	1.00	-	0.50	0.63	0.63	0.63	0.75	0.75	0.75
Library	8.60	8.60	8.60	10.30	10.80	11.00	12.25	12.25	12.50	12.50
Planning	15.00	16.00	17.50	17.50	19.50	19.00	19.26	19.63	20.08	20.08
Public Works	32.50	32.00	31.00	31.50	32.00	33.50	33.50	34.50	34.50	34.50
Total	147.75	138.75	138.25	135.50	137.53	144.10	145.98	148.10	148.99	149.63

Full-time equivalent employment is calculated as one or more employee positions totaling one full year of service or approximately 2,080 hours a year.

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Town of Los Gatos
 Operating Indicators
 Last Ten Fiscal Years

FUNCTION/PROGRAM

	2010/11	2011/12	2012/13	2013/14
General government				
Building Permits Issued				
Residential Permits Issued	711	747	738	813
Residential Permits Value	42,974,043	66,072,341	75,227,889	87,307,822
Commercial Permits Issued	128	107	137	139
Commercial Permits Value	31,289,431	17,663,124	46,855,615	138,676,507
Publically Owned Permits Issued	11	-	-	-
Publically Owned Permits Value	40,000	-	-	-
Residential Parking Permits				
Number of Special Event Permits Issued	96	89	125	133
Number of Annual Permits Issued	713	1,223	1,320	1,376
City Clerk				
Number of Council Resolutions Passed	76	59	74	86
Number of Ordinances Passed	6	13	20	16
Number of Contracts Passed	218	227	220	196
General Services				
Number of Purchase Orders Issued	336	358	318	301
Police				
Physical Arrests	872	690	648	641
Parking Violations	14,377	12,938	11,991	14,421
Traffic Violations	2,718	2,908	3,333	4,747
DUI Arrests	98	89	86	62
Library				
Circulated e-audiobooks	1,994	3,388	4,774	2,414 *
Other Public Works				
Street Resurfacing/Overlay/Reconstruction (miles)	4.7	8.0	8.0	10.0
ADA Compliance: Curb Ramps	17	19	19	19
Traffic Circles	1	1	1	-
Street Poles	1,708	1,611	1,611	1,611
Planning and Development Department				
Building & Safety Inspections Performed	10,977	11,738	11,902	12,764
Redevelopment: Number of active projects	1	1	-	-

* July 2013 the Library separated from Northern CA Digital Library, Patrons had no longer access to collections of multiple libraries. By 2014 patrons access to more materials.

** The Town streamlined the special event application where multiple events require only one permit.

Fiscal Year						
2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	
805	899	744	849	814	898	
76,896,111	85,000,754	53,625,891	63,083,249	80,030,846	47,961,529	
133	147	135	105	122	92	
178,195,997	20,185,884	50,024,177	16,626,196	13,295,999	12,389,688	
-	-	-				
-	-	-				
127	107	118	113	78		**
1,570	1,363	1,251	1,342	1,395	1,400	
72	61	69	69	59	57	
9	11	5	17	11	24	
222	283	240	262	245	242	
277	334	331	322	343	359	
695	987	1,030	1,164	1,138	616	
13,321	13,975	12,863	11,784	6,817	4,023	
4,633	5,400	4,634	4,757	2,877	1,225	
48	58	60	51	70	64	
5,867 *	7,761	10,006	8,844	12,130	57,839	
1.8	8.0	10.0	2.6	5.8	16.2	
23	11	30	68	49	68	
1	1	1	1	1	1	
1,609	1,609	1,609	1,762	1,830	1,830	
11,652	8,655	14,722	13,918	13,966	13,633	
-	-	-	-	-	-	

2014 the Library has expanded its contents giving

Town of Los Gatos
 Capital Asset Statistics by Function/Program
 Last Ten Fiscal Years

Function/Program	Fiscal Year					
	2010/11	2011/12	2012/13	2013/14	2014/15	2015/16
Police						
Number of Stations	2	2	2	2	2	2
Number of Patrol Units	14	14	14	14	14	14
Parking Enforcement Vehicles	2	2	2	2	2	2
Other Public Works						
Streets (miles)	132	132	132	132	132	132
Streetlights	2,115	2,116	2,116	2,109	1,609	1,609
Traffic Signals	28	29	29	29	29	30
Parks and Recreation						
Number of Parks	12	12	12	12	12	12
Number of Community Centers	1	1	1	1	1	1
Number of Parks & Open Spaces	N/A	N/A	N/A	N/A	N/A	N/A
Parking						
Number of Parking Garages	1	1	1	1	1	1
Number of Parking Lots	22	22	22	22	22	22
Number of Off Street Parking Garage Spaces	1,126	1,126	1,126	1,126	1,126	1,126
Number of Downtown Off-Street Parking Spaces	N/A	N/A	N/A	N/A	N/A	N/A

Source: Town of Los Gatos, Finance Department

Schedule 16

<u>2016/17</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2019/20</u>
2	2	2	2
14	14	14	14
2	2	2	2
132	132	132	132
1,609	1,762	1,830	1,830
30	30	31	31
12	12	N/A	N/A
1	1	1	1
N/A	N/A	17	17
1	1	1	1
22	22	22	22
1,126	1,126	N/A	N/A
N/A	N/A	1,269	1,269

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OTHER INDEPENDENT AUDITOR'S REPORT

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**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON
COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Honorable Mayor and Members of the Town Council
of the Town of Los Gatos
Los Gatos, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Town of Los Gatos, California, as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the Town of Los Gatos, California's basic financial statements, and have issued our report thereon dated December xx, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Town of Los Gatos, California's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town of Los Gatos, California's internal control. Accordingly, we do not express an opinion on the effectiveness of the Town of Los Gatos, California's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

To the Honorable Mayor and Members of the Town Council
of the Town of Los Gatos
Los Gatos, California
Page 2

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Town of Los Gatos, California's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Badawi and Associates
Certified Public Accountants
Berkeley, California
December xx, 2020

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12/10/2020

