

**From:** [Phil Koen](#)  
**To:** [Wendy Wood](#)  
**Cc:** [Gitta Ungvari](#)  
**Subject:** Agenda Item 4 - 5 year plan  
**Date:** Friday, February 9, 2024 9:05:48 PM  
**Attachments:** [cities-meeting-revenue-report-202311V4\\_0.pdf](#)

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[EXTERNAL SENDER]

Wendy,

I previously sent this to you to include in the FC package as background reading for Agenda item 4. For some reason it wasn't included. Could you please distribute.

Thank you

Phil Koen

**Santa Clara County  
Finance Agency  
City Meeting  
November 3, 2023**

AGENDA

- 
- I. Introductions
  - II. Update by Assessor's Office
    - A. Assessment Roll Update
    - B. Appeal Update
  - III. Update by Controller's Office
    - A. Roll Corrections
    - B. Property Tax Revenue
  - IV. Next Meeting tentatively scheduled for: Friday, February 2, 2024

**COUNTY OF SANTA CLARA**  
**Finance Agency**  
**Cities Meeting**  
**November 3, 2023**  
**1% Secured Tax Levy Summary**

**Schedule A**  
**-\$15M**  
**For Discussion Purposes**

Item Description	FY 23-24 Estimate	FY 22-23	FY 21-22	FY 20-21	FY 19-20	FY 18-19	FY 17-18	FY 16-17	FY 15-16	FY 14-15	FY 13-14										
		[Actuals in \$M]																			
Ad Valorem Levy as of 07/01	6,246,746,645	5,862	5,445	5,183	4,847	4,527	4,211	3,926	3,629	3,328	3,095										
Asr Roll Corr up to 8/20 Equalized Roll	(5,442,556)	2	(8)	(6)	(2)	(9)	(3)	(2)	(10)	2	1										
Apportioned Refunds	28,008,989	18	(5)	9	(1)	(2)	9	6	(2)	4	(3)										
Ad Valorem Levy as of 10/31	6,269,313,077	5,882	5,432	5,186	4,844	4,516	4,277	3,930	3,617	3,334	3,093										
Roll Corrections from <u>Nov thru June</u>	(37,566,433)	(11)	(17)	(24)	(16)	(28)	(29)	(15)	(7)	(29)	(30)										
Year-End Secured Tax Levy (before PY RDA Roll Corrections)	6,231,746,645	5,872	5,415	5,162	4,828	4,488	4,188	3,915	3,610	3,305	3,063										
PY RDA Roll Correction	1,850,963	7	7	4	2	(2)	(1)	(1)	14	11	11										
Year-End Secured Tax Levy (after PY RDA Roll Corrections)	6,233,597,608	5,878	5,422	5,166	,830	4,494	4,186	3,914	3,624	3,316	3,074										
% of YE to July 1st Levy	99.79%	100.27%	99.58%	99.67%	99.64%	99.26%	99.40%	99.70%	99.88%	99.65%	99.30%										
% of Current Year YE levy to Prior Year YE levy	106.04%	113.79%	104.96%	106.96%	107.47%	107.35%	106.94%	107.99%	109.31%	107.88%	109.16%										
	FY 23-24	FY 22-23	FY 21-22	FY 20-21	FY 19-20	FY 18-19	FY 17-18	FY 16-17	FY 15-16	FY 14-15	FY 13-14										
Net Roll Corrections (before RDA RC) in \$M:																					
July thru October	23	20	212%	(13)	44%	3	-1%	(3)	17%	(11)	27%	6	-26%	4	-40%	(12)	63%	6	-25%	(2)	8%
November thru June	(38)	(11)	-112%	(17)	56%	(24)	112%	(16)	83%	(28)	73%	(29)	126%	(15)	140%	(7)	37%	(29)	125%	(30)	92%
	(15)	9	100%	(30)	00%	21	100%	(19)	100%	(39)	100%	(23)	100%	(11)	100%	(19)	100%	(23)	100%	(32)	100%
% of Annual Roll Correction to beginning year levy	0.24%	-0.16%	0.55%	0.41%	0.40%	0.86%	0.54%	0.27%	0.52%	0.69%	1.05%										

**COUNTY OF SANTA CLARA**  
**Finance Agency**  
**City Meeting - November 3, 2023**  
**FY2023/24 and FY2022/23 Property Tax Levy Comparison**

**Schedule B**

**July 1 Assessment Roll Tax Levy**

	<b>FY 23-24</b>	<b>FY 22-23</b>	<b>Growth %</b>
<b>Secured</b>	6,246,746,645	5,862,353,895	6.56%
<b>Unsecured</b>	337,000,653	311,138,619	8.31%
<b>HOPTR</b>	17,057,110	16,853,990	1.21%
<b>Total</b>	6,600,804,408	6,190,346,505	6.63%

**FY23/24 Estimate**

	<b>FY 23-24 After Roll Corr. Estimate</b>	<b>FY 22-23 Actual</b>	<b>% Change</b>
<b>Secured</b>	6,233,597,608	5,878,454,631	6.04%
<b>Unsecured</b>	334,049,000	318,142,014	5.00%
<b>HOPTR</b>	17,633,000	17,352,737	1.62%
<b>Total</b>	6,585,279,608	6,213,949,383	5.98%



**COUNTY OF SANTA CLARA  
Finance Agency  
City Meeting - November 3, 2023**

**FY2023/24 and FY2022/23 Property Tax Revenue Summary**

Fund #	Jurisdiction		AB8 Factor	% Change	Secured							Unsecured			HOPTR		Other Tax Revenues								Total Property Tax Revenues		For ref only		
					Secured 1% Net of Roll Correction (see Sch D)	RDA SA / Comm. Agency Tax Increment Loss	Santa Clara RDA SA TI Return to ATEs Directly	Prior Year Adj	Secured Net of Roll Corr., RDA & PY Adj	Unitary (include Railroad)	Total Secured	% Change	Unsecured (see Sch D)	Aircraft	% Change	HOPTR	% Change	Supplemental	Misc. Revenue	Other Revenue	RPTTF: Pass Thru	RPTTF: Residual	RDA SA Other Assets Dist.	Net Tax before VLF	% change before VLF in-lieu	Prop Tax in lieu of VLF		Net Property Tax Revenue	% change after VLF in-lieu
					Updated					Updated		Updated	Updated		Updated						Updated	Updated							
					a	b	c	d	e = a+b+c+d	f	g = e+f (rounded)		h	i		j		k	p	l.1	m	n	o	p = g+h+i+j+k+l.1+m+n+o	q	r = p+q			
9510	Campbell City	FY 23-24 estimate	0.0021511657	-0.78%	13,410,000	(1,944,000)		(700)	11,465,300	94,000	11,559,000	5.33%	719,000		4.23%	38,000	1.01%	308, 0		,172,000	66,000	659,000		15,521,000	3.95%	6,361,000	21,882,000	4.47%	(132,000)
		FY 22-23 actual	0.0021680282		12,744,832	(1,840,711)		(15,696)	10,888,425	85,764	10,974,189		689,797			37,621		513,317		2,005,664	51,065	659,535		14,931,188		6,013,557	20,944,745		(120,239)
9513	Cupertino City	FY 23-24 estimate	0.0031957806	-2.00%	19,921,000			(1,100)	19,919,900	99,000	20,019,000	4.08%	1,068,000		2.94%	56,000	-1 %	46 00		1,034,000				22,638,000	2.66%	10,543,000	33,181,000	3.26%	(205,000)
		FY 22-23 actual	0.0032611618		19,170,656			(23,393)	19,147,263	86,392	19,233,655		1,037,533			56,590		769, 5		953,963				22,050,895		10,082,011	32,132,906		(186,677)
9502	Gilroy City	FY 23-24 estimate	0.0017001182	-0.98%	10,598,000			(600)	10,597,400	105,000	10,702,000	5.15%	568,000	19,000	5.50%	30,000	0 9%	244, 0		2,019,000				13,582,000	4.15%	6,502,000	20,084,000	4.63%	(122,000)
		FY 22-23 actual	0.0017169949		10,093,362			(12,372)	10,080,990	96,939	10,177,929		546,275	10,137		29,7		405 3		1,871,158				13,041,167		6,154,839	19,196,006		(110,800)
9511	Los Altos City	FY 23-24 estimate	0.0037363418	-0.47%	23,291,000			(1,300)	23,289,700	162,000	23,452,000	5.70%	1,248,000		4.50%	66,000	1.32%	528,000		3,870,000				29,164,000	4.69%	5,330,000	34,494,000	4.91%	(260,000)
		FY 22-23 actual	0.0037539170		22,067,029			(26,630)	22,040,398	147,116	22,187,515		1,194,215			65,141		879,558		3,530,662				27,857,091		5,023,546	32,880,637		(236,381)
9514	Los Altos Hills	FY 23-24 estimate	0.0009665643	-0.88%	6,025,000			(300)	6,024,700	33,000	6,058,000	5.28%	323,000		4.11%	17,000	0.47%	138,000		567,000				7,103,000	3.88%	1,453,000	8,556,000	4.19%	(64,000)
		FY 22-23 actual	0.0009751150		5,732,229			(7,038)	5,725,191	28,902	5,754,093		310,244			6,921		230,659		525,787				6,837,703		1,374,178	8,211,881		(58,139)
9503	*Los Gatos Town	FY 23-24 estimate	0.0025701670	1.00%	16,021,000	(2,307,000)		(5,100)	13,708,900	147,000	13,856,000	8.07%	859,000		11%	45,0	1.91%	361,000		2,500,000	238,000	638,000		18,497,000	6.01%	4,906,000	23,403,000	6.36%	(155,000)
		FY 22-23 actual	0.0025447232		14,839,061	(2,158,664)		4,788	12,685,186	136,469	12,821,655		809,566			44,158		601,786		2,298,692	227,024	645,096		17,447,977		4,555,700	22,003,677		(141,088)
9512	Milpitas City	FY 23-24 estimate	0.0062431473	-1.93%	38,917,000	(19,764,000)		(2,200)	19,150,800	266,000	19,417,000	4.89%	2,086,000		3.00%	110,000	-0.42%	895,000		4,102,000	2,451,000	9,398,000		38,459,000	1.49%	9,998,000	48,457,000	2.15%	(235,000)
		FY 22-23 actual	0.0063660300		37,422,108	(19,116,328)		(45,196)	18,260,585	251,098	18,511,683		2,025,204			110,468		1,492,407		3,804,718	2,446,546	9,502,011		37,893,036		9,545,088	47,438,124		(213,859)
9516	Monte Sereno City	FY 23-24 estimate	0.0003141207	1.36%	1,958,000			(100)	1,957,900	8,000	1,966,000	7.62%	105 0 0		6.50%	6,000	11.57%	43,000		52,000				2,172,000	5.95%	587,000	2,759,000	6.42%	(20,000)
		FY 22-23 actual	0.0003099208		1,821,818			(2,176)	1,819,642	7,177	1,826,818		,587			5,378		72,175		47,042				2,050,000		542,580	2,592,580		(17,805)
9504	Morgan Hill City	FY 23-24 estimate	0.0020348153	-0.01%	12,684,000	(6,047,000)		(700)	6,636,300	58,000	6,694,000	4.62%	680,000		5.03%	36,000	1.95%	287,000		2,461,000	782,000	2,723,000		13,663,000	3.97%	5,444,000	19,107,000	4.64%	(90,000)
		FY 22-23 actual	0.0020350104		11,962,677	(5,602,823)		(14,512)	6,345,342	53,086	6,398,428		47,410			35,313		477,727		2,264,038	644,655	2,673,478		13,141,049		5,119,570	18,260,619		(82,022)
9505	Mtn View City	FY 23-24 estimate	0.0105953232	1.30%	66,047,000	(12,657,000)		(3,600)	53,386,400	441,000	53,827,000	6.29%	3,539 0		6.36%	187,000	3.03%	1,461,000	300	9,093,000		7,000		68,114,300	5.17%	16,087,000	84,201,000	5.68%	(600,000)
		FY 22-23 actual	0.0104596676		61,485,699	(11,177,020)		(73,749)	50,234,930	404,823	50,639,753		3,327,35			181,504		2,435,375	264	8,156,584		22,879		64,763,710		14,913,259	79,676,969		(545,291)
9506	Palo Alto City	FY 23-24 estimate	0.0070487091	-0.36%	43,939,000			(2,400)	43,936,600	374,000	44,311,000	5.81%	2, 5 000	219,000	3.59%	124,000	1.01%	1,007,000		6,887,000				54,903,000	4.37%	11,391,000	66,294,000	4.68%	(488,000)
		FY 22-23 actual	0.0070742718		41,586,510			(51,374)	41,535,135	344,178	41,879 313		2,25 51	234,001		122,758		1,679,157		6,437,661				52,603,742		10,723,902	63,327,643		(443,855)
9501	San Jose City	FY 23-24 estimate	0.0501670517	-0.14%	312,721,000	(76,112,000)		(17,100)	236,591,900	2,830,000	23 422,000	4%	16 75 000	4,998,000	9.46%	885,000	1.52%	7,114,000	8,200	40,862,000		23,860,000		333,907,200	4.69%	138,505,000	472,412,000	5.21%	(2,702,000)
		FY 22-23 actual	0.0502384812		295,326,101	(71,396,400)		(360,886)	223,568,815	2,652,450	6,221,265		15,983,434	3,891,496		871,775		11,856,372	8,187	37,741,164		22,375,346		318,949,038		130,073,496	449,022,533		(2,456,242)
9507	Santa Clara City	FY 23-24 estimate	0.0092629859	0.66%	57,742,000	(8,004,000)	8,593,000	(3,100)	58,327,900	482,000	8,810,000	7.85%	3,094,000		5.69%	163,000	2.08%	1,470,000		6,103,000		62,000		69,702,000	5.89%	20,557,000	90,259,000	6.20%	(608,000)
		FY 22-23 actual	0.0092023029		54,094,911	(7,243,125)	7,244,473	(65,010)	54,031,250	500 620	531,870		2,927,404			159,685		2,450,703		5,502,525	3,970	251,289		65,827,446		19,161,968	84,989,414		(552,563)
9515	Saratoga City	FY 23-24 estimate	0.0018820040	-1.43%	11,732,000			(600)	11,731,400	68,000	11,79 0	68%	629,000		3.55%	33,000	-0.40%	270,000		980,000				13,711,000	3.36%	4,836,000	18,547,000	3.84%	(124,000)
		FY 22-23 actual	0.0019093436		11,223,990			(13,655)	11,210,334	60,885	11,271,219		607,442			33,132		449,663		904,173				13,265,630		4,594,994	17,860,624		(112,455)
9509	*Sunnyvale City	FY 23-24 estimate	0.0132681949	1.87%	82,708,000	(4,014,000)		(26,200)	78,667,80	669 0	7 000	8.51%	4,432,000		6.96%	234,000	3.53%	1,843,000		11,997,000	358,000	2,754,000		100,955,000	7.13%	28,674,000	129,629,000	7.45%	(856,000)
		FY 22-23 actual	0.0130249602		75,952,342	(3,478,899)		24,452	72 497,895	6 ,596	73,113,491		4,143,639			226,019		3,071,846		10,947,209	273,573	2,458,574		94,234,350		26,404,736	120,639,086		(778,358)
	City Total	FY 23-24 estimate			717,714,000	(130,849,000)	8,593,000	(65,100)	595,392,9	5,83 00	601,229,000	6.31%	38,463,000	5,236,000	7.28%	2,030,000	1.69%	16,430,000	8,500	94,699,000	3,895,000	40,032,000	69,000	802,091,500	4.86%	271,174,000	1,073,265,000	5.31%	(6,661,000)
		FY 22-23 actual			675,523,324	(122,013,969)	7,244,473	(682,44	560,071,3	5,471,4	565,542,875		36,598,950	4,135,634		1,996,258		27,385,774	8,451	86,991,040	3,646,833	38,314,040	274,168	764,894,022		254,283,424	1,019,177,446		(6,055,772)

\* Non-teeter city: Actual revenue received will be different from the projection as the projection is based on the levy amount.

Note 1: Unsecured projected at 5% increase from PY.

Note 2: Aircraft revenue projection is based on the latest information available.

Note 3: Supplemental projected as 40% decrease from PY.

Note 4: Updated estimate for FY23-24 Excess ERAF is based on June 2023 school reports, please note the final number will be available in March upon the release of the February reports. The annual at-risk percentage, after the settled of the California School Board Association case, however, with the State Controller's Office Marin County's audit finding, is now at about 22% of the annual distribution. We strongly encourage each agency to reserve 22% of the annual distribution, both on an ongoing basis and going back to Fiscal Year 2020-21 distribution. Please note, however, that the SCO still has not provided its calculation methodology and this percentage could change.

Note 5: RPTTF Pass-Through estimated based on October estimate.

Note 6: RPTTF Residual estimated based on October estimate.

Note 7: RDA SA Other Assets amount for FY23-24 is YTD actual, rounded. There is potential asset sale for Santa Clara Redevelopment Successor Agency in FY23-24. Information will be shared when available.



**COUNTY OF SANTA CLARA  
Finance Agency  
City Meeting - November 3, 2023  
FY2023/24 and FY2022/23 Property Tax Revenue Summary**

**Schedule C1**

Fund #	Jurisdiction	AB8 Factor	% Change	Secured								Unsecured (see Sch D)	HOPTR		Other Tax Revenues						Total Property Tax Revenues		For ref only			
				Secured 1% Net of Roll Correction (see Sch D)	RDA SA / Comm. Agency Tax Increment Loss	Santa Clara RDA SA TI Return to ATEs Directly	Prior Year Adj	Secured Net of Roll Corr., RDA & PY Adj	Unitary (include Railroad)	Total Secured	% Change		Unsecured	HOPTR	% Change	Supplemental	Misc. Revenue	Other Revenue	RPTTF: Pass Thru	RPTTF: Residual	RDA SA Other Assets Dist.	Net Property Tax Revenue		% change		
				Updated					Updated		Updated		[Note 1]			[Note 2]		[Note 3]	[Note 4]	[Note 5]	[Note 6]	o = g+h+i+j+k.1+l+m+n				
9553	SCVWD Central Zone			FY 23-24 estimate	0.0033364233	0.27%	20,798,000	(4,874,000)	19,000	(1,100)	15,941,900	190,000	16,132,000	6.15%	1,115,0	59,00	2.18%	470,000	300	948,000	1,081,000	1,736,000	100	21,541,400	5.21%	(165,000)
				FY 22-23 actual	0.0033275699		19,560,993	(4,527,813)	9,173	(23,825)	15,018,528	178,433	15,196,961		1,05 647	7 742		783,578	288	873,615	908,701	1,594,045	362	20,473,941		(150,273)
9554	SCVWD East Zone 1			FY 23-24 estimate	0.0032830233	-1.13%	20,465,000	(4,606,000)		(1,100)	15,857,900	162,000	16,020,000	5.28%	1,0 7,000	58 00	0.66%	472,000	400	886,000	1,107,000	1,976,000		21,616,400	3.47%	(165,000)
				FY 22-23 actual	0.0033205138		19,519,676	(4,430,094)		(23,949)	15,065,633	151,236	15,216,869		1,05 454	57 620		786,367	376	823,161	1,005,437	1,944,617		20,890,901		(149,977)
9555	SCVWD North Central Zone			FY 23-24 estimate	0.0030189051	0.42%	18,819,000	(1,121,000)	911,000	(1,000)	18,608,000	133,000	18,741,000	6.8 %	008,000	53,000	1.59%	441,000	200	718,000	28,000	220,000	7,000	21,216,200	5.10%	(185,000)
				FY 22-23 actual	0.0030063481		17,672,517	(1,010,038)	774,089	(21,286)	17,415,283	127,019	17,542,302		9 383	52,168		735,724	202	651,761	22,228	196,316	29,860	20,186,944		(167,979)
9556	SCVWD North West Zone 1			FY 23-24 estimate	0.0027307011	0.25%	17,022,000	(872,000)		(900)	16,149,100	119,000	16,268,000	6 %	912,00	48,000	1.55%	385,000		477,000			1,000	18,091,000	4.41%	(161,000)
				FY 22-23 actual	0.0027237969		16,011,785	(769,755)		(19,555)	15,222,475	108,201	15,330,676		866,576	47,265		641,722	26	439,285			1,871	17,327,422		(145,933)
9557	SCVWD South Zone 1			FY 23-24 estimate	0.0006596803	-0.76%	4,112,000	(636,000)		(200)	3,475,800	34,000	3,510,000	5.00%	220,000	12,000	4.03%	94,000			188,000	383,000		4,407,000	3.61%	(34,000)
				FY 22-23 actual	0.0006647609		3,907,794	(591,563)		(4,783)	3,311,448	31,414	3,342,861		211,497	11,535		157,015	53		151,349	379,031		4,253,341		(31,181)
9558	SCVWD			FY 23-24 estimate	0.0019340450	-0.07%	12,056,000	(1,595,000)	171,000	(700)	10,631,300	97,000	10,728,000	09%	646,000	34,000	1.24%	277,000	100	599,000	351,000	535,000	1,000	13,171,100	4.64%	(109,000)
				FY 22-23 actual	0.0019353234		11,376,721	(1,485,192)	144,290	(13,845)	10,021,973	0,670	0,112,643		615,709	33,583		461,515	149	550,216	301,651	505,963	5,728	12,587,157		(98,935)
9559	SCVWD West Zone 3			FY 23-24 estimate	0.0002141280	-0.38%	1,335,000	(460,000)		(100)	874,900	10,000	885,	4.61%	72,000	4,000	7.24%	30,000		54,000	129,000	259,000		1,433,000	4.12%	(9,000)
				FY 22-23 actual	0.0002149502		1,263,576	(425,661)		(1,539)	836,376	9 6 2	846,018		68,385	3,730		50,586		50,277	102,823	254,481		1,376,300		(8,464)
9561	SCC Importation Water-Misc District			FY 23-24 estimate	0.0053952934	0.02%	33,632,000	(4,711,000)	509,000	(1,800)	29,42 00	65,000	2 693,000	6.19%	1,802,000	95,000	1.50%	772,000	300	1,647,000	870,000	1,573,000	4,000	36,456,300	4.68%	(301,000)
				FY 22-23 actual	0.0053939554		31,708,138	(4,386,123)	429,374	(38,573)	27,712,81	2 151	27,960,967		1,716,043	93,600		1,287,090	327	1,512,500	749,713	1,487,487	17,064	34,824,790		(273,596)
9560	SCVWD West Zone 4			FY 23-24 estimate	0.0013014577	0.09%	8,113,000	(1,153,000)	131,000	(400)	7,090,600	63,000	7,154,000	6.30%	435,000	23,000	1.94%	186,000	100	397,000	208,000	371,000	1,000	8,775,100	4.77%	(72,000)
				FY 22-23 actual	0.0013002719		7,643,588	(1,073,681)	110,673	(9 2	6,671,287	58,910	6,730,197		413,669	22,563		310,454	84	364,636	179,870	349,847	4,398	8,375,719		(65,865)
	<b>Total</b>			FY 23-24 estimate			136,352,000	(20,028,000)	1,741,000	(7,300)	118,0 7,700	1,073,000	119,131,000	6.10%	7,307,000	386,000	1.63%	3,127,000	1,400	5,726,000	3,962,000	7,053,000	14,100	146,707,500	4.57%	(1,201,000)
				FY 22-23 actual			128,664,789	(18,699,920)	1,467,599	156,648)	111,27 819	1,003,676	112,279,495		6,963,362	379,808		5,214,051	1,506	5,265,451	3,421,773	6,711,786	59,283	140,296,515		(1,092,203)

Note 1: Unsecured project at 5% in rease from PY.

Note 2: Supplemental projec d as 40% decrease from PY.

Note 3: Updated estimat for FY 3-24 Excess ERAF is based on June 2023 school reports, please note the final number will be available in March upon the release of the February eports. he annu at-risk percentage, after the settled of the California School Board Association case, however, with the State Controller's Office Marin C unty's audit finding, is now at about 22% of the annual distribution. We strongly encourage each agency to reserve 22% of the annual distribution, both on an oing basis and going back to Fiscal Year 2020-21 distribution. Please note, however, that the SCO still has not provided its calculation methodology and this percen age could change.

Note 4: RPTTF Pass-Thro gh estimated as of 10-27-2023.

Note 5: RPTTF Residual estimated as of 10-27-2023.

Note 6: RDA SA Other Assets amount for FY23-24 is YTD actual, rounded. There is potential asset sale for Santa Clara Redevelopment Successor Agency in FY23-24. Information will be shared when available.

Note 7: Admin Fee is estimated to increase by 10% from last year.

**COUNTY of SANTA CLARA**  
**City Meeting - November 3, 2023**  
**FY2023-24 Estimated Property Tax Levy**

City	FY23-24 AB 8 Factors	SECURED				UNSECURED
		1% Tax Levy			1% Tax Levy	
		July 1st	Roll Corr (Est) [Note 1]	PY RDA Roll Corr.	Net of Roll Corr Before RDA TI Loss	FY23-24 Estimated (rounded) [Note 2]
		6,246,746,645	(15,000,000)	1,850,933	\$ 6,235,976,08	\$ 334,049,000
		[a1]	[a2]	[a3]	[a]=[a1]+ a2]+[a3]	
Campbell City	0.0021511657	13,437,787	(32,267)	4,013	13,410,000	719,000
Cupertino City	0.0031957806	19,963,232	(47,937)	6,036	19,921,000	1,068,000
Gilroy City	0.0017001182	10,620,208	(25,502)	3,178	10,598,000	568,000
Los Altos City	0.0037363418	23,339,981	(56,045)	6,948	23,291,000	1,248,000
Los Altos Hills Town	0.0009665643	6,037,882	(14,498)	1,805	6,025,000	323,000
*Los Gatos Town	0.0025701670	16,055,182	(38,553)	4,710	16,021,000	859,000
Milpitas City	0.0062431473	38,999,360	( ,647)	11,783	38,917,000	2,086,000
Monte Sereno City	0.0003141207	1,62,232	(4,712)	574	1,958,000	105,000
Morgan Hill City	0.0020348153	12,710,76	(30,522)	3,767	12,684,000	680,000
Mtn View City	0.01095323	186,300	(158,930)	19,360	66,047,000	3,539,000
Palo Alto City	0.0048091	44,031,500	(105,731)	13,094	43,939,000	2,355,000
San Jose City	0.050167057	313,380,862	(752,506)	92,990	312,721,000	16,758,000
Santa Clara City	0.0092629859	57,863,526	(138,945)	17,033	57,742,000	3,094,000
Saratoga City	0.0018820040	11,756,402	(28,230)	3,534	11,732,000	629,000
*Sunnyvale City	0.0132681949	82,883,052	(199,023)	24,109	82,708,000	4,432,000

\* Non-teeter city: Actual revenue received will be different from the projection as the projection is based on the levy amount.

Note 1: Estimated negative roll correction for Secured Levy: \$15M.

Note 2: Unsecured preliminary projected at 5% increase from PY.

COUNTY of SANTA CLARA  
 City Meeting - November 3, 2023  
FY2023-24 Estimated Property Tax Levy

	FY23-24 AB 8 Factors	SECURED				UNSECURED
		1% Tax Levy			1% Tax Levy	1% Tax Levy
		July 1st	Roll Corr (Est) [Note 1]	PY RDA Ro 1 Corr.	Net of Roll Corrections Before RDA TI Loss	FY23-24 Estimated (rounded) [Note 2]
		6,246,746,645	(15,000,000)	1 850,963	\$ 6,233,597,608	\$ 334,049,000
		[a1]	[a2]	[a3]	[a]=[a1]+[a2]+[a3]	
SCVWD Central Zone	0.0033364233	20,841,791	(50 046)	6,159	20,798,000	1,115,000
SCVWD East Zone 1	0.0032830233	20,508,215	(49,245)	6,146	20,465,000	1,097,000
SCVWD North Central Zone	0.0030189051	18,858,335	(45,284)	5,565	18,819,000	1,008,000
SCVWD North West Zone 1	0.0027307011	17,057,998	(4 ,961)	5,042	17,022,000	912,000
SCVWD South Zone 1	0.0006596803	4,120,856	(9,895)	1,230	4,112,000	220,000
SCVWD	0.0019340450	12,081,489	(29,011)	3,582	12,056,000	646,000
SCVWD West Zone 3	0.00021412 0	1,337,603	(3,212)	398	1,335,000	72,000
Santa Clara County Importation Water-Misc District	0 0539529 4	33,703,031	(80,929)	9,984	33,632,000	1,802,000
SCVWD West Zone 4	0.0013014577	8,129,876	(19,522)	2,407	8,113,000	435,000

Note 1: Estimated negative roll correction for Secured Levy: \$15M.

Note 2: Unsecured preliminary projected at 5% increase from PY.



**COUNTY of SANTA CLARA**  
**City Meeting - November 3, 2023**  
**Impact of \$5M Roll Correction Change**

	Cities' FY2023-24 AB 8 Factors (Preliminary)	Net Roll Correction of
		\$ 5,000,000
Campbell City	0.0021511657	10,756
Cupertino City	0.0031957806	15,979
Gilroy City	0.0017001182	501
Los Altos City	0.0037363418	18,682
Los Altos Hills Town	0.0009665643	4,833
Los Gatos Town	0.0025701670	12,851
Milpitas City	0.0062431473	31,216
Monte Sereno City	0.0003141207	1,571
Morgan Hill City	0.0020348153	10,174
Mtn View City	0.0105953232	52,977
Palo Alto City	0.0070487091	35,244
San Jose City	0.01670517	250,835
Santa Clara City	0.0092629859	46,315
Saratoga City	0.0018820040	9,410
Sunnyvale City	0.0132681949	66,341
SCVWD Central Zone	0.0033364233	16,682
SCVWD East Zone 1	0.0032830233	16,415
SCVWD North Central Zone	0.0030189051	15,095
SCVWD North West Zone 1	0.0027307011	13,654
SCVWD South Zone	0.0006596803	3,298
SCVWD	0.0019340450	9,670
SCVWD West Zone 3	0.0002141280	1,071
SCC Importation Water-Misc District	0.0053952934	26,976
SCVWD West Zone 4	0.0013014577	6,507

**From:** [Phil Koen](#)  
**To:** [Wendy Wood](#)  
**Cc:** [Gitta Ungvari](#)  
**Subject:** Agenda Item 4 - 5 year forecast  
**Date:** Friday, February 9, 2024 9:53:52 PM  
**Attachments:** [Budget vs Actual FY 2023.pdf](#)  
[Budget vs Actual FY 2022.pdf](#)  
[Budget vs Actual FY 2021.pdf](#)  
[Budget vs Actual FY 2020.pdf](#)  
[Budget vs Actual FY 2019.pdf](#)  
[Budget vs Actual - FY 2018.pdf](#)  
[Budget vs Actual FY 2017.pdf](#)  
[Budget vs Actual FY 2016.pdf](#)  
[Final Five Year Forecast - FY 2023-2024.pdf](#)  
[Historical Year End Results - Non GAAP - FY 2016 - FY 2022.pdf](#)

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[EXTERNAL SENDER]

Wendy,

I previously sent you the attached to be included as background information for the 5 year plan discussion. For some reason it was not included in the FC package. Can you please distribute to the FC. Thank you.

**TOWN OF LOS GATOS  
GENERAL FUND  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE  
BUDGET AND ACTUAL (GAAP)  
FOR THE FISCAL YEAR ENDED JUNE 30, 2018**

	Original Budget	Final Budget	Actual	Variance With Final Budget Positive (Negative)
<b>REVENUES</b>				
Property Taxes	\$ 14,652,443	\$ 15,370,934	\$ 15,958,406	\$ 587,472
Sales Taxes	7,972,195	7,681,546	7,592,206	(89,340)
Other Taxes	2,067,000	2,257,000	2,636,002	379,002
Franchise Fees	2,287,390	2,317,390	2,474,814	157,424
Licenses & Permits	4,483,829	4,558,829	4,697,560	138,731
Intergovernmental	716,081	738,281	1,010,166	271,885
Charges for Services	3,138,297	3,288,645	4,625,136	1,336,491
Fines and Forfeitures	695,400	695,400	676,212	(19,188)
Interest	270,723	270,723	244,762	(25,961)
Use of Property	31,959	31,959	32,206	247
Other	554,711	392,153	581,946	189,793
<b>Total Revenues</b>	<b>36,870,028</b>	<b>37,602,860</b>	<b>40,529,416</b>	<b>2,926,556</b>
<b>EXPENDITURES</b>				
Current:				
General Government:				
Town Council	205,092	205,092	192,183	12,909
Town Attorney	353,383	426,466	354,205	72,261
Administrative Services	3,562,823	3,580,561	3,193,995	386,566
Non-Departmental	3,992,490	5,148,232	5,029,699	118,533
<b>Total General Government</b>	<b>8,113,788</b>	<b>9,360,351</b>	<b>8,770,082</b>	<b>590,269</b>
Public Safety	15,455,232	15,505,674	14,423,554	1,082,120
Community Development	4,376,673	4,520,505	4,192,165	328,340
Parks & Public Works	7,117,324	7,184,147	7,099,527	84,620
Library Services	2,781,018	2,803,545	2,529,017	274,528
<b>Total Expenditures</b>	<b>37,844,035</b>	<b>39,374,222</b>	<b>37,014,345</b>	<b>2,359,877</b>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<b>(974,007)</b>	<b>(1,771,362)</b>	<b>3,515,071</b>	<b>5,286,433</b>
<b>OTHER FINANCING SOURCES (USES)</b>				
Proceeds from sale of assets	1,000	1,000	378,219	377,219
Transfers In	538,536	538,536	538,536	-
Transfers Out	(3,082,227)	(3,243,595)	(3,243,595)	-
<b>Total Other Financing Sources (Uses)</b>	<b>(2,543,691)</b>	<b>(2,705,059)</b>	<b>(2,326,840)</b>	<b>377,219</b>
<b>NET CHANGES IN FUND BALANCES</b>	<b>\$ (3,517,698)</b>	<b>\$ (4,476,421)</b>	<b>1,188,231</b>	<b>\$ 5,663,652</b>
<b>BEGINNING FUND BALANCE</b>			<b>29,240,453</b>	
<b>ENDING FUND BALANCE</b>			<b>\$ 30,428,684</b>	

The notes to the financial statements are an integral part of this statement.



**TOWN OF LOS GATOS, CALIFORNIA**  
**GENERAL FUND**  
**STATEMENT OF REVENUES, EXPENDITURES**  
**AND CHANGES IN FUND BALANCES**  
**BUDGET AND ACTUAL (GAAP)**  
**FOR THE FISCAL YEAR ENDED JUNE 30, 2016**

	Original Budget	Final Budget	Actual	Variance With Final Budget Positive (Negative)
<b>REVENUES</b>				
Property Taxes	\$ 11,961,287	\$ 12,936,137	\$ 13,743,123	\$ 806,986
Sales Taxes	8,337,029	8,126,309	7,501,175	(625,134)
Other Taxes	2,757,000	3,107,000	1,953,045	(1,153,955)
Franchise Fees	2,127,660	2,127,660	2,258,892	131,232
Licenses & Permits	2,987,662	3,076,162	4,977,565	1,901,403
Intergovernmental	782,724	1,098,004	1,539,672	441,668
Charges for Services	2,369,224	2,786,451	3,615,256	828,805
Fines and Forfeitures	666,300	666,300	879,264	212,964
Interest	287,867	287,867	620,895	333,028
Use of Property	31,723	31,723	31,723	-
Other	4,691,257	4,699,827	2,396,369	(2,303,458)
<b>Total Revenues</b>	<b>36,999,733</b>	<b>38,943,440</b>	<b>39,516,979</b>	<b>573,539</b>
<b>EXPENDITURES</b>				
Current:				
General Government:				
Town Council	184,557	184,557	171,530	13,027
Town Attorney	268,592	308,963	296,258	12,705
Administrative Services	3,219,106	3,183,780	2,806,265	377,515
Non-Departmental	5,922,051	6,257,910	5,870,744	387,166
<b>Total General Government</b>	<b>9,594,306</b>	<b>9,935,210</b>	<b>9,144,797</b>	<b>790,413</b>
Public Safety	14,932,221	14,985,844	13,763,316	1,222,528
Community Development	4,046,424	4,056,672	3,695,504	361,168
Parks & Public Works	6,370,221	6,597,951	6,287,789	310,162
Library Services	2,463,638	2,577,394	2,332,268	245,126
Capital Outlay	728,575	1,088,610	942,321	146,289
<b>Total Expenditures</b>	<b>38,135,385</b>	<b>39,241,681</b>	<b>36,165,995</b>	<b>3,075,686</b>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<b>(1,135,652)</b>	<b>(298,241)</b>	<b>3,350,984</b>	<b>3,649,225</b>
<b>OTHER FINANCING SOURCES (USES)</b>				
Transfers In	474,218	633,422	2,683,046	2,049,624
Transfers Out	(622,177)	(581,014)	(581,014)	-
<b>Total Other Financing Sources (Uses)</b>	<b>(147,959)</b>	<b>52,408</b>	<b>2,102,032</b>	<b>2,049,624</b>
<b>NET CHANGES IN FUND BALANCES</b>	<b>\$ (1,283,611)</b>	<b>\$ (245,833)</b>	<b>5,453,016</b>	<b>\$ 5,698,849</b>
<b>BEGINNING FUND BALANCE</b>			<b>24,121,256</b>	
<b>ENDING FUND BALANCE</b>			<b>\$ 29,574,272</b>	

*The notes to the financial statements are an integral part of this statement.*

**TOWN OF LOS GATOS  
GENERAL FUND  
STATEMENT OF REVENUES, EXPENDITURES  
AND CHANGES IN FUND BALANCE  
BUDGET AND ACTUAL (GAAP)  
FOR THE FISCAL YEAR ENDED JUNE 30, 2017**

	<u>Original Budget</u>	<u>Final Budget</u>	<u>Actual</u>	<u>Variance With Final Budget Positive (Negative)</u>
<b>REVENUES</b>				
Property Taxes	\$ 13,472,473	\$ 14,065,776	\$ 14,756,214	\$ 690,438
Sales Taxes	8,164,403	8,814,956	8,799,323	(15,633)
Other Taxes	1,907,000	2,007,000	2,328,058	321,058
Franchise Fees	2,191,120	2,221,120	2,366,908	145,788
Licenses & Permits	4,214,793	4,414,793	4,759,492	344,699
Intergovernmental	717,684	990,920	908,285	(82,635)
Charges for Services	3,050,910	3,179,461	3,269,714	90,253
Fines and Forfeitures	656,500	656,500	917,105	260,605
Interest	750,587	690,587	124,457	(566,130)
Use of Property	31,959	31,959	32,096	137
Other	809,267	544,947	484,471	(60,476)
Total Revenues	<u>35,966,696</u>	<u>37,618,019</u>	<u>38,746,123</u>	<u>1,128,104</u>
<b>EXPENDITURES</b>				
Current:				
General Government:				
Town Council	198,327	198,327	193,584	4,743
Town Attorney	347,008	468,647	426,550	42,097
Administrative Services	3,301,286	3,401,124	2,825,081	576,043
Non-Departmental	3,948,923	5,031,323	4,945,744	85,579
Total General Government	<u>7,795,544</u>	<u>9,099,421</u>	<u>8,390,959</u>	<u>708,462</u>
Public Safety	13,903,297	13,961,880	13,251,288	710,592
Community Development	4,109,302	4,132,694	3,793,930	338,764
Parks & Public Works	6,436,026	6,689,115	6,597,748	91,367
Library Services	2,687,101	2,704,101	2,508,677	195,424
Total Expenditures	<u>34,931,270</u>	<u>36,587,211</u>	<u>34,542,602</u>	<u>2,044,609</u>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<u>1,035,426</u>	<u>1,030,808</u>	<u>4,203,521</u>	<u>3,172,713</u>
<b>OTHER FINANCING SOURCES (USES)</b>				
Proceeds from sale of assets	1,000	1,000	4,435	3,435
Transfers In	363,428	363,428	313,825	(49,603)
Transfers Out	(9,859,973)	(10,194,387)	(7,298,187)	2,896,200
Total Other Financing Sources (Uses)	<u>(9,496,545)</u>	<u>(9,830,959)</u>	<u>(6,979,927)</u>	<u>2,846,597</u>
<b>NET CHANGES IN FUND BALANCES</b>	<u>\$ (8,461,119)</u>	<u>\$ (8,800,151)</u>	<u>(2,776,406)</u>	<u>\$ 6,019,310</u>
<b>BEGINNING FUND BALANCE, AS RESTATED</b>			<u>31,957,030</u>	
<b>ENDING FUND BALANCE</b>			<u>\$ 29,180,624</u>	

The notes to the financial statement are an integral part of this statement

**TOWN OF LOS GATOS**  
**GENERAL FUND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE**  
**BUDGET AND ACTUAL (GAAP)**  
**FOR THE FISCAL YEAR ENDED JUNE 30, 2019**

	Original Budget	Final Budget	Actual	Variance With Final Budget Positive (Negative)
<b>REVENUES</b>				
Property Taxes	\$ 15,989,131	\$ 16,718,348	\$ 17,321,344	\$ 602,996
Sales Taxes	7,744,208	7,629,879	8,158,152	528,273
Other Taxes	2,279,500	2,629,500	2,698,352	68,852
Franchise Fees	2,386,910	2,386,910	2,475,916	89,006
Licenses & Permits	4,961,199	4,961,199	4,586,788	(374,411)
Intergovernmental	685,759	845,718	950,380	104,662
Charges for Services	4,491,868	4,596,416	4,643,715	47,299
Fines and Forfeitures	631,400	631,400	510,266	(121,134)
Interest	267,806	267,806	1,682,347	1,414,541
Use of Property	31,959	31,959	32,960	1,001
Other	445,308	466,308	562,714	96,406
Total Revenues	<u>39,915,048</u>	<u>41,165,443</u>	<u>43,622,934</u>	<u>2,457,491</u>
<b>EXPENDITURES</b>				
Current:				
General Government:				
Town Council	223,036	230,280	205,903	24,377
Town Attorney	556,183	597,768	562,542	35,226
Administrative Services	4,290,959	4,641,901	3,931,807	710,094
Non-Departmental	7,015,300	7,043,251	3,304,002	3,739,249
Total General Government	<u>12,085,478</u>	<u>12,513,200</u>	<u>8,004,254</u>	<u>4,508,946</u>
Public Safety	14,976,514	15,713,469	14,945,407	768,062
Community Development	5,583,158	5,786,501	4,577,495	1,209,006
Parks & Public Works	7,626,361	8,619,883	7,934,869	685,014
Library Services	2,556,267	2,684,979	2,493,617	191,362
Capital Outlay	-	-	38,307	(38,307)
Total Expenditures	<u>42,827,778</u>	<u>45,318,032</u>	<u>37,993,949</u>	<u>7,324,083</u>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<u>(2,912,730)</u>	<u>(4,152,589)</u>	<u>5,628,985</u>	<u>9,781,574</u>
<b>OTHER FINANCING SOURCES (USES)</b>				
Proceeds from sale of assets	1,000	1,906,000	1,912,316	6,316
Transfers In	538,536	538,536	1,578,911	1,040,375
Transfers Out	(2,785,220)	(2,785,220)	(2,785,220)	-
Total Other Financing Sources (Uses)	<u>(2,246,684)</u>	<u>(2,246,684)</u>	<u>706,007</u>	<u>1,046,691</u>
<b>NET CHANGES IN FUND BALANCES</b>	<u>\$ (5,159,414)</u>	<u>\$ (6,399,273)</u>	<u>6,334,992</u>	<u>\$ 10,828,265</u>
<b>BEGINNING FUND BALANCE</b>			<u>31,635,535</u>	
<b>ENDING FUND BALANCE</b>			<u>\$ 37,970,527</u>	

The notes to the financial statements are an integral part of this statement.



**TOWN OF LOS GATOS**  
**GENERAL FUND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE**  
**BUDGET AND ACTUAL (GAAP)**  
**FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

	Original Budget	Final Budget	Actual	Variance With Final Budget Positive (Negative)
<b>REVENUES</b>				
Property Taxes	\$ 17,970,500	\$ 18,352,880	\$ 18,330,425	\$ (22,455)
Sales Taxes	8,001,917	8,723,000	7,531,425	(1,191,575)
Other Taxes	2,855,730	2,857,285	1,877,338	(979,947)
Franchise Fees	2,458,520	2,458,520	2,495,792	37,272
Licenses & Permits	4,672,534	4,672,534	4,053,537	(618,997)
Intergovernmental	988,441	1,165,460	1,104,075	(61,385)
Charges for Services	4,454,336	4,649,235	4,447,213	(202,022)
Fines and Forfeitures	483,950	483,950	271,117	(212,833)
Interest	629,774	629,774	2,266,134	1,636,360
Use of Property	35,793	35,793	31,039	(4,754)
Other	286,077	286,077	307,812	21,735
Total Revenues	<u>42,837,572</u>	<u>44,314,508</u>	<u>42,715,907</u>	<u>(1,598,601)</u>
<b>EXPENDITURES</b>				
Current:				
General Government:				
Town Council	240,605	240,605	206,164	34,441
Town Attorney	621,391	628,793	559,010	69,783
Administrative Services	4,815,138	4,881,105	4,380,504	500,601
Non-Departmental	3,873,255	8,201,520	7,878,468	323,052
Total General Government	<u>9,550,389</u>	<u>13,952,023</u>	<u>13,024,146</u>	<u>927,877</u>
Public Safety	16,940,786	16,995,583	15,793,815	1,201,768
Community Development	5,760,099	5,760,099	4,473,790	1,286,309
Parks & Public Works	8,070,068	8,328,730	8,139,106	189,624
Library Services	2,935,010	2,960,784	2,700,802	259,982
Capital Outlay	-	-	138,384	(138,384)
Total Expenditures	<u>43,256,352</u>	<u>47,997,219</u>	<u>44,270,043</u>	<u>3,727,176</u>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<u>(418,780)</u>	<u>(3,682,711)</u>	<u>(1,554,136)</u>	<u>2,128,575</u>
<b>OTHER FINANCING SOURCES (USES)</b>				
Proceeds from sale of assets	1,000	1,201,000	656	(1,200,344)
Transfers In	538,536	593,333	599,669	6,336
Transfers Out	(7,753,140)	(8,053,847)	(8,053,847)	-
Total Other Financing Sources (Uses)	<u>(7,214,604)</u>	<u>(7,460,514)</u>	<u>(7,453,522)</u>	<u>(1,194,008)</u>
<b>NET CHANGES IN FUND BALANCES</b>	<u>\$ (7,633,384)</u>	<u>\$ (11,143,225)</u>	<u>(9,007,658)</u>	<u>\$ 934,567</u>
<b>BEGINNING FUND BALANCE, as restated</b>			<u>38,343,155</u>	
<b>ENDING FUND BALANCE</b>			<u>\$ 29,335,497</u>	

The notes to the financial statements are an integral part of this statement.

**TOWN OF LOS GATOS**  
**GENERAL FUND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE**  
**BUDGET AND ACTUAL (GAAP)**  
**FOR THE FISCAL YEAR ENDED JUNE 30, 2021**

	Original Budget	Final Budget	Actual	Variance With Final Budget Positive (Negative)
<b>REVENUES</b>				
Property Taxes	\$ 18,652,039	\$ 18,705,325	\$ 19,878,835	\$ 1,173,510
Sales Taxes	7,987,247	7,301,869	7,933,604	631,735
Other Taxes	2,294,671	714,723	1,059,741	345,018
Franchise Fees	2,532,289	2,532,289	2,499,463	(32,826)
Licenses & Permits	4,296,898	4,211,898	4,386,654	174,756
Intergovernmental	970,885	4,342,588	1,573,697	(2,768,891)
Charges for Services	4,178,212	4,014,619	4,835,962	821,343
Fines and Forfeitures	434,950	94,950	103,467	8,517
Interest	626,409	626,409	96,061	(530,348)
Use of Property	35,793	35,793	36,372	579
Other	253,351	253,351	335,905	82,554
Total Revenues	<u>42,262,744</u>	<u>42,833,814</u>	<u>42,739,761</u>	<u>(94,053)</u>
<b>EXPENDITURES</b>				
Current:				
General Government:				
Town Council	243,486	243,486	192,280	51,206
Town Attorney	645,303	658,831	537,296	121,535
Administrative Services	4,974,616	4,995,847	4,667,995	327,852
Non-Departmental	6,841,510	7,602,517	8,642,563	(1,040,046)
Total General Government	<u>12,704,915</u>	<u>13,500,681</u>	<u>14,040,134</u>	<u>(539,453)</u>
Public Safety	17,587,825	17,487,761	16,570,836	916,925
Community Development	5,517,030	5,589,807	4,994,391	595,416
Parks & Public Works	8,152,045	8,206,080	8,175,987	30,093
Library Services	2,946,509	2,957,531	2,828,873	128,658
Capital Outlay	-	-	2,365	(2,365)
Total Expenditures	<u>46,908,324</u>	<u>47,741,860</u>	<u>46,612,586</u>	<u>1,129,274</u>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<u>(4,645,580)</u>	<u>(4,908,046)</u>	<u>(3,872,825)</u>	<u>1,035,221</u>
<b>OTHER FINANCING SOURCES (USES)</b>				
Proceeds from sale of assets	1,000	1,201,000	1,201,369	369
Transfers In	616,834	652,056	652,056	-
Transfers Out	(3,401,479)	(3,401,479)	(3,401,479)	-
Total Other Financing Sources (Uses)	<u>(2,783,645)</u>	<u>(1,548,423)</u>	<u>(1,548,054)</u>	<u>369</u>
<b>NET CHANGES IN FUND BALANCES</b>	<u>\$ (7,429,225)</u>	<u>\$ (6,456,469)</u>	<u>(5,420,879)</u>	<u>\$ 1,035,590</u>
<b>BEGINNING FUND BALANCE</b>			<u>29,335,497</u>	
<b>ENDING FUND BALANCE</b>			<u>\$ 23,914,618</u>	

The notes to the financial statements are an integral part of this statement.

**TOWN OF LOS GATOS, CALIFORNIA**  
**GENERAL FUND**  
**STATEMENT OF REVENUES, EXPENDITURES**  
**AND CHANGES IN FUND BALANCES**  
**BUDGET AND ACTUAL (GAAP)**  
**FOR THE FISCAL YEAR ENDED JUNE 30, 2022**

	Original Budget	Final Budget	Actual	Variance With Final Budget Positive (Negative)
<b>REVENUES</b>				
Property Taxes	\$ 20,036,156	\$ 20,138,320	\$ 21,129,082	\$ 990,762
Sales Taxes	8,177,859	8,671,606	8,483,673	(187,933)
Other Taxes	927,040	1,482,000	1,909,816	427,816
Licenses & Permits	3,869,779	4,477,907	5,096,318	618,411
Intergovernmental	3,881,836	1,148,993	1,263,352	114,359
Charges for Services	3,882,490	4,385,547	5,460,613	1,075,066
Fines and Forfeitures	203,450	213,450	319,170	105,720
Franchise Fees	2,597,630	2,514,020	2,822,515	308,495
Developer Fees	-	-	1,200,000	1,200,000
Interest	440,833	440,833	(1,404,527)	(1,845,360)
Use of Property	32,400	32,400	32,400	-
Other	290,898	290,898	311,040	20,142
<b>Total Revenues</b>	<b>44,340,371</b>	<b>43,795,974</b>	<b>46,623,452</b>	<b>2,827,478</b>
<b>EXPENDITURES</b>				
Current:				
General Government:				
Town Council	201,499	202,890	189,569	13,321
Town Attorney	660,229	669,733	629,936	39,797
Administrative Services	5,087,207	5,965,803	5,441,604	524,199
Non-Departmental	3,546,680	3,581,965	2,792,859	789,106
<b>Total General Government</b>	<b>9,495,615</b>	<b>10,420,391</b>	<b>9,053,968</b>	<b>1,366,423</b>
Public Safety	17,239,480	17,390,966	16,451,190	939,776
Parks & Public Works	8,494,629	9,080,666	8,605,457	475,209
Community Development	5,395,864	5,461,713	6,313,511	(851,798)
Library Services	3,016,395	3,062,707	2,752,397	310,310
Debt Service:				
Principal	-	-	156,034	(156,034)
<b>Total Expenditures</b>	<b>43,641,983</b>	<b>45,416,443</b>	<b>43,332,557</b>	<b>2,083,886</b>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<b>698,388</b>	<b>(1,620,469)</b>	<b>3,290,895</b>	<b>4,911,364</b>
<b>OTHER FINANCING SOURCES (USES)</b>				
Gain from sale of assets	600	600	2,151	1,551
Transfers In	633,352	4,047,313	4,047,313	-
Transfers Out	(2,801,047)	(3,833,094)	(4,358,188)	(525,094)
<b>Total Other Financing Sources (Uses)</b>	<b>(2,167,095)</b>	<b>214,819</b>	<b>(308,724)</b>	<b>(523,543)</b>
<b>NET CHANGES IN FUND BALANCE</b>	<b>\$ (1,468,707)</b>	<b>\$ (1,405,650)</b>	<b>2,982,171</b>	<b>\$ 4,387,821</b>
<b>BEGINNING FUND BALANCE</b>			<b>23,914,618</b>	
<b>ENDING FUND BALANCE</b>			<b>\$ 26,896,789</b>	

The notes to the financial statements are an integral part of this statement.



**TOWN OF LOS GATOS, CALIFORNIA  
GENERAL FUND  
STATEMENT OF REVENUES, EXPENDITURES  
AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL (GAAP)  
FOR THE FISCAL YEAR ENDED JUNE 30, 2023**

	Original Budget	Final Budget	Actual	Variance With Final Budget Positive (Negative)
<b>REVENUES</b>				
Property Taxes	\$ 20,907,894	\$ 22,484,118	\$ 22,743,087	\$ 258,969
Sales Taxes	9,174,944	8,959,134	8,806,477	(152,657)
Transient Occupancy Taxes	1,642,460	2,348,547	2,228,190	(120,357)
Other Taxes	7,000	7,000	6,454	(546)
Licenses & Permits	4,122,529	5,140,684	5,630,362	489,678
Intergovernmental	1,051,814	1,273,910	1,553,396	279,486
Charges for Services	4,257,261	5,540,465	4,646,705	(893,760)
Fines and Forfeitures	201,750	226,750	416,950	190,200
Franchise Fees	2,493,870	2,716,470	3,074,624	358,154
Interest	432,947	670,021	605,789	(64,232)
Use of Property	41,211	41,211	38,126	(3,085)
Other	1,203,657	863,964	859,571	(4,393)
<b>Total Revenues</b>	<b>45,537,337</b>	<b>50,272,274</b>	<b>50,609,731</b>	<b>337,457</b>
<b>EXPENDITURES</b>				
Current:				
General Government:				
Town Council	217,238	217,240	186,337	30,903
Town Attorney	707,555	811,427	699,143	112,284
Administrative Services	5,298,494	5,759,393	5,302,281	457,112
Non-Departmental	3,194,526	3,334,931	2,641,018	693,913
<b>Total General Government</b>	<b>9,417,813</b>	<b>10,122,991</b>	<b>8,828,779</b>	<b>1,294,212</b>
Public Safety	19,225,985	19,331,330	18,446,048	885,282
Parks & Public Works	9,798,967	10,368,194	8,998,088	1,370,106
Community Development	5,772,004	6,543,199	5,065,412	1,477,787
Library Services	3,139,449	3,247,730	3,096,486	151,244
Capital Outlay	-	435,416	300,000	135,416
Debt Service:				
Principal	-	156,034	156,034	-
<b>Total Expenditures</b>	<b>47,354,218</b>	<b>50,204,894</b>	<b>44,890,847</b>	<b>5,314,047</b>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<b>(1,816,881)</b>	<b>67,380</b>	<b>5,718,884</b>	<b>5,651,504</b>
<b>OTHER FINANCING SOURCES (USES)</b>				
Gain from sale of assets	600	600	2,162	1,562
Transfers In	2,183,817	3,381,544	4,153,408	771,864
Transfers Out	(3,006,978)	(5,842,011)	(7,242,939)	(1,400,928)
<b>Total Other Financing Sources (Uses)</b>	<b>(822,561)</b>	<b>(2,459,867)</b>	<b>(3,087,369)</b>	<b>(627,502)</b>
<b>NET CHANGES IN FUND BALANCE</b>	<b>\$ (2,639,442)</b>	<b>\$ (2,392,487)</b>	<b>2,631,515</b>	<b>\$ 5,024,002</b>
<b>BEGINNING FUND BALANCE</b>			<b>26,896,789</b>	
<b>ENDING FUND BALANCE</b>			<b>\$ 29,528,304</b>	

The notes to the financial statements are an integral part of this statement.

Account	Revenue Category	FY 2022/23 Adjusted Budget	FY 2022/23 Estimates	FY 2023/24 Adopted Budget	FY 2024/25 Forecast	FY 2025/26 Forecast	FY 2026/27 Forecast	FY 2027/28 Forecast	FY 2028/29 Forecast
4100	Property Tax	\$ 17.0	\$ 17.2	\$ 17.9	\$ 17.8	\$ 18.5	\$ 18.9	\$ 19.5	\$ 20.1
4110	VLF Backfill Property Tax	4.6	4.6	4.7	4.8	5.0	5.1	5.3	5.4
4200	Sales & Use Tax	7.5	7.7	7.9	8.1	8.5	8.7	9.0	9.3
4200	Measure G District Sales Tax	1.3	1.3	1.3	1.3	1.3	1.4	1.4	1.4
4250	Franchise Fees	2.7	2.7	2.1	1.9	1.9	1.9	2.0	2.0
4251	Transient Occupancy Tax	2.0	2.3	2.4	2.5	2.6	2.6	2.6	2.7
4400	Business License Tax	2.4	2.3	2.4	2.5	2.5	2.6	2.6	2.7
4400	Licenses & Permits	2.9	2.9	2.9	2.9	3.0	3.1	3.2	3.3
4500	Intergovernmental	1.3	1.3	0.9	0.9	0.9	1.0	1.0	1.0
4600	Town Services	4.8	5.1	4.4	4.2	4.2	4.3	4.4	4.6
4700	Fines & Forfeitures	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
4800	Interest	0.4	0.7	1.0	0.9	0.9	0.9	0.9	0.9
4850	Other Sources	3.5	7.1	3.6	2.8	2.8	3.0	2.9	2.9
4900	Fund Transfers In	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
<b>TOTAL OPERATING REVENUES &amp; TRANSFERS*</b>		<b>\$ 51.1</b>	<b>\$ 55.9</b>	<b>\$ 52.2</b>	<b>\$ 51.3</b>	<b>\$ 52.8</b>	<b>\$ 54.2</b>	<b>\$ 55.5</b>	<b>\$ 57.0</b>
	Capital	2.4	2.4	1.6	0.8	0.8	0.8	0.8	0.8
	Use of Pension/OPEB Reserve	0.3	0.3	-	-	-	-	-	-
	Use of OPEB Trust	-	-	-	-	-	-	-	-
	ARPA Replacement Revenue	1.6	-	-	-	-	-	-	-
	Vitalities	-	6.1	0.7	-	-	-	-	-
<b>TOTAL REVENUES, TRANSFERS, AND USE OF RESERVES</b>		<b>\$ 55.4</b>	<b>\$ 64.7</b>	<b>\$ 54.5</b>	<b>\$ 52.1</b>	<b>\$ 53.6</b>	<b>\$ 55.0</b>	<b>\$ 56.3</b>	<b>\$ 57.8</b>
Account	Expenditure Category	FY 2022/23 Adjusted Budget	FY 2022/23 Estimates	FY 2023/24 Adopted Budget	FY 2024/25 Forecast	FY 2025/26 Forecast	FY 2026/27 Forecast	FY 2027/28 Forecast	FY 2028/29 Forecast
5110	Salary	23.0	22.5	23.2	23.8	24.4	25.0	25.5	26.0
5120	CalPERS Benefits	7.7	6.8	8.2	8.6	8.9	9.6	10.2	11.1
5200	All Other Benefits	4.6	3.9	4.7	4.8	4.9	5.0	5.1	5.2
	4.6% Salary and Benefits Savings	-	-	(1.7)	(1.7)	(1.8)	(1.8)	(1.9)	(1.9)
6211	OPEB Pay as You Go	1.6	1.6	1.6	1.8	1.9	2.0	2.0	2.0
6000	Operating Expenditures	8.0	11.7	9.0	8.8	8.9	9.2	9.3	9.7
7200	Grants & Awards	0.5	1.2	0.8	0.6	0.6	0.3	0.3	0.3
7400	Utilities	0.6	0.6	0.6	0.6	0.7	0.7	0.7	0.7
8060	Internal Service Charges	2.7	2.6	3.4	3.6	3.7	3.9	4.1	4.2
8900	Debt Service	2.0	2.0	2.1	2.1	2.1	2.1	2.1	2.1
<b>TOTAL OPERATING EXPENDITURES</b>		<b>\$ 50.8</b>	<b>\$ 53.0</b>	<b>\$ 51.9</b>	<b>\$ 52.9</b>	<b>\$ 54.2</b>	<b>\$ 55.9</b>	<b>\$ 57.4</b>	<b>\$ 59.4</b>
	GASB 45 Retiree Medical Actuarial	-	-	-	-	-	-	-	-
	Additional Discretionary Payment - Pension	0.7	0.7	0.4	0.4	0.4	0.4	0.4	0.4
<b>TOTAL OPERATING &amp; DISCRETIONARY EXPENDITURES</b>		<b>\$ 51.5</b>	<b>\$ 53.7</b>	<b>\$ 52.3</b>	<b>\$ 53.3</b>	<b>\$ 54.6</b>	<b>\$ 56.3</b>	<b>\$ 57.8</b>	<b>\$ 59.8</b>
	Capital Transfers Out to GFAR	2.4	2.4	1.6	1.1	1.1	1.1	1.1	1.1
	1/2 of Measure G Proceeds to Capital	0.6	0.6	0.6	0.7	0.7	0.7	0.7	0.7
	Fund	0.4	0.7	-	-	-	-	-	-
<b>AMOUNTS AVAILABLE FOR RESERVE ALLOCATIONS</b>		<b>-</b>	<b>5.7</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
	Recovery	-	5.7	-	-	-	-	-	-
<b>TOTAL EXPENDITURES &amp; RESERVE ALLOCATIONS</b>		<b>\$ 54.9</b>	<b>\$ 63.1</b>	<b>\$ 54.5</b>	<b>\$ 55.1</b>	<b>\$ 56.4</b>	<b>\$ 58.1</b>	<b>\$ 59.6</b>	<b>\$ 61.6</b>
<b>NET REVENUES RESERVE TRANSFERS LESS EXPENDITURES &amp; RESERVE ALLOCATIONS FOR FINAL ALLOCATION AFTER YEAR END CLOSE</b>		<b>\$ -0.5</b>	<b>\$ 1.6</b>	<b>\$ -</b>	<b>\$ (3.0)</b>	<b>\$ (2.8)</b>	<b>\$ (3.1)</b>	<b>\$ (3.3)</b>	<b>\$ (3.8)</b>

\* Due to rounding of individual categories FY 2022/23 Estimated Total Expenditures and Reserve Allocations includes \$0.1 million.  
General Fund (111) Forecast does not include Pension Trust activities.

The following table illustrates the previous projected deficits relative to the updated Forecast.

Original 5 Year Forecast	2024/25 Forecast (\$M)	2025/26 Forecast (\$M)	2026/27 Forecast (\$M)	2027/28 Forecast (\$M)	2028/29 Forecast (\$M)
Proposed Surplus/Deficit	(\$3.1)	(\$2.8)	(\$3.2)	(\$3.5)	(\$4.0)
Adopted Surplus/Deficit	(\$3.0)	(\$2.8)	(\$3.1)	(\$3.3)	(\$3.8)

**Town of Los Gatos General Fund Historical Year-End Results**  
(in \$ million)

Account	Revenue Category	FY 2015/16 Actuals	FY 2016/17 Actuals	FY 2017/18 Actuals	FY 2018/19 Actuals	FY 2019/20 Actuals	FY 2020/21 Actuals	FY 2021/22 Actuals
4100	Property Tax	\$ 10.8	\$ 11.5	\$ 12.5	\$ 13.6	\$ 14.5	\$ 15.8	\$ 16.9
4110	VLF Backfill Property Tax	3.0	3.2	3.4	3.7	3.9	4.1	4.2
4200	Sales & Use Tax	7.5	9.2	7.6	8.0	6.5	6.8	7.2
4200	Measure G District Sales Tax	-	-	-	0.2	1.0	1.1	1.3
4250	Franchise Fees	2.3	2.4	2.5	2.5	2.5	2.5	2.8
4251	Transient Occupancy Tax	1.9	2.3	2.6	2.7	1.9	1.0	1.9
4400	Business License Tax	1.5	1.7	1.7	1.5	1.4	1.4	1.5
4400	Licenses & Permits	3.5	3.0	3.0	3.1	2.7	3.1	4.8
4500	Intergovernmental	1.0	0.9	1.0	0.9	1.0	1.6	1.3
4600	Town Services	4.0	3.3	4.4	4.4	4.4	4.6	5.3
4700	Fines & Forfeitures	0.9	0.9	0.7	0.5	0.3	0.1	0.3
4800	Interest	0.6	0.2	0.2	1.4	2.2	0.1	(1.4)
4850	Other Sources	2.3	4.3	3.2	4.6	2.7	3.7	7.0
4900	Fund Transfers In	2.4	0.3	0.8	1.6	0.6	0.7	0.6
<b>TOTAL OPERATING REVENUES &amp; TRANSFERS*</b>		\$ 41.7	\$ 43.2	\$ 43.6	\$ 48.7	\$ 45.6	\$ 46.6	\$ 53.7
	Use of Capital/Special Project Reserve - Capital	-	1.4	3.2	2.8	8.0	3.4	0.6
	Use of Pension/OPEB Reserve	-	-	-	-	-	4.5	0.3
	Use of Property Surplus Reserve	-	-	-	-	-	-	1.2
	Use of Almond Grove Reserve	-	5.9	-	-	-	-	-
	Use of Measure G Reserve	-	-	-	-	-	-	1.1
<b>TOTAL REVENUES, TRANSFERS, AND USE OF RESERVES</b>		\$ 41.7	\$ 50.5	\$ 46.8	\$ 51.5	\$ 53.6	\$ 54.5	\$ 56.9
Account	Expenditure Category	FY 2015/16 Actuals	FY 2016/17 Actuals	FY 2017/18 Actuals	FY 2018/19 Actuals	FY 2019/20 Actuals	FY 2020/21 Actuals	2021/22 Actuals
5110	Salary	14.5	14.8	16.0	17.9	19.3	20.2	20.0
5120	CalPERS Benefits	3.6	3.9	4.3	5.3	6.1	6.4	6.5
5200	All Other Benefits	3.2	3.2	3.3	3.6	3.6	3.7	3.7
6211	OPEB Pay as You Go	0.9	1.0	1.1	1.2	1.2	1.3	1.4
6000	Operating Expenditures	4.7	4.8	5.0	5.6	5.1	5.7	10.4
7200	Grants & Awards	0.7	0.2	0.2	0.3	0.3	0.3	1.8
7400	Utilities	0.4	0.6	0.5	0.5	0.5	0.6	0.6
8060	Internal Service Charges	3.5	3.6	3.9	2.5	2.2	2.3	2.6
8900	Debt Service	1.9	1.9	1.9	1.9	1.9	2.0	2.1
<b>TOTAL OPERATING EXPENDITURES</b>		\$ 33.6	\$ 34.0	\$ 36.2	\$ 38.8	\$ 40.2	\$ 42.4	\$ 49.0
	GASB 45 Retiree Medical Actuarial	1.5	2.6	1.6	1.1	1.1	0.6	0.1
	Additional Discretionary Payment - Pension	-	-	-	-	-	5.6	0.7
<b>TOTAL OPERATING &amp; DISCRETIONARY EXPENDITURES</b>		\$ 35.1	\$ 36.6	\$ 37.8	\$ 39.9	\$ 41.3	\$ 48.6	\$ 49.8
	Capital Transfers Out to GFAR	0.5	7.3	2.6	2.3	7.0	3.4	1.2
	Operating Transfer Out	0.1	-	0.6	0.5	1.1	-	-
	1/2 of Measure G Proceeds to Capital	-	-	-	-	-	-	0.7
	Fixed Assets/ Equipment	0.4	-	-	-	0.1	-	-
	Pension/OPEB Payment to Pension Trust Fund	-	-	1.2	3.6	0.4	-	-
<b>AMOUNTS AVAILABLE FOR RESERVE ALLOCATIONS</b>		\$ 5.6	\$ 6.6	\$ 4.6	\$ 5.2	\$ 3.7	\$ 2.5	\$ 5.9
	Allocate to Almond Grove Reserve	2.5	-	-	-	-	-	-
	Allocate to Budget Stabilization/Catastrophic	-	-	-	-	-	0.1	1.1
	Allocate to Compensated Absences	-	-	-	-	-	0.1	(0.2)
	Allocate to Market Fluctuations Reserve	0.3	0.3	-	-	1.2	-	(0.4)
	Allocate to CalPERS/Pension Reserve	-	1.8	-	-	-	0.3	0.3
	Allocate to Measure G Reserve	-	-	-	-	1.2	-	-
	Allocate to VM & Stores Surplus Reserve	-	-	-	1.0	-	-	-
	Allocate to Authorized Carryforwards	0.1	-	-	-	-	-	0.03
	Sales Tax Prior - Year Adjustments	-	0.4	-	-	-	-	-
	Allocate to Property Surplus Reserve	-	-	-	1.9	-	1.2	-
<b>TOTAL EXPENDITURES &amp; RESERVE ALLOCATIONS</b>		\$ 39.0	\$ 46.4	\$ 42.2	\$ 49.2	\$ 52.2	\$ 53.7	\$ 52.2
<b>NET REVENUES RESERVE TRANSFERS LESS EXPENDITURES &amp; RESERVE ALLOCATIONS FOR FINAL ALLOCATION AFTER YEAR END CLOSE</b>		\$ 2.7	\$ 4.1	\$ 4.6	\$ 2.3	\$ 1.4	\$ 0.8	\$ 4.7

\* Due to rounding of individual categories Total Expenditures and Reserve Allocations may include \$0.1 million.



**From:** [Phil Koen](#)  
**To:** [Wendy Wood](#)  
**Cc:** [Gitta Ungvari](#)  
**Subject:** Agenda item 4 - 5 year forecast - Santa Clara County Cities Report - Feb 12 2024  
**Date:** Friday, February 9, 2024 10:23:05 PM  
**Attachments:** [Pages from cities-meeting-revenue-update-report-20240212.pdf](#)

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[EXTERNAL SENDER]

Wendy,

Please include this as background reading for agenda item 4 in the FC package. Thank you.

Phil Koen

COUNTY OF SANTA CLARA

Finance Agency

Cities Meeting - February 12, 2024

FY2023/24 and FY2022/23 Property Tax Revenue Summary

Schedule C

Fund #	Jurisdiction	AB8 Factor	% Change	Secured							Unsecured			HOPTF		Other Tax Revenues							Total Property Tax Revenues		For ref only	Adm Fee			
				Secured 1% Net of Roll Correction (see Sch D)	RDA SA / Comm. Agency Tax Increment Loss	Santa Clara RDA SA TI Return to ATIs Directly	Prior Year Adj	Secured Net of Roll Corr. RDA & FY Adj	Unitary (Include Railroad)	Total Secured	% Change	Unsecured (see Sch D)	Aircraft	% Change	HOPTR	% Change	Supplemental	Misc. Revenue	Other Revenue	RPTTF: Pass Thru	RPTTF: Residual	RDA SA Other Assets Dist.	Net Tax before VLF	% change before VLF in lieu			Prop Tax in lieu of VLF	Net Property Revenue	% change after VLF in-lieu
				a	b	c	d	e = a+b+c+d	f	g = e+f (rounded)	h	i	j	% Change	k	p	l1	m	n	o	p = g+h+i+k+l1+m+n+o	q	r = p+q						
9510	Campbell City	FY 23-24 estimate FY 22-23 actual	0.0021511657 0.0021680282	-0.78%	13,410,000 12,744,832	(1,944,000) (1,840,711)	(700) (15,696)	11,465,300 10,888,425	94,000 85,764	11,599,000 10,974,189	5.33%	719,000 689,797		4.23%	38,000 37,621	1.01%	308,000 513,317	172,000 2,003,664	66,000 51,063	662,000 609,535		Updated	Updated	15,524,000 14,931,188	3.97%	6,361,000 6,013,557	21,885,000 20,944,745	4.49%	(132,000) (120,239)
9513	Cupertino City	FY 23-24 estimate FY 22-23 actual	0.0031957806 0.003261618	-2.00%	19,921,000 19,170,656		(1,100) (23,393)	19,919,900 19,147,263	99,000 86,392	20,019,000 19,233,655	4.08%	1,068,000 1,037,533		2.94%	56,000 56,990	-1.4%	46,000 769,500	1,034,000 953,963				22,638,000 22,050,695	2.66%	10,543,000 10,082,011	33,181,000 32,132,906	3.26%	(205,000) (186,677)		
9502	Gilroy City	FY 23-24 estimate FY 22-23 actual	0.0017001182 0.0017169949	-0.98%	10,998,000 10,093,362		(600) (12,372)	10,997,400 10,080,990	105,000 96,939	10,702,000 10,177,929	5.15%	568,000 546,275	19,000 10,137	5.50%	30,000 29,700	0.9%	244,000 405,300	2,019,000 1,871,158				13,582,000 13,041,167	4.15%	6,502,000 6,154,839	20,084,000 19,196,006	4.63%	(122,000) (110,800)		
9511	Los Altos City	FY 23-24 estimate FY 22-23 actual	0.0037363418 0.0037539170	-0.47%	23,291,000 22,067,029		(3,300) (26,630)	23,289,700 22,040,398	162,000 147,116	23,452,000 22,187,515	5.70%	1,248,000 1,194,215		4.50%	66,000 65,141	1.32%	28,000 89,558	3,870,000 3,530,662				29,164,000 27,887,091	4.69%	5,330,000 5,023,546	34,494,000 32,880,637	4.91%	(260,000) (236,381)		
9514	Los Altos Hills	FY 23-24 estimate FY 22-23 actual	0.0009665643 0.0009751180	-0.88%	6,025,000 5,732,229		(300) (7,038)	6,024,700 5,725,191	33,000 28,902	6,058,000 5,754,093	5.28%	323,000 310,244		4.11%	17,000 921	0.47%	138,000 230,639	567,000 525,787				7,103,000 6,837,703	3.88%	1,453,000 1,374,178	8,556,000 8,211,881	4.19%	(64,000) (58,139)		
9503	*Los Gatos Town	FY 23-24 estimate FY 22-23 actual	0.0025701670 0.0025447232	1.00%	16,021,000 14,839,061	(2,307,000)	(5,100) 4,788	13,708,900 12,685,186	147,000 136,469	13,856,000 12,821,655	8.07%	859,000 809,566		1%	45,000 44,158	1.91%	361,000 601,786	2,500,000 2,298,692	238,000 227,024	638,000 645,096			18,497,000 17,447,977	6.01%	4,906,000 4,555,700	23,403,000 22,003,677	6.36%	(155,000) (141,088)	
9512	Millpitas City	FY 23-24 estimate FY 22-23 actual	0.0062431473 0.0063660300	-1.93%	38,917,000 37,422,108	(19,764,000)	(2,200) (45,196)	19,130,800 18,260,585	266,000 251,098	19,437,000 18,511,683	4.89%	2,086,000 2,025,204		3.00%	110,000 110,468	-0.42%	895,000 1,492,407	4,102,000 3,804,718	2,451,000 2,446,546	9,432,000 9,502,011			38,493,000 37,893,036	1.58%	9,998,000 9,545,088	48,491,000 47,438,124	2.22%	(235,000) (213,859)	
9516	Monte Sereno City	FY 23-24 estimate FY 22-23 actual	0.003141207 0.003099208	1.36%	1,958,000 1,821,818		(100) (2,176)	1,957,900 1,819,642	8,000 7,177	1,966,000 1,826,818	7.62%	105,000 587		6.50%	6,000 5,378	11.57%	43,000 72,175	52,000 47,042				2,172,000 2,050,000	5.99%	587,000 542,580	2,759,000 2,592,580	6.42%	(20,000) (17,805)		
9504	Morgan Hill City	FY 23-24 estimate FY 22-23 actual	0.0020348153 0.0020350104	-0.01%	12,684,000 11,962,677	(6,047,000)	(700) (14,512)	6,636,300 6,345,342	58,000 53,086	6,694,000 6,398,428	4.62%	680,000 7,410		5.03%	36,000 35,313	1.95%	287,000 477,727	2,461,000 2,264,038	782,000 644,655	2,732,000 2,673,478			13,672,000 13,141,049	4.04%	5,444,000 5,119,570	19,116,000 18,260,619	4.68%	(90,000) (82,022)	
9505	Mtn View City	FY 23-24 estimate FY 22-23 actual	0.0105953232 0.0104959676	1.30%	66,047,000 61,485,699	(12,657,000)	(3,600) (73,749)	53,386,400 50,234,930	441,000 404,823	53,827,000 50,639,753	6.29%	3,539,000 3,327,351		6.36%	187,000 181,504	3.03%	1,461,000 2,435,375	300 264	9,093,000 8,156,584		7,000 22,859		68,114,300 64,763,710	5.17%	16,087,000 14,913,259	84,201,000 79,676,969	5.68%	(60,000) (545,291)	
9506	Palo Alto City	FY 23-24 estimate FY 22-23 actual	0.0070487091 0.0070742718	-0.36%	43,939,000 41,586,510		(2,400) (51,374)	43,936,600 41,535,135	374,000 344,178	44,311,000 41,879,313	5.81%	2,000 2,250,510	219,000 234,001	3.59%	124,000 122,758	1.01%	1,007,000 1,679,157	6,887,000 6,437,661				54,903,000 52,603,742	4.37%	11,391,000 10,723,902	66,294,000 63,327,643	4.68%	(488,000) (443,855)		
9501	San Jose City	FY 23-24 estimate FY 22-23 actual	0.0501670517 0.0502384812	-0.14%	312,721,000 295,326,101	(76,112,000)	(17,100) (360,886)	236,591,900 223,568,815	2,830,000 2,652,430	2,422,000 26,223,265	5.3%	167,000 15,983,434	4,998,000 3,891,496	9.46%	885,000 871,773	1.52%	7,114,000 11,836,372	8,200 8,187	49,862,000 37,741,164		23,996,000 22,375,346		334,033,200 318,949,038	4.73%	138,505,000 130,073,496	472,538,000 449,022,533	5.24%	(2,702,000) (2,456,242)	
9507	Santa Clara City	FY 23-24 estimate FY 22-23 actual	0.0092629859 0.0092022029	0.66%	37,742,000 54,094,911	(8,004,000)	(3,100) (65,010)	58,327,900 54,031,250	482,000 500,620	8,810,000 5,331,870	7.88%	2,927,404 4,143,639		5.69%	163,000 159,685	2.08%	1,470,000 2,450,723	6,103,000 5,502,525		3,970	204,000 251,289		69,844,000 65,827,446	6.10%	20,597,000 19,161,968	90,401,000 84,989,414	6.37%	(608,000) (552,563)	
9515	Saratoga City	FY 23-24 estimate FY 22-23 actual	0.0018820040 0.0019094336	-1.43%	11,732,000 11,223,990		(600) (13,655)	11,731,400 11,210,330	68,000 60,885	11,799,400 11,271,219	4.68%	629,000 607,442		3.53%	33,000 33,132	-0.40%	270,000 449,663	980,000 904,173				13,371,000 13,265,630	3.36%	4,836,000 4,594,994	18,347,000 17,860,624	3.84%	(134,000) (112,455)		
9509	*Sunnyvale City	FY 23-24 estimate FY 22-23 actual	0.0132681949 0.0130249602	1.87%	82,708,000 75,952,342	(4,014,000)	(26,200) (3,478,899)	78,667,800 72,478,905	669,000 5,396	7,000 73,113,491	8.51%	4,432,000 4,143,639		6.96%	234,000 226,019	3.53%	1,843,000 3,071,846	11,997,000 10,947,209	358,000 273,573	2,754,000 2,438,574			100,955,000 94,234,350	7.13%	26,674,000 26,404,736	129,629,000 120,639,086	7.43%	(86,000) (778,358)	
	Cities Total	FY 23-24 estimate FY 22-23 actual	717,714,000 675,523,324	(130,849,000) (122,013,969)	8,593,000 7,244,473	(65,100) (682,400)	595,392,500 560,071,300	5,830,000 5,471,490	601,229,000 565,542,875	6.31%	38,463,000 36,998,960	5,236,000 4,135,634	7.28%	2,030,000 1,996,258	1.69%	16,430,000 27,385,774	8,500 8,451	94,699,000 86,991,040	3,895,000 3,646,833	40,204,000 38,314,040	211,000 274,168	802,405,500 764,894,022	4.90%	271,174,000 254,283,424	1,073,579,000 1,019,177,446	5.34%	(6,661,000) (6,055,772)		

\* Non-teeter cities: Actual revenue is based on collections. It will be different from the projection as the projection is based on the levy amount.

Note 1: Unsecured projected at 5% increase from FY.

Note 2: Aircraft revenue projection is based on the latest information available.

Note 3: Supplemental projected as 40% decrease from FY.

Note 4: Updated estimate for FY23-24 Excess ERAF is based on June 2023 school reports, please note the final number will be available in March upon the release of the February reports. The annual at-risk percentage, after the settled of the California School Board Association case, however, with the State Controller's Office Marin County's audit finding, is now at about 22% of the annual distribution. We strongly encourage each agency to reserve 22% of the annual distribution, both on an ongoing basis and going back to Fiscal Year 2020-21 distribution. Please note, however, that the SCO still has not provided its calculation methodology and this percentage could change.

Note 5: RPTTF Pass-Through projection for FY23-24.

Note 6: RPTTF Residual projection updated with January '24 actual distribution.

Note 7: RDA SA Other Assets amount for FY23-24 is YTD actual, rounded. There is potential asset sale for Santa Clara Redevelopment Successor Agency in FY23-24. Information will be shared when available.

Note 8: Admin Fee is estimated to increase by 10% from last year.

**From:** [Phil Koen](#)  
**To:** [Wendy Wood](#)  
**Cc:** [Gitta Ungvari](#)  
**Subject:** Agenda Item 4 - 5 year forecast - CALPERS rates  
**Date:** Saturday, February 10, 2024 12:42:42 AM  
**Attachments:** [Pages from CalPERS-Analysis-06-30-21-Valuation-Foster-and-Foster-Actuaries-and-Consultants \(3\).pdf](#)

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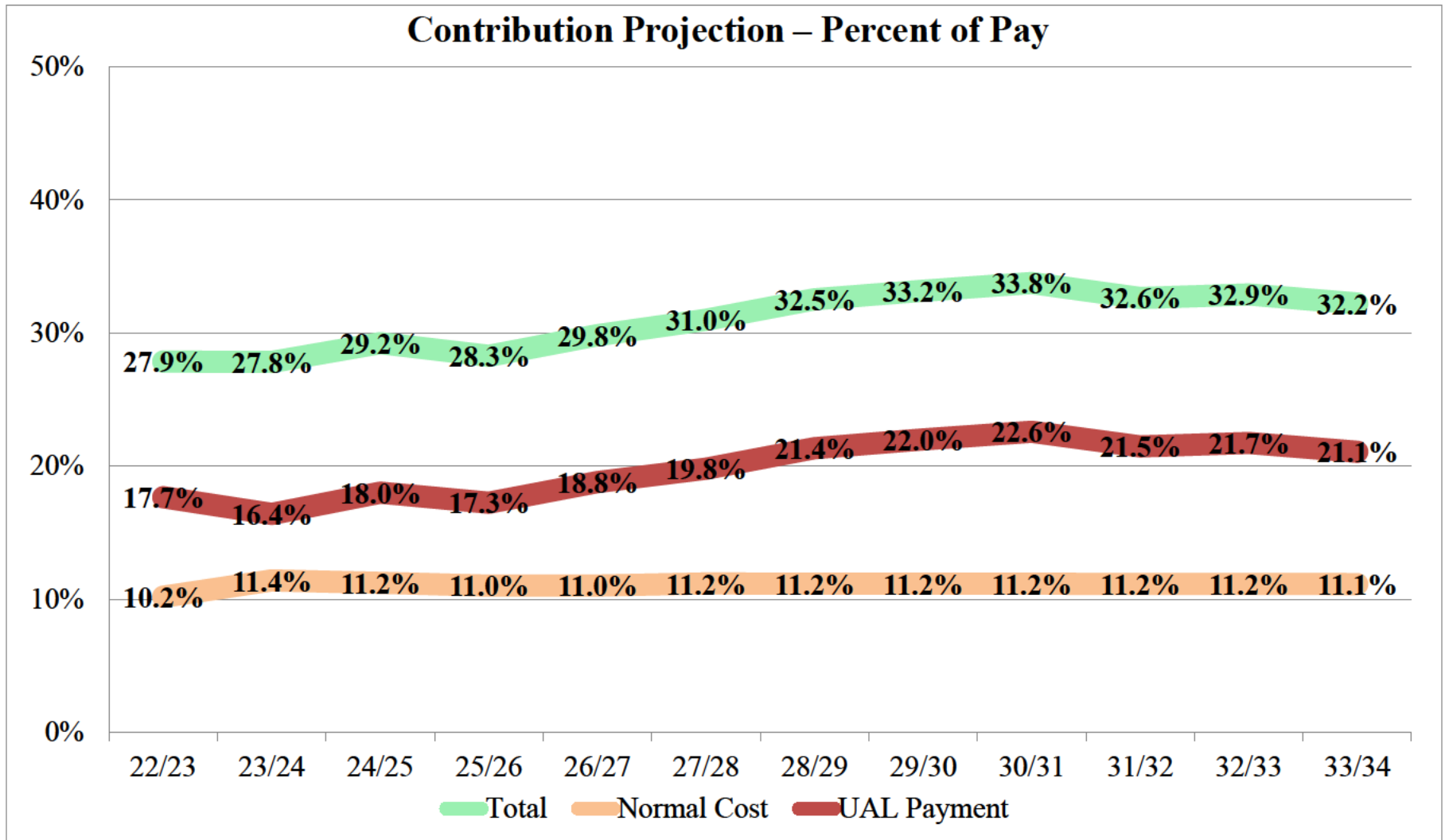
[EXTERNAL SENDER]

Wendy,

Please include the attached in the FC package for background material. Thank you.

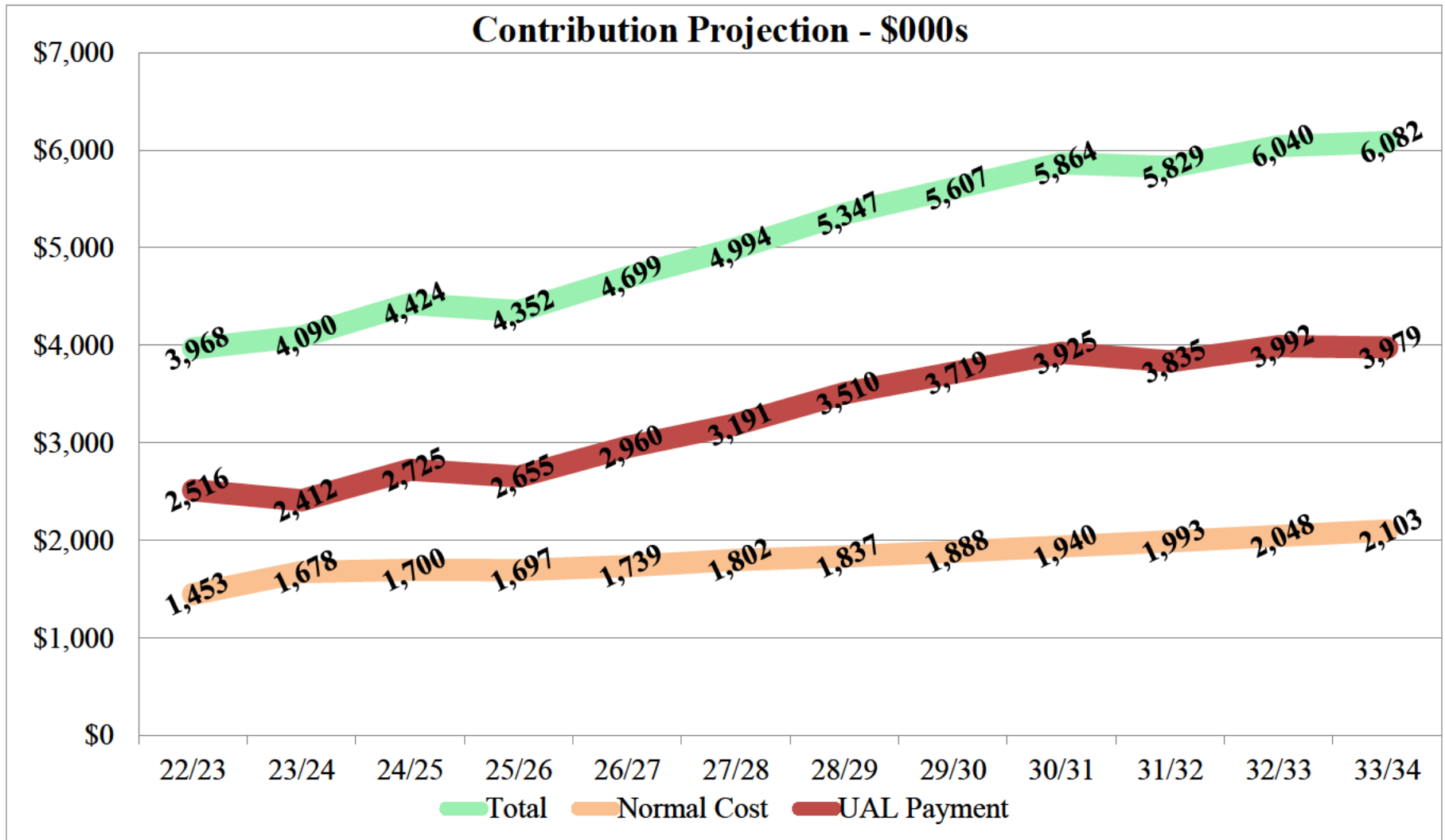
Phil Koen

# CONTRIBUTION PROJECTIONS - MISCELLANEOUS

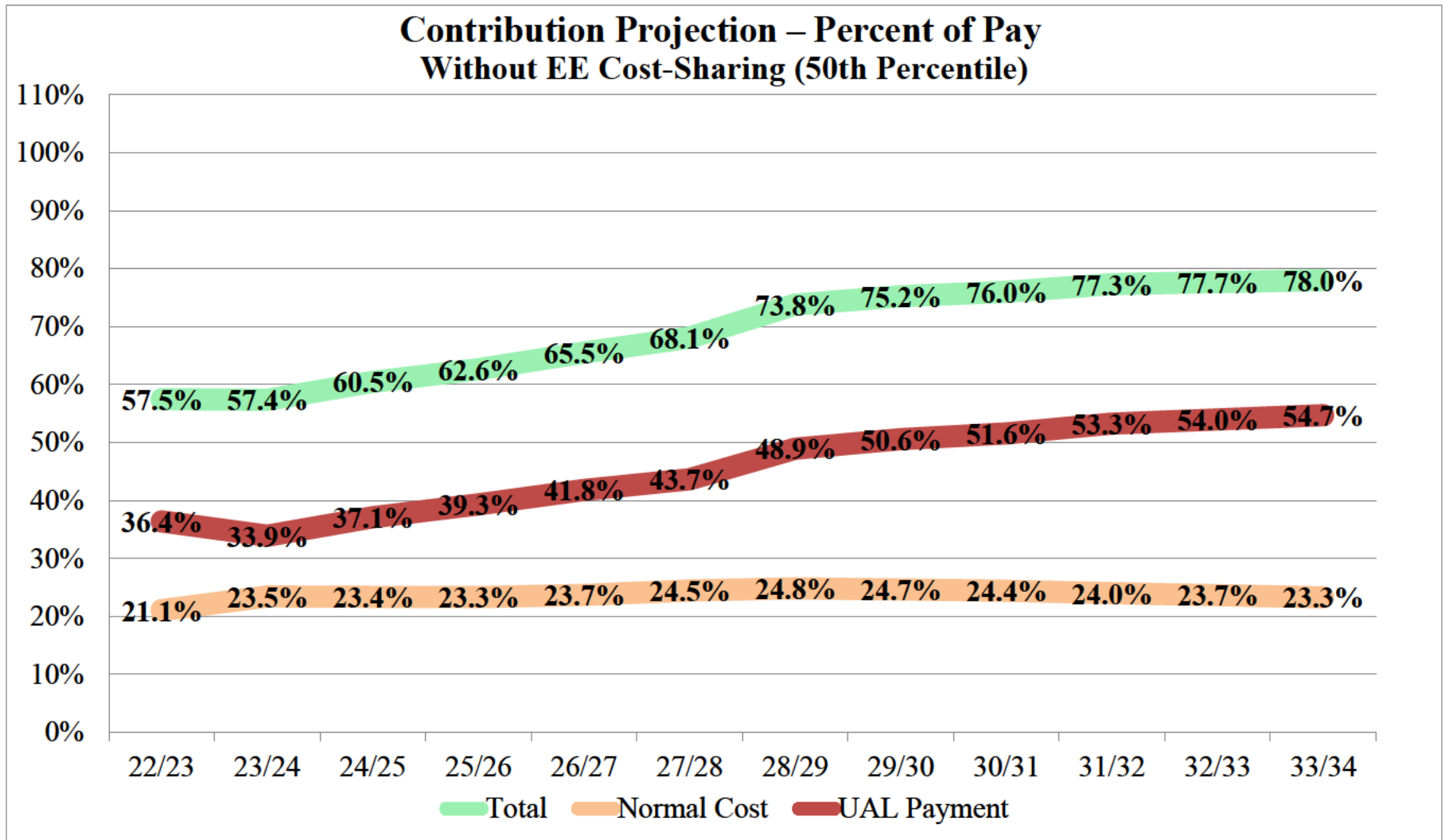




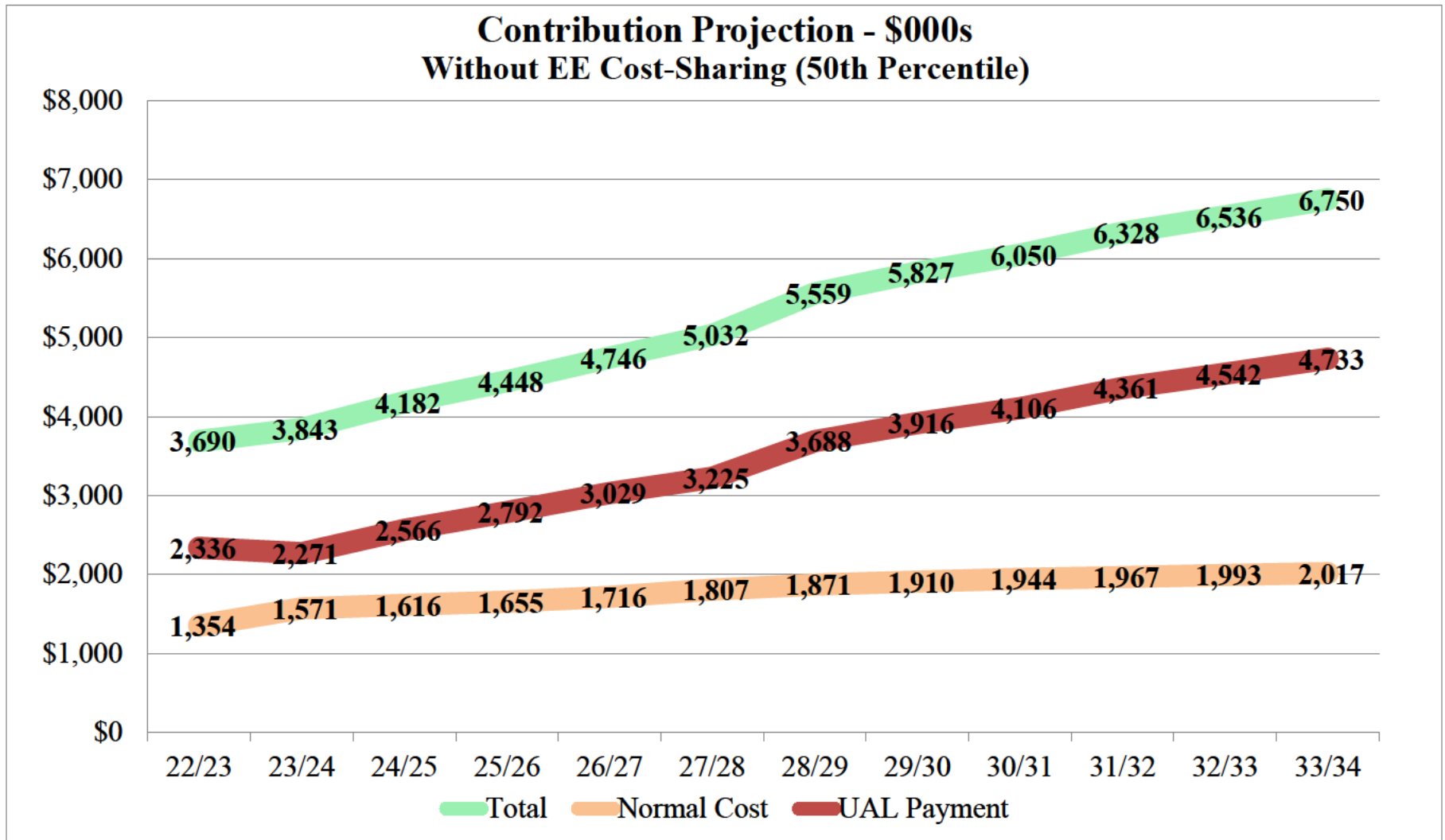
# CONTRIBUTION PROJECTIONS - MISCELLANEOUS



# CONTRIBUTION PROJECTION - SAFETY



# CONTRIBUTION PROJECTION - SAFETY



**From:** [Phil Koen](#)  
**To:** [Wendy Wood](#)  
**Cc:** [Laurel Prevetti](#); [Linda Reiners](#)  
**Subject:** Agenda Items 4 , 5 and 6  
**Date:** Sunday, February 11, 2024 10:03:40 PM  
**Attachments:** [Doc - Feb 11 2024 - 7-37 PM.pdf](#)  
[Dear Finance Commissioners.pdf](#)

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[EXTERNAL SENDER]

Hello Wendy,

Would you please distribute this to the Finance Commission.

Thank you,

Phil Koen



General Fund Model - FY 22 - FY 29	FY 22	FY 23	FY 24	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	CAGR
Town's Base Case - no \$1.9 payment	Act	Act	adopted	Feb 12 Est	Feb 12 2024 5 Year Forecast					FY 23 - FY 29
<b>Revenues</b>										3.7%
Property Tax	21.1	22.7	22.6	23.9	23.5	24.7	25.8	27.0	28.3	0.2%
Sales Tax	8.5	8.8	9.2	8.2	8.3	8.5	8.6	8.7	8.9	2.8%
TOT Tax	1.9	2.2	2.4	2.3	2.3	2.4	2.5	2.5	2.6	3.5%
FranchiseTax	2.8	3.1	2.1	3.3	3.4	3.5	3.6	3.7	3.8	2.6%
Business License	1.5	2.4	2.4	2.4	2.5	2.6	2.7	2.7	2.8	2.9%
>Total Tax Revenue	35.8	39.2	38.7	40.1	40.0	41.7	43.2	44.6	46.4	
Use of Money	(1.4)	0.8	1.0	1.6	1.7	1.6	1.5	1.4	1.3	8.4%
Functional Revenue	12.2	10.6	8.4	10.2	8.4	8.6	8.9	9.0	9.2	-2.3%
other Sources			1.7	2.2	1.2	1.2	1.3	1.4	1.3	
<b>Total Revenue - Agrees to ACFR</b>	46.6	50.6	49.8	54.1	51.3	53.1	54.9	56.4	58.2	2.4%
<b>Expenditures</b>										2.8%
Salaries and Benefits	20.1	21.9	23.2	22.7	23.8	24.3	24.8	25.4	25.9	
4.6% Vacancy Savings			(1.7)		(1.8)	(1.8)	(1.9)	(1.9)	(2.0)	7.9%
Calpers Benefits	6.5	7.1	8.2	7.3	9.0	9.1	9.7	10.3	11.2	
ADP to Calpers			0.4	0.7	0.4	0.4	0.4	0.4	0.4	8.0%
All other benefits	5.1	5.3	6.3	5.8	7.4	7.7	8.0	8.2	8.4	7.2%
Operating Expenditures	8.2	6.9	9.6	11.7	9.4	9.5	10.0	10.2	10.5	
Fixed Assets	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-10.9%
Grants and Award	0.6	0.6	0.8	0.9	0.4	0.3	0.3	0.3	0.3	
Principal	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	10.8%
Internal Service Charges	2.6	2.6	3.4	3.3	4.0	4.2	4.4	4.6	4.8	4.9%
<b>Total Expenditures - Agrees to ACFR</b>	43.3	44.9	50.4	52.6	52.8	53.9	55.9	57.7	59.7	
<b>Excess (Deficit) Revenues over Expenditures</b>	3.3	5.7	(0.6)	1.5	(1.5)	(0.8)	(1.0)	(1.3)	(1.5)	
Gain from asset sale	0.1	0.1	0.0	0.0	0.5	0.5	0.5	0.5	0.5	
Transfers - In	4.0	4.1	0.5	0.5	1.1	1.1	1.1	1.1	1.1	
Transfers - Out	4.4	7.2	1.6	1.6						
<b>Net Changes in Fund Balance</b>	3.0	2.7	(1.7)	0.4	(2.1)	(1.4)	(1.6)	(1.9)	(2.1)	

General Fund Model - FY 22 - FY 29	FY 22	FY 23	FY 24	FY 24	FY 25	FY 26	FY 27	FY 28	FY 29	CAGR
Adjusted Case	Act	Act	adopted	Feb 12 Est	Feb 12 2024 5 Year Forecast					FY 23 - FY 29
<b>Revenues</b>										
Property Tax	21.1	22.7	22.6	23.9	25.2	26.6	28.1	29.6	31.2	5.5%
Sales Tax	8.5	8.8	9.2	8.2	8.5	8.8	9.1	9.4	9.7	1.7%
TOT Tax	1.9	2.2	2.4	2.3	2.4	2.4	2.5	2.5	2.6	2.8%
FranchiseTax	2.8	3.1	2.1	3.3	3.5	3.5	3.6	3.7	3.8	3.5%
Business License	1.5	2.4	2.4	2.4	2.5	2.6	2.7	2.7	2.8	2.6%
>Total Tax Revenue	35.8	39.2	38.7	40.1	42.1	43.9	46.0	47.9	50.2	4.2%
Use of Money	(1.4)	0.8	1.0	1.6	1.7	1.6	1.5	1.4	1.3	8.4%
Functional Revenue	12.2	10.6	8.4	10.2	8.4	8.6	8.9	9.0	9.2	-2.3%
other Sources			1.7	2.2	1.2	1.2	1.3	1.4	1.3	
<b>Total Revenue - Agrees to ACFR</b>	46.6	50.6	49.8	54.1	53.4	55.3	57.7	59.7	62.0	3.4%
<b>Expenditures</b>										
Salaries and Benefits	20.1	21.9	23.2	22.7	23.8	24.3	24.8	25.4	25.9	2.8%
4.6% Vacancy Savings			(1.7)		(1.8)	(1.8)	(1.9)	(1.9)	(2.0)	
Calpers Benefits	6.5	7.1	8.2	7.3	9.0	9.1	9.7	10.3	11.2	7.9%
ADP to Calpers			0.4	0.7	0.4	0.4	0.4	0.4	0.4	
All other benefits	5.1	5.3	6.3	5.8	7.4	7.7	8.0	8.2	8.4	8.0%
Operating Expenditures	8.2	6.9	9.6	11.7	9.4	9.5	10.0	10.2	10.5	7.2%
Fixed Assets	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Grants and Award	0.6	0.6	0.8	0.9	0.4	0.3	0.3	0.3	0.3	-10.9%
Principal	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	
Internal Service Charges	2.6	2.6	3.4	3.3	3.4	3.5	3.7	3.8	3.9	7.1%
<b>Total Expenditures - Agrees to ACFR</b>	43.3	44.9	50.4	52.6	52.2	53.2	55.2	56.9	58.8	4.6%
<b>Excess (Deficit) Revenues over Expenditures</b>	3.3	5.7	(0.6)	1.5	1.2	2.1	2.5	2.8	3.2	
Gain from asset sale	0.1	0.1	0.0	0.0						
Transfers - In	4.0	4.1	0.5	0.5	0.5	0.5	0.5	0.5	0.5	
Transfers - Out	4.4	7.2	1.6	1.6	1.1	1.1	1.1	1.1	1.1	
<b>Net Changes in Fund Balance</b>	3.0	2.7	(1.7)	0.4	0.6	1.5	1.9	2.2	2.6	

**General Fund 5-Year Forecast - Base Case**  
(in \$ million)

Revenue Category	FY 2022/23 Actuals	FY 2023/24 Adjusted Budget	FY 2023/24 Estimates	FY 2024/25 Forecast	FY 2025/26 Forecast	FY 2026/27 Forecast	FY 2027/28 Forecast	FY 2028/29 Forecast
Property Tax	\$ 18.2	\$ 18.6	\$ 19.0	\$ 18.6	\$ 19.5	\$ 20.4	\$ 21.3	\$ 22.3
VLF Backfill Property Tax	4.6	4.7	4.9	4.9	5.2	5.4	5.7	6.0
Sales & Use Tax	7.5	7.9	7.0	7.0	7.2	7.2	7.3	7.5
Measure G District Sales Tax	1.3	1.3	1.2	1.3	1.3	1.4	1.4	1.4
Franchise Fees	3.1	2.1	3.3	3.4	3.5	3.6	3.7	3.8
Transient Occupancy Tax	2.2	2.4	2.3	2.3	2.4	2.5	2.5	2.6
Business License Tax	2.4	2.4	2.4	2.5	2.6	2.7	2.7	2.8
Licenses & Permits	3.3	2.9	3.3	2.9	3.0	3.1	3.2	3.3
Intergovernmental	1.6	1.2	1.4	0.9	0.9	1.0	0.9	0.9
Town Services	4.6	4.4	5.1	4.2	4.3	4.4	4.5	4.6
Fines & Forfeitures	0.4	0.2	0.4	0.4	0.4	0.4	0.4	0.4
Interest	0.6	1.0	1.6	1.7	1.6	1.5	1.4	1.3
Other Sources	8.1	3.9	4.1	3.1	3.1	3.2	3.3	3.2
Fund Transfers In	0.5	0.5	0.6	0.5	0.5	0.5	0.5	0.5
<b>TOTAL OPERATING REVENUES &amp; TRANSFERS*</b>	<b>\$ 58.4</b>	<b>\$ 53.5</b>	<b>\$ 56.6</b>	<b>\$ 53.7</b>	<b>\$ 55.5</b>	<b>\$ 57.3</b>	<b>\$ 58.8</b>	<b>\$ 60.6</b>
Use of Capital/Special Projects Reserve	2.4	2.1	0.8	0.8	0.8	0.8	0.8	0.8
Use of Pension/OPEB Reserve	0.3	-	0.3	-	-	-	-	-
Use of Council Priorities - Economic Recovery	-	1.6	1.5	-	-	-	-	-
<b>TOTAL REVENUES, TRANSFERS, AND USE OF RESERVES</b>	<b>\$ 61.1</b>	<b>\$ 57.2</b>	<b>\$ 59.2</b>	<b>\$ 54.5</b>	<b>\$ 56.3</b>	<b>\$ 58.1</b>	<b>\$ 59.6</b>	<b>\$ 61.4</b>

Expenditure Category	FY 2022/23 Actuals	FY 2023/24 Adjusted Budget	FY 2023/24 Estimates	FY 2024/25 Forecast	FY 2025/26 Forecast	FY 2026/27 Forecast	FY 2027/28 Forecast	FY 2028/29 Forecast
Salary	\$ 20.4	21.3	21.5	23.2	23.7	24.2	24.8	25.3
Overtime	1.4	0.6	1.2	0.6	0.6	0.6	0.6	0.6
CalPERS Benefits	7.1	8.2	7.3	9.0	9.1	9.7	10.3	11.2
All Other Benefits	3.8	4.7	4.2	5.6	5.8	6.0	6.2	6.4
4.6% Salary and Benefits Savings	-	-	-	(1.8)	(1.8)	(1.9)	(1.9)	(2.0)
OPEB Pay as You Go	1.5	1.6	1.6	1.8	1.9	2.0	2.0	2.0
Operating Expenditures	11.7	10.0	10.9	8.7	8.8	9.2	9.4	9.7
Grants & Awards	0.6	0.9	0.9	0.4	0.3	0.3	0.3	0.3
Utilities	0.6	0.6	0.7	0.7	0.7	0.8	0.8	0.8
Internal Service Charges	2.6	3.4	3.3	4.0	4.2	4.4	4.6	4.8
Debt Service	2.0	2.1	2.1	2.1	2.1	2.1	2.1	2.1
<b>TOTAL OPERATING EXPENDITURES</b>	<b>\$ 51.8</b>	<b>\$ 53.4</b>	<b>\$ 53.8</b>	<b>\$ 54.2</b>	<b>\$ 55.5</b>	<b>\$ 57.5</b>	<b>\$ 59.1</b>	<b>\$ 61.2</b>
Additional Discretionary Payment - Pension	0.7	0.4	0.7	0.4	0.4	0.4	0.4	0.4
<b>TOTAL OPERATING &amp; DISCRETIONARY</b>	<b>\$ 52.5</b>	<b>\$ 53.8</b>	<b>\$ 54.5</b>	<b>\$ 54.6</b>	<b>\$ 55.9</b>	<b>\$ 57.9</b>	<b>\$ 59.5</b>	<b>\$ 61.6</b>
Capital Transfers Out to GFAR	2.4	1.6	1.6	1.1	1.1	1.1	1.1	1.1
Allocate ERAF Risk Reserve	0.7	0.7	0.8	-	-	-	-	-
Allocate to Pension Trust	0.7	0.4	0.7	0.4	0.4	0.4	0.4	0.4
<b>TOTAL EXPENDITURES &amp; RESERVE ALLOCATIONS</b>	<b>\$ 56.2</b>	<b>\$ 57.2</b>	<b>\$ 57.5</b>	<b>\$ 56.8</b>	<b>\$ 58.1</b>	<b>\$ 60.1</b>	<b>\$ 61.7</b>	<b>\$ 63.8</b>
<b>NET REVENUES, TRANSFERS IN, USE OF RESERVES LESS EXPENDITURES, TRANSFERS IN, AND RESERVE ALLOCATIONS</b>	<b>\$ 4.9</b>	<b>\$ -</b>	<b>\$ 1.7</b>	<b>\$ (2.3)</b>	<b>\$ (1.8)</b>	<b>\$ (2.0)</b>	<b>\$ (2.1)</b>	<b>\$ (2.4)</b>

\* Due to rounding of individual categories FY 2022/23 Actual total revenues, and FY 2023/24 Estimated total expenditures includes \$0.1 million.



**TOWN OF LOS GATOS, CALIFORNIA  
GENERAL FUND  
STATEMENT OF REVENUES, EXPENDITURES  
AND CHANGES IN FUND BALANCES  
BUDGET AND ACTUAL (GAAP)  
FOR THE FISCAL YEAR ENDED JUNE 30, 2023**

	Original Budget	Final Budget	Actual	Variance With Final Budget Positive (Negative)
<b>REVENUES</b>				
Property Taxes	\$ 20,907,894	\$ 22,484,118	\$ 22,743,087	\$ 258,969
Sales Taxes	9,174,944	8,959,134	8,806,477	(152,657)
Transient Occupancy Taxes	1,642,460	2,348,547	2,228,190	(120,357)
Other Taxes	7,000	7,000	6,454	(546)
Licenses & Permits	4,122,529	5,140,684	5,630,362	489,678
Intergovernmental	1,051,814	1,273,910	1,553,396	279,486
Charges for Services	4,257,261	5,540,465	4,646,705	(893,760)
Fines and Forfeitures	201,750	226,750	416,950	190,200
Franchise Fees	2,493,870	2,716,470	3,074,624	358,154
Interest	432,947	670,021	605,789	(64,232)
Use of Property	41,211	41,211	38,126	(3,085)
Other	1,203,657	863,964	859,571	(4,393)
<b>Total Revenues</b>	<b>45,537,337</b>	<b>50,272,274</b>	<b>50,609,731</b>	<b>337,457</b>
<b>EXPENDITURES</b>				
Current:				
General Government:				
Town Council	217,238	217,240	186,337	30,903
Town Attorney	707,555	811,427	699,143	112,284
Administrative Services	5,298,494	5,759,393	5,302,281	457,112
Non-Departmental	3,194,526	3,334,931	2,641,018	693,913
<b>Total General Government</b>	<b>9,417,813</b>	<b>10,122,991</b>	<b>8,828,779</b>	<b>1,294,212</b>
Public Safety	19,225,985	19,331,330	18,446,048	885,282
Parks & Public Works	9,798,967	10,368,194	8,998,088	1,370,106
Community Development	5,772,004	6,543,199	5,065,412	1,477,787
Library Services	3,139,449	3,247,730	3,096,486	151,244
Capital Outlay	-	435,416	300,000	135,416
Debt Service:				
Principal	-	156,034	156,034	-
<b>Total Expenditures</b>	<b>47,354,218</b>	<b>50,204,894</b>	<b>44,890,847</b>	<b>5,314,047</b>
<b>EXCESS (DEFICIT) OF REVENUES OVER EXPENDITURES</b>	<b>(1,816,881)</b>	<b>67,380</b>	<b>5,718,884</b>	<b>5,651,504</b>
<b>OTHER FINANCING SOURCES (USES)</b>				
Gain from sale of assets	600	600	2,162	1,562
Transfers In	2,183,817	3,381,544	4,153,408	771,864
Transfers Out	(3,006,978)	(5,842,011)	(7,242,939)	(1,400,928)
<b>Total Other Financing Sources (Uses)</b>	<b>(822,561)</b>	<b>(2,459,867)</b>	<b>(3,087,369)</b>	<b>(627,502)</b>
<b>NET CHANGES IN FUND BALANCE</b>	<b>\$ (2,639,442)</b>	<b>\$ (2,392,487)</b>	<b>2,631,515</b>	<b>\$ 5,024,002</b>
<b>BEGINNING FUND BALANCE</b>			<b>26,896,789</b>	
<b>ENDING FUND BALANCE</b>			<b>\$ 29,528,304</b>	

The notes to the financial statements are an integral part of this statement.

Dear Finance Commissioners,

I must apologize for the state of the Finance Commission packet that has been distributed for our upcoming meeting. Frankly, it is unmanageable. I am not sure how this happened, but I will work with Staff to ensure that going forward the discussion material is delivered by close of business the Thursday before our meeting and the information provided is more on point and less voluminous. A package of over 300 pages can not be effectively reviewed and digested no matter how much time we have.

To help guide Monday's discussion, I have prepared the attached package consisting of 4 schedules.

**THESE ARE THE ONLY SCHEDULES YOU WILL NEED TO REFERENCE TO DISCUSS AGENDA ITEMS 4, 5 AND 6.**

The schedules are as follows:

1. **Town's Base Case 5-year Forecast** – This schedule has been adjusted to agree to the General Fund revenues and expenditures as reported in the FY 22 and FY 23 audited financial statements. This resulted in the elimination of the \$1.8m debt service (non-GAAP) among other non-GAAP items and agreeing the excess revenue (deficit) revenues over expenditures of \$3.3m for FY 22 and \$5.7m for FY 23 to the audited financial statements.

Please note there are no ARPA revenues included in any of the General Fund revenues or expenditures. The ARPA grant was recorded as revenue in a separate ARPA fund and the ARPA fund balance was then transferred to the General Fund at the close of FY 23. The ARPA transfer was \$3.6m and is part of the \$4.1m shown as a "transfer in" to the General Fund in FY 23 and is not part of the operating surplus of \$5.7m.

The schedule highlights in yellow several critical numbers that we will want to discuss during our meeting. Also please note that after making the necessary adjustments, the base case forecasts annual operating deficits range from (\$.8)m to (\$1.5)m. This will be the topic of Agenda Item 5 – NBS Revenue Model and Potential Revenue Ballot Measure.

2. **Town's 5-Year Forecast – Adjusted** – This schedule is the same as the first except the growth rate assumptions for property tax, sales tax and internal service charges have been adjusted to reflect growth rates that are modestly below historical growth rates. The CAGR for the 3-year period FY 2020 to FY 2023 for property taxes was 7.3%, sales tax was 5.5% and Total Revenue was 5.8%.

In selecting reasonable growth rates, the growth rates the City of Campbell used in developing their 7-Year Financial Forecast were reviewed in detail. Campbell has assumed a growth rate between 2%-3% for sales tax and a growth rate between 6%-7% for property taxes. The property tax growth rates include ERAF revenues which are paid by the State to the City through property tax. The ERAF payments have been much higher than expected due to increasing property valuations. There are no other adjustments made beyond those highlighted in yellow.



As a result of these changes, the operating deficits become surpluses. The Town would realize a surplus of at least \$1.5m in FY 24 and grow to \$3.2m by 2029. It should also be pointed out that the assumptions used for the Calpers Benefits are more than the projections made by the Town's actuaries. If the base forecast were adjusted to reflect the actuaries' projections, the surplus for each year would be even larger. Also, the base case does not reflect any ADP payments the Town may wish to make, like the payments made in FY 20 (\$4.8M) and FY 21 (\$5.6m), which significantly reduced future CALPERS payments.

- 3. General Fund 5-Year Forecast – Town's format** – This is the Town's standard 5-Year Forecast format. Unfortunately, FY 23 does not agree to the audited financial statements and is a different format than the annual plan documents. It is very difficult to determine if there is an excess or deficit of operating revenues over operating expenditures since non-revenue and non-expenditure items are included in revenues or expenditures. Additionally, the schedule is constructed as a "sources and uses" statement and does not easily answer the question - what is the annual net change in General Fund balance. It has been included only to provide the source data for FY 23 estimate and the annual forecast through FY 29. I do not recommend spending any time reviewing this schedule because of its complexity and would encourage you to spend time reviewing the first schedule in this package.

- 4. Statement of Revenues, Expenditures and Changes in Fund Balances Budget and Actual FY 2023** – This schedule is from the FY 23 ACFR and is one of the mandatory schedules the Town must produce. The importance of this schedule is that it presents audited results prepared in accordance with GAAP.

The schedule shows for FY 23 the original adopted budget, the final budget, and actuals. For FY 23 the Town adopted a budget which had **a \$1.8m operating deficit**. This is important to note since there has been much discussion about the Town having a "structural deficit." As it turned out, in FY 23 the Town had a \$5.7m surplus which was a \$7.5m positive variance from the adopted budget.

This schedule should be reviewed because it shows, at least for FY 23, how well the Town budgeted its operating revenues and operating expenditures. We will discuss the Town's historical ability to forecast operating results in more detail during our meeting.

Phil Koen

Chair of the Finance Commission