

PRICE QUOTATION
FOLSOM LAKE FORD
12755 FOLSOM BLVD.
FOLSOM, CA 95630
(916) 351-4202 - Direct

Date: 3/4/2024

To: Jim Harbin / Superintendent Parks & Public Works / Town of Los Gatos
From: Mark A. Paoli / Fleet Director / Folsom Lake Ford
Subject: Pricing for 2025 Ford Interceptor (State of California Contract #1-22-23-14C)

\$49,313.00 - Bid Price (2025 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Eng)

-2,853.00 - Ballistic Door Panel Delete

\$46,460.00 - Subtotal (Bid Price Less Deletions)

1,675.00 - L.A.P.D. Paint Scheme (CAL) - Lifetime Warranty

930.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)

692.00 - Spot Lamps - Dual Whelen LED (51V)

601.00 - Front Warning Auxiliary LED Lights (21L)

475.00 - Rear Lighting Solution (66C)

446.00 - Tail Lamp Lighting Solution (66B)

84.00 - Rear Door-Controls Inoperable - Locks/Handles/Windows (68G)

52.00 - Keyed Alike - Code 0135X (59D)

\$51,415.00 - Selling Price (Agate Black Metallic Paint w/Four White Doors & Roof) K9

85.00 - Documentation Fee

\$51,500.00 - Subtotal

4,763.75 - Sales Tax (9.25%) Subject to Change

300.00 - Delivery to Los Gatos, CA

33.00 - DMV Electronic Filing Fee

8.75 - California Tire Fee

\$56,605.50 - Total Price (EACH) F.O.B. Los Gatos, CA

Payment Terms: \$500.00 Discount Per Vehicle for Payment Within 20 Days / Net 30

Included: BLIS (Blind Spot Monitoring with Cross Traffic Alert), Dark Car Feature, Ford Pro Upfit Integration Feature, Ford Telematics (Includes Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Police Engine Idle Feature, Police Perimeter Alert, Police Pursuit Mode, Power Passenger Seat (4-Way), Red/White Dome Lamp In Cargo Area, Rear Auxiliary Air Conditioning, Rear View Camera with Washer (Displayed In 8" Center Stack Screen) Includes On-Demand Feature, Remote Keyless Entry with Four Keys and FOBs, Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - Includes Wiring), Upfitter Switches(4) Mounted on Steering Wheel and 5yr/100k/0ded Powertrain Warranty.