

From: Angela Lee [REDACTED]
Sent: Wednesday, August 27, 2025 11:02 AM
To: Erin Walters <EWalters@losgatosca.gov>
Cc: Monica Renn <mrenn@losgatosca.gov>; Sean Mullin <SMullin@losgatosca.gov>
Subject: SUPPORT FOR RESTORATION HARDWARE IN LOS GATOS

[EXTERNAL SENDER]

Dear Los Gatos Planning Commission,

I am wholly in support of Restoration Hardware coming to Los Gatos.

Restoration Hardware will be a tremendous addition to Los Gatos by:

1. increasing the economy because of providing jobs and sales tax revenue
2. great foot traffic and higher profile as a retail, design, and dining destination
3. provide unique amenities for residents and add to the charm of Los Gatos

Thanks,
Angela Lee



Angela Lee
VICE PRESIDENT, REGIONAL FINANCE
Federal Realty
[REDACTED]
356 Santana Row Suite 1005
San Jose CA 95128
[REDACTED]

From: Sandra Citrigno [REDACTED]
Sent: Wednesday, August 27, 2025 4:01 PM
To: Erin Walters <EWalters@losgatosca.gov>
Cc: Monica Renn <mrenn@losgatosca.gov>; Sean Mullin <SMullin@losgatosca.gov>; Annette Badger [REDACTED]
Subject: Support for Restoration Hardware

[EXTERNAL SENDER]

Dear Los Gatos Planning Commission,

I am in support of Restoration Hardware coming to Los Gatos.

Restoration Hardware will undoubtedly contribute positively to Los Gatos by:

- 1) increasing the economy because of providing jobs and sales tax revenue
- 2) great foot traffic and higher profile as a retail, design, and dining destination
- 3) provide unique amenities for residents and add to the charm of Los Gatos

Thank You,
Sandra Citrigno



Sandra Citrigno
OPERATIONS COORDINATOR
Federal Realty
[REDACTED]
356 Santana Row Suite 1005
San Jose CA 95128
[REDACTED]

From: Jennifer Lin [REDACTED]
Sent: Friday, August 29, 2025 3:34 PM
To: Clerk <Clerk@losgatosca.gov>; Council <Council@losgatosca.gov>
Cc: Monica Renn <mrenn@losgatosca.gov>
Subject: Chamber remarks to Planning Commission on 8.27 for TC

[EXTERNAL SENDER]

Dear Town of Los Gatos,

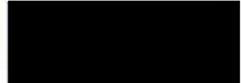
I'd like to submit the Los Gatos Chamber of Commerce's remarks for inclusion in the staff report for the upcoming Town Council consideration of the RH Gallery & Design project.

Thank you,
Jennifer Lin

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Jennifer Lin
Chief Executive Officer



10 Station Way, Los Gatos, CA 95030
losgatoschamber.com



Save the Date!

Saturday, September 6, 2025, 12-5pm

Los Gatos Chamber of Commerce remarks to 8/27/25 Planning Commission re: RH Gallery & Restaurant

I am Jennifer Lin, CEO of the Los Gatos Chamber of Commerce. I am here to express the Los Gatos Chamber of Commerce's strong support for the proposed RH Gallery & Restaurant. Our support rests on four pillars that reflect our mission of driving businesses forward and championing a thriving community.

First, durable economic impact. The RH flagship concept consistently generates millions in sales. This activity means stable sales-tax revenue and steady foot traffic—benefits that ripple across our small business community year-round.

Second, balance in our retail ecosystem. A thriving economy isn't about one type of business—it's about balance. According to the U.S. Chamber of Commerce, and confirmed by our own local experience, thoughtfully selected anchors like RH serve as regional magnets. Hospitality, retail, and dining anchors bring more people into the area, who then discover and support our locally owned businesses.

Third, placemaking at a dormant corner. Since The Gap vacated nearly three years ago, this prime location has been underutilized. RH transforms it into an all-day destination—from brunch through dinner—bringing renewed energy to the street and a dynamic presence.

Fourth, brand elevation and a defining opportunity. Los Gatos is recognized for retail, design, and culinary experiences. A flagship RH further elevates that identity and shares it with a wider audience.

This project is a vote of confidence in our community's future.

RH's leadership has already reached out to our Chamber, asking how they can support our small business community—a clear signal of partnership. And anchor businesses like this one also bring quality jobs and supplier relationships, further strengthening the local economy.

I also want to address concerns that the RH Gallery & Restaurant could feel big. Please note: this project fits comfortably within the existing building's footprint—no added stories, no expansion. What's proposed is an elegant, Mediterranean-inspired design—a refined architectural refresh. Greenery and design details will add interest, texture, and dimension to the façade. In Los Gatos, harmony does not mean sameness; it means thoughtful design that complements historic charm.

The three-façade requirement made sense when multiple tenants occupied the building. Today, a unified, sophisticated façade is not only appropriate for one tenant but also enhances our character and reflects our identity as both timeless and forward-looking.

In short, this project creates a vibrant corner, strengthens our tax base, reinforces Los Gatos' identity as a destination, and delivers broad benefits to small businesses through increased visibility, jobs, and customer traffic.

This is a rare and pivotal opportunity—one that deserves thoughtful consideration. On behalf of the Chamber, I urge you to recommend approval of the PD modification and the project as proposed.

Let's keep Los Gatos vibrant, balanced, and thriving—building on today's momentum to ensure our economic vitality for years to come.

Thank you for your careful consideration.