



Town of Los Gatos
Parks and Public Works
Nicolle Burnham, Parks and Public Works Director
110 E. Main St, Los Gatos, CA 95030

[ECOSANITATION, LLC] RESPONSE DOCUMENT REPORT

RFP No. TBD

Re-Bid: Downtown Sidewalk Power Washing

RESPONSE DEADLINE: February 14, 2025 at 4:00 pm

Report Generated: Tuesday, May 6, 2025

EcoSanitation, LLC Response

CONTACT INFORMATION

Company:

EcoSanitation, LLC

Email:

svazquez@ecosanitation.com

Contact:

Salvador vazquez

Address:

180 Promenade Circle Suite 300
Sacramento, CA 95834

Phone:

(916) 413-1121

Website:

www.ecosanitation.com

Submission Date:

Feb 14, 2025 1:48 PM (Pacific Time)

ADDENDA CONFIRMATION

Addendum #1

Confirmed Feb 14, 2025 11:32 AM by Salvador Vázquez

Addendum #2

Confirmed Feb 14, 2025 11:32 AM by Salvador Vázquez

QUESTIONNAIRE

1. Formation date of company*

Pass

Please enter Month and Year.

August 2020

2. Number of years providing the specified services*

Pass

4.5

3. Please list names and titles of all officers and directors. If an individual or partnership, please list names and addresses of all partners, indicating whether they are general or limited partners.*

Pass

Salvador Vazquez, Owner & CEO; Lizbeth Melendez, Co-owner & COO

4. Indicate whether Proposer has ever failed to complete any Agreement awarded to it. If so, note when, where, and why. Attach additional sheets, if necessary. *

Pass

EcoSanitation has no history of failing to complete any Agreement awarded to us.

5. Indicate whether Proposer has been or is the subject of a bankruptcy or insolvency proceeding or subject to assignment for the benefit of creditors. *

Pass

No, EcoSanitation has not been nor is it currently the subject of any bankruptcy or insolvency proceedings, or assigned for the benefit of creditors.

6. Required Documents*

Pass

Please upload the following documents related to the proposal:

- Cover letter describing how the Proposer can meet the needs of the Town and stating deviations or exceptions to the Town's proposed agreement, if any.
- Scope of Services using information in Scope of Work as the basis for work.
- Relevant experience and expertise of the firm.
- Identification of the project team, including the main project contact.
- Resumes for the project team identifying relevant experience.
- Other relevant information to assist the Town in its selection.

Los_Gatos_Cover_Letter.pdf

ES_Town_of_Los_Gatos_Proposal.pdf

Salvador_Vazquez_ES_Resume.pdf

Veronica_Melendez_ES_Resume.pdf
Lizabeth_Melendez_ES_Resume.pdf
Jose_Vergara_ES_Resume.pdf
Eliecer_Samario_ES_Resume.pdf
ES_Pressure-Wash-Safety-Guidelines.pdf
ES_Storm_Drain_Protection_Protocol_.pdf

7. List of Subcontractors*

Pass

Please download the below documents, complete, and upload.

- [SUBCONTRACTORS.pdf](#)

SUBCONTRACTORS.pdf

8. References*

Pass

Please download the below documents, complete, and upload.

- [REFERENCES.pdf](#)

Es_References.pdf

9. Affirmations and Certification*

Pass

RESERVATION

It is understood that the Town reserves the right to reject this Proposal, but that this Proposal shall not be withdrawn for a period of 45 days from the date prescribed for its opening.

DISCLOSURE

The undersigned declares that this Proposal is not made in the interest of or on behalf of any undisclosed person, partnership, company, association, organization or corporation; that the Proposal is genuine and not collusive or sham; that the undersigned has not directly or indirectly induced or solicited any other Proposer to put in a false or sham Proposal and has not directly or indirectly colluded or agreed with any Proposer or anyone else to put in a sham Proposal or to refrain from bidding; that the undersigned has not directly or indirectly sought by agreement, communication or conference with anyone to fix his/her Proposal price or the Proposal price of any other Proposer, or to fix any overhead, profit or cost element of such Proposal price or of that of any other Proposer, or to secure any advantage against the Town of Los Gatos or anyone interested in the proposed Contract; that the only persons or parties interested in this Proposal as principals are those named herein; that all statements contained in this Proposal are true; that the undersigned has not directly or indirectly, submitted his/her Proposal price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any other persons, partnership, corporation, or association except to such person or persons as have a direct financial interest in Proposer's general business; and that the undersigned has not accepted any Proposal from any subcontractor or vendor through any Proposal depository, the Bylaws, Rules or Regulations of which prohibit or prevent the undersigned from considering any Proposal from any subcontractor or vendor, which is not processed through said Proposal depository, or which may prevent any subcontractor or vendor from bidding to any general contractor who does not use the facilities of or accept bids from or through such Proposal depository; and that the undersigned has not paid, and will not pay, any fee to any corporation, partnership, company, association, organization, Proposal depository, or to any member or agent thereof to effectuate a collusive or sham Proposal.

WORDS AND PHRASES

Wherever in this Proposal an amount is stated in both words and figures, in case of discrepancy between words and figures, the words shall prevail; if all or any portion of the Proposal is required to be given in unit prices and totals and a discrepancy exists between any such unit prices and totals so given, the unit prices shall prevail.

CERTIFICATION

The Proposer certifies that the Proposal Documents have been thoroughly read and understood and that, except as may be specifically noted and contained in addenda, there are no discrepancies or misunderstandings as to the meaning, purpose or intent of any provision in the Proposal Documents or as to the interpretation of the same. The undersigned hereby incorporates by reference, the same as though set out in full, all provisions of Request for Bids published by the Town and pertaining to the work described in this Proposal.

By confirming below, the submission of a Proposal shall be deemed a representation and certification by the Proposer that they have investigated all aspects of the RFP, that they are aware of the applicable facts pertaining to the RFP process, its procedures and requirements, and they have read and understand the RFP. No request for modification of the Proposal shall be considered after its submission on the grounds that the Proposer was not fully informed as to any fact or condition.

Confirmed

PRICE TABLES

PRICE SCHEDULE

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Annual Total
1	Monthly Power Washing - Downtown sidewalks on North Santa Cruz and Main Street	12	Each	\$2,500.00	\$30,000.00
2	Monthly Power Washing - Los Gatos Library front patio area	12	Each	\$2,500.00	\$30,000.00
3	Quarterly Power Washing - Parking Lot #4, all surfaces	4	Each	\$2,500.00	\$10,000.00
TOTAL					\$70,000.00

HOURLY RATE FOR ADDITIONAL WORK

Line Item	Description	Unit of Measure	Unit Cost
4	Hourly Rate for all Staff, Equipment and Materials for Work Outside of items outlined under Scope of Work	Per hour	\$104.50