



City of Los Altos

## Supplemental Budget Request (2022/23)

<u>Public Safety</u>	<u>Patrol Services</u>	<u>00065-6800</u>
<b>Department</b>	<b>Program Name</b>	<b>Account Number</b>
<u>Andy Galea</u>	<u>2022/23</u>	<u>1</u>
<b>Contact Person</b>	<b>Fiscal Year</b>	<b>Department Priority</b>

<u>Equipment</u>	<u>Replacement</u>	<u>3.0</u>
<b>Request Category</b>	<b>Request Type</b>	<b>Number Requested</b>

**Description:**

Replacement of (3) Police Patrol Vehicles, including emergency equipment and installation.

**Justification:**

Vehicles will be out of warranty; repair costs are increasing due to age and mileage. Price includes anticipated increased costs of vehicle and aging emergency equipment replacement

**Estimated Cost**

Price (including tax):	<u>\$142,500.00</u>
Installation/Misc.:	<u>\$45,000.00</u>
Trade-in/Savings:	<u>\$0.00</u>
<b>Total Cost:</b>	<b><u>\$187,500.00</u></b>
Per Unit Cost:	<u>62500</u>

**For Replacement Requests Only**

PRICE QUOTATION  
FOLSOM LAKE FORD  
12755 FOLSOM BLVD.  
FOLSOM, CA 95630  
(916) 351-4202 - Direct

Date: 8/6/2020

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To: Captain Scott McCrossin / Los Altos Police Department / Hybrid Patrol Vehicle  
From: Mark A. Paoli / Government Sales Manager / Folsom Lake Ford  
Subject: Pricing for 2021 Ford Interceptor (State of California Contract #1-18-23-14B)

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\$34,287.53 - Bid Price (2021 Ford Police Interceptor Utility AWD / 3.3L V6 Gas Engine)  
3,688.00 - 3.3L V6 Hybrid Engine System w/10-Speed Auto Transmission (99W/44B)  
935.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)  
569.00 - BLIS - Blind Spot Monitoring w/Cross Traffic Alert (55B)  
476.00 - Rear Lighting Solution (66C)  
350.00 - Underbody Deflector Plate (76D)  
304.00 - Side Marker LED - Sideview Mirrors (63B)  
194.00 - Police Wire Harness Connector Kit - Front/Rear (67V)  
89.00 - Glass - Solar Tint 2nd Row Only (92R)  
84.00 - Class III Trailer Tow Lighting Package (52T)  
78.00 - Rear-Door Controls Inoperable - Locks/Handles/Windows (68G)  
57.00 - OBD-II Split Connector (61B) - Recommended by Upfitters  
54.00 - Keyed Alike - Code 1284X (59B)  
\$41,165.53 - Selling Price (C.H.P. Paint Scheme - Blue & White)  
85.00 - Documentation Fee  
\$41,250.53 - Subtotal  
3,712.55 - Sales Tax (9.00%)  
225.00 - Delivery to Los Altos, CA  
8.75 - California Tire Fee  
\$45,196.83 - Total Price (EACH) F.O.B. Los Altos, CA

Payment Terms: \$500.00 Discount Per Vehicle 20 Days or Net 30.

Note: Ballistic Door Panels (Level III+), Dark Car Feature, Dual Unity LED Spot Lamps, Ford Telematics (Includes Built In Modem and Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Rear View Camera (Displayed In Rear View Mirror), Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III), Upfitter Switches Mounted on Steering Wheel and a 5yr/100k/0ded Powertrain Warranty Included In Bid.



# Sales Quote

Page: 1

661 Garcia Avenue Pittsburg, CA 94565  
 Phone: 925-370-2144 Fax: 925-370-2087

Quote Number: 22419  
 Document Date: 2/24/2020  
 Terms: Net 30  
 Payment Method:

Sell Los Altos Police Department - Attn: AP/V LEH02/PD  
 To: Capt. Scott McCrossin  
 1 N San Antonio Road  
 Los Altos, CA 94022  
 Phone: 650-947-2700

Ship Los Altos Police Department - Attn: AP/V LEH02/PD  
 To: Capt. Scott McCrossin  
 1 N San Antonio Road  
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 Phone:

Ship Via Installation  
 Location: Lehr - Pittsburg  
 Blanket PO:

Customer ID 51315  
 SalesPerson Mary Pagliero

**Vehicle Information:**

2020 FORD UTILITY

Item No.	Description	Category	Quantity	Unit Price	Total Price
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Front End Equipment					
BK2019IU20	PB450L4 LIGHTED PUSH BUMPER 2020 UTIL	SETINALTP	1	854.67	854.67
SPKR-BKT-DS-PIU20	C3100 SPEAKER BKT D/S 2020 UTIL	CODE 3	1	36.11	36.11
EX0011	PATROL POWER HARNESS FRT MNT PI UTIL 2020	PATROLPO	1	625.00	625.00
Customer Supplied Materials					
I	SIREN SPEAKER INSTALLATION FOR FRONT END EQUIPMENT	LABOR	6		
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ADJBKT011-B	LIGHTBAR MOUNT KIT PIU20	CODE 3	1	36.11	36.11
AP-MMFCCWWGQS22222R	34-BL/ AP MULTIMAX FV 5 in 1 ANTENNA	ANTNAPLU	1	283.50	283.50
MB8U	CABLE 17' RG58U	RADIO	1	16.50	16.50
Customer Supplied Materials					
I	LIGHTBAR, RADIO ANTENNA WHIP INSTALLATION FOR ROOF EQUIPMENT	LABOR	3		
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Drivers Compartment					
GK1409E	SINGLE BLAC-RAC 1082E NO T-RAIL	SETINABLR	5	569.00	2,845.00
PA-TM-5500-PIU-20-B	UNDER SEAT BASE ONLY	HINT	1	210.36	210.36
PA-TM-5500-MID-05	MID-SECTION ONLY 2020 UTILITY	HINT	1	143.87	143.87
B00FFKIUJS	25' USB 2.0 EXT CABLE W/ACTIVE REPEATER	IT MISC	2	16.95	33.90
C-ARM-104	ARMREST LG FLIP UP PAD TRAK-MOUNT BASE	HAVIS	1	120.08	120.08
Customer Supplied Materials					
I	CONSOLE, COMPUTER MOUNT-UPPER & KEYBOARD TRAY, RADIO, FLASHLIGHT CHARGER, GUN RACK, USB HUB INSTALLATION FOR DRIVER'S COMPARTMENT EQUIPMENT	LABOR	12		
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Prisoner Compartment					
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PT2185ITU20TM	PARTITION TRANSFER KIT RP TALLMAN	SETINA	1	247.20	247.20
QK0635ITU20	REPL SEAT W/CENTER PULL BELTS & 12VS REAR PARTITON	SETINA	1	1,046.40	1,046.40
WK0514ITU20	WINDOW BARRIERS VS STEEL VERTICAL UTILITY 2020	SETINA	1	215.20	215.20
I	Customer Supplied Materials FRONT PARTITION INSTALLATION FOR PRISONER COMPARTMENT EQUIPMENT	LABOR	6.5		
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Back End Equipment					
TT0242ITU20	CAGO BOX TRANS. KIT 2020 PIU-	SETINA	1	67.99	67.99
TPA9289	CARGO BOX RADIO TRAY	SETINA	1	311.20	311.20
MCRNTA	MICRON AMBER STUD MOUNTED	WHELENPR	1	78.50	78.50
Z3	SIREN CONTROLLER	CODE 3	1	775.00	775.00
B-ECL555-AB	ECOLOCK UTILITY 16-20 W/HOOD SWITCH	INTRMOTI	1	677.85	677.85
DC-568P-25BLMB	25' CAT6 SNAGLESS CABLE-BLUE	IT MISC	1	16.95	16.95
Customer Supplied Materials CARGO BOX, (2) REAR SIDE WINDOW LIGHTS, (1) REAR WINDOW AMBER ION, (4) REAR CORNERS VERTEX-1 AMBER, 1-BLUE, 2-RED, & MODEM.					
I	INSTALLATION FOR BACK END EQUIPEMNT	LABOR	1	15.00	15.00
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INSTALL	INSTALL MATERIALS	OTHER	1	125.00	125.00
I	INSTALLATION CHARGES	LABOR	1	3,740.00	3,740.00
LABOR TO INSTALL EMERGENCY VEHICLE EQUIPEMNT & CUSTOMER SUPPLIED PARTS. WIRE OEM FRONT LIGHTING 66A, SIDE MIRROR LIGHTS 63B, REAR LIGHTING 66C,					



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### Vehicle Information:

2020 FORD UTILITY

Item No.	Description	Category	Quantity	Unit Price	Total Price
I	SWAP REAR HATCH LIGHT FROM RED TO AMBER. INSTALLATION CHARGES	LABOR	1	600.00	600.00
L	LABOR TO INSTALL CUSTOMER SUPPLIED ALPR SYSTEM	LABOR	1	550.00	550.00
F	TO STRIP-OUT OLD PATROL UNIT Shipping Charges	OTHER	1	100.00	100.00

Amount Subject to Sales Tax 13121.39  
Amount Exempt from Sales Tax 650.00

**Subtotal:** \$13,771.39  
Total Sales Tax: \$1,180.93

**Total:** \$14,952.32