

PRICE QUOTATION
FOLSOM LAKE FORD
12755 FOLSOM BLVD.
FOLSOM, CA 95630
(916) 351-4202 - Direct

Date: 10/11/2022

To: Captain Katie Krauss / Los Altos Police Department / Hybrid Patrol Vehicle
From: Mark A. Paoli / Government Sales Manager / Folsom Lake Ford
Subject: Pricing for 2023 Ford Interceptor (State of California Contract #1-22-23-14C)

\$48,339.00 - Bid Price (2023 Ford Police Interceptor Utility AWD / 3.3L V6 Hybrid Eng)
935.00 - Front Headlamp Lighting Solution (66A) - Includes Pre-Wiring (60A)
620.00 - Spot Lamps - Dual Unity LED (51S)
569.00 - BLIS - Blind Spot Monitoring w/Cross Traffic Alert (55B)
476.00 - Rear Lighting Solution (66C)
350.00 - Underbody Deflector Plate (76D)
304.00 - Side Marker LED - Sideview Mirrors (63B)
194.00 - Police Wire Harness Connector Kit - Front/Rear (67V)
89.00 - Glass - Solar Tint 2nd Row Only (92R)
78.00 - Rear-Door Controls Inoperable - Locks/Handles/Windows (68G)
57.00 - OBD-II Split Connector (61B) - Recommended by Upfitters
54.00 - Keyed Alike - Code 1284X (59B)
\$52,065.00 - Selling Price (C.H.P. Paint Scheme - Blue & White)
85.00 - Documentation Fee
\$52,150.00 - Subtotal
4,758.69 - Sales Tax (9.125%)
225.00 - Delivery to Los Altos, CA
8.75 - California Tire Fee
\$57,142.44 - Total Price (EACH)
X2
\$114,284.88 - Total Price (2 Interceptors) F.O.B. Los Altos, CA

Payment Terms: \$500.00 Discount Per Vehicle 20 Days or Net 30.

Note: Ballistic Door Panels (Level III+), Dark Car Feature, Ford Telematics (Includes Built In Modem and Complimentary Two-Year Subscription), Front License Plate Bracket, Noise Suppression, Rear View Camera (Displayed In Rear View Mirror), Reverse Sensing, SYNC (Bluetooth), Trailer Hitch (Class III - Includes Wiring), Upfitter Switches Mounted on Steering Wheel and a 5yr/100k/0ded Powertrain Warranty Included In Bid.