



CITY OF  
**LONG LAKE**

## City Council Agenda Report

### City of Long Lake

450 Virginia Avenue, PO Box 606

Long Lake, MN 55356

**MEETING DATE / October 17, 2023**

**SUBJECT:** Consider Approving the Purchase of a 2021 Hyundai HL940AXT Wheel Loader for Public Works

**Prepared By:** Sean Diercks / Public Works Director

**Report Date:** 10/12/2023

### Recommended City Council Action

Staff recommends the following:

Motion to approve the purchase of a 2021 Hyundai HL940AXT wheel loader as quoted by Universal Truck Sales of St Paul, MN.

### Overview / Background

During the winter season of 2022-2023 it became evident that some of the current snow removal equipment used by the Public Works Department is underpowered, especially during larger snow events. The addition of the wheel loader is necessary during snowfall events to help plow certain areas of Long Lake that the current plow equipment struggles with - for example, areas such as the Greenhill Lane hill, all the cul-de-sacs, dead ends, parking lots, downtown areas, and let's not forget to mention the need for loading trucks when snow hauling and or when sand/salting is warranted. The current backhoe that is used for loading plow trucks, and is still used during an occasional snowfall for plowing, is 25+ years old and is almost worn out.

The Public Works Department started the budget process in the summer of 2023 with adding a wheel loader purchase. The initial thought was to budget for a new John Deere wheel loader from RDO Equipment under the state bid process. The department obtained quotes from RDO equipment back in April of 2023 for budgeting. The department requested updated quotes from RDO again in late August/early September and the quoted price had increased \$5,000 compared to the April 2023 quote. In addition, the department also had been looking for a decent used wheel loader for months for another viable option.

After pretty much giving up the hunt for wheel loaders, City Clerk Moeller emailed me this listing for a used 2021 Hyundai HL940AXT that her and Administrator Weske had found for sale in St Paul, MN at Universal Truck Sales with an attractive price compared to state bid pricing for a new wheel loader from RDO Equipment.

On Monday October 9, Luke and I went to look at the machine. The machine is two years old with approximately 500 hours on it. It was originally purchased by Sullivan Farms in western MN. They kept it for 16 months, and traded it in for a new 2023 larger model Hyundai. As the photos depict, this is a very gently used machine that is close to new in its condition, and it also falls within the same specs as the two John Deere models.

Additionally, Universal Truck Sales is an authorized Hyundai Construction Equipment dealer that provides parts, service, and any future warranty work if needed either at their shop or in the field. The machine currently has two years remaining on a five-year factory warranty. Hyundai has pre-authorized an available extended warranty up to 5 years/5000 hours for an additional \$6,600.00, and the machine passes an engine oil sample analysis.

The following information is the pricing for the above-mentioned machines.

- **Universal Truck Sales L.L.C. / 2845 Long Lake Road, St Paul, MN**

2021 Hyundai HL 940AXT Wheel Loader	\$149,900.00
Extended Warranty to 5 Years/5,000 Hours	\$ 6,600.00
Beacon Light	\$ 300.00
<b>Total</b>	<b>\$156,800.00</b>
  
- **RDO Equipment Co. / 11030 Holly Lane, Dayton, MN**

2023 John Deere 524 P Wheel Loader	<b>\$212,809.19</b> (\$56,009.19)
2023 John Deere 544 P Wheel Loader	<b>\$222,750.00</b> (\$65,950)

After reviewing all the supporting information, specs, and reviewing the machines in person, the Public Works Department is confident in recommending to the City Council to approve the purchase of the 2021 Hyundai Wheel Loader from Universal Truck Equipment as quoted.

**Note:** Color photos of the 2021 Hyundai HL 940AXT Wheel Loader under consideration are in the Council meeting e-packet for your review.

**Supporting Information**

- Universal Truck Sales L.L.C. - Hyundai HL 940 AXT Wheel Loader quote
- RDO Equipment - John Deere 524 P Wheel Loader quote
- RDO Equipment - John Deere 544 P Wheel Loader quote