



Loganville Police Department
605 Tom Brewer Road
Loganville, Georgia 30052

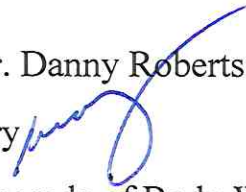
M.D. Lowry

Chief of Police

770-466-8087 Phone

770-466-6679 Fax

MEMORANDUM

To: City Manager Mr. Danny Roberts
From: Chief M.D. Lowry 
Ref: Replacement / Upgrade of Body Worn Cameras, In-Car Cameras and Interview Room Recording System
Date: August 3, 2022

Body Worn Cameras / In-Car Cameras

For a number of years, the Loganville Police Department has utilized both Watchguard body cameras and in-car cameras. Our current issued body cameras are at the end of their recommended service life, and with few exceptions, are completely out of warranty.

Unfortunately, in addition to this out of warranty issue, since the sale of Watchguard to a larger corporation, the Police Department, Fleet Maintenance and the Technology Department have all experienced significant issues with both hardware and storage/upload software. Additionally, the two most recent in-car camera systems were shipped missing critical parts and although approved by Council, additional camera system orders were cancelled due to a complete lack of availability.

In order to address these issues, the Police Department in conjunction with the Technology Department, has determined the products offered by Axon are the best fit for the Agency. Not only are the hardware products far more suitable to our needs in the field, this will also significantly streamline the video evidence storage process and requirements managed by the Technology Department. The products contained in this proposal are absolutely the cutting edge in technology and will offer significant improvements over our current systems.

The items selected are the Axon Body 3 and Fleet 3 camera systems. Advantages and features include:

- Cloud based storage platform, alleviating a significant storage requirement on hardline servers managed by the Technology Department.
- Activation of the body worn camera any time a Taser 7 (our current issue) is activated within 25 feet of camera.
- Activation of all body cameras within 25 feet any time uniformed patrol officers draw their firearms.
- Activation of both body camera *and* in-car camera each time the emergency lights are activated.
- Ability to charge the body camera in the vehicle while still mounted to the officer.
- Download speed significantly increased, ensuring officers may download footage quickly and not go into the field without a body worn camera.
- Complete coordination of all video evidence from all sources to a single case file.
- Online access for District Attorney's Offices without the need for in house duplication.
- Field of view and low light capabilities for both body cameras and in-car cameras are significantly increased.
- In-car camera system provides "door to door" full color back seat camera with audio.
- All in-car cameras include both full video and Automated License Plate Reader (ALPR) capability.
- Upgradable to allow real time viewing of body camera recordings from any LPD computer.

We have also elected to join Axon's Technology Assurance Plan (TAP) that offers the following benefits to the Agency and the City:

- All hardware (cameras, charging stations, etc.) will be under a complete 5- year warranty.
- All body cameras and associated hardware will be fully replaced at the 2.5- year and 5- year points.
- All in-car cameras and associated hardware will be fully replaced at the 5- year point.
- Installation of in-car cameras will be accomplished by Axon technicians at our Fleet Maintenance facility ensuring proper set-up and operation as well as training for fleet personnel on future installation/swapping of camera systems.

We intend to repurpose the great majority of the current body cameras and in-car cameras for use in other City departments and vehicles, with in-car cameras designated for placement in all emergency vehicles.

Interview Room System

For many years, we used a small, converted storage room on the second floor of LPD headquarters as an interview room. The location was never ideal, as it was adjacent to both the Chief's office as

well as probation intake, and also requiring monitoring of the interview being conducted in the upstairs kitchen/breakroom. We tried multiple stand-alone recording setups over the years with limited success.

After completing the process of an evidence room expansion in the old Health Department area, we also created a secured interview room with cipher lock access and magnetic lock capabilities, combined with lining the walls with sound deadening panels to ensure the best possible recordings. At this time, we are using a camcorder on a tripod to record interviews.

Axon also has an interview room system available that is completely compatible with the hardware, software and storage solutions outlined above. This system consists of an omni directional microphone and both overt and covert cameras that will be located in different parts of the room to record suspect and witness interviews. This system will also allow remote monitoring via a networked computer in an adjacent secured room. Additionally, this system will allow access to monitor live interviews from any designated and authorized networked computers.

The storage of interview videos is also cloud based and redundant to ensure there is no loss of data. Additionally, since all video recordings will be under one central system, it will allow Detectives and District Attorney personnel to review all videos related to a case with one simple login to the cloud storage system and will all but eliminate the need to copy videos to flash drives or DVDs.

This system will also be installed by Axon technicians working with our Technology Department which will include training on system operation.

Cost Breakdown

Axon Body 3 Body Worn Camera quote:	\$128,733.00
Axon In-Car Fleet 3 Camera quote:	\$247,596.00
Axon Interview Room quote:	\$29,180.10
<i>Total Project Cost:</i>	<i>\$405,509.00</i>

The total cost of this purchase will be funded through the ***2019 Walton County SPLOST***.

5-YEAR QUOTE SUMMARY

Loganville Police Department

Axon Enterprise, Inc.
17800 North 85th Street
Scottsdale, AZ 85255

Main Contacts:

Rob Marangelo
(480)-613-7726
rmarangelo@axon.com





Axon's Body 3 package bundles hardware, software, accessories, equipment refreshes, and warranties together to help equip your officers with the solutions they need to stay safe.

Loganville Police Department and Axon Enterprise, Inc. (Axon) will be partnering to deliver a Body Worn Camera (BWC) solution for the Loganville Police Department at a total 5 year cost of **\$128,733**. Our goal is to deliver predictable annual spend, and the best technology in order to reduce your agency's liability while increasing your agency's efficiency and most importantly, safety.

Axon represents the entire network of devices, applications, and people that is revolutionizing public safety around the world. Our mission is to protect life. Our technologies give law enforcement the confidence, focus, and time they need to keep their communities safe. Today, our CEWs are in use in more than 18,000 agencies globally and our other Axon family of products are in use by more than 6,000 agencies. Our suite of connected products from body cameras to evidence management, has given police agencies the flexibility and the versatility to operate with increased transparency and efficiency

A message from our CEO and founder Rick Smith

WHERE DO WE GO FROM HERE?

<https://www.axon.com/news/where-do-we-go-from-here>



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-405096-44754.840RM

Issued: 07/12/2022

Quote Expiration: 08/31/2022

Estimated Contract Start Date: 10/01/2022

Account Number: 482562

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business/Delivery/Invoice-605 Tom Brewer Rd 605 Tom Brewer Rd Loganville, GA 30052-4064 USA	Loganville Police Department - GA 605 Tom Brewer Rd Loganville, GA 30052-4064 USA Email: lowry602@comcast.net

SALES REPRESENTATIVE	PRIMARY CONTACT
Rob Marangelo Phone: Email: rmarangelo@axon.com Fax:	Morris Lowry Phone: (770) 466-8087 Email: mclowry@loganville-ga.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$128,733.00
ESTIMATED TOTAL W/ TAX	\$128,733.00

Discount Summary

Average Savings Per Year	\$2,601.12
TOTAL SAVINGS	\$13,005.60

Payment Summary

Date	Subtotal	Tax	Total
Sep 2022	\$25,746.60	\$0.00	\$25,746.60
Sep 2023	\$25,746.60	\$0.00	\$25,746.60
Sep 2024	\$25,746.60	\$0.00	\$25,746.60
Sep 2025	\$25,746.60	\$0.00	\$25,746.60
Sep 2026	\$25,746.60	\$0.00	\$25,746.60
Total	\$128,733.00	\$0.00	\$128,733.00

Quote Unbundled Price: \$141,738.60
 Quote List Price: \$133,533.00
 Quote Subtotal: \$128,733.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	60	\$66.31	\$29.50	\$29.50	\$3,540.00	\$0.00	\$3,540.00
BWCamTAP	Body Worn Camera TAP Bundle	22	60	\$30.87	\$28.00	\$28.00	\$36,960.00	\$0.00	\$36,960.00
A la Carte Hardware									
75015	SIGNAL SIDEARM KIT	20			\$249.00	\$9.00	\$180.00	\$0.00	\$180.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	40			\$1.00	\$1.00	\$40.00	\$0.00	\$40.00
AB3C	AB3 Camera Bundle	22			\$699.00	\$699.00	\$15,378.00	\$0.00	\$15,378.00
AB3MBD	AB3 Multi Bay Dock Bundle	2			\$1,495.00	\$1,495.00	\$2,990.00	\$0.00	\$2,990.00
A la Carte Software									
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	20	60		\$24.00	\$24.00	\$28,800.00	\$0.00	\$28,800.00
BasicLicense	Basic License Bundle	20	60		\$15.00	\$15.00	\$18,000.00	\$0.00	\$18,000.00
ProLicense	Pro License Bundle	8	60		\$39.00	\$39.00	\$18,720.00	\$0.00	\$18,720.00
A la Carte Services									
85144	AXON STARTER	1			\$4,125.00	\$4,125.00	\$4,125.00	\$0.00	\$4,125.00
Total							\$128,733.00	\$0.00	\$128,733.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	25	09/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	22	09/01/2022
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	25	09/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	2	09/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	2	09/01/2022
A la Carte	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	40	09/01/2022
A la Carte	75015	SIGNAL SIDEARM KIT	20	09/01/2022
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	2	03/01/2025
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	22	03/01/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	2	09/01/2027
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	22	09/01/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	20	10/01/2022	09/30/2027
Basic License Bundle	73840	EVIDENCE.COM BASIC LICENSE	20	10/01/2022	09/30/2027
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	24	10/01/2022	09/30/2027
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	8	10/01/2022	09/30/2027
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	20	10/01/2022	09/30/2027

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	2	10/01/2022	09/30/2027
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	22	09/01/2023	09/30/2027

Payment Details

Sep 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	40	\$8.00	\$0.00	\$8.00
Year 1	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	20	\$5,760.00	\$0.00	\$5,760.00
Year 1	75015	SIGNAL SIDEARM KIT	20	\$36.00	\$0.00	\$36.00
Year 1	85144	AXON STARTER	1	\$825.00	\$0.00	\$825.00
Year 1	AB3C	AB3 Camera Bundle	22	\$3,075.60	\$0.00	\$3,075.60
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$598.00	\$0.00	\$598.00
Year 1	BasicLicense	Basic License Bundle	20	\$3,600.00	\$0.00	\$3,600.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$708.00	\$0.00	\$708.00
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	22	\$7,392.00	\$0.00	\$7,392.00
Year 1	ProLicense	Pro License Bundle	8	\$3,744.00	\$0.00	\$3,744.00
Total				\$25,746.60	\$0.00	\$25,746.60

Sep 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	40	\$8.00	\$0.00	\$8.00
Year 2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	20	\$5,760.00	\$0.00	\$5,760.00
Year 2	75015	SIGNAL SIDEARM KIT	20	\$36.00	\$0.00	\$36.00
Year 2	85144	AXON STARTER	1	\$825.00	\$0.00	\$825.00
Year 2	AB3C	AB3 Camera Bundle	22	\$3,075.60	\$0.00	\$3,075.60
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$598.00	\$0.00	\$598.00
Year 2	BasicLicense	Basic License Bundle	20	\$3,600.00	\$0.00	\$3,600.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$708.00	\$0.00	\$708.00
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	22	\$7,392.00	\$0.00	\$7,392.00
Year 2	ProLicense	Pro License Bundle	8	\$3,744.00	\$0.00	\$3,744.00
Total				\$25,746.60	\$0.00	\$25,746.60

Sep 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	40	\$8.00	\$0.00	\$8.00
Year 3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	20	\$5,760.00	\$0.00	\$5,760.00
Year 3	75015	SIGNAL SIDEARM KIT	20	\$36.00	\$0.00	\$36.00
Year 3	85144	AXON STARTER	1	\$825.00	\$0.00	\$825.00
Year 3	AB3C	AB3 Camera Bundle	22	\$3,075.60	\$0.00	\$3,075.60
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$598.00	\$0.00	\$598.00
Year 3	BasicLicense	Basic License Bundle	20	\$3,600.00	\$0.00	\$3,600.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$708.00	\$0.00	\$708.00
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	22	\$7,392.00	\$0.00	\$7,392.00
Year 3	ProLicense	Pro License Bundle	8	\$3,744.00	\$0.00	\$3,744.00
Total				\$25,746.60	\$0.00	\$25,746.60

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	40	\$8.00	\$0.00	\$8.00
Year 4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	20	\$5,760.00	\$0.00	\$5,760.00
Year 4	75015	SIGNAL SIDEARM KIT	20	\$36.00	\$0.00	\$36.00
Year 4	85144	AXON STARTER	1	\$825.00	\$0.00	\$825.00
Year 4	AB3C	AB3 Camera Bundle	22	\$3,075.60	\$0.00	\$3,075.60
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$598.00	\$0.00	\$598.00
Year 4	BasicLicense	Basic License Bundle	20	\$3,600.00	\$0.00	\$3,600.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$708.00	\$0.00	\$708.00
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	22	\$7,392.00	\$0.00	\$7,392.00
Year 4	ProLicense	Pro License Bundle	8	\$3,744.00	\$0.00	\$3,744.00
Total				\$25,746.60	\$0.00	\$25,746.60

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	40	\$8.00	\$0.00	\$8.00
Year 5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	20	\$5,760.00	\$0.00	\$5,760.00
Year 5	75015	SIGNAL SIDEARM KIT	20	\$36.00	\$0.00	\$36.00
Year 5	85144	AXON STARTER	1	\$825.00	\$0.00	\$825.00
Year 5	AB3C	AB3 Camera Bundle	22	\$3,075.60	\$0.00	\$3,075.60
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	2	\$598.00	\$0.00	\$598.00
Year 5	BasicLicense	Basic License Bundle	20	\$3,600.00	\$0.00	\$3,600.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	2	\$708.00	\$0.00	\$708.00
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	22	\$7,392.00	\$0.00	\$7,392.00
Year 5	ProLicense	Pro License Bundle	8	\$3,744.00	\$0.00	\$3,744.00
Total				\$25,746.60	\$0.00	\$25,746.60

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/12/2022



The solution created for the Har Loganville Police Department includes:

Hardware:

- (22) Axon Body 3 Cameras
- (2) 8-Bay Docking Stations for Charging and Evidence Offload
- (25) USB-C Cables for Alternative Charging Method
- (25) Magnet Mounts
- (20) Signal Sidearm for Firearm Activation of Camera
 - (40) Signal Sidearm Batteries

Software:

- (4) Professional Evidence.com Licenses
 - Multi-Cam Playback, Redaction Studio, Device Analytics, etc.
- (20) Basic Evidence.com Licenses
 - Axon Capture Mobile Application, Axon View App, Evidence.com Retention Policies, Axon Device Manager, etc.
- Unlimited Axon Device Storage for (20) Users in Evidence.com

Warranties and Equipment Refresh:

- Technology Assurance Plan (TAP)
 - Full 5-year “No Questions Asked” Warranty on All Cameras
 - (22) of the Latest Body Worn Cameras at Year 2.5
 - (22) of the Latest Body Worn Cameras at Year 5
 - New Docking Stations and Mounts Each Refresh

Axon Professional Services:

- Body Camera Starter:
 - Set Up of All Devices and Docks
 - System Admin and End User Training

Logistical Details: 30-45 Days from Signed Quote to delivery of hardware. Set up can be scheduled based on department preference after delivery.

Next Steps:

Paperwork we need the agency to sign:

- Quote

Program Products & Features:

Axon Body 3

Axon Body 3 isn't just a camera: it's a rugged communications beacon front-and-center on every call. Featuring our new Axon Aware technology and an LTE connection that enables real-time features like GPS; Body 3 empowers officers with more support in the moment. Coupled with enhanced low-light performance and reduced motion blur, that means clearer evidence in the now, more efficient AI-powered processes after the fact, and most importantly, safer communities in the long run.

What is TAP?

The Technology Assurance Plan (TAP) is a service plan that combines warranty coverage on your Axon body cameras with automatic refresh units every 2.5 years. Minimizing the chance that an officer goes on duty without a camera, TAP includes on-site spare units, as well as an extended warranty at no additional cost through the life of the agreement. TAP not only protects your agency today—it ensures it will stay protected in the future.

Evidence.com

Axon Evidence is a scalable, cloud-based system that consolidates all of your digital files, making them easy to manage, access, and share. Now you can also know your evidence is securely stored in Microsoft Azure's Government cloud, and that any activity is captured in audit trails to ensure chain of custody and evidence authenticity.

Axon Capture

Axon Capture is a mobile application built specifically for law enforcement that allows officers to capture digital evidence right from the field. The application eliminates the need to carry multiple devices for photo, video and audio recording. Instead, it uses the capabilities of the smartphone already in your pocket and adds the security and organization needed to protect truth. You can add tags, titles or GPS coordinates to any recording before uploading the data to Evidence.com, without leaving anything on your phone.

Axon Signal Sidearm

Axon Signal Sidearm – a smart sensor that attaches to an officer's holster. The Signal Sidearm sensor uses Axon Signal technology to trigger Axon body-worn cameras within range to start recording automatically when an officer's weapon is drawn.

5 YEAR QUOTE SUMMARY – FLEET 3 ADVANCED

Loganville Police Department

Axon Enterprise, Inc.
17800 North 85th Street
Scottsdale, AZ 85255

Main Contacts:

Rob Marangelo
(480)-613-7726
rmarangelo@axon.com





Axon's Fleet 3 package bundles hardware, software, accessories, equipment refreshes, and warranties together to help equip your officers with the solutions they need to stay safe.

Loganville Police Department and Axon Enterprise, Inc. (Axon) will be partnering to deliver an in-car (Fleet) solution for the Loganville Police Department. Our goal is to deliver predictable annual spend, and the best technology in order to reduce your agency's liability while increasing your agency's efficiency and most importantly, safety.

Axon represents the entire network of devices, applications, and people that is revolutionizing public safety around the world. Our mission is to protect life. Our technologies give law enforcement the confidence, focus, and time they need to keep their communities safe. Today, our CEWs are in use in more than 18,000 agencies globally and our other Axon family of products are in use by more than 6,000 agencies. Our suite of connected products from body cameras to evidence management, has given police agencies the flexibility and the versatility to operate with increased transparency and efficiency

A message from our CEO and founder Rick Smith

WHERE DO WE GO FROM HERE?

<https://www.axon.com/news/where-do-we-go-from-here>

The solution created for the Loganville Police Department includes:

Hardware:

- (20) Fleet 3 Cameras (Front and Back)
- (20) Cradlepoint Routers
- (20) Fleet Router Antennas
- (20) Axon In-Car Signal Units for Automatic Activation of Cameras

Software:

- (20) Fleet View XL Access Licenses
- (20) ALPR Licenses
- (20) Respond+ Licenses for Livestreaming and GPS Location of Cameras While Actively Recording
- Unlimited Evidence.com Fleet 3 Vehicle Storage for Each Vehicle

Warranties and Equipment Refresh:

- Technology Assurance Plan (TAP)
 - (20) of the Latest Fleet Cameras at Year 5 of the Contract
 - 5 Year "No Questions Asked" Warranty on All Hardware

Axon Professional Services:

- (20) Fleet 3 Installations



Logistical Details: Professional Services schedules up to 8 weeks in advance based on your need.

Next Steps:

Paperwork we need the agency to sign:

- Quote

Program Products & Features:

Fleet 3

Instead of two independent vehicle camera systems for siloed ALPR and evidence capture, why not centralize powerful capabilities into one in-car video system? Meet Fleet 3. Yes, it records the best-quality evidence from its Dual-View Camera. It also gives every vehicle ALPR capabilities, which means 8X more coverage for the same spend as traditional systems. It's a 2-in-1 that will change how you think about in-car solutions, all part of the Axon network.

What is TAP?

The Technology Assurance Plan (TAP) is a service plan that combines warranty coverage on your Axon In-Car cameras with automatically refreshed units at the end of your 5 year contract. Minimizing the chance that an officer goes on duty without a camera. TAP not only protects your agency today—it ensures it will stay protected in the future.

Axon Signal In-Car

Axon Signal In-Car – a smart sensor that can be connected to multiple electronically connected devices in your vehicles (Blue Lights, Gunrack, Front/backdoor, K-9 Cage, Speedometer, etc.). When an inciting incident occurs the Signal technology triggers all Axon body-worn cameras within range to start recording automatically.

Axon ALPR

Axon ALPR – provides coverage of up to three traffic lanes with one camera using 4k resolution. Features configurable MDC alerts to help officers get notified about important plates without losing focus. (Hot Lists Included: GCIC and NCIC).

Axon Respond+

Axon Respond builds on the active intelligence provided by the Fleet 3 LTE-connected camera. Axon Respond is our latest game-changing technology that brings real-time situational awareness features to our connected devices. Axon Respond also provides critical notifications, including gunshot detection, and map-based location tracking via Evidence.com. These features enable proactive assistance for officers in the field.



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-405970-44754.843RM

Issued: 07/12/2022

Quote Expiration: 09/30/2022

Estimated Contract Start Date: 08/01/2023

Account Number: 482562

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business/Delivery/Invoice-605 Tom Brewer Rd 605 Tom Brewer Rd Loganville, GA 30052-4064 USA	Loganville Police Department - GA 605 Tom Brewer Rd Loganville, GA 30052-4064 USA Email: lowry602@comcast.net

SALES REPRESENTATIVE	PRIMARY CONTACT
Rob Marangelo Phone: Email: rmarangelo@axon.com Fax:	Morris Lowry Phone: (770) 466-8087 Email: mlowry@loganville-ga.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$247,596.00
ESTIMATED TOTAL W/ TAX	\$247,596.00

Discount Summary

Average Savings Per Year	\$14,632.80
TOTAL SAVINGS	\$73,164.00

Payment Summary

Date	Subtotal	Tax	Total
Jul 2023	\$49,519.20	\$0.00	\$49,519.20
Jul 2024	\$49,519.20	\$0.00	\$49,519.20
Jul 2025	\$49,519.20	\$0.00	\$49,519.20
Jul 2026	\$49,519.20	\$0.00	\$49,519.20
Jul 2027	\$49,519.20	\$0.00	\$49,519.20
Total	\$247,596.00	\$0.00	\$247,596.00

Quote Unbundled Price: \$320,760.00
 Quote List Price: \$252,600.00
 Quote Subtotal: \$247,596.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3A	Fleet 3 Advanced	20	60	\$264.80	\$208.00	\$203.83	\$244,596.00	\$0.00	\$244,596.00
A la Carte Services									
100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1			\$3,000.00	\$3,000.00	\$3,000.00	\$0.00	\$3,000.00
Total							\$247,596.00	\$0.00	\$247,596.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Advanced	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	20	07/01/2023
Fleet 3 Advanced	70112	AXON SIGNAL UNIT	20	07/01/2023
Fleet 3 Advanced	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	20	07/01/2023
Fleet 3 Advanced	72034	FLEET SIM INSERTION, VZW	20	07/01/2023
Fleet 3 Advanced	72036	FLEET 3 STANDARD 2 CAMERA KIT	20	07/01/2023
Fleet 3 Advanced	72040	FLEET REFRESH, 2 CAMERA KIT	20	07/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	FLEET, VEHICLE LICENSE	20	08/01/2023	07/31/2028
Fleet 3 Advanced	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	20	08/01/2023	07/31/2028
Fleet 3 Advanced	80402	RESPOND DEVICE LICENSE - FLEET 3	20	08/01/2023	07/31/2028
Fleet 3 Advanced	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	40	08/01/2023	07/31/2028

Services

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	20		
A la Carte	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1		

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	EXT WARRANTY, AXON SIGNAL UNIT	20	08/01/2023	07/31/2028
Fleet 3 Advanced	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	20	07/01/2024	07/31/2028

Payment Details

Jul 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$600.00	\$0.00	\$600.00
Year 1	Fleet3A	Fleet 3 Advanced	20	\$48,919.20	\$0.00	\$48,919.20
Total				\$49,519.20	\$0.00	\$49,519.20

Jul 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$600.00	\$0.00	\$600.00
Year 2	Fleet3A	Fleet 3 Advanced	20	\$48,919.20	\$0.00	\$48,919.20
Total				\$49,519.20	\$0.00	\$49,519.20

Jul 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$600.00	\$0.00	\$600.00
Year 3	Fleet3A	Fleet 3 Advanced	20	\$48,919.20	\$0.00	\$48,919.20
Total				\$49,519.20	\$0.00	\$49,519.20

Jul 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$600.00	\$0.00	\$600.00
Year 4	Fleet3A	Fleet 3 Advanced	20	\$48,919.20	\$0.00	\$48,919.20
Total				\$49,519.20	\$0.00	\$49,519.20

Jul 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100159	FLEET 3 - ALPR - API INTEGRATION SERVICES	1	\$600.00	\$0.00	\$600.00
Year 5	Fleet3A	Fleet 3 Advanced	20	\$48,919.20	\$0.00	\$48,919.20
Total				\$49,519.20	\$0.00	\$49,519.20

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/12/2022



FLEET STATEMENT OF WORK BETWEEN AXON ENTERPRISE AND AGENCY

Introduction

This Statement of Work ("SOW") has been made and entered into by and between Axon Enterprise, Inc. ("AXON"), and Loganville Police Department - GA the ("AGENCY") for the purchase of the Axon Fleet in-car video solution ("FLEET") and its supporting information, services and training. (AXON Technical Project Manager/The AXON installer)

Purpose and Intent

AGENCY states, and AXON understands and agrees, that Agency's purpose and intent for entering into this SOW is for the AGENCY to obtain from AXON deliverables, which used solely in conjunction with AGENCY's existing systems and equipment, which AGENCY specifically agrees to purchase or provide pursuant to the terms of this SOW.

This SOW contains the entire agreement between the parties. There are no promises, agreements, conditions, inducements, warranties or understandings, written or oral, expressed or implied, between the parties, other than as set forth or referenced in the SOW.

Acceptance

Upon completion of the services outlined in this SOW, AGENCY will be provided a professional services acceptance form ("Acceptance Form"). AGENCY will sign the Acceptance Form acknowledging that services have been completed in substantial conformance with this SOW and the Agreement. If AGENCY reasonably believes AXON did not complete the professional services in conformance with this SOW, AGENCY must notify AXON in writing of the specific reasons within seven (7) calendar days from delivery of the Acceptance Form. AXON will remedy the issues to conform with this SOW and re-present the Acceptance Form for signature. If AXON does not receive the signed Acceptance Form or written notification of the reasons for rejection within 7 calendar days of the delivery of the Acceptance Form, AGENCY will be deemed to have accepted the services in accordance to this SOW.

Force Majeure

Neither party hereto shall be liable for delays or failure to perform with respect to this SOW due to causes beyond the party's reasonable control and not avoidable by diligence.

Schedule Change

Each party shall notify the other as soon as possible regarding any changes to agreed upon dates and times of Axon Fleet in-car Solution installation-to be performed pursuant of this Statement of Work.

Axon Fleet Deliverables

Typically, within (30) days of receiving this fully executed SOW, an AXON Technical Project Manager will deliver to AGENCY's primary point of contact via electronic media, controlled documentation, guides, instructions and videos followed by available dates for the initial project review and customer readiness validation. Unless otherwise agreed upon by AXON, AGENCY may print and reproduce said documents for use by its employees only.

Security Clearance and Access

Upon AGENCY's request, AXON will provide the AGENCY a list of AXON employees, agents, installers or representatives which require access to the AGENCY's facilities in order to perform Work pursuant of this Statement of Work. AXON will ensure that each employee, agent or representative has been informed or and consented to a criminal background investigation by AGENCY for the purposes of being allowed access to AGENCY's facilities. AGENCY is responsible for providing AXON with all required instructions and documentation accompanying the security background check's requirements.

Training

AXON will provide training applicable to Axon Evidence, Cradlepoint NetCloud Manager and Axon Fleet application in a train-the-trainer style method unless otherwise agreed upon between the AGENCY and AXON.

Local Computer

AGENCY is responsible for providing a mobile data computer (MDC) with the same software, hardware, and configuration that AGENCY personnel will use with the AXON system being installed. AGENCY is responsible for making certain that any and all security settings (port openings, firewall settings, antivirus software, virtual private network, routing, etc.) are made prior to the installation, configuration and testing of the aforementioned deliverables.

Network

AGENCY is responsible for making certain that any and all network(s) route traffic to appropriate endpoints and AXON is not liable for network breach, data interception, or loss of data due to misconfigured firewall settings or virus infection, except to the extent that such virus or infection is caused, in whole or in part, by defects in the deliverables.

Cradlepoint Router

When applicable, AGENCY must provide AXON Installers with temporary administrative access to Cradlepoint's [NetCloud Manager](#) to the extent necessary to perform Work pursuant of this Statement of Work.

[Evidence.com](#)

AGENCY must provide AXON Installers with temporary administrative access to Axon Evidence.com to the extent necessary to perform Work pursuant of this SOW.

Wireless Upload System

If purchased by the AGENCY, on such dates and times mutually agreed upon by the parties, AXON will install and configure into AGENCY's existing network a wireless network infrastructure as identified in the AGENCY's binding quote based on conditions of the sale.

VEHICLE INSTALLATION

Preparedness

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer less weapons and items of evidence. Vehicle(s) will be deemed 'out of service' to the extent necessary to perform Work pursuant of this SOW.

Existing Mobile Video Camera System Removal

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer which will remove from said vehicles all components of the existing mobile video camera system unless otherwise agreed upon by the AGENCY.

Major components will be salvaged by the AXON Installer for auction by the AGENCY. Wires and cables are ~~not~~ considered expendable and will not be salvaged. Salvaged components will be placed in a designated area by the AGENCY within close proximity of the vehicle in an accessible work space.

Prior to removing the existing mobile video camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's systems' operation to identify and operate, documenting any existing component or system failures and in detail, identify which components of the existing mobile video camera system will be removed by the AXON Installer.

In-Car Hardware/Software Delivery and Installation

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer, who will install and configure in each vehicle in accordance with the specifications detailed in the system's installation manual and its relevant addendum(s). Applicable in-car hardware will be installed and configured as defined and validated by the AGENCY during the pre-deployment discovery process.

If a specified vehicle is unavailable on the date and time agreed upon by the parties, AGENCY will provide a similar vehicle for the installation process. Delays due to a vehicle, or substitute vehicle, not being available at agreed upon dates and times may result in additional fees to the AGENCY. If the AXON Installer determines that a vehicle is not properly prepared for installation ("Not Fleet Ready"), such as a battery not being properly charged or properly up-fit for in-service, field operations, the issue shall be reported immediately to the AGENCY for resolution and a date and time for the future installation shall be agreed upon by the parties.

Upon completion of installation and configuration, AXON will systematically test all installed and configured in-car hardware and software to ensure that ALL functions of the hardware and software are fully operational and that any deficiencies are corrected unless otherwise agreed upon by the AGENCY, installation, configuration, test and the correct of any deficiencies will be completed in each vehicle accepted for installation.

Prior to installing the Axon Fleet camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's existing systems' operation to identify, document any existing component or vehicle systems' failures. Prior to any vehicle up-fitting the AXON Installer will introduce the system's components, basic functions, integrations and systems overview along with reference to AXON approved, AGENCY manuals, guides, portals and videos. It is both the responsibility of the AGENCY and the AXON Installer to agree on placement of each component, the antenna(s), integration recording trigger sources and customer preferred power, ground and ignition sources prior to permanent or temporary installation of an Axon Fleet camera solution in each vehicle type. Agreed placement will be documented by the AXON Installer.

AXON welcomes up to 5 persons per system operation training session per day, and unless otherwise agreed upon by the AGENCY, the first vehicle will be used for an installation training demonstration. The second vehicle will be used for an assisted installation training demonstration. The installation training session is customary to any AXON Fleet installation service regardless of who performs the continued Axon Fleet system installations.

The customary training session does not 'certify' a non-AXON Installer, customer-employed Installer or customer 3rd party Installer, since the AXON Fleet products does not offer an Installer certification program. Any work performed by non-AXON Installer, customer-employed Installer or customer 3rd party Installer is not warranted by AXON, and AXON is not liable for any damage to the vehicle and its existing systems and AXON Fleet hardware.



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-409606-44774.737RM

Issued: 08/01/2022

Quote Expiration: 09/30/2022

Estimated Contract Start Date: 12/15/2022

Account Number: 482562

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Business:Delivery/Invoice-605 Tom Brewer Rd 605 Tom Brewer Rd Loganville, GA 30052-4064 USA	Loganville Police Department - GA 605 Tom Brewer Rd Loganville, GA 30052-4064 USA Email: lowry602@comcast.net

SALES REPRESENTATIVE	PRIMARY CONTACT
Rob Marangelo Phone: Email: rmarangelo@axon.com Fax:	Morris Lowry Phone: (770) 466-8087 Email: mlowry@loganville-ga.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$29,180.10
ESTIMATED TOTAL W/ TAX	\$29,180.10

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Nov 2022	\$5,836.02	\$0.00	\$5,836.02
Nov 2023	\$5,836.02	\$0.00	\$5,836.02
Nov 2024	\$5,836.02	\$0.00	\$5,836.02
Nov 2025	\$5,836.02	\$0.00	\$5,836.02
Nov 2026	\$5,836.02	\$0.00	\$5,836.02
Total	\$29,180.10	\$0.00	\$29,180.10

Quote Unbundled Price: \$29,180.10
 Quote List Price: \$29,180.10
 Quote Subtotal: \$29,180.10

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Hardware									
50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	1			\$196.50	\$196.50	\$196.50	\$0.00	\$196.50
50298	INTERVIEW - CAMERA - OVERT DOME	1			\$796.00	\$796.00	\$796.00	\$0.00	\$796.00
74116	INTERVIEW - ENCLOSURE - FLUSH MOUNT	1			\$121.00	\$121.00	\$121.00	\$0.00	\$121.00
50114	INTERVIEW - CAMERA - COVERT SENSOR	1			\$370.00	\$370.00	\$370.00	\$0.00	\$370.00
50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	1			\$595.00	\$595.00	\$595.00	\$0.00	\$595.00
50364	INTERVIEW - MIC - LINE POWERED	1			\$174.00	\$174.00	\$174.00	\$0.00	\$174.00
A la Carte Software									
50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	1	60		\$25.00	\$25.00	\$1,500.00	\$0.00	\$1,500.00
50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	60		\$29.17	\$29.17	\$3,500.40	\$0.00	\$3,500.40
50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	1			\$1,500.00	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00
50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2			\$1,750.00	\$1,750.00	\$3,500.00	\$0.00	\$3,500.00
50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	60		\$99.00	\$99.00	\$11,880.00	\$0.00	\$11,880.00
A la Carte Services									
85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	1			\$3,750.00	\$3,750.00	\$3,750.00	\$0.00	\$3,750.00
A la Carte Warranties									
50448	EXT WARRANTY, INTERVIEW ROOM	1	60		\$21.62	\$21.62	\$1,297.20	\$0.00	\$1,297.20
Total							\$29,180.10	\$0.00	\$29,180.10

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
A la Carte	50114	INTERVIEW - CAMERA - COVERT SENSOR	1	11/15/2022
A la Carte	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	1	11/15/2022
A la Carte	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	1	11/15/2022
A la Carte	50298	INTERVIEW - CAMERA - OVERT DOME	1	11/15/2022
A la Carte	50364	INTERVIEW - MIC - LINE POWERED	1	11/15/2022
A la Carte	74116	INTERVIEW - ENCLOSURE - FLUSH MOUNT	1	11/15/2022

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	1	12/15/2022	12/14/2027
A la Carte	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	1	12/15/2022	12/14/2027
A la Carte	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	12/15/2022	12/14/2027
A la Carte	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	12/15/2022	12/14/2027
A la Carte	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	12/15/2022	12/14/2027

Services

Bundle	Item	Description	QTY
A la Carte	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	50448	EXT WARRANTY, INTERVIEW ROOM	1	12/15/2022	12/14/2027

Payment Details

Nov 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
1	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	1	\$300.00	\$0.00	\$300.00
1	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	1	\$300.00	\$0.00	\$300.00
1	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$0.00	\$700.00
1	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$700.08	\$0.00	\$700.08
1	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	\$2,376.00	\$0.00	\$2,376.00
1	50114	INTERVIEW - CAMERA - COVERT SENSOR	1	\$74.00	\$0.00	\$74.00
1	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	1	\$39.30	\$0.00	\$39.30
1	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	1	\$119.00	\$0.00	\$119.00
1	50298	INTERVIEW - CAMERA - OVERT DOME	1	\$159.20	\$0.00	\$159.20
1	50364	INTERVIEW - MIC - LINE POWERED	1	\$34.80	\$0.00	\$34.80
1	50448	EXT WARRANTY, INTERVIEW ROOM	1	\$259.44	\$0.00	\$259.44
1	74116	INTERVIEW - ENCLOSURE - FLUSH MOUNT	1	\$24.20	\$0.00	\$24.20
1	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	1	\$750.00	\$0.00	\$750.00
Total				\$5,836.02	\$0.00	\$5,836.02

Nov 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
2	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	1	\$300.00	\$0.00	\$300.00
2	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	1	\$300.00	\$0.00	\$300.00
2	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$0.00	\$700.00
2	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$700.08	\$0.00	\$700.08
2	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	\$2,376.00	\$0.00	\$2,376.00
2	50114	INTERVIEW - CAMERA - COVERT SENSOR	1	\$74.00	\$0.00	\$74.00
2	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	1	\$39.30	\$0.00	\$39.30
2	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	1	\$119.00	\$0.00	\$119.00
2	50298	INTERVIEW - CAMERA - OVERT DOME	1	\$159.20	\$0.00	\$159.20
2	50364	INTERVIEW - MIC - LINE POWERED	1	\$34.80	\$0.00	\$34.80
2	50448	EXT WARRANTY, INTERVIEW ROOM	1	\$259.44	\$0.00	\$259.44
2	74116	INTERVIEW - ENCLOSURE - FLUSH MOUNT	1	\$24.20	\$0.00	\$24.20
2	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	1	\$750.00	\$0.00	\$750.00
Total				\$5,836.02	\$0.00	\$5,836.02

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
3	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	1	\$300.00	\$0.00	\$300.00
3	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	1	\$300.00	\$0.00	\$300.00
3	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$0.00	\$700.00
3	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$700.08	\$0.00	\$700.08
3	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	\$2,376.00	\$0.00	\$2,376.00
3	50114	INTERVIEW - CAMERA - COVERT SENSOR	1	\$74.00	\$0.00	\$74.00
3	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	1	\$39.30	\$0.00	\$39.30
3	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	1	\$119.00	\$0.00	\$119.00

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
3	50298	INTERVIEW - CAMERA - OVERT DOME	1	\$159.20	\$0.00	\$159.20
3	50364	INTERVIEW - MIC - LINE POWERED	1	\$34.80	\$0.00	\$34.80
3	50448	EXT WARRANTY, INTERVIEW ROOM	1	\$259.44	\$0.00	\$259.44
3	74116	INTERVIEW - ENCLOSURE - FLUSH MOUNT	1	\$24.20	\$0.00	\$24.20
3	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	1	\$750.00	\$0.00	\$750.00
Total				\$5,836.02	\$0.00	\$5,836.02

Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
4	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	1	\$300.00	\$0.00	\$300.00
4	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	1	\$300.00	\$0.00	\$300.00
4	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$0.00	\$700.00
4	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$700.08	\$0.00	\$700.08
4	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	\$2,376.00	\$0.00	\$2,376.00
4	50114	INTERVIEW - CAMERA - COVERT SENSOR	1	\$74.00	\$0.00	\$74.00
4	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	1	\$39.30	\$0.00	\$39.30
4	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	1	\$119.00	\$0.00	\$119.00
4	50298	INTERVIEW - CAMERA - OVERT DOME	1	\$159.20	\$0.00	\$159.20
4	50364	INTERVIEW - MIC - LINE POWERED	1	\$34.80	\$0.00	\$34.80
4	50448	EXT WARRANTY, INTERVIEW ROOM	1	\$259.44	\$0.00	\$259.44
4	74116	INTERVIEW - ENCLOSURE - FLUSH MOUNT	1	\$24.20	\$0.00	\$24.20
4	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	1	\$750.00	\$0.00	\$750.00
Total				\$5,836.02	\$0.00	\$5,836.02

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
5	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	1	\$300.00	\$0.00	\$300.00
5	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	1	\$300.00	\$0.00	\$300.00
5	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$0.00	\$700.00
5	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$700.08	\$0.00	\$700.08
5	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	2	\$2,376.00	\$0.00	\$2,376.00
5	50114	INTERVIEW - CAMERA - COVERT SENSOR	1	\$74.00	\$0.00	\$74.00
5	50118	INTERVIEW - MIC - WIRED (STANDARD MIC)	1	\$39.30	\$0.00	\$39.30
5	50218	INTERVIEW - CAMERA - COVERT MAIN UNIT	1	\$119.00	\$0.00	\$119.00
5	50298	INTERVIEW - CAMERA - OVERT DOME	1	\$159.20	\$0.00	\$159.20
5	50364	INTERVIEW - MIC - LINE POWERED	1	\$34.80	\$0.00	\$34.80
5	50448	EXT WARRANTY, INTERVIEW ROOM	1	\$259.44	\$0.00	\$259.44
5	74116	INTERVIEW - ENCLOSURE - FLUSH MOUNT	1	\$24.20	\$0.00	\$24.20
5	85170	INTERVIEW - SERVICE - STANDARD INSTALL AND SETUP (PER ROOM)	1	\$750.00	\$0.00	\$750.00
Total				\$5,836.02	\$0.00	\$5,836.02

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

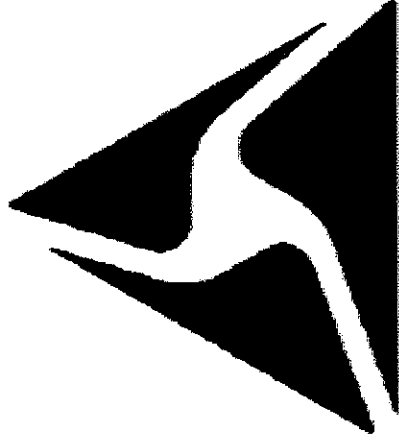
Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

8/1/2022



**STATEMENT OF WORK FOR THE
IMPLEMENTATION OF AXON INTERVIEW ROOM
FOR LOGANVILLE POLICE DEPARTMENT - GA
("SOW")**

Submitted By:
Axon Enterprise, Inc. (Axon) North 85th Street



1. PROJECT OVERVIEW:

1.1 SOFTWARE

The hardware and software detailed in this SOW includes, the listed functionality.

- Axon Interview Room

1.2 DEFINITIONS

TERM		DEFINITION
PARTIES		
Agency		Loganville Police Department - GA who is identified within this SOW
End-Users		Specific Agency groups that will use the system
Professional Services		The services that Axon will provide within the scope of this SOW
SYSTEMS		
Axon Systems		Software solutions and Agency specific integrations developed by Axon
CJIS		The Federal Bureau of Investigation's Criminal Justice Information System
NCIC		National Crime Information Center
Product		The hardware and software solution being implemented as part of this SOW
Production Environment		The operational environment where the Product will be accessed
PROJECT & MILESTONES		
Project		Scope of this SOW as defined by the work to be completed described herein
Project Change Order (PCO)		Change order form outlined in Attachment B to be executed between Axon and Agency if a material change in scope is required to this SOW
ACCEPTANCE		
Blocker		Issue impacting 50% or more users
Functional Acceptance Testing		Testing the functionality of the system as configured for Agency



1.3 OUT OF PROJECT SCOPE

Axon is only responsible for performing the Professional Services described within this SOW. Any additional Professional Services that are not defined explicitly by this SOW shall be done so through a Project Change Order. The following are considered outside the scope of this Project:

- ▶ Administration, management, or support of any internal City, County, State, Federal or Agency IT network or infrastructure
- ▶ Third Party Products and Services costs related to the vendors or Agency's cost of implementing the vendors or Agency's side of the integration
- ▶ Changes made by Agency or Agency's vendors



2. PROFESSIONAL SERVICES:

2.1 GENERAL

- ▶ Axon will provide a project manager throughout entire project.

2.2 HARDWARE

2.2.1 Headquarters

- ▶ Agency will supply 2 Servers.
 - If agency grants access, Axon will unbox and rack servers.
 - Agency will ensure servers are powered on with Windows installed prior to Install date.
 - Agency may setup server per agencies standards for things such as, joining to the domain, antivirus, firewalls, etc, so long as they do not degrade operations of Interview Server(s)
 - Agency will provide onsite and remote access to Interview Server(s) as required by Axon installers. Axon will then configure the Interview Server(s).
- ▶ Agency will supply Network Switches.
- ▶ Customer will provide network cabling.
- ▶ Agency will configure all network equipment.
- ▶ Agency will prepare all rooms prior to installation.
 - Removing all evidence from room.
 - Removal of existing video solution. Axon will work on installation timing with Agency to ensure an adequate number of rooms are available when possible.

▶ Room 1

- Axis P3245-LV Overt Dome Camera in N/A



- o AXIS F41/F1025 Covert IP Camera in Flush Mount Enclosure



2.3 INTERVIEW SOFTWARE

- ▶ Agency will ensure an appropriate resource is available to configure/troubleshoot network communications between onsite Interview Hardware. Agency will also assist in configure/troubleshoot connection to Axon Evidence.
- ▶ Agency may setup server per agencies standards for things such as, joining to the domain, antivirus, firewalls, etc, so long as they do not degrade operations of Interview Server(s)
- ▶ Axon will install Axon Interview Server Application, Agency may be required to provide appropriate permissions/credentials.
- ▶ Axon will install and configure Touch Panel Software.

2.4 READINESS

- ▶ Axon will supply Agency with copy of current QA/Testing Checklist.
- ▶ Axon will complete QA/Testing Checklist per room consisting of:
 - Hardware Wiring
 - Hardware Mounting
 - Hardware Functionality
 - Firmware Updates
 - Software Install and Configuration
 - Functional Test of all features

2.6 TRAINING

- ▶ Axon will provide training materials that may be used by agency. Training materials will be customized for agencies environment where applicable.
- ▶ Agency will provide facilities and equipment for conducting the Training.
- ▶ Train the Trainer: Axon will provide session(s), materials and support allowing Agency's in-house trainers to conduct their own Training. Agency is responsible for updating all Training materials after final acceptance.



3. PROJECT MANAGEMENT:

3.1 MANAGEMENT RESOURCES

- ▶ Both Parties will assign a Point of Contact, Project Manager, or Project Coordinator to ensure completion of deliverables.
- ▶ Axon's Project Coordinator will ensure all team members from Axon and Agency are continually updated on the status of the Project.

3.2 REQUIREMENTS PLANNING

- ▶ All Proposed Project timelines will be documented during Project Management Kickoff call.
- ▶ Once all requirements are agreed to, Axon's Project Coordinator will work with Agency's Project Manager to develop a Project plan for Axon's implementation.

3.3 CHANGE CONTROL

- ▶ If any changes in the Project cause a material increase or decrease in fees, as determined by Axon, an adjustment in the fees will be agreed upon and included in a signed PCO form.
- ▶ Agency acknowledges a proposed change request might have an impact on both scheduling and cost for the Project that will be outlined in the PCO form.



ATTACHMENT B - PROJECT CHANGE ORDER TEMPLATE

Date:
Axon Product or Service:
Change Order Details

AXON ENTERPRISE, INC.

AGENCY

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____