



May 19, 2025

Danny Roberts
City Manager
City of Loganville
4303 Lawrenceville Rd
Loganville, Ga 30052

RE : Contract Extension

Dear Danny,

WM would like to request a Contract extension. We feel it would not only benefit the city, but also the citizens and businesses.

Our current agreement is set expire Sept. 30th, 2025. The language in section 2 of our agreement allows both parties to extend if it is agreed upon.

WM is asking for an addendum to current contract effective 10-1-2025. The Terms requested will be Five (5) year term. With opportunity to extend if both parties mutually agree.

Proposal

1. One Prime contractor WM. Will continue to manage service, billing and all aspects of service, for both Residential, Commercial and roll off services.
Latham Home Sanitation will provide residential service.
2. No Residential rate increase for first Two (2) years of contract.
Commercial and Roll off services no rate adjustment rate for One (1) year contract.
3. 4% Franchise fee will be continued to be paid to the City.

Benefits:

- 1 NO Commercial or Industrial rate increases for one (1) year.
Estimated savings to city Commercial customers of \$65,000
2. No rate adjustment for Residential customers for two years.
Estimated savings to Residential customers \$ 129,319
4. No transition to New Service vender, Carts and Containers.
5. Current routes would be unchanged and no service interruptions.
6. Both Service providers live local
7. Response time unmatched.
8. Proven track record

WM would like to respectfully request a change in the start times. This will not include The Downtown area. The growth in the city along with drastic increase in traffic. In order to keep our cost down we would like to change start times to 6:00am.

WM feels strongly along with Latham, that our current rates are very competitive, and the City of Loganville would see a significant increase through a bidding process.

We sincerely appreciate the business and most of all the partnership that has been developed over the years.

Please reach out if you have any questions or concerns.

Thank you for your business.

Sincerely,

Walt Ritter
Public Sector Manager
Writter2@wm.com
770-906-5216