



PROPOSAL

DATE

8/27/2026

QUOTE #

0000208181

CUST #

0001444

Academy Lock & Key, Inc. / Academy Systems Group
 716 W. Spring St.
 Monroe, GA 30655
 Office: 770-338-1371 Fax: 770-266-7716

BILL TO:

City of Loganville
 P. O. Box 39
 4303 Lawrenceville Road
 Loganville GA 30052

SHIP TO / WORK LOCATION:

City of Loganville-City Hall
 4303 Lawrenceville Road
 Loganville GA 30052

JOB: 0045603 COL City Hall Axis Upgrade

Attention		TERMS	SALES PERSON	
Kyle Mackenzie		Quote is valid for 30 days. Net 30 Upon Credit Approval. Payment for material due upon delivery.	Claud Higginbotham	
QUAN	ITEM	DESCRIPTION	PRICE EACH	AMOUNT

Quote # 208181 (CITY HALL AXIS/INSTALLATION)
 Revised AUG27 (City Hall Only Cam Change)
 Scope of Work:

Axis Camera Station Pro Video Management System (ASD
 31 Cameras Total) Verify/Adjust Final Counts on Approval
 with associated drawings to be provided by AXIS Site
 Designer & Enduser.

Academy will provide 31 new Axis cameras for the City of
 Loganville's City Hall Facility(1 Main Location) and add a total
 of 31 New AXIS Cameras provided by Academy. Cameras
 will be mounted in the designated areas, as identified by
 tagged drawings provided by Axis Site Designer and End
 User dated and finalized XX/XX/XX throughout the facilities.
 End user will install the cameras and any required
 accessories denoted on the finalized BOM spreadsheet dated
 XX/XX/XX for City Hall location with annotations of existing
 replacement and new additions. Existing GeoVision Camera
 network will be reused and new cables CAT6 plenum will be
 installed by client for the new additions.

Access Control System (ASD 17 AC Points 12 Readers)

Academy Systems Group will rip and replace End Users
 Existing RS2 Access Control System (12 Doors) with
 Academy Provided Axis Controllers and related hardware.
 Existing access control hardware and head-end wiring will be
 re-used with the current LifeSafety Cabinets reused with new
 AXIS Controllers mounted in place of existing RS2
 Controllers removed. All other Access Control cabinets will
 be replaced with new AXIS Cabinets and Controllers.
 Academy will install the controller type and accessories
 denoted on the finalized attached BOM spreadsheet dated
 XX/XX/XX for the City Hall location with annotations of
 existing replacement and new additions. Existing ACS Door
 wiring and hardware will be reused and new cables (ACS

Authorized By:

Signature:

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		Multi-Conductor) will be installed by Academy for the new door additions along with New Axis/Wavelength Readers provided by Academy. All new Door Contacts, Request to Exits and Electric Locks for new door additions to be provided by Academy and quoted separately along with other locations quoted separately as they are added in the future.. This proposal excludes SD card for local camera recording All readers are Standard single gane and will be capable of reading end users existing credentials. End User (COL) is responsible for the following: - Existing network cables to each existing camera location in working order - Provide network with PoE+ distribution for each camera with POE++ Injectors if required - Install all required licenses on Clients account - Program each camera/device in Axis Camera Station Pro Servers - Provide a main point of contact to assist with verifying the camera views during installation. - End User will provide and drop off lifts where needed (over 18') - Provide Academy with a work schedule so that technicians can work above and around existing equipment. NOTE If project is broken up into small sections, pricing adjustment will reflect additional SVCC charges per vehicle, per trip as required for each project section. Proposal Requested By: Kyle MacKinzie		

Authorized By:**Signature:**



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QUAN	ITEM	DESCRIPTION	PRICE EACH	AMOUNT
Onsite Contact: Kyle MacKinzie Director of Technology Department Phone: 770.466.0015 Email: kmackenzie@loganville-ga.gov Work Location: City of Loganville Facilities Information For Quoting Provided By: Claud Higginbotham				
1.00	COL-AX-PROJ	Axis BOM (Bill of Material for City of Loganville VMS (Video Management System) and ACS (Access Control System) Upgrade in accordance with submitted Axis Site Designer Loganville -City Hall Master Final Updated and dated 08/10/2026 (Attached)	79,855.00000	79,855.00
		Sub Total		79,855.00
12.00		Academy Labor - Rip and Replace Existing ACS with New Axis Controller and Reader Per Door. Re-Use Existing wiring and Door Hardware.	950.00000	11,400.00
1.00		Labor Commission - Setup and Testing	5,000.00000	5,000.00
1.00	4461030-500	4 Ele Composite Cable CMP Ylw Jkt 500 ' Banana Cbl	784.00000	784.00
		Sub Total		17,184.00
THIS PROPOSAL IS SUBJECT TO PAYMENT TERMS AGREED UPON AND ADDITIONS NOTED BELOW: We are extending all order lead times due to supply chain constraints beyond our control. All client approved jobs are subject to a 40% parts restocking fee for cancellations requested by the client after approval and after initial orders				

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are placed. Any modifications to customers requirements not in this proposal and statement of work will require a separate Change Order and additional invoice.

This work proposed is to be performed during regular business hours 8am-5pm Monday-Friday, unless otherwise quoted at our after hours, week-end or holiday rates. After approval, Any scheduled work not able to be performed due to requirements not being met by others and without 24 Hour notice will be charged an additional fee on the final invoice of \$225.00 per occurrence.

Required Deposit Amount - 50% of all materials on approved proposals over \$20,000 unless waived by Academy in writing. Remain 50% of materials on delivery (to be stored by end user). Balance on completion.

Training - This quote does not include any training unless itemized with number of hours in this proposal.

Academy Lock & Key, Academy Systems Group will provide our carriers standard COI proof of coverage with our standard liability limits if requested, however this work does not include any additional insured requirements, modifications or waivers of subjugation to our Commercial General Liability Insurance Policy. For any additional client requirements, modifications, endorsements or waivers not agreed upon prior to approval, client agrees to an additional fee on the final invoice at (Actual Cost Plus 25%)

If client requires any type of Pay App, Pay Portal, Certified Payroll or any additional processes for payment to Academy not agreed upon prior to approval; client agrees to an additional fee on the final invoice at (Actual Cost Plus 25%).

Due to our accounting method if a tax-exempt certificate is not provided at the time of approval, client will be responsible for all taxes due.

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If you would like to proceed with the work in this proposal, please sign / forward and email this proposal to approved@asgkeys.com and in the body of the email type ^Approved^ along with any applicable PO information. This will make sure that all team members can begin processing your request. Thank you for the opportunity to earn your business. If you have any questions please do not hesitate to contact me. 770-842-9503 chigginbotham@asgkeys.com				
TOTAL				\$97,039.00

Authorized By:

Signature: