



4303 Lawrenceville Highway • Loganville, GA 30052 • 770-466-1165 • www.loganville-ga.gov

Staff Report

To: Mayor and City Council

Through: Danny Roberts, City Manager

From: Ross Burrell, Fleet Maintenance Director

Date: September 10, 2026

Subject: Purchase of Three (3) Trucks from Loganville Ford for Public Utilities

RECOMMENDATION:

Staff recommends approval of the purchase of a Ford F-150 for Water Quality Control, a Ford F-350 for Sewer, and Ford F-350 for Water, with tint and emergency lights installed. Vehicles to be purchased from Loganville Ford at an aggregate cost of \$190,093.92 and upfitting costs at an aggregate cost of \$7,066.00, for a total cost of \$197,159.92.

FISCAL IMPLICATION:

\$75,862.83 from	505-4330-542200 (Sewer) - Budgeted
\$75,862.83 from	505-4400-542200 (Water) - Budgeted
\$45,434.26 from	505-4300-542200 (WQC) - Budgeted

BACKGROUND:

- These trucks are being purchased to replace older vehicles that staff believes should be decommissioned, declared surplus, and sold.
- Replacement of these vehicles was an anticipated expense and was budgeted for by Public Utilities in the appropriate department budgets.
- Bids were obtained from Akins Ford, Alan Vigil Ford, and Loganville Ford. Loganville Ford was within 10% of the lowest bidder (Akins Ford) with an aggregate cost difference of \$3,548.92 (a difference of 1.9%).

Ross Burrell

Akins Ford

From: Ross Burrell
Sent: Friday, August 14, 2026 1:41 PM
To: 'Savanna N. Sorrells'
Subject: City Of Loganville

Good afternoon,

Hope you're doing well. This is Ross Burrell with the City Of Loganville Fleet Maintenance Department. The City is interested in purchasing 3 new Ford trucks. One F150 and two F350s. We would appreciate getting y'all's best pricing on these 3 vehicles.

F150 XL, Regular Cab, 4x4 with a 5.0 engine, short bed.

F350XL, Regular Cab, DRW, 4x4, with the 6.7 diesel engine, with a 9 ft utility service body for DRW.

Any questions, please give me a call or e-mail.

Thank you as always,

Ross Burrell, Director
Fleet Maintenance Department
City Of Loganville

Shop# 770-466-7870
Cell# 404-596-9763

220 W. May St
Winder, GA 30680



CITY OF LOGANVILLE

Date: 8/17/2026

SWC# 99999-001-SPD0000218

Quoted By: **Savanna Waters**

QUOTE DATE	QTY	Description	AMOUNT	Balance Due
8/17/2026		2026 FORD F150 REGULAR CAB XL 4X4 5.0L V8 TKD92462 - AVAILABLE ON LOT	\$41,487.00	
TOTAL				\$41,487.00

Have in stock

220 W. May St
Winder, GA 30680



CITY OF LOGANVILLE

Date: 8/17/2026

SWC# #99999-SPD-SPD0000155

Quoted By: Savanna Waters

QUOTE DATE	QTY	Description	AMOUNT	Balance Due
8/17/2026	1	2027 FORD F-350 DRW 60CA 4X4 XL, 6.7L V8 DIESEL, REAR VIEW CAM PREP	\$61,729.00	
	1	9FT READING SL SERVICE BODY ORDERABLE UNIT	\$10,800.00	
TOTAL				\$72,529.00

Ross Burrell

Loganville Ford

From: Ross Burrell
Sent: Tuesday, August 11, 2026 2:56 PM
To: Dave Gunter
Subject: C O Loganville

Dave,

Good afternoon. Hope you're doing well. Our water department is getting ready to purchase, possibly 3 new trucks so we are needing some quotes. Needing a price for 2- F350s, regular cab, 4x4 with diesel engines and utility beds on them. Also needing a price on 1- F150, regular cab or super cab, 4x4 with a 5.0 gas engine. All trucks need to be white with gray vinyl interior. Any questions, please e-mail me back or give me a call. Hope to be doing some business with you soon.

Thank you as always,

Ross Burrell, Director
Fleet Maintenance
City Of Loganville

770-466-7870, Shop#
404-596-9763, Cell#

LOGANVILLE FORD

3460 ATLANTA HWY
LOGANVILLE GA 30052
770-554-9994

RETAIL PURCHASE AGREEMENT

Dealership License #: N/A

Cust#: 225289

Deal #: 77697

Purchaser's Name(s): CITY OF LOGANVILLE

Date: 08/14/2026

Address: 4895 HIGHWAY 81 PO BOX 39 LOGANVILLE GA 30052

County: WALTON

Telephone (1): 678-410-5674

Telephone (2): 404-597-3042

DOB:

E-mail: FIXTHIS3460@GMAIL.COM

D.L./State I.D.#:

Issuing State:

Exp. Date:

The above information has been requested so that we may verify your identity. By signing below, you represent that you are at least 18 years of age and have authority to enter into this Agreement. The Odometer Reading for the Vehicle you are purchasing is accurate unless indicated otherwise. Please refer to the Federal Mileage Statement for full disclosure.

YEAR 2027	MAKE FORD	MODEL F-150	COLOR WHITE	STOCK NO. FO
VIN/SERIAL NO.		ODOMETER READING ☐ Not Accurate	SALESPERSON	
THE VEHICLE IS: ☒ NEW ☐ USED		PRIOR USE DISCLOSURE: ☐ DEMONSTRATOR ☐ FACTORY OFFICIAL ☐ RENTAL ☐ OTHER		
WARRANTY STATEMENT				
We are selling this Vehicle to you AS-IS and we expressly disclaim all warranties, express and implied, including any implied warranties of merchantability and fitness for a particular purpose, unless the box beside the "Used Vehicle Limited Warranty Applies" is marked below, or we enter into a service contract with you at the time of, or within 90 days of, the date of this transaction. Any warranties by a manufacturer or supplier other than our Dealership are theirs, not ours, and only such manufacturer or supplier shall be liable for performance under such warranties. We neither assume nor authorize any other person to assume for us any liability in connection with the sale of the Vehicle and the related goods and services.				
CONTRACTUAL DISCLOSURE STATEMENT (USED VEHICLES ONLY) The information you see on the window form for this Vehicle is part of this contract. Information on the window form overrides any contrary provisions in the contract of sale. Guía para compradores de vehículos usados. La información que ve en el formulario de la ventanilla para este vehículo forma parte del presente contrato. La información del formulario de la ventanilla deja sin efecto toda disposición en contrario contenida en el contrato de venta.				
☐ We are providing a Used Vehicle Limited Warranty in connection with this transaction. Any implied warranties apply for the duration of the Limited Warranty.				
TRADE-IN VEHICLE INFORMATION				
Year:	Make:	Model:	Color:	
N/A	N/A	N/A	N/A	
VIN/Serial No.:	Odometer Reading:			
N/A	☐ Not Accurate		N/A	
Trade-In Allowance:	Balance Owed & Lienholder:			
N/A	N/A			
OTHER MATERIAL UNDERSTANDINGS AND INTEGRATED DOCUMENTS				
☐ IF BOX IS MARKED, PLEASE SEE THE DELIVERY CONFIRMATION				
☐ IF BOX IS MARKED, PLEASE SEE THE CONDITIONAL (SPOT) DELIVERY AGREEMENT				
*The Deposit/Down Payment received from you is not refundable, except as set forth in this Retail Purchase Agreement. In the case of a Deposit, we will hold the Vehicle for N/A days.				
☐ If this box is marked, the Vehicle you are purchasing must pass an Emissions Inspection. Please see the attached Certificate of Emission Inspection or Waiver.				
X				
CASH PRICE OF VEHICLE			42714.60	
N/A			N/A	
N/A			N/A	
N/A			N/A	
N/A			N/A	
N/A			N/A	
N/A			N/A	
DOCUMENTATION FEE			399.00	399.00
N/A			N/A	
N/A			N/A	
N/A			N/A	
TOTAL SELLING PRICE			43113.60	
N/A			N/A	
TOTAL DUE			43113.60	
LESS DEPOSIT/DOWN PAYMENT*			N/A	
LESS REBATE			N/A	
N/A			N/A	
LESS CASH DUE AT DELIVERY			N/A	
AMOUNT TO BE FINANCED (See Paragraphs 11 and 14)			43113.60	

This agreement and any documents which are part of this transaction or incorporated herein comprise the entire agreement affecting this Retail Purchase Agreement and no other agreement or understanding of any nature concerning the same has been made or entered into or will be recognized. I have read and accept all of the terms and conditions of this Agreement, and agree to them as if they were printed above my signature. I further acknowledge receipt of a copy of this Agreement. This Agreement shall not become binding until signed and accepted by an Authorized Dealership Representative.

Purchaser

Accepted by Authorized Dealership Representative

N/A

Purchaser

DealerCAP

53187*1*LOG-FI
CATALOG #8963192

F150 4x4

08/14/2026 12:39 pm
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LOGANVILLE FORD

3460 ATLANTA HWY
LOGANVILLE GA 30052
770-554-9994

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Dealership License #: N/A

Cust#: 225289

Deal #: 77697

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County: WALTON

Telephone (1): 678-410-5674

Telephone (2): 404-597-3042

DOB: _____

E-mail: FIXTHIS3460@GMAIL.COM

D.L./State I.D.#: _____

Issuing State: _____

Exp. Date: _____

The above information has been requested so that we may verify your identity. By signing below, you represent that you are at least 18 years of age and have authority to enter into this Agreement. The Odometer Reading for the Vehicle you are purchasing is accurate unless indicated otherwise. Please refer to the Federal Mileage Statement for full disclosure.

YEAR 2027	MAKE FORD	MODEL F-350	COLOR WHITE	STOCK NO. FO
VIN/SERIAL NO.		ODOMETER READING ☐ Not Accurate	SALESPERSON	
THE VEHICLE IS: ☒ NEW ☐ USED		PRIOR USE DISCLOSURE: ☐ DEMONSTRATOR ☐ FACTORY OFFICIAL ☐ RENTAL ☐ OTHER		
WARRANTY STATEMENT				
We are selling this Vehicle to you AS-IS and we expressly disclaim all warranties, express and implied, including any implied warranties of merchantability and fitness for a particular purpose, unless the box beside the "Used Vehicle Limited Warranty Applies" is marked below, or we enter into a service contract with you at the time of, or within 90 days of, the date of this transaction. Any warranties by a manufacturer or supplier other than our Dealership are theirs, <u>not</u> ours, and only such manufacturer or supplier shall be liable for performance under such warranties. We neither assume nor authorize any other person to assume for us any liability in connection with the sale of the Vehicle and the related goods and services.				
CONTRACTUAL DISCLOSURE STATEMENT (USED VEHICLES ONLY) The information you see on the window form for this Vehicle is part of this contract. Information on the window form overrides any contrary provisions in the contract of sale. Guía para compradores de vehículos usados. La información que ve en el formulario de la ventanilla para este vehículo forma parte del presente contrato. La información del formulario de la ventanilla deja sin efecto toda disposición en contrario contenida en el contrato de venta.				
☐ We are providing a Used Vehicle Limited Warranty in connection with this transaction. Any implied warranties apply for the duration of the Limited Warranty.				
TRADE-IN VEHICLE INFORMATION				
Year:	Make:	Model:	Color:	
N/A	N/A	N/A	N/A	
VIN/Serial No.:	Odometer Reading:			
N/A	☐ Not Accurate		N/A	
Trade-In Allowance:	Balance Owed & Lienholder:			
N/A	N/A			
OTHER MATERIAL UNDERSTANDINGS AND INTEGRATED DOCUMENTS				
☐ IF BOX IS MARKED, PLEASE SEE THE DELIVERY CONFIRMATION				
☐ IF BOX IS MARKED, PLEASE SEE THE CONDITIONAL (SPOT) DELIVERY AGREEMENT				
*The Deposit/Down Payment received from you is <u>not</u> refundable, except as set forth in this Retail Purchase Agreement. In the case of a Deposit, we will hold the Vehicle for <u>N/A</u> days.				
☐ If this box is marked, the Vehicle you are purchasing must pass an Emissions Inspection. Please see the attached Certificate of Emission Inspection or Waiver.				
X _____				

This agreement and any documents which are part of this transaction or incorporated herein comprise the entire agreement affecting this Retail Purchase Agreement and no other agreement or understanding of any nature concerning the same has been made or entered into or will be recognized. I have read and accept all of the terms and conditions of this Agreement, and agree to them as if they were printed above my signature. I further acknowledge receipt of a copy of this Agreement. This Agreement shall not become binding until signed and accepted by an Authorized Dealership Representative.

F 350 4x4

Purchaser

Accepted by Authorized Dealership Representative

N/A

Purchaser

DealerCAP

53187*1*LOG-FI
CATALOG #8953182

08/14/2026 12:38 pm
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Ross Burrell

Allan Vigil Ford

From: Ross Burrell
Sent: Tuesday, August 18, 2026 4:45 PM
To: 'Kevin Smith'
Subject: RE: EXTERNAL :: Re: FW: C O Loganville Fleet Department

One- F150XL, Regular Cab, 4x4 with a 5.0 engine, short bed, oxford white, gray interior.

Two- F350XL, Regular Cab, DRW, 4x4 with the 6.7 diesel engine, with a 9 ft. utility service body for DRW, oxford white, gray interior.

From: Kevin Smith <kevin.smith@allanvigilford.com>
Sent: Tuesday, August 18, 2026 4:38 PM
To: Ross Burrell <rburrell@loganville-ga.gov>
Subject: Re: EXTERNAL :: Re: FW: C O Loganville Fleet Department

This email contains an INTERNET LINK.
Use caution when clicking links as they could open malicious web sites.

Loganville Tech Department

Hi Ross,

To clarify, are you looking for the best pricing on a regular cab F-150 with no additional options?

Additionally, for the two F-350s, are you looking for regular cabs with no options other than the service body on each truck?

Once you confirm, I will put together the pricing for you.

Best regards,

Kevin Smith

On Tue, Aug 18, 2026 at 4:32 PM Ross Burrell <rburrell@loganville-ga.gov> wrote:

Kevin,

I was wondering if you could just give me the best prices you can on these three trucks without using the government worksheet? Something that maybe on the lot or you could order.

Thanks,



Date: 8/18/2026
Salesperson: _____
Manager: Kevin Smith

FOR INTERNAL USE ONLY

CUSTOMER CITY OF LOGANVILLE Home Phone : _____
Address : _____ Work Phone : _____
E-Mail : _____ Cell Phone : _____

VEHICLE

Stock # : _____ New / Used : **New** VIN : _____ Mileage: _____
Vehicle : **F-150 REG CAB 5.0L** Color : **WHITE**
Type : _____

Market Value Selling Price	43,500.00
GATAVT	.00
Balance	43,500.00

Customer Approval: _____ Management Approval: _____
By signing this authorization form, you certify that the above personal information is correct and accurate, and authorize the release of credit and employment information. By signing above, I provide to the dealership and its affiliates consent to communicate with me about my vehicle or any future vehicles using electronic, verbal and written communications including but not limited to eMail, text messaging, SMS, phone calls and direct mail. Terms and Conditions subject to credit approval. For Information Only. This is not an offer or contract for sale.



Date: 8/18/2026
Salesperson: _____
Manager: Kevin Smith

FOR INTERNAL USE ONLY

CUSTOMER CITY OF LOGANVILLE Home Phone : _____
Address : _____ Work Phone : _____
E-Mail : _____ Cell Phone : _____

VEHICLE

Stock # : _____ New / Used : **New** VIN : _____ Mileage: _____
Vehicle : **F-350 DRW** Color : **WHITE**
Type : _____

Market Value Selling Price	62,200.00
9ft Service Body	11,200.00
Total Purchase	73,400.00
GATAVT	.00
Balance	73,400.00

Customer Approval: _____ Management Approval: _____

By signing this authorization form, you certify that the above personal information is correct and accurate, and authorize the release of credit and employment information. By signing above, I provide to the dealership and its affiliates consent to communicate with me about my vehicle or any future vehicles using electronic, verbal and written communications including but not limited to eMail, text messaging, SMS, phone calls and direct mail. Terms and Conditions subject to credit approval. For Information Only. This is not an offer or contract for sale.

Quote

QT-9

F150



Issue Date: 8/19/26

To

City of Loganville
Paul Hunt
4895 Hwy 81, Loganville, GA
30052, USA
phunt@loganville-ga.gov
17704667870

From

Breedlove and Spence, LLC
Nick Spence
675 Pulaski St
Ste 130
Athens, GA 30601
(800)-969-1801

Thank you for allowing us to provide you with a quote. Please review the information below and let us know if you have any questions. Thank you!

Name	Description	Price	List Price USD	Quantity	Adjustment	Total
ALGT53JX-AMBR3H6C	ALGT53JX,ST OCKED	\$1,550.00	3880	1	-0%	\$1,550.00
MPS62U-AW	DUAL COLOR,12- LED,AMBER/W HITE	\$99.00	225	4	-0%	\$396.00
EXPMOD4	4 CHANNEL CONTROL MODULE	\$190.00	450	1	-0%	\$190.00
HKB-UNH6	KIT,HOOK,UNI VERSAL 6	\$0.00	100	1	-0%	\$0.00

Subtotal \$2,136.00

Total \$2,136.00

F350

Quote

QT-10



Issue Date: 8/19/26

To

City of Loganville
 Paul Hunt
 4895 Hwy 81, Loganville, GA
 30052, USA
 phunt@loganville-ga.gov
 17704667870

From

Breedlove and Spence, LLC
 Nick Spence
 675 Pulaski St
 Ste 130
 Athens, GA 30601
 (800)-969-1801

Thank you for allowing us to provide you with a quote. Please review the information below and let us know if you have any questions. Thank you!

Name	Description	Price	List Price USD	Quantity	Adjustment	Total
ALGT53JX-AMBR3H6C	ALGT53JX,ST OCKED	\$1,550.00	3880	1	-0%	\$1,550.00
MPS62U-AW	DUAL COLOR,12- LED,AMBER/W HITE	\$99.00	225	2	-0%	\$198.00
MPS122U-AW	DUAL COLOR,24- LED,AMBER/W HITE	\$125.00	265	2	-0%	\$250.00
EXPMOD4	4 CHANNEL CONTROL MODULE	\$190.00		1	-0%	\$190.00
HKB-UNH6	KIT,HOOK,UNI VERSAL 6	\$0.00	100	1	-0%	\$0.00
		\$0.00		1	-0%	\$0.00

Subtotal

\$2,188.00

F350

Quote

QT-11



Issue Date: 8/19/26

To

City of Loganville
 Paul Hunt
 4895 Hwy 81, Loganville, GA
 30052, USA
 phunt@loganville-ga.gov
 17704667870

From

Breedlove and Spence, LLC
 Nick Spence
 675 Pulaski St
 Ste 130
 Athens, GA 30601
 (800)-969-1801

Thank you for allowing us to provide you with a quote. Please review the information below and let us know if you have any questions. Thank you!

Name	Description	Price	List Price USD	Quantity	Adjustment	Total
ALGT53JX-AMBR3H6C	ALGT53JX,ST OCKED	\$1,550.00	3880	1	-0%	\$1,550.00
MPS62U-AW	DUAL COLOR,12- LED,AMBER/W HITE	\$99.00	225	2	-0%	\$198.00
MPS122U-AW	DUAL COLOR,24- LED,AMBER/W HITE	\$125.00	265	2	-0%	\$250.00
EXPMOD4	4 CHANNEL CONTROL MODULE	\$190.00		1	-0%	\$190.00
HKB-UNH6	KIT,HOOK,UNI VERSAL 6	\$0.00	100	1	-0%	\$0.00

Subtotal \$2,188.00

Total \$2,188.00

Ross Burrell

Window Tint 3 trucks

From: Steve . <steve@thetrimcompany.com>
Sent: Wednesday, August 19, 2026 3:14 PM
To: Ross Burrell
Subject: EXTERNAL :: Quote for tint -City of Loganville

The Trim Company

***PO Box 833
Grayson Ga. 30017***

Attention: Ross B

Quote To: City of loganville

Please use this as your official quote to install window tint on (3) new ford standard pick trucks.

Work Discretion: tint two front sides/ solid back window / windshield strip.

Total installed price \$554.00

No tax

Thank you.

Please advise