



CITY OF LAKE FOREST PARK

CITY COUNCIL

AGENDA COVER SHEET

Meeting Date	October 13, 2022
Originating Department	Police Department
Contact Person	Chief Mike Harden
Title	Resolution 1858/Authorizing the staff to contract for cloud storage services with Axon Enterprise Inc

Legislative History

- First Presentation October 13, 2022, Regular Meeting
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Attachments:

1. Resolution 1858
 2. Axon Quote for five years of cloud storage service with Standard Terms and Conditions
 3. 2020 Master Services and Purchasing Agreement
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Executive Summary

Lake Forest Park Police Department ("Department") utilizes body-worn cameras and taser devices from Axon Enterprises Inc. ("Axon"). These devices use Axon's cloud storage services. The Department's contract with Axon in 2020 included two years of cloud storage service. Staff has now negotiated a five-year cloud service agreement with Axon. The five-year storage and licenses agreement is \$9,001.52 per year or a five-year total of \$45,007.60. The quote at this price expires on October 14, 2022, so the Department is asking for City Council approval at the October 13, 2022 meeting.

Background

"Axon Cloud Services" means Axon's web services for Axon Evidence, Axon Records, Axon Dispatch, and interactions between Evidence.com and Axon Devices or Axon client software. The Axon cloud service evidence.com system stores all the Department's data from body-worn cameras to audio and video evidence files, while streamlining data management and sharing with others (prosecutors).

This proposal is to continue the cloud service agreement for a 5-year term. The current cloud storage plan has not exceeded the storage space, and the Department implements storage settings that will continue to use this plan. If the storage goes over the allotment, further discussions will occur at future council meetings on budget adjustments. At this time, we are well within the storage requirements and do not see any changes in the next few years.

Upon completion of the 5-year term, Axon may increase the pricing on all line items up to 3% at the beginning of each year of the Renewal Term. New devices and services may require additional terms.

Fiscal & Policy Implications

The rate is a decrease from previous years. The initial purchase included two years of Axon cloud service at \$9,498.00 per year. This purchase will be for a 5-year term at \$9,001.52 per year. The current budget has included this cloud service in the Police Technology account, and it will be included in future budgets. If this purchase order is not approved, our body cameras will not function as designed.

Alternatives

Discontinue service with Axon and try other vendors. This will be cost prohibited as it will require new hardware and installation.

Staff Recommendation

Approve Resolution XXXX authorizing the staff to contract for services with Axon Enterprise Inc.