and the second of the second			2019-20 Net New Jobs	Last Year	Difference	Projected 2030 Population 3 44.100-48.700	New Jobs		
PROJECT NAME	LEAD TYPE	INDUSTRY	CONFIDENTIAL?	SOURCE	SITE	ENTRY DATE	JOBS	CAPEX	SUMMARY
whitewater kayaking									
venue	new	recreational	No	partner	Inglis	8/5/2020			
ecotourism resort	new	hospitality	No	other	Inglis	8/5/2020			meeting pending
Sunshine	new	manufacturing	Yes	EFI	TBD	8/3/2020			EFI failed to provide RFP before deadline; no proposal submitted
Revolution Aviation									
expansion	BRE	aviation	No	call	Williston	8/3/2020			conceptual stage
									couldn't meet site
Coils	new	manufacturing	Yes	email	Williston	7/27/2020			requirements
Sporting goods outlet	new	retail - outdoor rec.		website	Inglis	7/9/2020			store moving forward
Woody's BBQ	new	service	No	email	Williston	6/30/2020			franchisee search
veterinarian	new	service	No	email	Cedar Key	5/19/2020			leasing; August opening
coffee shop	new	retail	No	call	Bronson	5/15/2020			incompatible zoning
Project Hayden	new	manufacturing	Yes	EFI	TBD	5/6/2020			no suitable sites
proposed RV resort	new	recreational		email	Chiefland	4/21/2020			zoning info provided
aquaculture farm	new	aquaculture		email	Cedar Key	3/27/2020			site selection underway
solar farm	new	energy		phone call	Bronson	2/11/2020			permitting
Project Center	new		Yes	EFI	TBD	2/6/2020	N/A	N/A	proposal submitted
Kirby Farm	new	agritourism	No	BRE	Williston	1/24/2020	N/A		loan assistance review
		manufacturing /							
Xena	new	assembly	Yes	EFI	Williston	1/10/2020			status unknown
historical park & museum	new	tourism	No	phone call	Chiefland	12/31/2019	N/A		site selection
									under construction;
dental academy	new	healthcare	No	Partner	Bronson	12/12/2019			2020 opening
Skywalker	new	undisclosed	Yes	EFI	Inglis	12/2/2019			went out of state
									proposal submitted; no
Equinox	new		Yes	email	TBD	11/19/2019			status
vocational school	new	education	No	phone call	Williston	10/24/2019	N/A		no update
									did not submit; could
Peanut	new	manufacturing	Yes	EFI	N/A	10/7/2019	N/A	N/A	not meet requirements
The Rooster Tail	BRE	retail	No	Chamber	Chiefland	9/20/2019			BRE
Glide	new	undisclosed	Yes	Inglis	Inglis	9/5/2019			meeting pending
		manufacturing -							environmental study
AirSign	new	aviation	No	Williston	Williston	8/28/2019			pending
tiny home resort	new	residential/tourism	No		Williston	8/5/2019			opened July 2020
Vanguard Manufacturing		manufacturing	Yes	phone call	Williston	7/10/2019			operations began 2020
walk-in clinic/community		¥							move-in started; electri
hospital	new	healthcare	No	phone call	Chiefland	6/20/2019	40		issues

2019-20 LEADS SUMMARY 2018-19 LEADS TRACKER CareerSource Percenta referrals SBDC referrals CareerSource
 Number
 Percentage
 referrals

 3
 11%
SBDC referrals Leads type # of Leads BRE Type BRE 8 24% 18% 21% 6 Email 6 Email Enterprise Enterprise Florida 6 21% Florida 3 9% Partner Municipality request 11% agency 3 9% 3 Phone 21% 4% 11 2 33% 6 2 1 Phone Web site Other 6% 1 11% 33 Partner 3 Total 3 TOTAL 28

LEADS BREAKDOWN



