Levy County Visitors Bureau

MARKETING PLAN

Platforms & Campaigns 2021-2022

Branding Advertisement: Print Media & Internet Media Advertisements: Domestic Drive/Fly and International Fly/Drive Markets

AAA Living Magazine	\$5,000 us
American Road Magazine (Magazine & Web Ads, Itineraries & Getaways	\$3,200 US/Canada
BRAND USA (Miles Media) 1/2 Page	\$11,600 US/International
Camp Florida (Print & Web Listing)	\$1,500 US/International
J.F. Griffin Fishing Guide	\$5,400 US/International
Connect Media (Out of State & In State Insertions/ 2 x year at \$2.5K each)	\$5,000 US/Florida
Good Sam (Spotlight Ad & Web Ad)	\$5,943 US/International
National Geographic (Florida's Undiscovered Insert)	\$2,000 US/International
North Florida Media Hidden Coast Magazine	\$1,260 North Florida
Visit Florida Transportation Map	\$5,000 US/International
Visit Florida Destination EDA Co-Op Program	\$10,000
Visit Florida International Guide Co-Op Ad	\$1,500 US/International
Southeast Tourism Society Buyer's Guide & Travel Directory (Naylor)	\$1,750 us
Television Production	\$5,000 US/International
USA Today Travel Guide Winter Edition	\$2,000 us
Total:	\$66,153

Social Media

Digital Monthly Marketing-Social Media Posts & Digital Newslett Total: \$25,000 US/International

Promotional Item	IS	
Promotional Items-(pens, fans, stress balls, bags, etc.)		\$2,000
Photo Lease (Bonish)		\$2,000
	Total:	\$4,000

Local Branding & Promotions

AGS Williston Crossing Brochure		\$805
Discover Levy, Explore Cedar Key, Community Guide & FYI		\$2,290
Hidden Coast		\$1,260
Additional Local Advertising		\$7,000
Festival & Event TV & Radio Advertisements, Sponsor	ship, Etc.	\$27,000
Cedar Key Arts Festival	4000	
Cedar Key Seafood Festival	4000	
Chiefland Watermelon Festival	2000	
Fanning Spring Duck Race	1000	
Cedar Lakes, Woods & Gardens Festival	1000	
Two Tails Ranch Elephant Appreciation	500	
Two Hawk Country Circus	500	
Peanut Festival	2000	

	Total:	\$38,355
Additional Festival/Event	2000	
Tour De Melon	1000	
Miles of Smiles	500	
Municipality Parades (4th of July/Christmas	1500	
Nature Coast Kayak	1000	
Wild Hog Canoe	500	
Yankeetown Seafood Festival	4000	
Blueberry Farm/U Pick Lane	1000	
Kirby Farms Events	500	

Organizational Me	mberships	
Chamber of Commerce Memberships		\$665
Cedar Key	190	
Chiefland	125	
Fanning Springs	100	
Williston	150	
Withlacoochee (Yankeetown/Inglis)	100	
Florida Association of Destination Marketing Organizatio	n	\$1,090
Florida Festivals & Events		\$250
Florida Outdoor Writers		\$175
Fresh From Florida		\$100
Original Florida Tourism Task Force		\$6,000
Southeast Tourism Society		\$560
Visit Florida Destination Marketing Organization Partner		\$395
	Total:	\$9,235

Chabmber Brochure Assistance Program (Dollar for Dollar Match up to \$1000 each)

Levy County Visitors Bureau Logo and Website	Address Required to	o Appear
Chiefland Chamber		\$1,200
Cedar Key Chamber		\$1,200
Fanning Springs Chamber		\$1,200
Willisston Chamber		\$1,200
Withlacoochee Area Chamber		\$1,200
Other Brochures for TDC Promotion		\$15,000
	<u>Total:</u>	<u>\$21,000</u>

Marketing Training			
2021-2022 Marketing Campaign Training	Total:	\$2,000	
TOTAL for 2021-2022 Marketing Plan		\$165,743	

In addition to the Marketing Plan there are other items that will factor into the <u>complete budget</u> such as wages, administrative costs, travel, equipment, office supplies, printing, promotional activities, etc., that are not shown in this Marketing Plan.

NOTES:

Approved by the Levy County Board of County Commissioners on _____

Approved and Recommended by the Levy County Tourist Development Council to the BOCC on 6/3/2021.