



**Levy County Board of County Commissioners**  
**Procurement Department**  
**310 School Street**  
**P.O. Box 310**  
**Bronson, FL 32621**  
**Phone: 352-486-5218, Ext. 2**

**Intended Sole Source Purchase:** Hamilton – T1 EMS Package

**Date Posted:** June 13, 2023 to July 3, 2023

**Project No.:** SS2023-001AT

**Contact:** Alicia Tretheway  
Levy County Procurement Coordinator  
310 School Street  
P.O. Box 310  
Bronson, FL 32621  
(352) 486-5218 Ext. 2

The description of services intended for purchase from a sole source is posted in accordance with Section 287.057(3)(c), Florida Statutes and will be posted for a minimum of 15 business days.

**Commodity or Service Required:**

Hamilton Medical, HAMILTON-T1 model ventilator and consumables.

**Description:**

The Levy County Department of Public Safety is seeking to execute a sole source for the purchase of HAMILTON-T1 model ventilators and consumables.

**Justification for Sole Source Acquisition:**

Hamilton Medical, Inc., is the solely authorized HAMILTON-T1 ventilator and consumables are sole source products, manufactures, sold and distributed exclusively. No division of Hamilton Medical, nor any other company, makes a similar or completing products. There are no agents or dealers authorized to represent this product.

**Recommended Procurement Approach:**

For the reason(s) stated above, the Levy County Procurement Department intents to utilize the Sole Source Procurement method to purchase from Hamilton Medical, Inc., for supplying the above.

**Respond to:**

If your firm feels they have the ability to supply the above, please contact Alicia Tretheway, Procurement Coordinator at [Tretheway-ali@levycounty.org](mailto:Tretheway-ali@levycounty.org) for future purchase review.



Hamilton Medical, Inc.  
4655 Aircenter Circle  
Reno, Nevada 89502

August 3, 2022

**Hamilton Sole Source Letter**

To Whom It May Concern:

This letter is to confirm that the Hamilton Medical, HAMILTON-T1 model ventilator and consumables are sole source products, manufactured, sold and distributed exclusively by Hamilton Medical, Inc. No division of Hamilton Medical, nor any other company, makes a similar or competing products. These products must be purchased directly by institutions from Hamilton Medical, Inc. at the address listed above. There are no agents or dealers authorized to represent this product.

Additionally, competition is precluded by the existence of an agreement with the manufacturer, who has given us an exclusive right to market these products.

There is no other like item(s) or products(s) available for purchase that would service the same purpose or function and there is only one price for the above named item(s) or product(s) because of exclusive distribution and marketing rights.

If you desire additional information, don't hesitate to visit our website, [www.hamilton-medical.com](http://www.hamilton-medical.com)

Thank you for your interest in our products.

With kind regards,

A handwritten signature in blue ink, appearing to read "RH", is written over a light blue horizontal line.

Robert Hamilton  
CEO  
Hamilton Medical, Inc.

Quote Date: 6/7/2023

Levy County Department of Public Safety  
 1251 NE County Road 343  
 Bronson, Florida 32621  
 Attention: Cody Basham  
 (352) 210-5254  
 cbasham@levydps.com

Emergency Medical Services  
 LCDoPS.7T1.060723.JJCR

Qty	PART #	DESCRIPTION	UNIT LIST PRICE	QUOTED PRICE	EXTENDED DISCOUNT	EXTENDED PRICE	
<b>7</b>	<b>11001R</b>	<b>HAMILTON-T1 EMS Package</b>	\$21,925.68	\$16,500.00	\$37,979.76	\$115,500.00	
1	59600	Clinical Training	\$2,163.20			Included	
7	161066	HAMILTON-T1 NIV, NIV S/T Application	\$2,143.22			Included	
7	10102137	HAMILTON-T1 Universal Mount Handle	\$0.00			Included	
7	355198	HAMILTON-C3/C2/C1/T1 POWER CORD	\$26.65			Included	
7	160470	DISS CONNECTOR O2 - PLATFORM C	\$107.72			Included	
7	10105900	HAMILTON-T1 O2 Cell- Initial Order	\$141.94			Included	
7	10102336	HAMILTON-T1 English (USA) Language Kit	\$0.00			Included	
7	10102150	HAMILTON-T1 Li-Ion Batteries (Qty 2)- Initial Order	\$617.97			Included	
7	10102127	HAMILTON-T1 USA Customization	\$0.00			Included	
7	10102122	HAMILTON-T1 Adult/Pediatric Configuration	\$0.00			Included	
1	3691040	HAMILTON-C3/C2/C1/T1/MR1 Battery Calibrator w/ Cord	\$534.97	\$437.24	\$97.73	\$437.24	
<b>Sub Total</b>						\$115,937.24	
<b>Additional Items</b>							
1	260128	HAMILTON-C1/T1/MR1 Breathing Circuit, w/ E-Valve & Flow Sensor, Adult/Ped (20/BX) 180cm	\$1,681.63	\$1,013.07	\$668.56	\$1,013.07	
7	10161088	Premium EMS HAMILTON-T1 Onsite One Year All-inclusive Service Contract	\$1,750.00	\$1,750.00		\$12,250.00	
<b>Sub Total</b>						\$13,263.07	
Trade-in						\$0.00	
<b>Sub Total</b>						\$129,200.31	
					<b>Sales Tax</b>	0.000%	\$0.00
					<b>Shipping Charges</b>		\$0.00
					<b>Quantity Discount</b>		\$0.00
<b>Quote Total</b>						\$129,200.31	
<b>Finance Option</b>		<b>No. of Periods (Months)</b>	60	<b>Monthly Payment</b>		\$2,650.74	

Comments:

**Hamilton Medical Inc. Emergency Medical Services Terms and Conditions of Sale**

- 1. Prices**  
Prices are in US Dollars.
- 2. Payment terms**  
NET 30 days after invoice date. Payment terms are not extended while waiting for the issuance of a credit.
- 3. Freight terms**  
FOB Origin Pre-paid and added
- 4. Warranty**  
Two year parts & One year labor on new equipment. Ninety (90) day warranty on any upgrade parts. Extended warranties are available. The CO2 Capnostat 5 sensor and Aerogen cable have a One year manufacturer's warranty. All turbines installed in Hamilton-C1/T1/MR1/C6/C3 ventilators shipped from Hamilton Medical AG on or after July 1st, 2014 are warranted for five (5) years against defects in design, material and workmanship under normal use for which it is intended. During the warranty period, Hamilton Medical will repair or replace, at its discretion, defective components or assemblies.
- 5. Validity:**  
The prices quoted are valid through November 30th, 2023.
- 6. Technical Support**  
Twenty four-hour/seven days per week / three hundred sixty five days per year telephone technical support is provided at no charge for the life of the Hamilton Medical, Inc. equipment.
- 7. Special Conditions**  
Hamilton Medical, Inc. does not supply; the cables, hardware, software or middle ware needed to integrate Hamilton Medical equipment with any facilities current Hospital Information or Electronic Medical Record systems.

**8. Trade-In Equipment**

Quotations that include trade-in equipment; Hamilton Medical will offer a trade-in credit, per competitive ventilator, on a one-to-one basis. A mutual agreement for the arrangement of the disposal/transfer of the trade-in ventilators needs to be made within 30 days after the delivery of the new equipment. All trade-in equipment must either be destroyed or released to an authorized Hamilton Medical representative within 60 days after the delivery of the new equipment. Failure to meet the stated dates will result in forfeiture of the total trade-in credit. Trade-in values may fluctuate based on market demand.

**9. Delivery**

Expected delivery within 60 days of receipt & acceptance of purchase order.

**10. Advertising & Promotion**

Hamilton Medical may include information about the use of Hamilton Medical products at through Hamilton Medical’s distribution channels; including but not limited to, web sites, press releases and reference lists, in the form of text and/or photographic images. Prior to use and publication, all copy shall be forwarded for its approval, which approval shall not be unreasonably withheld or delayed.

**11. Purchase Orders**

Purchase orders can be placed via an e-mail to customer.service@hamiltonmedical.com or via a fax to (775)856-5621 or (775)420-3102.

**12. Service Training Tuition**

If applicable, service training tuition credits are valid for three years from the date of invoice. If the tuition is not used within three years, it will be forfeited and cancelled.

**13. Financing**

Monthly payment is based on credit approval. All submitted documentation must be satisfactory to Hamilton Medical Financial. Should you have any questions, please contact Ben Hardy at (952)516-7192 or BHardy@vendorservicesgroup.com

**14. Sales Tax**

Sales tax will be included on quotations for facilities that do not have a tax exemption certificate on file with Hamilton Medical, Inc. If applicable, provide Hamilton Medical, Inc. with a current tax exemption certificate to receive a quotation without sales tax. Once a current tax exemption certificate is provided, Hamilton Medical, Inc. will update your account to reflect the tax exempt status.

*All information and pricing contained in this agreement is legally privileged and/or CONFIDENTIAL information to be shared only between Hamilton Medical Inc. and the direct recipient of this quote. You are hereby notified that any dissemination, distribution or copying of this agreement and/or Exhibits outside of Hamilton Medical Inc. and employees is strictly prohibited.*

Quote Date                      Wednesday, June 7, 2023

Account Manager              Jesse James Carroll RRT

Account Manager Phone:    (561) 764-5505

Account Manager Email      jesse.carroll@hamiltonmedical.com

Phone:(775)858-3200  
Fax:(775)856-5621  
www.hamilton-medical.com

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