



2019-20 PROJECTS AND LEVEL OF SUPPORT TRACKER

| | | | | |
|-----------------------------|------------------|-------------------|----------------------------------|--------------------------------|
| 2019-20 Net New Jobs | Last Year | Difference | Projected 2030 Population | New Jobs Needed by 2030 |
| 387 | 510 | -123 | 44,100-48,700 | 1,093 |

| PROJECT NAME | LEAD TYPE | INDUSTRY | CONFIDENTIAL? | SOURCE | SITE | ENTRY DATE | JOBS | CAPEX | SUMMARY |
|-----------------------------------|-----------|--------------------------|---------------|------------|-----------|------------|------|-------|---|
| veterinarian | new | service | No | email | Cedar Key | 5/19/2020 | | | leasing; August opening |
| coffee shop | new | retail | No | call | Bronson | 5/15/2020 | | | permitting |
| Project Hayden | new | manufacturing | Yes | EFI | TBD | 5/6/2020 | | | no suitable sites |
| proposed RV resort | new | recreational | | email | Chiefland | 4/21/2020 | | | zoning info provided |
| aquaculture farm | new | aquaculture | | email | Cedar Key | 3/27/2020 | | | sites visit pending |
| solar farm | new | energy | | phone call | Bronson | 2/11/2020 | | | permitting |
| Project Center | new | | Yes | EFI | TBD | 2/6/2020 | N/A | N/A | proposal submitted |
| Kirby Farm | new | agritourism | No | BRE | Williston | 1/24/2020 | N/A | | loan assistance review |
| Xena | new | manufacturing / assembly | Yes | EFI | Williston | 1/10/2020 | | | status unknown |
| historical park & museum | new | tourism | No | phone call | Chiefland | 12/31/2019 | N/A | | site selection under construction; 2020 opening |
| dental academy | new | healthcare | No | Other | Bronson | 12/12/2019 | | | went out of state |
| Skywalker | new | undisclosed | Yes | EFI | Inglis | 12/2/2019 | | | proposal submitted; no status |
| Equinox | new | | Yes | email | TBD | 11/19/2019 | | | no update |
| vocational school | new | education | No | phone call | Williston | 10/24/2019 | N/A | | did not submit; could not meet requirements |
| Peanut | new | manufacturing | Yes | EFI | N/A | 10/7/2019 | N/A | N/A | BRE |
| The Rooster Tail | BRE | retail | No | Chamber | Chiefland | 9/20/2019 | | | meeting pending |
| Glide | new | undisclosed | Yes | Inglis | Inglis | 9/5/2019 | | | environmental study pending |
| AirSign | new | manufacturing - aviation | No | City | Williston | 8/28/2019 | | | |
| tiny home resort | new | residential/tourism | No | | Williston | 8/5/2019 | | | |
| Charleston | new | manufacturing | Yes | phone call | Williston | 7/10/2019 | | | operations began 2020 |
| walk-in clinic/community hospital | new | healthcare | No | phone call | Chiefland | 6/20/2019 | 40 | | move-in started; electric issues |

| 2019-20 LEADS SUMMARY | | | | 2018-19 LEADS TRACKER | | | | | |
|-----------------------|-----------|------------|------------------------|-----------------------|--------------------|------------|------------|------------------------|----------------|
| Type | Number | Percentage | CareerSource referrals | SBDC referrals | Leads type | # of Leads | Percentage | CareerSource referrals | SBDC referrals |
| BRE | 2 | 10% | | | BRE | 8 | 24% | | |
| Email | 5 | 24% | | | Email | 6 | 18% | | |
| Enterprise Florida | 5 | 24% | | | Enterprise Florida | 3 | 9% | | |
| Municipality request | 2 | 10% | | | Partner agency | 3 | 9% | | |
| Phone | 6 | 29% | 2 | 1 | Phone | 11 | 33% | | |
| Web site | | 0% | | | Other | 2 | 6% | | |
| Other | 1 | 5% | | | Total | 33 | | 3 | 3 |
| TOTAL | 21 | | | | | | | | |

