

January 13, 2021

Levy County Fire Rescue

MSA Corporate Center

1000 Cranberry Woods Drive Cranberry Township, PA 16066 800.MSA.2222 www.MSAnet.com

To Whom it May Concern:

Thank you, Levy County Fire Rescue for your interest in the MSA product line.

This letter confirms that Ten 8 Fire Equipment Inc is the sole authorized distributor of MSA SCBA and SCBA accessories for the Municipal Fire Service Market for Levy County, Florida. In addition, Ten 8 Fire Equipment Inc is the only CARE certified MSA SCBA repair center for the Municipal Fire Service Market for Levy County, Florida.

By way of background, in the fire service / first responder markets, MSA imposes specific requirements upon our distributors, which can result in a small number of distributors authorized to call upon a particular region. We impose these requirements because the equipment we manufacture and sell requires the involvement of partners with special knowledge, training and experience. Accordingly, MSA's distributors are obligated to acquire and maintain extensive knowledge, training, and experience necessary to properly educate, assist and service our end user customers before, during and after the sale. MSA's fire service / first responder distributor qualification requirements are likewise intended to ensure the highest possible end user customer experience.

If you desire additional information about MSA, its product lines, or channel partners, please do not hesitate to contact me. Thank you for your interest in our products.

Sincerely.

Scott McGuire

North American Sales Channels Specialist

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