# **Levy County Visitors Bureau**

## **MARKETING PLAN**

### Platforms & Campaigns 2022-2023

AAA Living Magazine  American Road Magazine (Magazine & Web Ads, Itinerar BRAND USA (Miles Media)	Drive Markets	Branding Advertisement: Print Media & Internet Media Advertisements: Domestic Drive/Fly and					
American Road Magazine (Magazine & Web Ads, Itinerar		4					
		\$ <b>5,000</b> U					
BRAND USA (Miles Media)	ries & Getaways	<b>\$3,964</b> υ					
			S/International				
Camp Florida (Print & Web Listing)			S/International				
edible South Florida		\$1,680 so					
Fish Florida (REEL Florida)		\$7,440 FI					
Good Sam (Spotlight Ad & Web Ad)		\$ <b>6,000</b> U	S/International				
J.F. Griffin Fishing Guide		\$ <b>5,400</b> U	S/International				
North Florida Media Hidden Coast Magazine		\$1,260 N	orth Florida				
Ocala Style/Magnolia Media		\$3,595 N	orth Florida				
Smithsonian (Florida's Undiscovered Insert) Worth Media	a	<b>\$4,475</b> υ	S/International				
Southeast Tourism Society Buyer's Guide & Travel Direct	ory (Naylor)	<b>\$1,750</b> υ	S				
Television Production		<b>\$25,000</b> υ	S/International				
USA Today Travel Guide Winter Edition		<b>\$2,500</b> υ	S				
Visit Florida International Guide Co-Op Ad		<b>\$1,500</b> υ	S/International				
Visit Florida Promotions		\$ <b>10,000</b> U	S				
Visit Florida RAO		\$ <b>5,000</b> U	S				
Visit Florida Transportation Map		\$ <b>5,000</b> U	S/International				
	Total:	\$102,664					
Social M	Social Media						
Digital Monthly Marketing-Social Media Posts & Digital N	lewsletter <b>Total</b> :	<b>\$20,000</b> U	S/International				
Promotiona	al Items						
Promotional Items-(pens, fans, stress balls, bags, etc.)		\$4,000					
Photo Lease (Bonish)		\$2,500					
Rural County Days		\$4,000					
	Total:	\$10,500					
		· · ·					
Local Branding 8	& Promotions	4					
AGS Brochures		\$1,630					
AGS Brochures Discover Levy, Explore Cedar Key, Community Guide & F		\$2,290					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F  Additional Local Advertising	ΥΙ	\$2,290 \$7,000					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F  Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship	eyı o, Etc.	\$2,290					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship  Cedar Key Arts Festival	p, Etc. 4000	\$2,290 \$7,000					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F  Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship  Cedar Key Arts Festival  Cedar Key Seafood Festival	eyı o, Etc.	\$2,290 \$7,000					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship  Cedar Key Arts Festival	p, Etc. 4000	\$2,290 \$7,000					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship  Cedar Key Arts Festival  Cedar Key Seafood Festival  Chiefland Watermelon Festival  Fanning Spring Duck Race	eyi p, Etc. 4000 4000	\$2,290 \$7,000					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship  Cedar Key Arts Festival  Cedar Key Seafood Festival  Chiefland Watermelon Festival	p, Etc. 4000 4000 2000	\$2,290 \$7,000					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship  Cedar Key Arts Festival  Cedar Key Seafood Festival  Chiefland Watermelon Festival  Fanning Spring Duck Race	p, Etc. 4000 4000 2000 1000	\$2,290 \$7,000					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F  Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship  Cedar Key Arts Festival  Cedar Key Seafood Festival  Chiefland Watermelon Festival  Fanning Spring Duck Race  Cedar Lakes, Woods & Gardens Festival	p, Etc.  4000 4000 2000 1000	\$2,290 \$7,000					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship  Cedar Key Arts Festival  Cedar Key Seafood Festival  Chiefland Watermelon Festival  Fanning Spring Duck Race  Cedar Lakes, Woods & Gardens Festival  Two Tails Ranch Elephant Appreciation	p, Etc. 4000 4000 2000 1000 1000 500	\$2,290 \$7,000					
AGS Brochures  Discover Levy, Explore Cedar Key, Community Guide & F Additional Local Advertising  Festival & Event TV & Radio Advertisements, Sponsorship  Cedar Key Arts Festival  Cedar Key Seafood Festival  Chiefland Watermelon Festival  Fanning Spring Duck Race  Cedar Lakes, Woods & Gardens Festival  Two Tails Ranch Elephant Appreciation  Two Hawk Country Circus	Pyl  p, Etc.  4000  4000  2000  1000  1000  500	\$2,290 \$7,000					
		\$10,500					

Blueberry Farm/U Pick Lane	1000
Yankeetown Seafood Festival	4000
Wild Hog Canoe	500
Nature Coast Kayak	1000
Municipality Parades	1500
Miles of Smiles	500
Tour De Melon	1000
Additional Festival/Event	2000

Total: \$38,420

Organizational	Memberships	
Chamber of Commerce Memberships		\$665
Cedar Key	190	
Chiefland	125	
Fanning Springs	100	
Williston	150	
Withlacoochee (Yankeetown/Inglis)	100	
Florida Association of Destination Marketing Organizati	on	\$874
Florida Attractions Association		\$300
Florida Festivals & Events		\$250
Florida Outdoor Writers		\$175
Original Florida Tourism Task Force		\$6,000
Southeast Tourism Society		\$560
Visit Florida Destination Marketing Organization Partne	r	\$1,500
	Total:	\$10,324

#### City & Chamber Brochure Assistance Program (Dollar for Dollar Match up to \$1200 each)

Levy County Visitors Bureau Logo and Website Address Required to Appear

	Total:	\$22 200
Other Brochures for TDC Promotion		\$15,000
Withlacoochee Area Chamber		\$1,200
Williston Chamber		\$1,200
Fanning Springs Chamber		\$1,200
Cedar Key Chamber		\$1,200
Chiefland Chamber		\$1,200
Town of Bronson		\$1,200

2021-2022 Marketing Campaign Training Total: \$2,000

#### TOTAL for 2021-2022 Marketing Plan \$206,108

In addition to the Marketing Plan there are other items that will factor into the <u>complete budget</u> such as wages, administrative costs, travel, equipment, office supplies, printing, promotional activities, etc., that are not shown in this Marketing Plan.

#### NOTES:

Approved by the Levy County Board of County Commissioners on\_\_\_\_\_

Approved and Recommended by the Levy County Tourist Development Council to the BOCC on 6/14/2022.