Verizon Connect – Reveal

Levy County, FL

Let's get started: Today's agenda

Levy County, FL

- Jessie Robinson

Verizon Connect

- Adam T. Rose, Client Executive VZC

Topics	Speakers	Time
Reveal overview, features, add ons, hardware, brief demo	Adam	15 minutes
Pricing	Adam	5 minutes
Questions / Next steps	All	5 minutes

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Reveal overview

Product – what are your priorities?

Support – dedicated and local teams, Verizon network, direct support

Company – we own the network, support, hardware, and software!

Price – budget?

Verizon Connect Reveal

Our software, hardware, support and partners bring together powerful fleet data on a platform backed by the Verizon network.
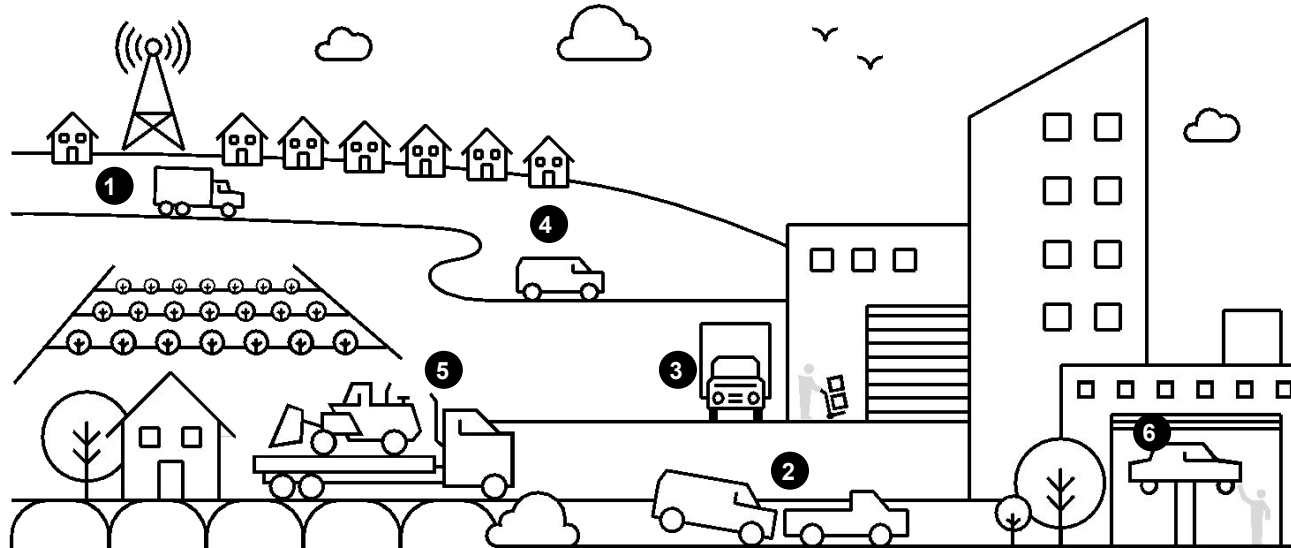
Core offering

Platform
An easy-to-use, award-winning solution

Hardware
Built-in and aftermarket options

Mobile apps
A suite of tools for managers and drivers

Professional services
Installation, implementation and ongoing support

Partner integrations
Easy integrations with third-party software

Use cases

1. See vehicle and asset location in near real time on a live map

2. Receive alerts and view dashcam footage for harsh driving behaviors

3. Dispatch jobs to drivers in the field and verify hours worked

4. Track vehicle movements in and out of geofenced areas and replay a vehicle's route

5. Locate assets, see how they're being used and redeploy unused equipment

6. Manage vehicle maintenance, monitor idling and battery charging, and oversee fuel use

Fleet management solutions

Vehicle and asset visibility
- Live map tracking
- Reports, dashboards and alerts
- Fuel and EV battery management
- Vehicle health and maintenance
- Route replay and geofences

Compliance and safety
- Driver safety scorecards
- Dashcam footage
- ELD solutions
- DVIR solutions

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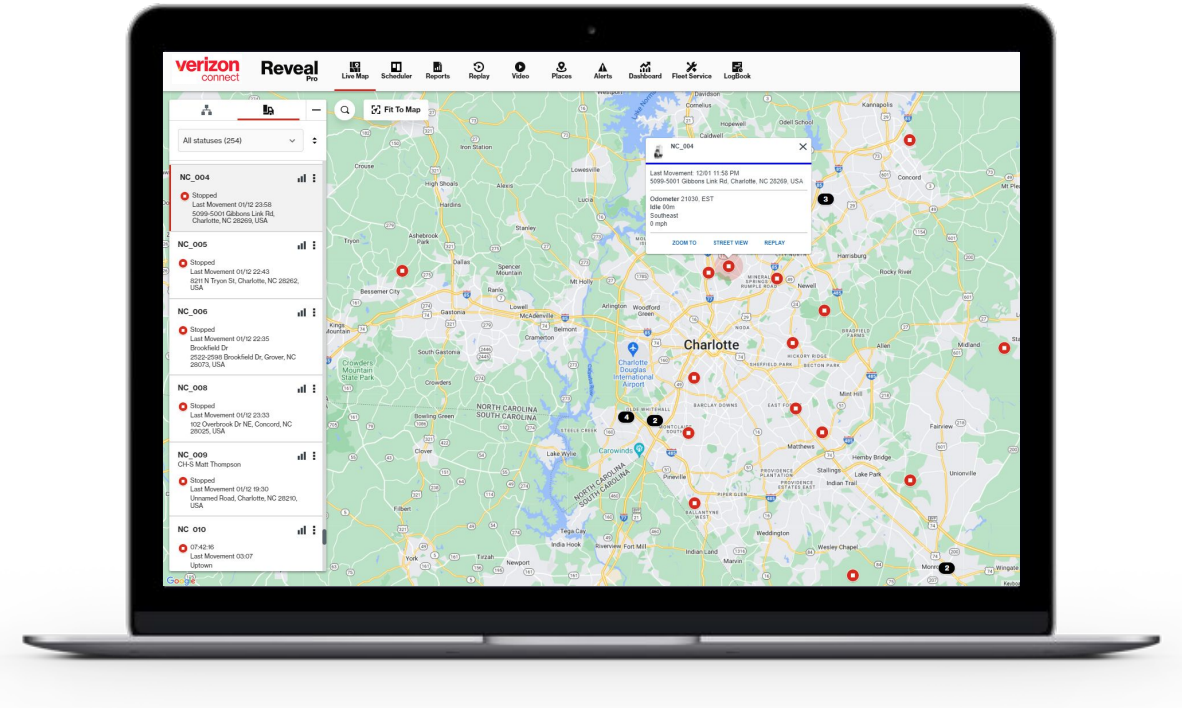
Use and connect

Empower your operations with Reveal by connecting your people, vehicles, systems and data.

- **Efficiency**
  Track vehicles, and use reports, alerts and dashboards to get more out of your fleet.

- **Safety**
  Prioritize driver safety and help prevent accidents using alerts, driver coaching, safety dashboard.

- **Sustainability**
  Use technology to inform smarter and greener business decisions.

- **Compliance**
  Simplify compliance with local regulations and industry best practices using reliable solutions.

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Leverage the Reveal features to support your fleet

- Live map powered by Google

- Reports - make complex data simple

- Replay - follow your fleet

- Places / Geofences - automate points of interest

- Alerts - know what happens when it happens

- Dashboard - overview of fleet performance

- Fleet service - maintain your fleet

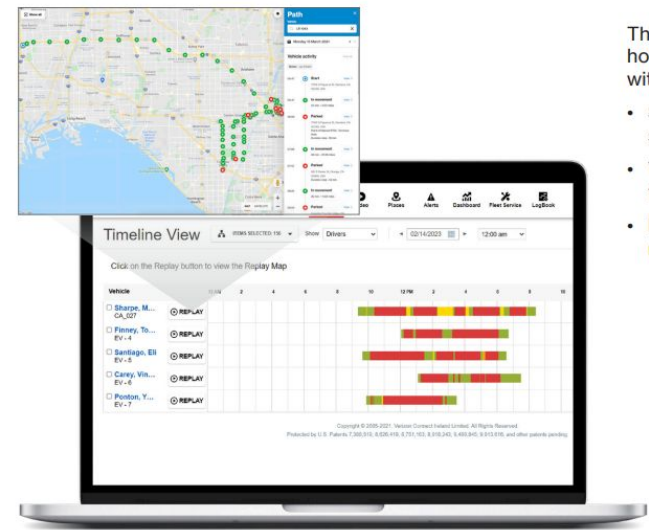- EVs - track and manager your EV fleet

- EV suitability tool

Use Cases and Priorities

- **Location, tracking, historical data**

- **Loss prevention**

- **Driver behavior and safety**

- **Vehicle and asset management**

- **Fleetio integration**

Reveal platform

Live Map and Tracking

Live map
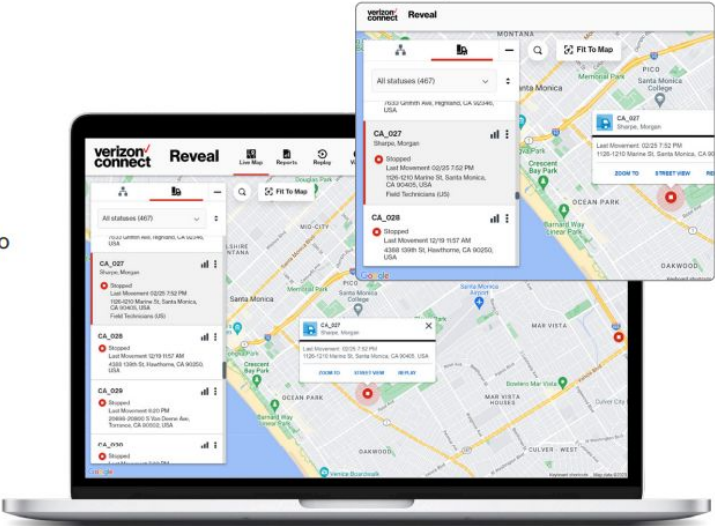
See where all your vehicles are in near real time

- Dispatch more efficiently
- Improve response times
- Reduce the time spent calling drivers for updates

Solve problems fast and stay on schedule

The vehicle status pane shows you everything you need to know about any driver or vehicle at a glance.

- Find the nearest vehicles
- Save a special location
- Send directions to your team

Find location and availability of Morgan

Show replay of James's path

Route replay

This feature helps you spot early starts or finishes and off-hours activity. You can watch a trip from startup to shutdown with an interactive display of vehicle and driver activity.

- See color-coded vehicle status, which highlights long stops and excessive idling
- View interactive timeline segments for location and trip details
- Drill down into full replay mode for one or multiple vehicles

Driver & Fleet management and Safety

Reports

Reveal gives you access to reports that provide a good story, so better decisions can be made by business owners, fleet managers and other staff.

Reveal lets you match each driver to their vehicle, so your data is accurate. It also delivers reports to your inbox based on your preferences, whether that's daily, weekly or quarterly. The reports are scannable and allow you to click into more detail when needed. Share reports with coworkers and give them the appropriate access level based on responsibilities.

Dashboards and scorecards

Reveal tracks hours spent and miles driven and translates that into dollars. See how an inefficient route can impact payroll expenses or see a display of your team's performance using your operational costs.

Driver behavior can impact your bottom line. Our dashboard translates data points into insights that matter to your business, including:

- After-hours driving
- Modeled payroll expense
- Safety scores

- Vehicle maintenance expense
- Wasted fuel

Alerts

Instant alerts help you correct a situation with a vehicle or driver when something goes wrong.

By setting a policy, you'll receive an alert the moment unwanted behaviors occur, such as speeding, extended idling or entering forbidden areas. Policy types that would trigger an alert can be based on activity, idling, geofencing, harsh driving and ignition.

You control who receives alerts, which alerts they get and how they receive them. You can also deliver alerts directly to drivers via email or text.
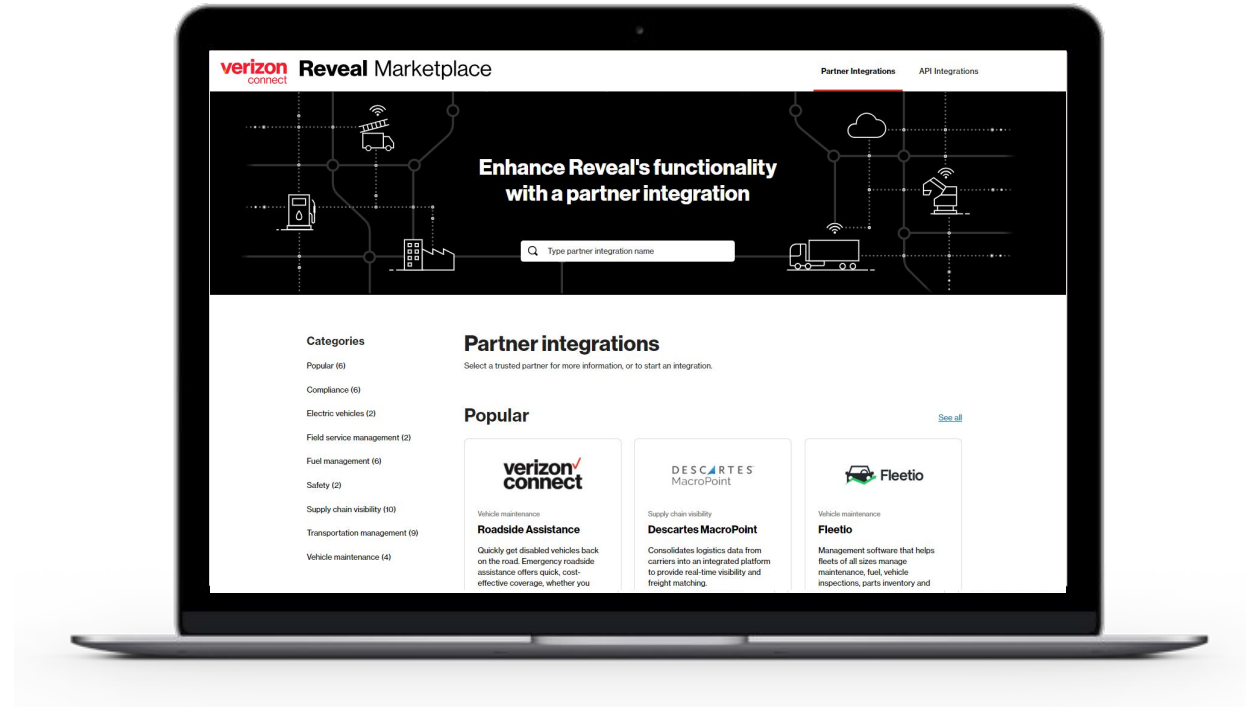
Integrations

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Reveal Marketplace | Connect all your software

**Request integrations and APIs in your
Reveal account.**

This is a self-service function in the Reveal Marketplace
where you can easily request access to:

- Roadside assistance

- Integrations from third parties, like Corpay,
  Esri and Fleetio available at no additional
  cost from Verizon Connect

- APIs that help Reveal share data with other
  systems you use

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Reveal Marketplace | Fleetio integration

Verizon Connect Reveal & Fleet Integration Benefits

- Automate telematics data from Verizon Connect Reveal and Fleet devices directly in Fleetio with a one-click integration.

- Import your Reveal and Fleet devices and create assets in Fleetio automatically when you set up your Verizon Connect integrations.

- Trigger custom service reminders using Verizon Connect odometer data, and set up notifications to remind you and your technicians about critical vehicle maintenance, such as oil changes, tire rotations and more.

- Get daily engine faults and Diagnostic Trouble Codes (DTCs), and pair these diagnostic codes with historical maintenance data in Fleetio to help make stronger maintenance decisions.

- Easily view vehicle location and status directly in Fleetio to know where your vehicles are when they are available for maintenance.

- Store and attach documents or photos to your Reveal vehicles in Fleetio.

- Create and customize vehicle inspection forms/checklists in Fleetio, making it simple for Reveal and Fleet drivers to quickly evaluate and report vehicle issues faster.

- Leverage telematics data from Reveal and Fleet to build accurate fleet health reports in Fleetio related to service trends, repair and maintenance costs, utilization, and total cost of ownership.

Modernizing vehicle maintenance

Verizon Connect and Fleetio partner together to streamline maintenance processes, costs and business effects.
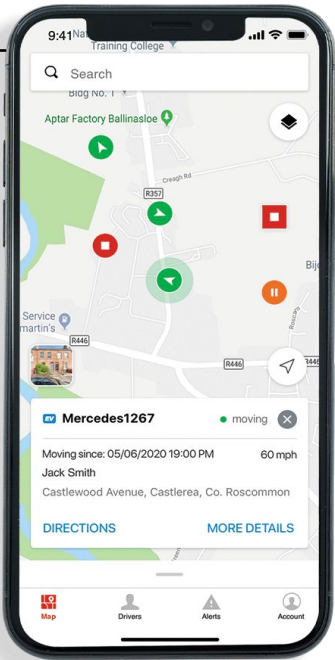
Mobile apps and hardware

Spotlight Mobile App

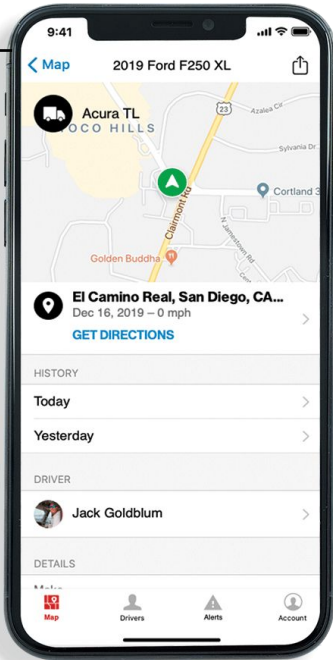**Spotlight gives managers the information they need,
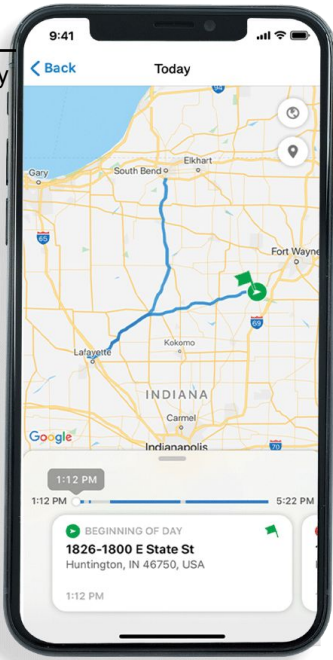when they need it.**
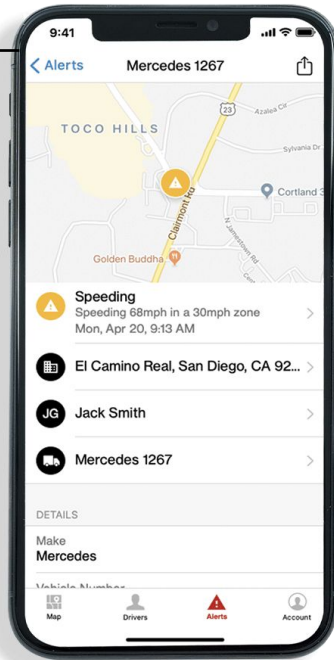
View all vehicles and assets on a live map

Locate any driver and see more about their status

See vehicle activity and route history

Receive alerts on driver behaviors, including speeding and hard braking

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VDD | Xirgo

Monitor light-duty or heavy duty vehicle activity with our vehicle tracking units

- Easy, plug-and-play installation with the Spotlight app

- Reports vehicle data, including diagnostic trouble codes (DTCs), speed, odometer reading, hours of use and more*

- Monitors, measures and classifies potentially unsafe driving behaviors, like harsh braking, hard cornering and fast acceleration

- Enhances vehicle location tracking with geofences and towing alerts

- Multiple install options

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Powered Asset Tracker | Built to handle tough conditions

Track your powered equipment, including tractors, excavators, bulldozers, cranes and paving equipment.

- Get reliable near real-time tracking with a weatherized design

- Find equipment quickly to see if it's available for use

- See when assets are idling unproductively

- Log and schedule routine maintenance

- Get alerts to track unauthorized use during off-hours

- Locate stolen assets and help recover them quickly

- Roam between the U.S. and Canada

- Get up to six years of battery life*

Device size: 5.30" x 3.00" x 1.25"

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Non-powered Asset Tracker | Find equipment quickly

Track your non-powered assets, including generators, containers, trailers, tanks and dumpsters.

- Trust hardware built to withstand harsh conditions

- Know where your equipment is located

- Track assets and trailers deployed without power alongside your vehicles on the same platform

- Quickly search and find assets on the live map

- Roam between the U.S. and Canada

- Get up to 13 years of battery life*

Device size: 5.30" x 3.00" x 1.25"

Safety Plan

2025 Fleet Trends Report Data

Primary focus areas

Prioritize worker and vehicle safety *73% improvement in driver safety	**Reduce accidents and insurance claims** *10% reduction in average accident costs and 44% reduced insurance costs	**Manage vehicle health and maintenance** *7% reduction in labor costs	44% improved vehicle maintenance 22% average decrease in accident costs 16% average decrease in maintenance costs

What if you were able to leverage data from our platform to evaluate fleet health, driver behavior, and maintenance to understand the status and safety of your fleet?

You could gain time, resources, improve driver moral, and dispute false claims which in turn would allow you to re-invest funds back to the county!

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Pricing

Reveal - Vehicle GPS and Asset Trackers

*Hardware is included

*Pro or self install

*PROMO - First 3 months are FREE

PRO INSTALL					SELF INSTALL			
GPS only					GPS only			
Product	**Monthly service Rate**	Quantity			**Product**	**Monthly service Rate**	Quantity	
GPS Unit	$18.95	200			GPS Unit	$15.98	200	
	$18.95	$3,790.00				$15.98	$3,196.00	
GPS & Asset tracker					GPS & Asset tracker			
Product	**Monthly service Rate**	Quantity			**Product**	**Monthly service Rate**	Quantity	
GPS Unit	$18.95	200			GPS Unit	$15.98	200	
Asset tracker	$12.95	50			Asset tracker	$9.98	50	
	$31.90	$4,437.50				$25.96	$3,695.00	

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