



RE: Pricing Increase for Aluminum Products

Dear Valued Customer,

Due to the rising costs of materials and the increased cost of production, MAC Trailer will be instituting a pricing adjustment effective April 27th, 2026. This increase will be calculated solely on the aluminum weight contained in each trailer and will range on average between 10-12%, dependent upon aluminum content. This price increase will apply to all aluminum MAC Trailer and Trailstar product lines.

This price increase is due to the increased cost of aluminum, which has doubled in price in the past eighteen (18) months (see attached aluminum price index history). The cost of aluminum, combined with higher energy and transportation costs, has resulted in significantly higher manufacturing costs.

In order to maintain current pricing over the past year, MAC Trailer has absorbed the rising costs of production. To continue delivering the same high-level quality of goods and services to you, a price increase is now unavoidable.

MAC Trailer will honor serialized trailers for sixty (60) days from the date of this letter. After this period, Dealers and End Users will have the option to cancel orders should the revised pricing not meet their needs. Immediately following this letter, all existing quotes will receive updated pricing. We believe this approach is fair to our loyal customer base that has supported our growth over the last 35 years.

As always, our goal is to remain transparent and dependable while delivering the same exceptional products to which our customers are accustomed. Please do not hesitate to contact me with any questions or concerns.

We value your business and support, and we thank you in advance for your understanding.

Best Regards,

Bill McKenzie
President of Sales
MAC Trailer Enterprises, Inc.
Tel: 1-800-795-8454
Email: bmckenzie@mactrailer.com

MAC TRAILER ENTERPRISES, INC.

14599 Commerce Street, Alliance, OH, 44601

Phone: 330-823-9900 or 800-795-8454 | Fax: 330-823-0232 | www.MACtrailer.com