

From: Crystal Caldera
Sent: Thursday, April 13, 2023 10:58 AM
To: Sandra Passailaigue
Subject: FW: [EXTERNAL] RE: [EXTERNAL] RE: [EXTERNAL] FW: City Of Leon Valley Follow-up from 2/21/23 council meeting
Attachments: VIA_Metropolitan_Transit_ACFR 2022_Final.pdf

Sandra can you add this to the e-mail below and the attachment to the VIA item?

From: Marks, Tom <tom.marks@viainfo.net>
Sent: Tuesday, April 11, 2023 5:25 PM
To: Crystal Caldera <c.caldera@leonvalleytexas.gov>
Cc: Mayor Riley <mayorriley@leonvalleytexas.gov>; Jed Hefner <jed.hefner@leonvalleytexas.gov>; Herrera, Jon Gary <jongary.herrera@viainfo.net>
Subject: RE: [EXTERNAL] RE: [EXTERNAL] RE: [EXTERNAL] FW: City Of Leon Valley Follow-up from 2/21/23 council meeting

Good Afternoon City Manager Caldera,

I would like to follow up with you on your email on Wednesday, February 22, 2023, regarding the items that City Council was inquiring about after VIA's presentation to them.

- Balance sheets and cash flow statements from VIA.
We have our Annual Comprehensive report for FY21 on our website under the Fiscal Management at <https://www.viainfo.net/about-via>.
We just got our FY22 annual report back from our Audit. It is not online yet, but I have attached it for your review.
- The number of VIA trans rides that we have provided within our own city.
The number of VIAtrans trips to the City of Leon Valley in FY22 was 31,649
The number of VIAtrans trips to the City of Leon Valley in FY21 was 28,548
- A calculation of \$2537 per VIA trans transport was calculated by a council member at the meeting. Is this correct? If so, why is the cost so high?
VIA misspoke at the February meeting. The 31,649 trips in FTY22 were not system wide but only to Leon Valley. When that number is placed against the VIA Trans expense number of \$682,518 from slide 12 (\$682,518 / 31,649 trips) that comes out to be \$21.57 per trip.
- What is Leon Valley paying for and what services are we getting?
The City of Leon Valley pays \$1,663,000.17 in sales tax. VIA does not receive MTA sales tax receipt details by individual member city from the Texas Comptroller. Gross sales tax receipts for the MTA are allocated by city based on the ratio of the MTA sales tax rate to the total city sales tax rate:
 - Fare based on August 2022 sign-up ridership annualized;
 - Fare based on FY21 trips;
 - Based on January 2023 sign-up scheduled service hours annualized;

- Based on FY21 trips

The City of Leon Valley is currently receiving Bus and VIAtrans services. The following breakdown is the formula for the cost of VIAtrans:

VIAtrans revenue = number of annual trips in Leon Valley in 2021 (28,548 trips) * FY 22 revenue per boarding (\$1.76):

Revenue per boarding = FY22 passengers / FY 22 revenue

VIAtrans expense = number of annual trips in Leon Valley in 2021 (28,548 trips) * FY 22 Cost per trip (\$23.91):

Cost per boarding = (FY22 cost / FY22 boardings)

Cost per trip = Cost per boarding / 2

- VIA agreed to look at the economic impact of VIA on the business community.
Please see the businesses which have 85 or more average pickup/drop offs per year. But the actual number of pick up or drop offs that happened in a span of 4 years (2019-2022) is shown in the attached spread sheet (Sites with 300 or more VIAtrans trips):

Site	Average per year
Timberhill Commons	87
Texas Department of Public Safety Office	97
United States Postal Service	100
Northside Learning Center	143
John Marshall High School	152
Trinity Grace Fellowship	163
Northside Independent School District	173
San Antonio Aquarium	176
Vista del Rey Apartments	199
Forest Oaks Apartments	218
Leon Trace Apartments	294
Bandera Heights Shopping Center	453
Butter Krust Discount Bread Store	1,135
Christian Village Retirement	1,276
HEB	1,446
Exclusive Adult Daycare	10,517

Another thing to consider is the businesses along these corridors that will be affected if the VIAtrans service is taken away.

Corridor	Average per Year
Bandera Road	14,035
Evers Road	1,108

Grissom Road	138
Huebner Road	1,773

- Just because I know it will be the next question. What would the City of Leon Valley's debt obligation be, if we decided to end the partnership with VIA?
The current debt obligation for the City of Leon Valley would be \$2.7 million but may acquire more debt through November as we are going through the capital budget process.

If you have any questions or concerns, I may be reached by phone or email.

Tom Marks
Chief External and Governmental Affairs Officer
VIA Metropolitan Transit
San Antonio, TX
726-228-7909
Tom.Marks@viainfo.net



From: Crystal Caldera <c.caldera@leonvalleytexas.gov>
Sent: Tuesday, April 11, 2023 2:05 PM
To: Marks, Tom <tom.marks@viainfo.net>
Cc: Mayor Riley <mayorriley@leonvalleytexas.gov>; Jed Hefner <jed.hefner@leonvalleytexas.gov>; Herrera, Jon Gary <jongary.herrera@viainfo.net>
Subject: [EXTERNAL] RE: [EXTERNAL] RE: [EXTERNAL] FW: City Of Leon Valley Follow-up from 2/21/23 council meeting

Thank You

From: Marks, Tom <tom.marks@viainfo.net>
Sent: Tuesday, April 11, 2023 1:56 PM
To: Crystal Caldera <c.caldera@leonvalleytexas.gov>
Cc: Mayor Riley <mayorriley@leonvalleytexas.gov>; Jed Hefner <jed.hefner@leonvalleytexas.gov>; Herrera, Jon Gary <jongary.herrera@viainfo.net>
Subject: RE: [EXTERNAL] RE: [EXTERNAL] FW: City Of Leon Valley Follow-up from 2/21/23 council meeting

Absolutely, I will be sending you a packet before close of business today. It will include answers to all the questions and FY 21 & 22 financial documents.

From: Crystal Caldera <c.caldera@leonvalleytexas.gov>
Sent: Tuesday, April 11, 2023 1:46 PM
To: Marks, Tom <tom.marks@viainfo.net>

Cc: Mayor Riley <mayorriley@leonvalleytexas.gov>; Jed Hefner <jed.hefner@leonvalleytexas.gov>
Subject: [EXTERNAL] RE: [EXTERNAL] FW: City Of Leon Valley Follow-up from 2/21/23 council meeting

Good Afternoon, Just a Reminder I still need your information for the April 18th City Council Meeting.

From: Crystal Caldera
Sent: Thursday, March 30, 2023 10:31 AM
To: tom.marks@viainfo.net
Cc: Mayor Riley <mayorriley@leonvalleytexas.gov>; Jed Hefner <jed.hefner@leonvalleytexas.gov>
Subject: FW: [EXTERNAL] FW: City Of Leon Valley Follow-up from 2/21/23 council meeting

Good Morning Mr. Marks

I just wanted to remind you that the council is expecting an update by our April 18th City Council meeting. This means that I would need your information by April 11th.

Thank You,
Crystal Caldera, MPA, PhD
City Manager
6400 El Verde Rd
Leon Valley, Texas 78238
Tele:210-684-1391 Ext. 219
Fax: 210-684-1515



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From: Marks, Tom <tom.marks@viainfo.net>
Sent: Thursday, February 23, 2023 8:54 AM
To: Crystal Caldera <c.caldera@leonvalleytexas.gov>
Cc: Mayor Riley <mayorriley@leonvalleytexas.gov>
Subject: RE: [EXTERNAL] FW: City Of Leon Valley Follow-up from 2/21/23 council meeting - All council members have been blind copied

Thank you, Manager Caldera,

We are already putting the necessary documentation together. I have attached a PDF of the presentation for the Mayor. I believe she wanted it for her newsletter. We did clarify, and can provide

the Documentation, that on slide 9 the 31, 649 VIATrans trips are just to and from Leon Valley not trips for the entire system.

Tom Marks
Chief External and Governmental Affairs Officer
VIA Metropolitan Transit
San Antonio, TX
C: 726-228-7909
Tom.Marks@viainfo.net



From: Crystal Caldera <c.caldera@leonvalleytexas.gov>
Sent: Wednesday, February 22, 2023 10:16 AM
To: Marks, Tom <tom.marks@viainfo.net>
Subject: [EXTERNAL] FW: City Of Leon Valley Follow-up from 2/21/23 council meeting - All council members have been blind copied

From: Crystal Caldera
Sent: Wednesday, February 22, 2023 10:15 AM
To: tom.marks@viainfor.net; cristina.bazaldua@viainfo.net; sandip.sen@viainfo.net
Cc: Mayor Riley <mayorriley@leonvalleytexas.gov>
Subject: City Of Leon Valley Follow-up from 2/21/23 council meeting - All council members have been blind copied

Good Morning everyone,

I wanted to thank you all for taking the time to come and speak with the City yesterday evening. It was much appreciated. As a follow-up to last night's meeting, the following were items the City Council would like to see:

- Balance sheets and cash flow statements from VIA.
- The number of VIA trans rides that we have provided within our own city.
- A calculation of \$2537 per VIA trans transport was calculated by a council member at the meeting. Is this correct? If so, why is the cost so high?
- What is Leon Valley paying for and what services are we getting?
- VIA agreed to look at the economic impact of VIA on the business community.
- Just because I know it will be the next question. What would the City of Leon Valley's debt obligation be, if we decided to end the partnership with VIA?

As always, thank you and have a wonderful day,
Crystal Caldera, MPA, PhD
City Manager
6400 El Verde Rd
Leon Valley, Texas 78238

Tele:210-684-1391 Ext. 219

Fax: 210-684-1515



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