

Requester Name and Title: Huston Gillis Electric Director

Note: Requester must be able to defend this justification.

Requester Department: Electric

Requested Single/Sole Source Supplier:

Company Name	Anixter
Contact Name	Tim Royster
Address	6700 Oakley Industrial BLVD
City	Union City State GA Zip Code 30291
Phone Number	770-480-3452 E-mail timothy.royster@anixter.wescodist.com
Is the recommended company the manufacturer? Yes Vo	
Does the manufacturer sell the brand item(s) through distributors? V es No	
Description of Product or Service (<i>if additional</i> <i>space is needed</i> , <i>include them in a</i> <i>separate page</i>)	Advanced metering collector will be installed to capture the meter reading data for both Electric and Gas meters deployed within the City.
	Describe the full scope of work contemplated including installation if required; items should include brand, model and part number if applicable;
Estimated Cost:	\$ 2.2 million

Annual

One Time 🖌

Single / Sole Source / Sole Brand Justification

SINGLE / SOLE SOURCE / BRAND SPECIFIC RATIONALE

Explain why the recommended product/company/brand is the only product/company/brand that can meet the requirement. Address the following: Are there any other products/companies that can do this job? What condition (e.g. technological superiority, or performance risks, etc.) exists so that the recommended product/company has a significant advantage over any other products/company that can do this job?

It is important to sufficiently address the key reason for awarding an order without soliciting competitive bids. The rational must be clear and convincing, avoiding generalities and unsupported conclusions.

Existing electric and gas meters currently use a system provided by the itron meters. The billing data is captured through this system and internal hardware is already in place to make the needed upgrade in the field. Anixter is the vendor that has the ability to sale the itron products for electric meters in the state.

(if additional space is needed, include them in a separate page)

Complete the following checklist

A specific product/company is the only source of the required product/service because (check all that apply):

Must match existing piece of equipment available only from the same source of original equipment. Provide documentation from supplier supporting that no other supplier can supply this.

It is not possible to obtain competitive bids for consideration (i.e., only one source is capable of supplying the goods/service or meeting the requirements). I have attached the pertinent documentation showing what market research was conducted to preclude other brands or vendors from consideration. *In a brief explanation, provide supporting evidence for the conclusion; other sources considered should be listed, along with explanation of why they are unable to meet the requirements.*

(if additional space is needed, include them in a separate page)

Single / Sole Source / Sole Brand Justification

There is a **substantial technical risk** in contracting with any other contractor, (e.g., only one contractor has been successful to date in implementing a difficult manufacturing process). In a brief explanation, provide supporting evidence of why other contractors are considered to be unable to overcome the substantial technical risk.

All of the meters within the City utilize this data retrieval and is loaded into existing internal billing systems. The only way to change vendors would be to change all existing hardware and software that is in place at for utility billing.

(if additional space is needed, include them in a separate page)

For support effort, there is no reasonable expectation that a meaningful cost or other improvement could be realized over the incumbent contractor's performance (e.g., the chances of another firm winning a competition are clearly remote. *Please provide a brief explanation*.

This system utilizes and enhances what the city already has in place. Itron has provided competitive pricing for this proposed system and has worked through Anixter to accomplish this. In order to make a change would substantially change the price of this upgrade.

(if additional space is needed, include them in a separate page)

ACKNOWLEDGEMENT

This section must be completed.

I acknowledge the City's requirements for soliciting competitive bids for purchases and the criteria for justification for Single Source/Sole Source/Sole Brand purchases. I have gathered the required technical information, have made a concerted effort to review comparable/equal products/services (e.g., market research), and further affirm that there is no conflict of interest involved in the selection made.

Anoto Filln

Date: 12.21.22

Signature: