



Axon Enterprise, Inc.
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Q-594979-45516.733DP

Issued: 08/12/2024

Quote Expiration: 08/30/2024

Estimated Contract Start Date: 11/01/2024

Account Number: 117733

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Lawrenceville Police Dept. - GA 300 Jackson St Lawrenceville, GA 30046-5721 USA	Lawrenceville Police Dept. - GA 300 Jackson St Lawrenceville GA 30046-5721 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Drew Patterson Phone: +1 5132038037 Email: dpatterson@axon.com Fax:	Michael Rudnick Phone: 7703550477 Email: michael.rudnick@lawrencevillega.org Fax:

Quote Summary

Program Length	52 Months
TOTAL COST	\$267,931.16
ESTIMATED TOTAL W/ TAX	\$267,931.16

Discount Summary

Average Savings Per Year	\$17,277.84
TOTAL SAVINGS	\$74,870.64

Payment Summary

Date	Subtotal	Tax	Total
Oct 2024	\$53,586.24	\$0.00	\$53,586.24
Feb 2025	\$53,586.23	\$0.00	\$53,586.23
Feb 2026	\$53,586.23	\$0.00	\$53,586.23
Feb 2027	\$53,586.23	\$0.00	\$53,586.23
Feb 2028	\$53,586.23	\$0.00	\$53,586.23
Total	\$267,931.16	\$0.00	\$267,931.16

Quote Unbundled Price:	\$342,801.80
Quote List Price:	\$267,931.16
Quote Subtotal:	\$267,931.16

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	19	8		\$108.00	\$108.00	\$16,416.00	\$0.00	\$16,416.00
Fleet3A	Fleet 3 Advanced	19	52	\$330.35	\$254.57	\$254.57	\$251,515.16	\$0.00	\$251,515.16
Total							\$267,931.16	\$0.00	\$267,931.16

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Advanced	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	19	1	10/01/2024
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	19	1	10/01/2024
Fleet 3 Advanced	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	19	1	10/01/2024
Fleet 3 Advanced	72034	AXON FLEET 3 - SIM INSERTION - VZW	19	1	10/01/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	19	1	10/01/2024
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	19	1	02/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	19	11/01/2024	02/28/2029
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	19	11/01/2024	02/28/2029
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	19	11/01/2024	02/28/2029
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	38	11/01/2024	02/28/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	19

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	19	10/01/2025	02/28/2029
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	19	10/01/2025	02/28/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	300 Jackson St	Lawrenceville	GA	30046-5721	USA

Payment Details

Oct 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	19	\$3,283.20	\$0.00	\$3,283.20
Annual Payment 1	Fleet3A	Fleet 3 Advanced	19	\$50,303.04	\$0.00	\$50,303.04
Total				\$53,586.24	\$0.00	\$53,586.24

Feb 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	19	\$3,283.20	\$0.00	\$3,283.20
Annual Payment 2	Fleet3A	Fleet 3 Advanced	19	\$50,303.03	\$0.00	\$50,303.03
Total				\$53,586.23	\$0.00	\$53,586.23

Feb 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	19	\$3,283.20	\$0.00	\$3,283.20
Annual Payment 3	Fleet3A	Fleet 3 Advanced	19	\$50,303.03	\$0.00	\$50,303.03
Total				\$53,586.23	\$0.00	\$53,586.23

Feb 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	19	\$3,283.20	\$0.00	\$3,283.20
Annual Payment 4	Fleet3A	Fleet 3 Advanced	19	\$50,303.03	\$0.00	\$50,303.03
Total				\$53,586.23	\$0.00	\$53,586.23

Feb 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	19	\$3,283.20	\$0.00	\$3,283.20
Annual Payment 5	Fleet3A	Fleet 3 Advanced	19	\$50,303.03	\$0.00	\$50,303.03
Total				\$53,586.23	\$0.00	\$53,586.23

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

8/12/2024

