







## What is the Round-up Program?

A philanthropic effort of Lawrenceville Utilities, offering an opportunity for neighbors to help neighbors. Program funds provide direct benefits to Lawrenceville utility customers in the utility

service area experiencing hardship – improving their quality of life.







## What is the Round-up Program?

Lawrenceville Utility bills of participating customers are "rounded up" to the next dollar amount each month and proceeds are placed into a special fund used to benefit those needing assistance in the community (especially with utility bills).

**Mission:** To serve as a utility payment assistance program for qualifying customers in need.





#### How does it work?

For example, a monthly bill of \$48.51 will result in a \$49.00 bill and the extra 49¢ will go toward the Round-up Program.

Most participants will give an average of 50¢ per month or \$6 per year.





## How does the program work?

To qualify for Round-Up Program assistance:

- Apply through local nonprofit partner
- Must be a Lawrenceville Utilities Customer





## How does the program work?

Lawrenceville Utilities has partnered with the Lawrenceville Response Center (LRC) to administer the program and qualify customers for assistance.





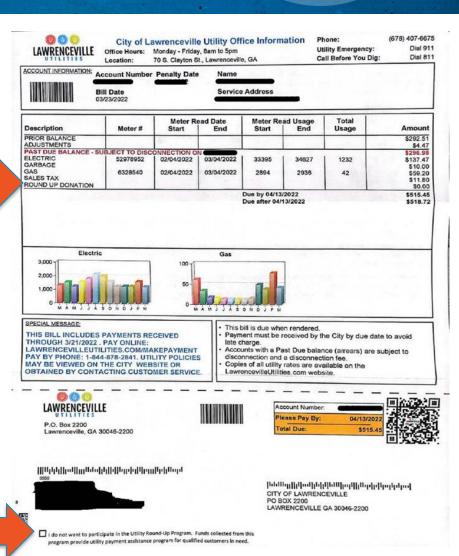
#### Can a customer opt-out?

The Lawrenceville Utilities bill format includes a Round-Up Program detail line. It also offers the option to "opt-out" of the program by checking the box at the bottom of the bill stub and returning it.



FOR OF VILLE, GEORGE

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#### Can a customer opt-out?

#### Customers may also:

- Complete an online form found on the utilities website
- Contact customer service via phone or email





# What if a customer does not pay the Round-Up portion of their bill?

Customers will not be penalized or have service disconnected for non-payment of the Round-Up Program portion of their monthly bill.





## How are customers notified about the program?

- Every utility customer receives a Customer
  Service Guide in print or digital form when
  opening a utility account. The guide contains a
  full page about the program.
- The utility website details the program under "Customer Service."





## How are customers notified about the program?

- Customer Service offers Round-Up Program details, overseen by the LRC, to customers facing financial constraints or unable to pay their bill in full by the due date.
- Customers are directed to the city website or LRC link and instructed to make an appointment.





#### How are customers notified about the program?

The LRC works with Customer Service staff to receive customer information and time frames that may be of issue for pending applications.





## What are the requirements to receive assistance?

- Customers must provide the following:
  - City of Lawrenceville utility bill
  - Valid ID
  - Financial Impact Document (within last 90 days)
    - COVID support documents, if applicable:
      - Letter from employer
      - Separation letter
      - Letter of absence from employer
      - Doctor's notes with COVID results, notes to quarantine





## What are the requirements to receive assistance?

#### Customers must provide the following:

- Financial Impact Document (within last 90 days)
  - Pay stubs (pre/post)
  - Medical bills
  - Bank statement showing loss of income
  - SSI, disability papers





#### How long does this process take?

- The Utilities Intake Specialist (LRC) will notify the customer three (3) days before the appointment to give instructions on the appointment and the required documents.
- Documents are due within 24 hours of appointment
- Vouchers are paid by appointment if approved
- Customers can also be processed based on availability
  - If appointment spots open, customers may be processed earlier





#### How long does this process take?

If customer processing is behind, the LRC may delay utility disconnection through Customer Service.





#### How are customers approved or denied?

- Approval or denial is based on the validity and timeliness of required documentation.
- All customers must have a recent Lawrenceville Utilities bill DUE.
  - Automatic DNQ if this qualification is not met.
  - Documentation must be within the last 90 days or DNQ
  - Documentation must be received by the deadline or DNQ
  - Documentation must be valid and prove the reason for the assistance request.





#### How are customers approved or denied?

One-time assistance up to \$1,000

- Utility bills due at the time of the appointment (arrears and current) up to \$1,000.
- If previously assisted, automatic DNQ





## \*What are current trends in Round-up Program?

- Most applicants have experienced a job loss or loss of hours.
- Most applicants owe arrears (past due bill amounts)
- Most applicants are female and African American





## Status of the Round-Up Program

- Lose 100 accounts per month through the opt-out process
- As of October 2023: 37,617 accounts contribute to the program
- Utilized just over \$300,000 in Round-Up funds for Deauville resident relocation stipends. (Indicated in September 2023)





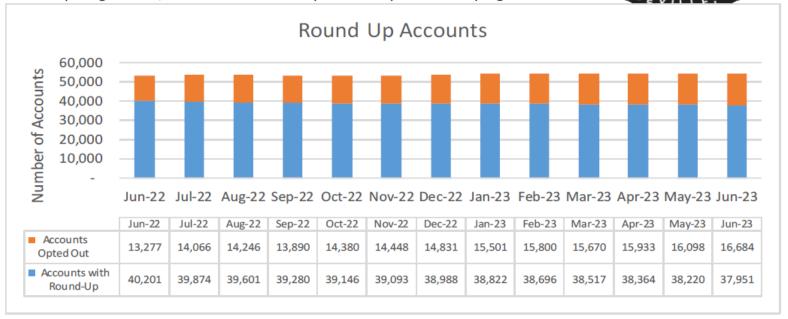
#### Status of the Round-Up Program

- From August 2023 to October 2023, on average,
   \$9,000 was utilized for utility customer requests.
- This is almost half of what we saw in that same period (August – October) in 2022 when the average was just over \$15,500.

#### **Round-Up Program**

The City has 54,635 active utility accounts with 37,951 of those participating in the Round-Up Program. 16,684 customers have requested to opt out of the program.



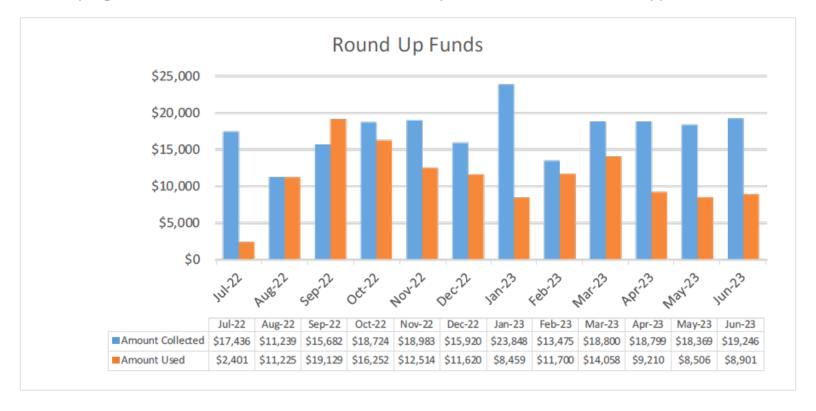


The program has \$389,993 available for assistance.

FY 2022 Ending Bal		\$313,445
FY 2023 Collections	\$210,522	
FY 2023 Used	\$133,974	
		\$76,548
Available		\$ 389,993

FY 2023 Period 12 (June)

The program has assisted 522 customers since its inception. 23 customers were supported in June.

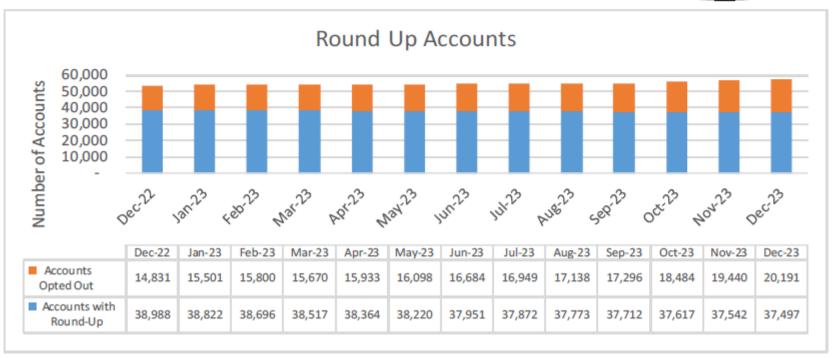


FY 2023 Period 12 (June)

#### **Round-Up Program**

The City has 57,688 active utility accounts with 37,497 of those participating in the Round-Up Program.



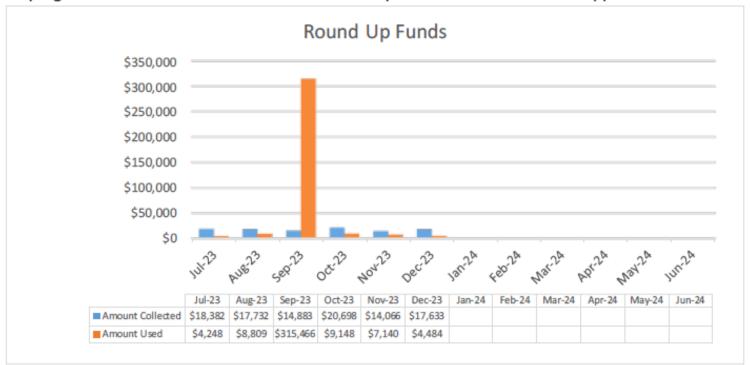


FY 2024 Period 5 (December)

The program has \$148,840 available for assistance. \$300,000 was transferred to Capital to partially fund the Deauville Relocation Services Program.

Available		\$ 148,840
		(\$245,901)
FY 2024 Used	\$349,295	
FY 2024 Collections	\$103,394	
FY 2023 Ending Bal		\$394,741

The program has assisted 645 customers since its inception. 14 customers were supported in December.

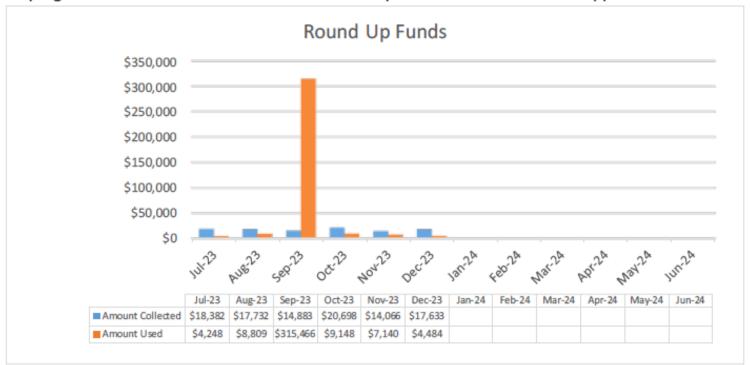


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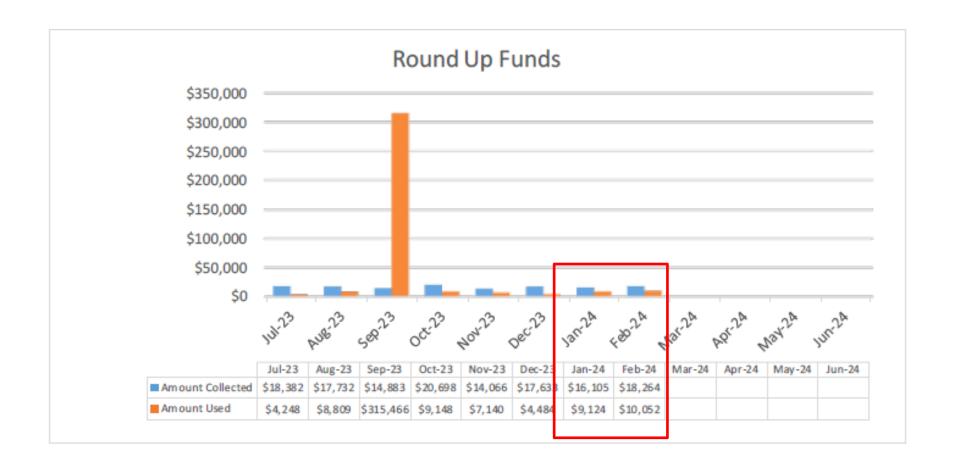
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FY 2024 Period 5 (December)



January and February 2024 average is \$9,588.

**FY 2024 Continued** 







Questions