

Proposal No. 0000192846.2

Expiration Date: 02/08/2026

<b>36 Month</b>	
FMV	
Payments	Annual
Due	Advance
Interim Rent	None

Quote	Description	Product Subtotal	Rate Factor	Payment
<b>3000196965067.7</b>	<b>Dell Pro Rugged 14 RB14250</b>	<b>\$605,491.00</b>	<b>0.30031</b>	<b>\$181,835.18</b>
	Dell Pro Slim Plus QBS1250	\$70,500.00	0.29851	\$21,044.77
	Dell Pro 14 PC14250	\$7,920.00	0.29851	\$2,364.18
	Dell Pro 14 PC14250	\$177,840.00	0.29851	\$53,086.56
	Dell Pro Smart Dock - SD25	\$26,144.00	0.32751	\$8,562.41
	Dell Pro Thunderbolt 5 Dock WD25TB5	\$4,950.00	0.32751	\$1,621.17
	Dell Pro Max Slim FCS1250	\$11,480.00	0.29851	\$3,426.87
	Dell Pro Max Slim FCS1250	\$8,200.00	0.29851	\$2,447.76
	Dell Pro Rugged 14 RB14250	\$221,760.00	0.29851	\$66,197.01
	Dell Pro 27 Plus Monitor - P2725H	\$70,152.00	0.29851	\$20,940.89
	Dell Pro Keyboard and Mouse - KM5221W - US English	\$6,545.00	0.32751	\$2,143.55
*Personal Property Management Fee may apply				
<b>Total Amount:</b>		<b>Rate Factor &amp; Payment</b>	<b>0.30031</b>	<b>\$181,835.18</b>
		<b>Financed Amount</b>		<b>\$605,491.00</b>
Structure Notes				

**Brandi Methvin**  
Account Manager  
Dell Technologies | Dell Financial Services  
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Proposal Notes

End of Term Option(s):

Fair Market Value (FMV) Lease options, includes Dell APEX PCA

1. Exercise the option to purchase the products at their then "fair market value" as determined by lessor;
2. Return all products to DFS at the lessee's expense; or,
3. Renew the lease on a month to month or fixed term basis.

Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Restrictions and additional requirements may apply to transactions with governmental or public entities. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of a payment solution. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation. Upon expiration, lease rates may be changed in the event that market rates change. CALIFORNIA: Loans made or arranged pursuant to California Finance Lenders Law license #6037884.

Additional Information:

**LEASE QUOTE:** The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract. If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a personal property tax on leased equipment, and if DFS pays that tax under your lease structure, Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.

**PURCHASE ORDER:** The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

**DOCUMENTATION:** The Agreement executed between DFS and Lessee shall include all required leasing terms and conditions, including, but not limited to, payment terms, non-appropriation, essential use, authority, taxes, and insurance. In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

**PROPOSAL VALIDITY / APPROVALS:** This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.

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