



# Natural Gas Rates

*March 19, 2025*



**LAWRENCEVILLE**  
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# Agenda

- Various Rate Changes
- Summary





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# Rate Recommendations

- 3-year rate plan with adjustments
  - Continue increases to base and consumption charges
  - Annual review of financial position
  - Re-evaluate rates in 2028
-



# Residential

	FY 2025	FY 2026	FY 2027	FY 2028
Base	\$26.00	\$28.00	\$30.00	\$32.00
Average Consumption	41	41	41	41
Margin	\$0.420	\$0.420	\$0.435	\$0.450
Average Market Cost (MGAG)	\$0.782	\$0.782	\$0.782	\$0.782
Average Consumption Cost	\$49.38	\$49.38	\$50.00	\$50.61
Average Bill	\$75.38	\$77.38	\$80.00	\$82.61
Annual Amount	\$904.59	\$928.59	\$959.98	\$991.38
Number of Customers	51,300	52,050	52,800	53,550
Annual Revenue	\$46,405,262	\$48,332,901	\$50,686,997	\$53,088,185
	2.65%	3.38%	3.27%	

- Percent increase includes 1.5% increase in customers



# Small Commercial

	FY 2025	FY 2026	FY 2027	FY 2028
Base	\$32.00	\$34.00	\$36.00	\$38.00
Average Consumption	109	109	109	109
Margin	\$0.420	\$0.420	\$0.435	\$0.450
Average Market Cost (MGAG)	\$0.782	\$0.782	\$0.782	\$0.782
Average Consumption Cost	\$130.52	\$130.52	\$132.15	\$133.77
Average Bill	\$162.52	\$164.52	\$168.15	\$171.77
Annual Amount	\$1,950.20	\$1,974.20	\$2,017.74	\$2,061.29
Number of Customers	2,852	2,872	2,892	2,912
Annual Revenue	\$5,561,963	\$5,669,895	\$5,835,311	\$6,002,469
	1.23%	2.21%	2.16%	





# Large Commercial 1.5M

	FY 2025	FY 2026	FY 2027	FY 2028
Base	\$43.00	\$45.00	\$47.50	\$50.00
Average Consumption	285	285	285	285
Margin	\$0.420	\$0.420	\$0.435	\$0.450
Average Market Cost (MGAG)	\$0.782	\$0.782	\$0.782	\$0.782
Average Consumption Cost	\$343.07	\$343.07	\$347.36	\$351.64
Average Bill	\$386.07	\$388.07	\$394.86	\$401.64
Annual Amount	\$4,632.90	\$4,656.90	\$4,738.27	\$4,819.65
Number of Customers	43	43	43	43
Annual Revenue	\$199,215	\$200,247	\$203,746	\$207,245
	0.52%	1.75%	1.72%	



# Large Commercial 2M

	FY 2025	FY 2026	FY 2027	FY 2028
Base	\$43.00	\$50.00	\$55.00	\$60.00
Average Consumption	329	329	329	329
Margin	\$0.420	\$0.420	\$0.435	\$0.450
Average Market Cost (MGAG)	\$0.782	\$0.782	\$0.782	\$0.782
Average Consumption Cost	\$395.59	\$395.59	\$400.53	\$405.46
Average Bill	\$438.59	\$445.59	\$455.53	\$465.46
Annual Amount	\$5,263.08	\$5,347.08	\$5,466.32	\$5,585.56
Number of Customers	79	79	79	79
Annual Revenue	\$415,784	\$422,420	\$431,839	\$441,259
		1.60%	2.23%	2.18%



# Large Commercial 3M

	FY 2025	FY 2026	FY 2027	FY 2028
Base	\$45.00	\$55.00	\$60.00	\$65.00
Average Consumption	270	270	270	270
Margin	\$0.420	\$0.420	\$0.435	\$0.450
Average Market Cost (MGAG)	\$0.782	\$0.782	\$0.782	\$0.782
Average Consumption Cost	\$324.54	\$324.54	\$328.59	\$332.64
Average Bill	\$369.54	\$379.54	\$388.59	\$397.64
Annual Amount	\$4,434.48	\$4,554.48	\$4,663.08	\$4,771.68
Number of Customers	102	102	102	102
Annual Revenue	\$452,317	\$464,557	\$475,634	\$486,711
		2.71%	2.38%	2.33%





# Large Commercial 5M

	FY 2025	FY 2026	FY 2027	FY 2028
Base	\$70.00	\$75.00	\$80.00	\$85.00
Average Consumption	270	270	270	270
Margin	\$0.420	\$0.420	\$0.435	\$0.450
Average Market Cost (MGAG)	\$0.782	\$0.782	\$0.782	\$0.782
Average Consumption Cost	\$324.54	\$324.54	\$328.59	\$332.64
Average Bill	\$394.54	\$399.54	\$408.59	\$417.64
Annual Amount	\$4,734.48	\$4,794.48	\$4,903.08	\$5,011.68
Number of Customers	62	62	62	62
Annual Revenue	\$293,538	\$297,258	\$303,991	\$310,724
		1.27%	2.27%	2.21%



# Large Commercial 7M

	FY 2025	FY 2026	FY 2027	FY 2028
Base	\$70.00	\$80.00	\$85.00	\$90.00
Average Consumption	1,243	1,243	1,243	1,243
Margin	\$0.420	\$0.420	\$0.435	\$0.450
Average Market Cost (MGAG)	\$0.782	\$0.782	\$0.782	\$0.782
Average Consumption Cost	\$1,493.79	\$1,493.79	\$1,512.43	\$1,531.07
Average Bill	\$1,563.79	\$1,573.79	\$1,597.43	\$1,621.07
Annual Amount	\$18,765.43	\$18,885.43	\$19,169.12	\$19,452.82
Number of Customers	25	25	25	25
Annual Revenue	\$469,136	\$472,136	\$479,228	\$486,320
		0.64%	1.50%	1.48%



# Large Commercial 11M

	FY 2025	FY 2026	FY 2027	FY 2028
Base	\$70.00	\$100.00	\$105.00	\$110.00
Average Consumption	2,142	2,142	2,142	2,142
Margin	\$0.420	\$0.420	\$0.435	\$0.450
Average Market Cost (MGAG)	\$0.782	\$0.782	\$0.782	\$0.782
Average Consumption Cost	\$2,575.12	\$2,575.12	\$2,607.25	\$2,639.39
Average Bill	\$2,645.12	\$2,675.12	\$2,712.25	\$2,749.39
Annual Amount	\$31,741.40	\$32,101.40	\$32,547.03	\$32,992.65
Number of Customers	24	24	24	24
Annual Revenue	\$761,794	\$770,434	\$781,129	\$791,824
		1.13%	1.39%	1.37%



# Large Commercial 23M

	FY 2025	FY 2026	FY 2027	FY 2028
Base	\$235.00	\$250.00	\$260.00	\$275.00
Average Consumption	9,275	9,275	9,275	9,275
Margin	\$0.420	\$0.420	\$0.435	\$0.450
Average Market Cost (MGAG)	\$0.782	\$0.782	\$0.782	\$0.782
Average Consumption Cost	\$11,148.55	\$11,148.55	\$11,287.68	\$11,426.80
Average Bill	\$11,383.55	\$11,398.55	\$11,547.68	\$11,701.80
Annual Amount	\$136,602.60	\$136,782.60	\$138,572.10	\$140,421.60
Number of Customers	18	18	18	18
Annual Revenue	\$2,458,847	\$2,462,087	\$2,494,298	\$2,527,589
	0.13%	1.31%	1.33%	



# Revenue Summary

	FY2025	FY2026	FY2027	FY2028
Residential	\$46,405,262	\$48,332,901	\$50,686,997	\$53,088,185
Small Commercial	\$5,561,963	\$5,669,895	\$5,835,311	\$6,002,469
Large Commercial:				
1.5M	\$199,215	\$200,247	\$203,746	\$207,245
2M	\$415,784	\$422,420	\$431,839	\$441,259
3M	\$452,317	\$464,557	\$475,634	\$486,711
5M	\$293,538	\$297,258	\$303,991	\$310,724
7M	\$469,136	\$472,136	\$479,228	\$486,320
11M	\$761,794	\$770,434	\$781,129	\$791,824
16M	\$0	\$0	\$0	\$0
23M	\$2,458,847	\$2,462,087	\$2,494,298	\$2,527,589
Hospital	\$928,542	\$928,542	\$928,542	\$928,542
Ricoh	\$1,352,491	\$1,352,491	\$1,352,491	\$1,352,491
Publix	\$1,133,725	\$1,133,725	\$1,133,725	\$1,133,725
	<b>\$60,432,612</b>	<b>\$62,506,692</b>	<b>\$65,106,931</b>	<b>\$67,757,084</b>
		<b>3.3%</b>	<b>4.0%</b>	<b>3.9%</b>



# Proposed Revenue & Expense

	FY 2025	FY 2026	FY 2027	FY 2028
Gas Sales/Other Revenue	\$60,120,941	\$64,660,408	\$67,255,395	\$69,900,137
Gas Purchases	\$23,685,775	\$23,927,594	\$24,165,410	\$24,403,227
General Fund / Capital Transfers	\$14,918,655	\$19,050,174	\$20,233,264	\$21,780,556
Debt Service	\$2,900,000	\$2,950,000	\$3,000,000	\$3,050,000
O&M Expense	\$18,616,511	\$18,732,641	\$19,856,720	\$20,666,355
Total Expenses	\$60,120,941	\$64,660,409	\$67,255,395	\$69,900,138
Net	\$0	\$0	\$0	\$0

- Proforma assumes 7 new positions a year, 3 are associated with the Gas Department
  - An efficiency study will be conducted of the warehouse operations

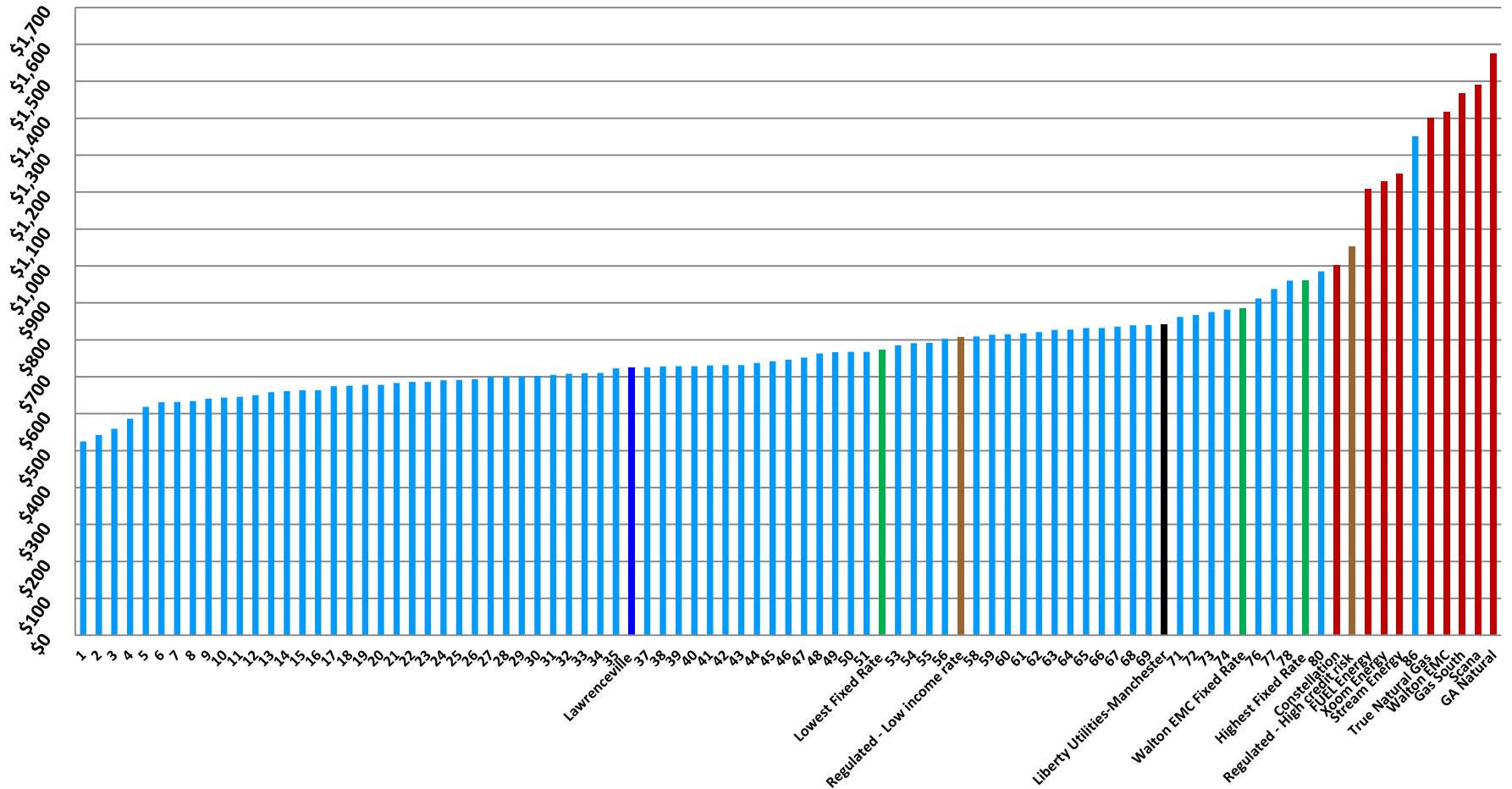




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## 12 Month Rolling Total Sample Bill for December 2023 - November 2024 Municipal, Regulated, and Marketer Bill Comparison





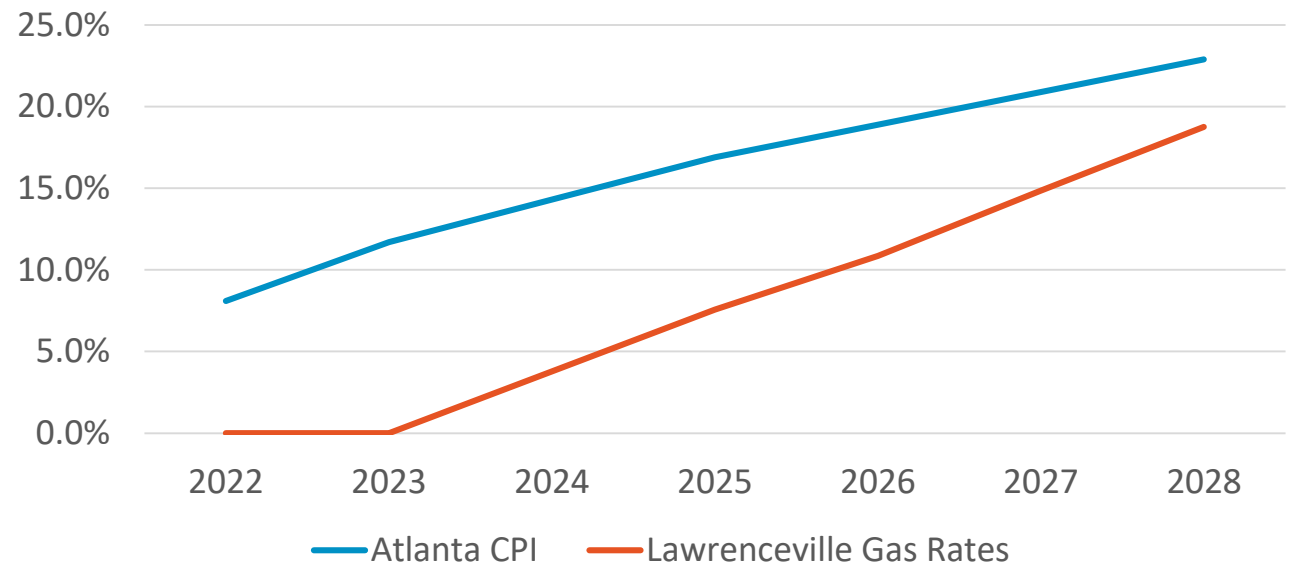
# Comparison

	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	12 month Rolling Total
2 Sugar Hill	\$80.62	\$84.23	\$71.06	\$52.48	\$32.82	\$25.02	\$24.38	\$25.14	\$24.38	\$24.38	\$34.62	\$62.96	\$542.10
6 Monroe	\$113.87	\$110.26	\$86.47	\$67.91	\$35.23	\$23.30	\$22.98	\$22.39	\$21.43	\$21.43	\$36.93	\$68.58	\$630.78
7 Covington	\$104.10	\$111.59	\$91.15	\$70.36	\$37.00	\$24.14	\$23.61	\$22.16	\$21.20	\$21.20	\$37.00	\$68.00	\$631.52
15 Winder	\$107.18	\$111.86	\$89.45	\$72.57	\$42.67	\$27.69	\$24.67	\$24.64	\$24.60	\$24.60	\$40.54	\$72.65	\$663.12
23 Commerce	\$107.78	\$118.95	\$98.12	\$89.83	\$43.28	\$26.63	\$23.44	\$23.51	\$23.19	\$23.19	\$35.59	\$72.89	\$686.42
<b>36 Lawrenceville</b>	<b>\$104.73</b>	<b>\$121.24</b>	<b>\$93.00</b>	<b>\$54.89</b>	<b>\$46.08</b>	<b>\$36.12</b>	<b>\$36.00</b>	<b>\$34.46</b>	<b>\$35.30</b>	<b>\$35.30</b>	<b>\$50.01</b>	<b>\$77.57</b>	<b>\$724.70</b>
Lawrenceville 2026	\$106.73	\$123.24	\$95.00	\$56.89	\$48.08	\$38.12	\$38.00	\$36.46	\$37.30	\$37.30	\$52.01	\$79.57	\$748.70
52 Lowest Fixed Rate	\$93.62	\$101.18	\$92.64	\$82.70	\$57.87	\$46.85	\$44.08	\$44.07	\$44.07	\$44.52	\$51.25	\$71.30	\$774.15
Lawrenceville 2027	\$109.35	\$125.86	\$97.62	\$59.51	\$50.70	\$40.74	\$40.62	\$39.08	\$39.92	\$39.92	\$54.63	\$82.19	\$780.08
<b>57 Regulated - Low income rate</b>	<b>\$135.16</b>	<b>\$105.32</b>	<b>\$89.92</b>	<b>\$69.61</b>	<b>\$43.97</b>	<b>\$40.00</b>	<b>\$40.33</b>	<b>\$44.28</b>	<b>\$46.86</b>	<b>\$46.86</b>	<b>\$62.45</b>	<b>\$82.07</b>	<b>\$806.83</b>
Lawrenceville 2028	\$111.96	\$128.47	\$100.23	\$62.12	\$53.31	\$43.35	\$43.23	\$41.69	\$42.53	\$42.53	\$57.24	\$84.80	\$811.46
64 Buford	\$119.95	\$126.04	\$100.53	\$86.81	\$54.07	\$37.73	\$35.70	\$35.28	\$35.87	\$35.87	\$59.54	\$99.92	\$827.32
75 Walton EMC Fixed Rate	\$114.18	\$122.84	\$109.46	\$95.78	\$64.35	\$50.03	\$46.60	\$46.59	\$46.59	\$47.26	\$57.29	\$84.38	\$885.35
88 Walton EMC	\$209.97	\$223.78	\$186.98	\$159.50	\$97.01	\$65.85	\$60.90	\$61.00	\$60.12	\$60.12	\$86.21	\$146.98	\$1,418.41
89 Gas South	\$222.43	\$252.38	\$213.86	\$171.82	\$102.60	\$59.68	\$63.59	\$63.58	\$61.82	\$61.82	\$74.11	\$121.07	\$1,468.76
90 Scana	\$217.41	\$233.58	\$202.94	\$168.35	\$100.02	\$66.55	\$59.58	\$59.57	\$59.57	\$59.57	\$95.86	\$167.43	\$1,490.43
91 GA Natural	\$244.49	\$264.02	\$219.18	\$175.29	\$102.51	\$68.99	\$62.27	\$62.26	\$61.16	\$61.16	\$93.72	\$160.42	\$1,575.47

- The City is currently 11% below the Regulated Low Income Rate



# Change in Service Fees vs CPI



	2022	2023	2024	2025	2026	2027	2028
Atlanta CPI	8.1%	3.6%	2.6%	2.6%	2.0%	2.0%	2.0%
Lawrenceville Gas Rates	0.0%	0.0%	3.8%	3.8%	3.3%	4.0%	3.9%



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# Questions

