



# LAWRENCEVILLE

## GEORGIA

### AGENDA REPORT

MEETING: WORK SESSION, NOVEMBER 19, 2025

AGENDA CATEGORY: GENERAL CITY BUSINESS

<b>Item:</b>	Lawrenceville Arts Center Audio Visual System for Conference Rooms
<b>Department:</b>	Information Technology
<b>Date of Meeting:</b>	Wednesday, November 19, 2025
<b>Fiscal Impact:</b>	\$155,035.76
<b>Presented By:</b>	Kyle Parker, Information Technology Director
<b>Action Requested:</b>	Approval to award the Lawrenceville Arts Center Audio Visual System for Conference Rooms project to Solutionz, Inc. under Georgia Statewide Contract #99999-SPD-SPD0000210-0016, in an amount not to exceed \$155,035.76, and to authorize the Mayor to execute any necessary agreements with Solutionz, Inc., pending the City Attorney's review and approval.

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**Summary:** Approval of a contract award to Solutionz, Inc. for design, installation, programming, and commissioning of a new Audio Visual System for the Lawrenceville Arts Center's divisible conference rooms (Rooms 101 and 102). The project will create a modern, easy-to-use environment for City staff and external clients to conduct meetings, events, and presentations with reliable audio and video capabilities in both combined and separated room configurations.

**Background:** The Lawrenceville Arts Center requires a professional-grade AV system that supports presentations, videoconferencing, and hybrid meetings. The two adjacent conference rooms can function independently or as a single large meeting space. Each room will feature wall-mounted LED displays (136" and 110"), in-ceiling speakers, wireless microphones, ceiling array microphones for audience capture, HD cameras for Zoom/Teams, and on-wall touch controllers for system management.

Solutionz, Inc. was selected through the State of Georgia's cooperative purchasing contract to ensure competitive pricing and compliance with procurement requirements.

The proposed system prioritizes simplicity, flexibility, and reliability, ensuring both City staff and public users can easily operate the equipment without technical assistance. The system's design also maintains the room's architectural appeal while integrating the latest in Crestron, LG, Biamp, Shure, and Sennheiser technologies.

Solutionz will provide on-site training, quick reference materials, and a 12-month integrated support plan that includes 24/7 remote technical assistance, unlimited on-site service for issues, and expedited replacement of failed hardware.

#### Purpose

To implement a fully integrated, user-friendly AV system that enhances functionality, supports virtual and hybrid meetings, and ensures the City's premier Arts Center is equipped for professional presentations and public events.

#### Project Work Scope

The awarded contract covers design, engineering, project management, installation, programming, testing, commissioning, and as-built documentation. Equipment includes:

- 136" and 110" LG LED displays
- Crestron network AV system with in-room touch controllers
- Shure ceiling array microphones and Sennheiser wireless systems
- Biamp Tesira digital signal processing
- Full integration for both independent and combined room modes

Solutionz will also provide training for staff and one year of on-site and remote support coverage.

#### Procurement Method

This purchase is being made under the Georgia Statewide Contract #99999-SPD-SPD0000210-0016, which satisfies competitive bidding requirements and provides pre-negotiated pricing and terms for audiovisual systems and services.

#### Conclusion

Awarding this contract ensures the City's conference facilities at the Lawrenceville Arts Center are equipped with a reliable, modern audiovisual system that supports the City's operational and community engagement needs.

**Fiscal Impact:** The total cost for design, equipment, installation, and support is \$155,035.76.

#### **Attachments/Exhibits:**

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