



Axon Enterprise, Inc.
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 United States
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Q-547584-45448.478DP

Issued: 06/06/2024

Quote Expiration: 07/16/2024

Estimated Contract Start Date: 11/01/2024

Account Number: 117733

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Lawrenceville Police Dept. - GA 300 Jackson St Lawrenceville, GA 30048-5721 USA	Lawrenceville Police Dept. - GA 300 Jackson St Lawrenceville GA 30048-5721 USA Email:	Drew Patterson Phone: +1 5132038037 Email: dpatterson@axon.com Fax:	John Mullin Phone: (770) 983-2443 Email: jmullin@lawrencevilapd.com Fax:

Quote Summary

Program Length	45 Months	Average Savings Per Year	\$16,547.31
TOTAL COST	\$106,162.50	TOTAL SAVINGS	\$62,052.40
ESTIMATED TOTAL W/ TAX	\$106,162.50		

Discount Summary

2853210-531755
Firearms

Payment Summary

Date	Subtotal	Tax	Total
Oct 2024	\$34,174.33	\$0.00	\$34,174.33
Jul 2025	\$23,061.30	\$0.00	\$23,061.30
Jul 2020	\$23,983.78	\$0.00	\$23,983.78
Jul 2027	\$24,843.11	\$0.00	\$24,843.11
Total	\$108,162.50	\$0.00	\$108,162.50

Quote Unbundled Price: \$168,214.90
 Quote List Price: \$161,899.70
 Quote Subtotal: \$108,162.50

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
V00007	BUNDLE - VR - HANDGUN CONTROLLER TAP	4	45	\$53.05	\$43.85	\$0.00	\$0.00	\$0.00	\$0.00
TapHeadset	VR Headset TAP Bundle	4	45	\$52.80	\$41.84	\$0.00	\$0.00	\$0.00	\$0.00
TapTablet	VR Tablet TAP Bundle	4	45	\$26.19	\$23.05	\$0.00	\$0.00	\$0.00	\$0.00
V00005	BUNDLE - VR - TASER CONTROLLER TAP	4	45	\$49.91	\$41.02	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Hardware									
20378	AXON VR - HEADSET - HTC FOCUS 3	4			\$1,093.00	\$0.00	\$0.00	\$0.00	\$0.00
V00010	BUNDLE - VR - CONTROLLER KIT T10	4	45		\$5,166.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Software									
20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	00	45		\$23.25	\$23.25	\$94,162.50	\$0.00	\$94,162.50
A la Carte Services									
101267	AXON VR - PSD - FULL INSTALLATION	1			\$12,000.00	\$12,000.00	\$12,000.00	\$0.00	\$12,000.00
Total							\$108,162.50	\$0.00	\$108,162.50

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - VR - CONTROLLER KIT T10	100120	AXON VR - TACTICAL BAG	4	1	10/01/2024
BUNDLE - VR - CONTROLLER KIT T10	100748	AXON VR - CONTROLLER - TASER 10	4	1	10/01/2024
BUNDLE - VR - CONTROLLER KIT T10	100882	AXON VR - PLACEHOLDER - HANDGUN CONTROLLER	4	1	10/01/2024
BUNDLE - VR - CONTROLLER KIT T10	101122	AXON VR - HOLSTER - T10 SAFARILAND GREY - RH	3	1	10/01/2024
BUNDLE - VR - CONTROLLER KIT T10	101123	AXON VR - HOLSTER - T10 SAFARILAND GREY - LH	1	1	10/01/2024
BUNDLE - VR - CONTROLLER KIT T10	20286	AXON VR - TABLET	4	1	10/01/2024
BUNDLE - VR - CONTROLLER KIT T10	20297	VR TABLET CASE	4	1	10/01/2024
A la Carte	20378	AXON VR - HEADSET - HTC FOCUS 3	4	1	10/01/2024
BUNDLE - VR - HANDGUN CONTROLLER TAP	101089	AXON VR - TAP REFRESH 1 - SIDEARM CONTROLLER	4	1	04/01/2027
BUNDLE - VR - TASER CONTROLLER TAP	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	4	1	04/01/2027
VR Headset TAP Bundle	20373	AXON VR - TAP REFRESH 1 - HEADSET	4	1	04/01/2027
VR Tablet TAP Bundle	100210	AXON VR - TAP REFRESH 1 - TABLET	4	1	04/01/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	90	11/01/2024	07/31/2028

Services

Bundle	Item	Description	QTY
A la Carte	101287	AXON VR - PSO - FULL INSTALLATION	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - VR - HANDGUN CONTROLLER TAP	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	4	10/01/2025	07/31/2028
BUNDLE - VR - TASER CONTROLLER TAP	101007	AXON VR - EXT WARRANTY - CONTROLLER	4	10/01/2025	07/31/2028
VR Headset TAP Bundle	100197	AXON VR - EXT WARRANTY - HTC FOCUS 3 HEADSET	4	10/01/2025	07/31/2028
VR Tablet TAP Bundle	100213	AXON VR - EXT WARRANTY - TABLET	4	10/01/2025	07/31/2028

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	300 Jackson St	Lawrenceville	GA	30046-5721	USA

Payment Details

Oct 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 1	101287	AXON VR - PSO - FULL INSTALLATION	1	\$12,000.00	\$0.00	\$12,000.00
Annual Payment 1	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	90	\$22,174.33	\$0.00	\$22,174.33
Annual Payment 1	20378	AXON VR - HEADSET - HTC FOCUS 3	4	\$0.00	\$0.00	\$0.00
Annual Payment 1	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Annual Payment 1	TapTablet	VR Tablet TAP Bundle	4	\$0.00	\$0.00	\$0.00
Annual Payment 1	V00005	BUNDLE - VR - TASER CONTROLLER TAP	4	\$0.00	\$0.00	\$0.00
Annual Payment 1	V00007	BUNDLE - VR - HANDGUN CONTROLLER TAP	4	\$0.00	\$0.00	\$0.00
Annual Payment 1	V00010	BUNDLE - VR - CONTROLLER KIT T10	4	\$0.00	\$0.00	\$0.00
Total				\$34,174.33	\$0.00	\$34,174.33

Jul 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 2	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	90	\$23,061.30	\$0.00	\$23,061.30
Annual Payment 2	20378	AXON VR - HEADSET - HTC FOCUS 3	4	\$0.00	\$0.00	\$0.00
Annual Payment 2	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Annual Payment 2	TapTablet	VR Tablet TAP Bundle	4	\$0.00	\$0.00	\$0.00
Annual Payment 2	V00005	BUNDLE - VR - TASER CONTROLLER TAP	4	\$0.00	\$0.00	\$0.00
Annual Payment 2	V00007	BUNDLE - VR - HANDGUN CONTROLLER TAP	4	\$0.00	\$0.00	\$0.00
Annual Payment 2	V00010	BUNDLE - VR - CONTROLLER KIT T10	4	\$0.00	\$0.00	\$0.00
Total				\$23,061.30	\$0.00	\$23,061.30

Jul 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	90	\$23,983.76	\$0.00	\$23,983.76
Annual Payment 3	20378	AXON VR - HEADSET - HTC FOCUS 3	4	\$0.00	\$0.00	\$0.00
Annual Payment 3	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Annual Payment 3	TapTablet	VR Tablet TAP Bundle	4	\$0.00	\$0.00	\$0.00
Annual Payment 3	V00005	BUNDLE - VR - TASER CONTROLLER TAP	4	\$0.00	\$0.00	\$0.00
Annual Payment 3	V00007	BUNDLE - VR - HANDGUN CONTROLLER TAP	4	\$0.00	\$0.00	\$0.00
Annual Payment 3	V00010	BUNDLE - VR - CONTROLLER KIT T10	4	\$0.00	\$0.00	\$0.00
Total				\$23,983.76	\$0.00	\$23,983.76

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	90	\$24,943.11	\$0.00	\$24,943.11
Annual Payment 4	20378	AXON VR - HEADSET - HTC FOCUS 3	4	\$0.00	\$0.00	\$0.00
Annual Payment 4	TapHeadset	VR Headset TAP Bundle	4	\$0.00	\$0.00	\$0.00
Annual Payment 4	TapTablet	VR Tablet TAP Bundle	4	\$0.00	\$0.00	\$0.00

Jul 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	V00005	BUNDLE - VR - TASER CONTROLLER TAP	4	\$0.00	\$0.00	\$0.00
Annual Payment 4	V00007	BUNDLE - VR - HANDGUN CONTROLLER TAP	4	\$0.00	\$0.00	\$0.00
Annual Payment 4	V00010	BUNDLE - VR - CONTROLLER KIT T10	4	\$0.00	\$0.00	\$0.00
Total				\$24,943.11	\$0.00	\$24,943.11

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.


Signature

6/10/24
Date Signed

6/6/2024

