

# **HPE Aruba - Quote**

*CITY OF LAWRENCEVILLE*

## Table of Contents

PURPOSE: ..... 1

ABOUT PRODUCTS ..... 2

COMPLETION CRITERIA ..... 3

SWITCH-PRICING ..... 4

SFP-PRICING ..... 4

STATEMENT OF WORK ACCEPTANCE..... 5

DISCLOSURE ..... 5

# PURPOSE:

The City of Lawrenceville needs robust networking solutions to enhance its infrastructure and ensure seamless connectivity for its operations. In response to your requirements, we are pleased to present a comprehensive proposal for HP Aruba networking equipment.

**CIT is proposing these Switches for Core Data Center Servers.**

**Furthermore, we are a current participating TIPS Vendor for Technology Solutions, Products and Services Agreement # 230105. We provide discounted technology products and services including the services presented in this proposal**

The proposed HP Aruba networking solutions offer the City of Lawrenceville a reliable, scalable, and high-performing infrastructure that ensures uninterrupted connectivity and efficient data transfer across departments. With comprehensive service coverage, robust security features, and intuitive management interfaces, these solutions provide quick issue resolution, protection against cyber threats, and simplified network administration. Coupled with competitive pricing and future-proofing capabilities, the City of Lawrenceville can confidently invest in a networking infrastructure that enhances efficiency, security, and adaptability, laying a resilient foundation for future growth and technological advancements.

Furthermore, our pricing is competitive, and we are committed to delivering exceptional value and customer satisfaction. We assure you of the quality and reliability of HP Aruba products, backed by our years of expertise in the networking industry.

# ABOUT PRODUCTS

JL702C#ABA- Aruba 8360-16Y2C v2 FB 3F 2AC Bdl U.S

The Aruba CX 8360 v2 Switch Series offers a flexible and innovative approach to addressing the application, security, and scalability demands of the mobile, cloud, and IoT era. These switches serve the needs of the next generation core and aggregation layer of campuses, as well as virtual and cloud data center environments. The first switch in this series is the Aruba CX 8360-48Y6C v2 switch.

- Ports 16 ports of 1GbE/10GbE/25GbE (SFP/SFP+/SFP28) 2 ports of 40GbE/100GbE (QSFP+/QSFP28) (optional 1GBASE-T SFP and 10GBASE-T SFP+ transceivers and 4x10G/25G breakout cables supported)
- 48-port 1/10/25G with 4 MACsec, 6-port of 40/100G with 2 MACsec.
- MACsec secured connectivity over untrusted domains.
- Intelligent monitoring and visibility with Aruba Network Analytics Engine.
- High availability with industry leading VSX redundancy.



Aruba 3Y FC NBD Exch 8360 12/16/24p SVC [for JL702C]

- Extended service agreement - replacement – 3 years - shipment - response time: 4 h - availability: 24 hours a day / Monday-Sunday
- Technical support - remote diagnosis - 3 years
- Technical support - phone consulting - 3 years - availability: 24 hours a day / Monday-Sunday
- New releases update - 3 years



**Hewlett Packard  
Enterprise**

# COMPLETION CRITERIA

CIT Resource shall have fulfilled its obligations when any one of the following first occurs:

- ✓ CIT resource accomplishes the activities described within this SOW, including delivery to Client of the materials in line with the scope of work and Client accepts such activities and materials without unreasonable objections.
- ✓ CIT resource will perform its best to identify and troubleshoot the issues in a reasonable time frame as agreed mutually and will escalate any unresolved issues to obtain help from the Product Vendor and will closely work with the Product support team while keeping COL informed of progress.
- ✓ CIT does not guarantee or be responsible for any product features nonfunctional due to limitations from the Product/Service Manufacturer.

## Terms and Conditions

All terms, conditions, provisions, and definitions set forth in the Master Service Agreement between Cira & COL (except to the extent expressly modified by this Statement of Work) are incorporated herein by reference with the same force and effect as though fully set forth herein. To the extent that any term set forth in this quote/Statement of Work is inconsistent with the terms of the Master Service Agreement, the terms set forth in this Statement of Work shall apply.

## SWITCH-PRICING

PART NUMBER	DESCRIPTION	QTY	EXT. PRICE
JL702C#ABA	Aruba 8360-16Y2C v2 FB 3F 2AC Bdl U. S- <b>SWITCHES</b>	2	\$20,470.36
H65Q3E	Aruba 3Y FC NBD Exch 8360 12/16/24p SVC [for JL702C]- <b>Support for Switches</b>	2	\$10,029.54
Subtotal for Switches:			\$30,499.90

## SFP-PRICING

PART NUMBER	DESCRIPTION	QTY	EXT. PRICE
AXI-JL484A-AX	AXIOM:25GBASE-SR SFP28 Transceiver for HP - JL484- <b>25 G SFPs for Server Connectivity</b>	12	\$3,698.40
AXI-J9150D-AX	AXIOM: Axiom 10GBASE-SR SFP+ Transceiver for Aruba - J9150D- <b>10 G SFPs for Server Connectivity</b>	12	\$1,846.92
AXI-JH235A-AX	AXIOM: Axiom 40GBASE-CR4 QSFP+ Passive DAC Cable HP Compatible 3m- <b>Stacking Cables for Switches</b>	2	\$386.94
Subtotal for Accessories:			\$5,932.26

# STATEMENT OF WORK ACCEPTANCE

The project scope, terms and conditions are as outlined in this document. Once fully executed, this document will become the Statement of Work for the project defined in this document. The Customer's signature below authorizes CIT to begin the services described above and indicates the Customer's agreement to process and pay the invoices associated with these services.

## DISCLOSURE

This Statement of Work (SOW) is governed by the terms and conditions outlined in the Master Service Agreement (MSA) signed between Cira Infotech and City of Lawrenceville. Any terms defined in the MSA shall have the same meaning in this SOW unless otherwise stated. For clarity, the MSA includes but is not limited to provisions regarding confidentiality, payment terms, dispute resolution, and intellectual property rights. The specific services, deliverables, timelines, and pricing detailed in this SOW are supplementary too and should be read in conjunction with the MSA.

Cira Infotech	City of Lawrenceville
Signature:	Signature:
Print Name:	Print Name:
Title:	Title
Date:	Date: