



MGT Impact Solutions, LLC
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Presented To:
City of Lawrenceville
P.O. Box 2200
Lawrenceville, Georgia 30046

Date: 9/12/2025
Valid Until: 10/12/2025
Terms: NET 30

ATTN: Kyle Parker
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Submitted By: Robert Young
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City of Lawrenceville - Datacenter Refresh

PD Core Hardware

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
JL700C#ABA	Aruba 8360-32Y4C v2 FB 3F 2AC Bdl U.S.	2	\$37,445.00	\$16,850.25	\$33,700.50
J9583B	Aruba X414 1U Universal 4-post Rack Mount Kit	2	\$314.00	\$141.30	\$282.60
PD Core Hardware Subtotal:					\$33,983.10

City Hall Core Hardware

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
JL704C#ABA	Aruba 8360-48Y6C v2 FB 5F 2AC Bdl US en	2	\$46,645.00	\$20,990.25	\$41,980.50
J9583B	Aruba X414 1U Universal 4-post Rack Mount Kit	2	\$314.00	\$141.30	\$282.60
City Hall Core Hardware Subtotal:					\$42,263.10

Edge Switches

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
JL557A#ABA	Aruba 2930F 48G PoE+ 4SFP 740W Switch, U.S. Power Cord	14	\$8,079.00	\$3,635.55	\$50,897.70
JL255A#ABA	Aruba 2930F 24G PoE+ 4SFP+ Swch	5	\$5,089.00	\$2,290.05	\$11,450.25
Edge Switches Subtotal:					\$62,347.95

Optics

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
JL307A	Aruba 100G QSFP28-QSFP28 3m DAC Cable	6	\$807.00	\$363.15	\$2,178.90
J9283D	Aruba 10G SFP+ to SFP+ 3m DAC Cable	18	\$215.00	\$96.75	\$1,741.50
J4858D	Aruba 1G SFP LC SX 500m MMF XCVR	44	\$480.00	\$216.00	\$9,504.00
J9150D	Aruba 10G SFP+ LC SR 300m MMF XCVR	54	\$1,454.00	\$654.30	\$35,332.20
Optics Subtotal:					\$48,756.60

Support

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
H65S3E	Aruba 3Y FC NBD Exch HW 8360 32Y4C SVC	2	3-yr	\$1,209.00	\$1,148.55	\$2,297.10
HU7T9E	Aruba 3Y FC NBD Exch HW 8360 SVC	2	3-yr	\$1,747.00	\$1,659.65	\$3,319.30
HG0C6E	Aruba 3Y FCNBDExch HW2930F48GPOE+4SFPSVC,2930F 48G PoE+4SFP Switch,9x5 HW support with next business day HW exchange.,,	14	3-yr	\$314.00	\$298.30	\$4,176.20

Support

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
HM7V3E	HPE 3Y FC NBD Exch HWAruba2930F 24g4 SVC,Aruba 2930F 24G 4SFP POE,9x5 HW support	5	3-yr	\$192.00	\$182.40	\$912.00

Support Subtotal: \$10,704.60

Central Licensing

PART NUMBER	DESCRIPTION	QTY	TERM	LIST PRICE	UNIT COST	EXT COST
Q9Y74AAE	Aruba Central 62xx/29xx Switch Foundation 3y Sub E-STU	19	3-yr	\$945.00	\$661.50	\$12,568.50
R3K04AAE	Aruba Central 8xxx F 3y E-STU	4	3-yr	\$4,185.00	\$2,929.50	\$11,718.00

Central Licensing Subtotal: \$24,286.50

Installation

PART NUMBER	DESCRIPTION	QTY	LIST PRICE	UNIT COST	EXT COST
WLAN-BASE-PS	Standard WLAN Base installation service cover on-premises and cloud based wireless platforms. Includes on standard onboarding for single cloud WLAN environment or the first controller for on-premises instance and one enterprise SSID and Guest SSID. Qty 1 per platform required. This service includes the staging, onsite installation, and verification.	19	\$750.00	\$750.00	\$14,250.00
WLAN-BASE-PS	Standard WLAN Base installation service cover on-premises and cloud based wireless platforms. Includes on standard onboarding for single cloud WLAN environment or the first controller for on-premises instance and one enterprise SSID and Guest SSID. Qty 1 per platform required. This service includes the staging, onsite installation, and verification.	4	\$1,500.00	\$1,500.00	\$6,000.00

Installation Subtotal: \$20,250.00

Billing Terms	One Time	Total Cost	\$242,591.85
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TIPS #230105

* Total cost does not include shipping, handling, insurance and taxes where applicable. This Budgetary Quote is not a contract. It is subject to further MGT internal approvals and is not binding on either party.