



6525 BEST FRIEND RD SUITE 100
NORCROSS, GA 30071

ITRON QUOTE

www.anixterpowersolutions.com

Phone: 404.691.2605
Fax: 770.798.1309

Quotation: **U00681516.00**

To: **CITY OF LAWRENCEVILLE**

18 SOUTH CLAYTON STREET
LAWRENCEVILLE, GA 30045

Issued Date: **Nov 19, 2021**

Expiration Date: **Dec 19, 2021**

Sales Contact: **Andy Staker**

Attn:
Phone:
Fax:

(P) 404.223.1823
(F) 404.691.4736
andrew.staker@anixter.com

Item	Cost Line	Product and Description	Quantity	Price	Unit	Extended
1	R060511	C1SR- 2S CL200 CENTRON W/ HP ERT DEL: 18-20 WKS ARO	120	55.000	EA	6,600.00
2	R060500	C1SDR3- 2S CL200 DEMAND CENTRON W/ 3 R400	120	250.000	EA	30,000.00
3	R060514	CP3SDR3- 9S CL20 CENTRON POLY 3 R400	80	315.000	EA	25,200.00
4	R060501	CN1SR- 12S CL200 120V CENTRON W/ R400	120	135.000	EA	16,200.00
5	R060516	CP3SDR3- 16S CL200 CENTRON POLY 3 R400	120	315.000	EA	37,800.00
6	R060508	C1SR- 2S CL320 CENTRON W/ R400	16	125.000	EA	2,000.00
7	R060515	CP3SDR3- 16S CL320 CENTRON POLY 3 R400	16	340.000	EA	5,440.00

SECTION TOTAL: \$123,240.00

QUOTE TOTAL: \$123,240.00

Special Notes

- 1) All items are In Stock unless otherwise noted.
- 2) All item pricing on this quote is valid for thirty days unless otherwise specified.
- 3) All applicable taxes apply.



CITY OF LAWRENCEVILLE

Single / Sole Source / Sole Brand Justification

Requester Name and Title: Keith Davis (Meter Services/Warehouse)

Note: Requester must be able to defend this justification.

Requester Department: Electric

Requested Single/Sole Source Supplier:

Company Name	Ittron		
Contact Name	Rusty Agi (Portfolio Account Manager)		
Address	2111 North Molter Rd.		
City	Liberty Lake	State	Washington
		Zip Code	99019
Phone Number	(859)806-8661	E-mail	rusty.agi@itron.com

Is the recommended company the manufacturer? ☒ Yes ☐ No

Does the manufacturer sell the brand item(s) through distributors? ☒ Yes ☐ No

**Description of
Product or Service:**

*(if additional
space is needed,
include them in a
separate page)*

Ittron is our AMI meter, software, and technical supplier.
This order is for upcoming project House Meters.

*Describe the full scope of work contemplated including installation if required;
items should include brand, model and part number if applicable;*

Estimated Cost: \$ 45,440.00

Annual ☐ **One Time** ☒

Single / Sole Source / Sole Brand Justification

SINGLE / SOLE SOURCE / BRAND SPECIFIC RATIONALE

Explain why the recommended product/company/brand is the only product/company/brand that can meet the requirement. Address the following: Are there any other products/companies that can do this job? What condition (e.g. technological superiority, or performance risks, etc.) exists so that the recommended product/company has a significant advantage over any other products/company that can do this job?

It is important to sufficiently address the key reason for awarding an order without soliciting competitive bids. The rationale must be clear and convincing, avoiding generalities and unsupported conclusions.

Itron is our AMI meter, software, and technical supplier. They are the only manufacturer and Anixter is the only supplier of the electric metering products we use.

(if additional space is needed, include them in a separate page)

Complete the following checklist

A specific product/company is the only source of the required product/service because (check all that apply):

☒ Must match existing piece of equipment available only from the same source of original equipment. Provide documentation from supplier supporting that no other supplier can supply this.

☒ It is **not possible to obtain** competitive bids for consideration (i.e., only one source is capable of supplying the goods/service or meeting the requirements). I have attached the pertinent documentation showing what market research was conducted to preclude other brands or vendors from consideration. *In a brief explanation, provide supporting evidence for the conclusion; other sources considered should be listed, along with explanation of why they are unable to meet the requirements.*

Anixter is the Sole Source for Itron Meters

(if additional space is needed, include them in a separate page)

Single / Sole Source / Sole Brand Justification

☐ There is a **substantial technical risk** in contracting with any other contractor, (e.g., only one contractor has been successful to date in implementing a difficult manufacturing process). *In a brief explanation, provide supporting evidence of why other contractors are considered to be unable to overcome the substantial technical risk.*

(If additional space is needed, include them in a separate page)

☐ For support effort, there is no reasonable expectation that a meaningful cost or other improvement could be realized over the incumbent contractor's performance (e.g., the chances of another firm winning a competition are clearly remote). *Please provide a brief explanation.*

(If additional space is needed, include them in a separate page)

ACKNOWLEDGEMENT

This section must be completed.

☒ I acknowledge the City's requirements for soliciting competitive bids for purchases and the criteria for justification for Single Source/Sole Source/Sole Brand purchases. I have gathered the required technical information, have made a concerted effort to review comparable/equal products/services (e.g., market research), and further affirm that there is no conflict of interest involved in the selection made.

Signature: Keith Davis

Date: 08/31/2021

Clear Form