



December 5, 2025

CITY OF LA VERNIA
Attn: Xavier Millan, City Administrator
PO BOX 225
LA VERNIA, TX 78121

Re: Tower Site Rent Adjustment and Beacon Light Request
Subject: American Tower Site # 309782 / Site Name: La Vernia

Dear Xavier,

Thank you again for your willingness to work with American Tower regarding the rent adjustment for the above-referenced tower site. We appreciate the City's collaboration and your continued partnership in helping maintain the long-term viability of this location.

As discussed, this site is currently operating under a negative margin due to the absence of active carriers. The city indicated it would be willing to move forward with a rent reduction, provided that American Tower install a red beacon light on top of the tower. American Tower conducted a thorough review of the request and has determined that the FCC does not require a beacon light on this structure under current regulations.

Given the current regulations and the absence of tenants on the tower, American Tower is unable to justify or proceed with the installation of a red beacon light at this time. That said, we remain fully committed to working with the City of La Vernia and are hopeful we can finalize the rent adjustment mutually agreed upon to help ensure the site remains viable and available for future carrier opportunities.

I am happy to continue working together toward a solution that benefits both parties.

Thank you again for your partnership.

Sincerely,

Bianca Lord -Lease Consultant
Tower Alliance LLC, an authorized vendor of American Towers LLC and its subsidiaries and affiliates
1700 South Dixie Highway, Suite 402
Boca Raton, FL 33432
(561) 705-0149 – Direct (Central Time)
blord@toweralliancellc.com

**PLEASE NOTE: This Letter is not intended to create, nor does it create any legally binding obligations on the part of you or American Tower, or any of their respective affiliates, and no such obligations will exist unless and until a definitive agreement with respect to a transaction is executed and delivered by the parties or their affiliates in their sole discretion, and then only as and to the extent provided in such definitive agreement. All offers subject to approval by American Tower Finance