



MAYOR AND CITY COUNCIL OF LAUREL
DEPARTMENT OF PUBLIC WORKS

305-307 First Street • Laurel, Maryland 20707 (301) 725-0088

<http://www.cityoflaurel.org> • email – dpw@laurel.md.us Fax (301) 498-5266

April 10, 2025

MEMORANDUM

To: Mayor Keith R. Sydnor
Council President Kyla M. Clark, MBA
Laurel City Councilmembers

Thru: Timothy Miller, Acting Deputy City Administrator *TM*

From: Thomas Helms, Acting Director of Public Works

Subject: Bid Recommendation - Grapple Truck

The current 5-year lease for the City's grapple truck has concluded.

Background:

- **Leased Vehicle:** A grapple truck was leased in June 2020 for 5 years. Total lease payments made: \$172,500.86.
- **Purchase Option:** The remaining purchase price for the leased vehicle is \$134,000.00.
- **Vehicle Condition:** The vehicle has 1,332 engine hours and 9,556 miles. A recent DOT inspection by a Cummins dealership reported the vehicle to be in "very good condition" with no identified issues.
- **New Vehicle Cost:** A new grapple truck is estimated to cost \$225,000.00.

All Roads Trucks –

Baltimore, Md \$215,000.00

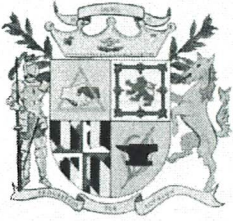
Infrastructure Solutions Group –

Mechanicsville, Va \$228,040.52

Financial Summary:

When factoring the total of the payments made for the 5-year lease and the purchase, the total investment in a grapple truck is as follows:

- **Purchase Existing:** \$306,500.86
- **Purchase New:** \$387,500.86 or \$400,541.38, respectively



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Funding:

Funding for this equipment is provided in the FY2025 Adopted CIP - Fleet Replacement Program.

Recommendation:

It is recommended the City purchase the existing leased grapple truck. The vehicle's low engine hours, mileage, and "very good" condition, combined with the significantly lower total cost, make it the most financially practical option.

Should you have any questions or desire further information, please contact Thomas Helms, Acting Director at 301-725-0088, extension 3205.

Reviewed:



S. Michele Saylor, Director
Department of Budget and Personnel Services



Date

cc: Christian L. Pulley, CPM, City Administrator