



MAYOR AND CITY COUNCIL OF LAUREL DEPARTMENT OF INFORMATION TECHNOLOGY

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January 8, 2026

MEMORANDUM

TO: Keith R. Sydnor, Mayor
Brennis D. Smith, Council President
City Council Members

VIA: Nekesa Matlock, Deputy City Administrator

FROM: James A. Cornwell-Shiel, Chief Information Officer

SUBJ: Bid Recommendation – 10 Additional Axon Fleet 3 Systems

In December 2023 the Laurel Police Department entered a 5-year contract with Axon for their Fleet 3 camera system. The Fleet 3 system links with our officers' tasers, body cameras, and various in-car system (sirens, speed monitors, crash sensors, etc) to ensure that every angle of police interactions is recorded for safety and transparency.

The Police Department is completing the replacement of their patrol vehicles this Spring, and 10 additional Axon Fleet 3 systems are required to outfit the full contingent of patrol vehicles. The contract for these 10 new Fleet 3 systems will be co-terminated with the remaining 3 years of our existing 5-year Axon Fleet 3 contract.

SPECIFICATIONS:

The contract includes Axon's Technology Assurance Plan, covering maintenance, support, and upgrades to new hardware during the contract period (if applicable). The contract also includes licensing for secure, unlimited cloud video evidence storage and retention for each camera. The cloud evidence storage includes critical chain of custody audit reporting as well as simple video redaction, export, and sharing mechanisms for proper and secure evidence handling, transfer, and retrieval.

FUNDING:

This purchase will be co-terminated with the remaining 3 years of our existing 5-year Axon Fleet 3 contract. The total cost is \$103,357.40, under Sourcewell Contract #010720-AXN. Funding is provided in the adopted FY2026 CIP Information Technology Project - IT Police Technology. The vendor is Axon Enterprise, Inc. of Scottsdale, Arizona.

RECOMMENDATION:

It is recommended the Council award a 3-year co-terminated addition to the existing Axon Fleet 3 contract to Axon Enterprise for the Sourcewell contract price of \$103,357.40.

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Should you have any questions or desire further information, please contact me at extension 2240.

Reviewed for funding:

Michele Saylor

S. Michele Saylor, Director
Department of Budget and Personnel Services

1/9/2026

Date

cc: Christian L. Pulley, CPM, City Administrator
Sara A. Green, CMC, Clerk to the City Council